

Advanced Energy (AEIS)
Q3 2026 Financial Results

NOVEMBER 2, 2026

© 2026 Advanced Energy

Advanced Energy

Safe Harbor

Forward-Looking Statements: This presentation contains, in addition to historical information, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements in this press release or the conference call that are not historical information are forward-looking statements. For example, statements relating to our beliefs, expectations, and plans are forward-looking statements, as are statements that certain actions, conditions, or circumstances will continue. The inclusion of words such as "anticipate," "expect," "estimate," "can," "may," "might," "continue," "enables," "plan," "intend," "should," "could," "would," "likely," "potential," or "believe," and similar expressions and the negative versions thereof indicate forward-looking statements; however, not all forward-looking statements may contain such words or expressions. These forward-looking statements are based upon information available as of the date of this press release and management's current estimates, forecasts, and assumptions. Although we believe that our expectations reflected in or suggested by these forward-looking statements are reasonable, we may not achieve the results, performance, plans, or objectives expressed or implied by such forward-looking statements. Forward-looking statements involve risks and uncertainties, which are difficult to predict and many of which are beyond our control.

Risks and uncertainties to which our forward-looking statements are subject include, but are not limited to: volatility and business fluctuations in the industries in which we compete; our ability to achieve design wins with new and existing customers; our ability to accurately forecast and meet customer demand; risks related to global economic conditions, such as the impact of tariffs and export regulations, escalating global conflicts on macroeconomic conditions, economic uncertainty, market volatility, rising interest rates, inflation, lack of growth in our markets or recession; customer price sensitivity; the U.S. Dollar's change in value against its major peers; concentration of our customer base; risks associated with potential breach of our information security measures, either external breach or internal data theft; difficulties with the implementation of our enterprise resource planning and other enterprise-wide information technology system applications; our loss of or inability to attract and retain key personnel; risks associated with our manufacturing footprint optimization and movement of manufacturing locations for certain products; disruptions to our manufacturing operations or those of our customers or suppliers; our ability to successfully identify, close, integrate and realize anticipated benefits from our acquisitions; quality issues or unanticipated costs in fulfilling our warranty obligations (including our discontinued solar inverter product line), and adequacy of our warranty reserves; risks inherent in our international operations, including the effect of export controls, the impact of tariffs on our supply chain or products we sell, political and geographical risks, and fluctuations in currency exchange rates; our ability to enforce, protect, and maintain our proprietary technology and intellectual property rights; regulatory risk related to our supply chain; legal matters, claims, investigations, and proceedings; changes to tax laws and regulations or our tax rates; changes in federal, state, local and foreign regulations, including with respect to trade compliance, privacy and data protection, supply chain, and environmental regulation; the effect of our debt obligations and restrictive covenants on our ability to operate our business; risks related to our unfunded pension obligations; our estimates of the fair value of intangible assets; the potential impact of dilution related to our convertible debt, hedge, and warrant transactions; and the risks and uncertainties described in Part I, Item 1A, of our Annual Report on Form 10-K for the year ended December 31, 2025 and any subsequent quarterly reports on form 10-Q.

These risks and uncertainties could cause actual results to differ materially and adversely from those expressed in any forward-looking statements, and readers are cautioned not to place undue reliance on forward-looking statements. Forward-looking statements are made and based on information available to us on the date of this press release. Aspirational goals and targets discussed on the conference call or in the presentation materials should not be interpreted in any respect as guidance. We assume no obligation to update the information in this press release or provide the reasons why our actual results may differ.

Non-GAAP Financial Measures: We refer to non-GAAP earnings per share and other non-GAAP financial measures that our management believes are useful tools to evaluate our business from the perspective of management. Detailed reconciliations of GAAP to non-GAAP financials can be found on the subsequent slides.

© 2026 Advanced Energy

Q3 2026 Financial Highlights

REVENUE

$696 million

Up 50% YoY

NON-GAAP GROSS MARGIN(1)

42.1%

Up 300 bps YoY

OPERATING CASH FLOW(2)

$66 million

Investing in working capital

NON-GAAP EPS

$3.65

Up 110% YoY

NON-GAAP OP MARGIN(1)

24.4%

Up 760 bps YoY

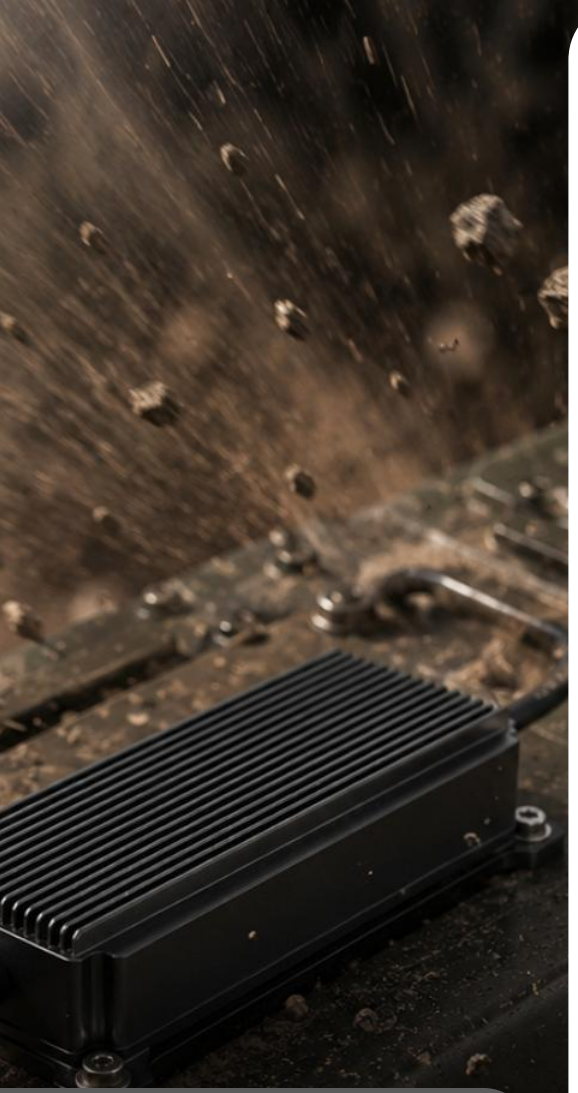
TOTAL CASH

$1.42 billion

Net Cash[3] of $159 million

(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation
(2) Cash flow from operating activities from continuing operations
(3) Net cash = Total cash less total debt, which excludes operating lease liabilities

© 2026 Advanced Energy



Defiant Future Family

Ruggedized power supplies with MIL spec certifications designed for demanding environments in defense and aero applications

Q3 2026 Summary – Another Record Quarter

Q3 2026 revenue and non-GAAP EPS(1) above the high end of guidance

- Record results with revenue of $696 million, up 50% YoY, and non-GAAP EPS(1) of $3.65, up 110% YoY
- Non-GAAP (1) operating margin increased 760 bps YoY to 24.4%, and operating income was a record $170 million

Strong factory execution enabled us to meet growing demand and capture revenue upside

- Raising 2026 revenue growth outlook to around 40%, as demand has increased across all of our target markets
- Semiconductor revenue in 2H 2026 expected to grow over 60% YoY
- Expect 2026 Data Center revenue growth in the high-50%, after more than doubling in 2025

Investing in capacity expansion and inventory to support growth and customer satisfaction

- Thailand beginning to generate revenue, with data center customers qualified in Q3 and semi customers to follow
- Expanding output in the Philippines, Malaysia, and Mexico, targeting over $5B of revenue capacity exiting 2028
- Strategic inventory and superior execution have become competitive advantages for the company

Continue to make progress improving gross margin

- Q3 gross margin improved 300 bps YoY to 42.1%, exceeding our guidance range
- On track to surpass target of over 43%, driven by new products, manufacturing efficiency and higher volume

Our strategies position AE for growth and increase our resilience in all market conditions

- Diversifying into an expanding set of growing markets leveraging our core competency in precision power
- R&D investments enabling differentiated new products, and customer adoption driving market share gains
- Building out a scalable, global manufacturing footprint, strengthening our supply chain, and investing in inventory

(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

© 2026 Advanced Energy

Q3 2026 Revenue Detail by Market

Semiconductor Equipment

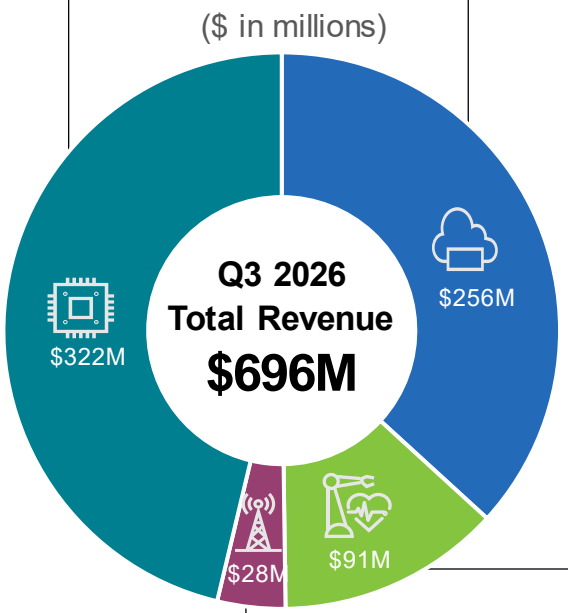
Up 16% QoQ & 64% YoY

- Leading-edge wafer capacity investments driving record demand for AE products
- Recognized by major customers for our operational performance
- Won several plasma power designs for advanced node processes
- Secured two new wins in Semi Test
- New plasma and system power products expected to drive share gains over the next several years

Telecom & Networking

Up 13% QoQ & 15% YoY

- Results in line with expectations
- AI-related applications drove increased customer demand



Data Center Computing

Up 34% QoQ & 49% YoY

- Increased demand and factory execution drove the outperformance
- Multiple new programs driving revenue with hyperscale customers growing into 2027 & 2028
- Secured several new “second-wave” customer wins and expect revenue in 2027
- Qualified flagship Thailand factory with multiple data center customers in Q3
- Showcased our 800V Power Distribution Board and liquid-cooled power technology for both 50V & 800V systems at the OCP Global Summit

Industrial & Medical

Up 13% QoQ & 27% YoY

- Increasing demand and factory execution drove the fourth consecutive quarter of YoY growth
- Distribution resales continue to outpace our sales into the channel
- Multiple Q3 design wins in medical imaging, life sciences, test and measurement, and mil/aero
- Web leads driving an increasing number of I&M design wins

© 2026 Advanced Energy

Q3 2026 Revenue by Market

($ in millions)	Q3 2026	Q2 2026	Q3 2025	QoQ	YoY
Semiconductor Equipment	$322.2	$278.3	$196.6	15.8%	63.9%
Data Center Computing	$256.2	$191.5	$171.6	33.8%	49.3%
Industrial & Medical	$90.5	$80.0	$71.2	13.1%	27.1%
Telecom & Networking	$27.5	$24.3	$23.9	13.2%	15.1%
Total Revenue	**$696.4**	**$574.1**	**$463.3**	**21.3%**	**50.3%**

© 2026 Advanced Energy

Q3 2026 Income Statement

($ in millions)	Q3 2026	Q2 2026	Q3 2025	QoQ	YoY
Revenue	$696.4	$574.1	$463.3	21.3%	50.3%
GAAP gross margin	41.5%	41.1%	37.6%	-	-
GAAP operating expenses	$145.9	$141.0	$125.2	3.5%	16.5%
GAAP operating margin from continuing ops	20.6%	16.6%	10.6%	-	-
GAAP EPS from continuing ops	$2.80	$1.29	$1.21	117.1%	131.4%
Non-GAAP gross margin	42.1%	41.9%	39.1%	-	-
Non-GAAP operating expenses	$123.4	$114.8	$103.4	7.5%	19.3%
Non-GAAP operating margin	24.4%	21.9%	16.8%	-	-
Non-GAAP EPS	$3.65	$2.74	$1.74	33.2%	109.8%

(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

© 2026 Advanced Energy

Balance Sheet & Cash Flow

($ in millions)	Q3 2026	Q2 2026	Q3 2025
Cash	$1,424.6	$1,396.5	$758.6
Inventories	$645.7	$538.1	$399.7
Accounts Receivable	$474.8	$403.6	$299.5
Total Assets	$3,649.7	$3,426.8	$2,438.1
Accounts Payable	$363.2	$316.3	$194.7
Total Debt	$1,265.9	$1,264.2	$566.8
Total Liabilities	$2,043.0	$1,949.7	$1,124.0
Shareholders' Equity	$1,590.7	$1,456.1	$1,307.2

Total Cash increased QoQ to $1.42 billion

- Net cash(1) at $159 million

Inventory Turns remained flat at 2.5x

- Days inventory decreased by 1 days QoQ to 144
- Expect inventory turns to remain at around these levels over the next few quarters

DSO decreased QoQ to 61 days

DPO decreased QoQ to 81 days

Net working capital increased QoQ to 124 days

Operating cash flow from continuing operations was $66 million

CAPEX was $31 million

(1) Net cash = Total cash less Total debt, which excludes operating lease liabilities`

© 2026 Advanced Energy

Q4 2026 Guidance

Revenue

$735 million ± $25 million

GAAP EPS from continuing operations

$3.30 ± $0.30

Non-GAAP(1) EPS

$3.90 ± $0.30



(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

© 2026 Advanced Energy

Quarterly Non-GAAP Financials[1]

(figures in $ millions, except percentage and EPS)

All figures from Continuing Operations

	2023 Q1	2023 Q2	2023 Q3	2023 Q4	2024 Q1	2024 Q2	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2026 Q1	2026 Q2	2026 Q3
Revenue	**425.0**	**415.5**	**410.0**	**405.3**	**327.5**	**364.9**	**374.2**	**415.4**	**404.6**	**441.5**	**463.3**	**489.4**	**511.0**	**574.1**	**696.4**
Gross Profit	156.5	147.8	148.2	144.5	115.0	128.9	136.0	157.9	153.4	168.1	181.2	194.3	204.8	240.3	293.2
Gross Margin	**36.8%**	**35.6%**	**36.1%**	**35.7%**	**35.1%**	**35.3%**	**36.3%**	**38.0%**	**37.9%**	**38.1%**	**39.1%**	**39.7%**	**40.1%**	**41.9%**	**42.1%**
Total OPEX	**99.7**	**98.5**	**97.3**	**94.9**	**93.6**	**95.1**	**96.8**	**101.8**	**98.6**	**103.6**	**103.4**	**107.4**	**107.0**	**114.8**	**123.4**
OPEX %	23.5%	23.7%	23.7%	23.4%	28.6%	26.1%	25.9%	24.5%	24.4%	23.5%	22.3%	21.9%	20.9%	20.0%	17.7%
Operating Income	**56.8**	**49.3**	**50.9**	**49.7**	**21.4**	**33.8**	**39.2**	**56.1**	**54.8**	**64.5**	**77.8**	**86.9**	**97.8**	**125.5**	**169.8**
Operating Income %	13.4%	11.9%	12.4%	12.3%	6.5%	9.3%	10.5%	13.5%	13.5%	14.6%	16.8%	17.8%	19.1%	21.9%	24.4%
Depreciation[2]	9.5	9.4	9.7	9.7	10.0	10.2	11.1	11.1	10.6	10.0	9.5	9.8	10.5	11.3	12.2
Adj. EBITDA[2]	**66.3**	**58.7**	**60.7**	**59.4**	**31.4**	**44.0**	**50.3**	**67.2**	**65.4**	**74.5**	**87.3**	**96.7**	**108.3**	**136.8**	**182.0**
Adj. EBITDA %	15.6%	14.1%	14.8%	14.6%	9.6%	12.0%	13.5%	16.2%	16.2%	16.9%	18.8%	19.8%	21.2%	23.8%	26.1%
Other Income/(Expense)	0.5	0.2	1.3	5.2	5.2	4.2	4.2	1.6	0.9	2.3	1.7	1.1	(0.2)	5.0	8.0
Income Before Taxes	**57.3**	**49.5**	**52.3**	**54.8**	**26.6**	**38.0**	**43.4**	**57.7**	**55.7**	**66.8**	**79.6**	**88.0**	**97.6**	**130.4**	**177.8**
Tax Provision/(Benefit)	10.4	7.6	3.8	8.1	4.6	6.0	6.3	8.4	8.8	10.2	13.2	12.9	14.2	18.2	28.0
Tax Rate	18.1%	15.3%	7.2%	14.8%	17.3%	15.8%	14.5%	14.6%	15.8%	15.3%	16.6%	14.7%	14.5%	14.0%	15.8%
Non-GAAP Net Income	**47.0**	**41.9**	**48.5**	**46.7**	**22.0**	**32.0**	**37.1**	**49.3**	**46.9**	**56.6**	**66.4**	**75.1**	**83.4**	**112.2**	**149.8**
Net Income %	11.1%	10.1%	11.8%	11.5%	6.7%	8.8%	9.9%	11.9%	11.6%	12.8%	14.3%	15.3%	16.3%	19.5%	21.5%
Non-GAAP EPS	**$1.24**	**$1.11**	**$1.28**	**$1.24**	**$0.58**	**$0.85**	**$0.98**	**$1.30**	**$1.23**	**$1.50**	**$1.74**	**$1.94**	**$2.09**	**$2.74**	**$3.65**
Average Shares Outstanding	37.8	37.8	37.9	37.6	37.7	37.8	37.9	38.0	38.1	37.8	38.1	38.8	40.0	41.0	41.0

(1) For detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials, please refer to our 10-K and 10-Q filings with the SEC

(2) Adjusted EBITDA is defined as non-GAAP operating income + non-GAAP depreciation, which excludes $461K in accelerated depreciation for manufacturing consolidation in Q3 2024

© 2026 Advanced Energy

Non-GAAP Measures

Detailed reconciliations of GAAP to non-GAAP financials can be found on the subsequent slides.

This presentation includes measures, such as non-GAAP net income, non-GAAP operating income, and non-GAAP earnings per share (“EPS”) that are not prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). Management uses non-GAAP net income and non-GAAP EPS to evaluate business performance without the impacts of certain non-cash charges and other charges which are not part of our usual operations. We use these non-GAAP measures to assess performance against business objectives and make business decisions, including developing budgets and forecasting future periods. In addition, management’s incentive plans include certain of these non-GAAP measures as criteria for achievements. These non-GAAP measures are not prepared in accordance with U.S. GAAP and may differ from non-GAAP methods of accounting and reporting used by other companies. However, we believe these non-GAAP measures provide additional information that enables readers to evaluate our business from the perspective of management. The presentation of this additional information should not be considered a substitute for results prepared in accordance with U.S. GAAP.

The non-GAAP results presented below exclude the impact of non-cash related charges, such as stock-based compensation, amortization of intangible assets, and long-term unrealized foreign exchange gains and losses. In addition, we exclude discontinued operations and other items such as acquisition-related costs, facility, infrastructure, and other transition costs, and restructuring expenses, as they are not indicative of future performance. The tax effect of our non-GAAP adjustments represents the anticipated annual tax rate applied to each non-GAAP adjustment after consideration of their respective book and tax treatments. Non-GAAP results also exclude non-recurring discrete tax expenses or benefits. Finally, non-GAAP diluted weighted-average common shares are adjusted to reflect the dilutive impact of our convertible note based on the higher note hedge strike price instead of the initial conversion price.

© 2026 Advanced Energy

Non-GAAP Reconciliation

($ in millions, except percentage and $ per share)

Reconciliation of non-GAAP measures Non-GAAP gross profit, gross margin, operating expenses, operating income, and operating margin	Three Months Ended September 30, 2026	Three Months Ended September 30, 2025	Three Months Ended June 30, 2026	Nine Months Ended September 30, 2026	Nine Months Ended September 30, 2025
Gross profit from continuing operations, as reported	$ 289.1	$ 174.4	$ 236.1	$ 726.1	$ 488.3
Adjustments to gross profit:					
Stock-based compensation	2.0	1.3	2.2	5.7	3.6
Facility, infrastructure, and other transition costs	2.1	5.5	2.0	6.5	10.8
Non-GAAP gross profit	293.2	181.2	240.3	738.3	502.7
GAAP gross margin	41.5 %	37.6 %	41.1 %	40.8 %	37.3 %
Non-GAAP gross margin	42.1 %	39.1 %	41.9 %	41.4 %	38.4 %
Operating expenses from continuing operations, as reported	145.9	125.2	141.0	419.5	376.9
Adjustments:					
Amortization of intangible assets	(5.0)	(5.6)	(5.2)	(15.5)	(16.7)
Stock-based compensation	(16.6)	(13.3)	(19.2)	(52.4)	(37.6)
Acquisition-related costs	—	(1.2)	0.1	(0.1)	(4.0)
Facility, infrastructure, and other transition costs	(0.9)	(1.0)	(0.5)	(2.3)	(4.1)
Restructuring, asset impairments, and other charges	—	(0.7)	(1.4)	(4.0)	(8.9)
Non-GAAP operating expenses	123.4	103.4	114.8	345.2	305.6
Non-GAAP operating income	$ 169.8	$ 77.8	$ 125.5	$ 393.1	$ 197.1
GAAP operating income	$ 143.2	$ 49.2	$ 95.1	$ 306.6	$ 111.4
Adjustments to gross profit	4.1	6.8	4.2	12.2	14.4
Adjustments to operating expenses	22.5	21.8	26.2	74.3	71.3
Non-GAAP operating income	$ 169.8	$ 77.8	$ 125.5	$ 393.1	$ 197.1
GAAP income from continuing operations	$ 115.8	$ 46.4	$ 54.5	$ 237.6	$ 96.8
GAAP operating margin	20.6 %	10.6 %	16.6 %	17.2 %	8.5 %
Non-GAAP operating margin	24.4 %	16.8 %	21.9 %	22.1 %	15.1 %

Reconciliation of non-GAAP measures Non-GAAP income, net of income tax	Three Months Ended September 30, 2026	Three Months Ended September 30, 2025	Three Months Ended June 30, 2026	Nine Months Ended September 30, 2026	Nine Months Ended September 30, 2025
Income from continuing operations, net of income tax	$ 115.8	$ 46.4	$ 54.5	$ 237.6	$ 96.8
Adjustments:					
Amortization of intangible assets	5.0	5.6	5.2	15.5	16.7
Acquisition-related costs	—	1.2	(0.1)	0.1	4.0
Facility, infrastructure, and other transition costs	3.0	6.5	2.5	8.8	14.9
Restructuring, asset impairments, and other charges	—	0.7	1.4	4.0	8.9
Loss on induced conversion of debt	—	—	31.8	31.8	—
Unrealized foreign currency loss (gain)	(0.8)	(1.3)	(1.0)	(3.7)	4.7
Other costs included in other income (expense), net	0.1	—	2.6	2.7	0.2
Stock-based compensation	18.6	14.6	21.4	58.1	41.2
Tax effect of non-GAAP adjustments, including certain discrete tax benefits	8.1	(7.3)	(6.1)	(9.5)	(17.5)
Non-GAAP income, net of income tax	$ 149.8	$ 66.4	$ 112.2	$ 345.4	$ 169.9

Reconciliation of non-GAAP measures Non-GAAP diluted weighted-average common shares	Three Months Ended September 30, 2026	Three Months Ended September 30, 2025	Three Months Ended June 30, 2026	Nine Months Ended September 30, 2026	Nine Months Ended September 30, 2025
Diluted weighted-average common shares outstanding	41.4	38.5	42.3	41.9	38.1
Hedge effect of convertible notes	(0.4)	(0.4)	(1.3)	(1.1)	(0.1)
Non-GAAP diluted weighted-average common shares outstanding	41.0	38.1	41.0	40.8	38.0

Reconciliation of non-GAAP measures Non-GAAP earnings per share	Three Months Ended September 30, 2026	Three Months Ended September 30, 2025	Three Months Ended June 30, 2026	Nine Months Ended September 30, 2026	Nine Months Ended September 30, 2025
Diluted earnings per share from continuing operations, as reported	$ 2.80	$ 1.21	$ 1.29	$ 5.67	$ 2.54
Add back:					
Per share impact of non-GAAP adjustments, net of tax	0.85	0.53	1.45	2.80	1.93
Non-GAAP earnings per share	$ 3.65	$ 1.74	$ 2.74	$ 8.47	$ 4.47

© 2026 Advanced Energy

Q4 2026 Reconciliation of GAAP to Non-GAAP Guidance

Reconciliation of Q4 2026 Guidance	Low End	High End
Revenue	**$710 million**	**$760 million**
Reconciliation of non-GAAP earnings per share		
GAAP earnings per share	$ 3.00	$ 3.60
Stock-based compensation	0.56	0.56
Amortization of intangible assets	0.12	0.12
Restructuring expenses and other costs	0.08	0.08
Tax effects of excluded items	(0.16)	(0.16)
Non-GAAP earnings per share	**$ 3.60**	**$ 4.20**

© 2026 Advanced Energy