



Total Heart Intelligence... Wherever You Are

FIRST QUARTER 2026 FINANCIAL RESULTS CONFERENCE CALL
MAY 13, 2026

NASDAQ: BEAT

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The HeartBeam System received FDA clearance for arrhythmia assessment in December 2024. The 12-Lead ECG synthesis software for arrhythmia assessment received FDA clearance in December 2025. Refer to the Company's Cleared Indications for Use at <https://www.heartbeam.com/indications> for details on the intended use of its technology.

Agenda

WHAT WE'LL COVER:

Q1 2026 and Recent
Operational Highlights

HeartBeam's Core Technology
and Platform

HeartBeam System: Limited
Commercial Launch

On-Demand 12-Lead ECG Patch

Heart Attack Detection + AI

Financials

ON THE CALL TODAY:



ROB ENO

Chief Executive Officer



TIM CRUICKSHANK

Chief Financial Officer



BRYAN HUMBARGER

Chief Commercial Officer

Q1 2026 and Recent Operational Highlights

Consistent execution on near-term goals while advancing our long-term growth strategy

Commercial Strategy

- ✓ Signed first commercial partnership with ClearCardio™, a rapidly growing preventive cardiology practice. Initial rollout in 3 key markets: NY metro, Dallas, South Florida.
- ✓ Signed commercial partnership with Atelier Health, a Beverly Hills-based premier concierge medical practice led by physicians affiliated with Cedars-Sinai.

- Established flagship commercial sites across four target markets: NY, Dallas, South Florida, Southern California.
- Initial foothold in structured direct pay healthcare segment, representing approx. 5 million U.S. patients.

Heart Attack Detection

- ✓ Enrolled first patients in ALIGN-ACS pilot study for heart attack detection.
- ✓ Study in emergency department. Enrolling ahead of schedule.

- Milestone signifies key step toward future FDA indication expansion for heart attack assessment.
- Future indication expansion would address over 20 million patients at risk of heart attack.

On-Demand 12-Lead Patch

- ✓ Completed first working prototype of an extended-wear 12-lead ECG ambulatory patch, designed to aid in detecting ischemia and complex arrhythmias.
- ✓ Initiated pilot study of 12-Lead Patch to detect ischemia.

- Targets a \$2 billion market with established reimbursement; ischemia detection has potential to disrupt the patch market currently limited to atrial fibrillation detection.

AI Program

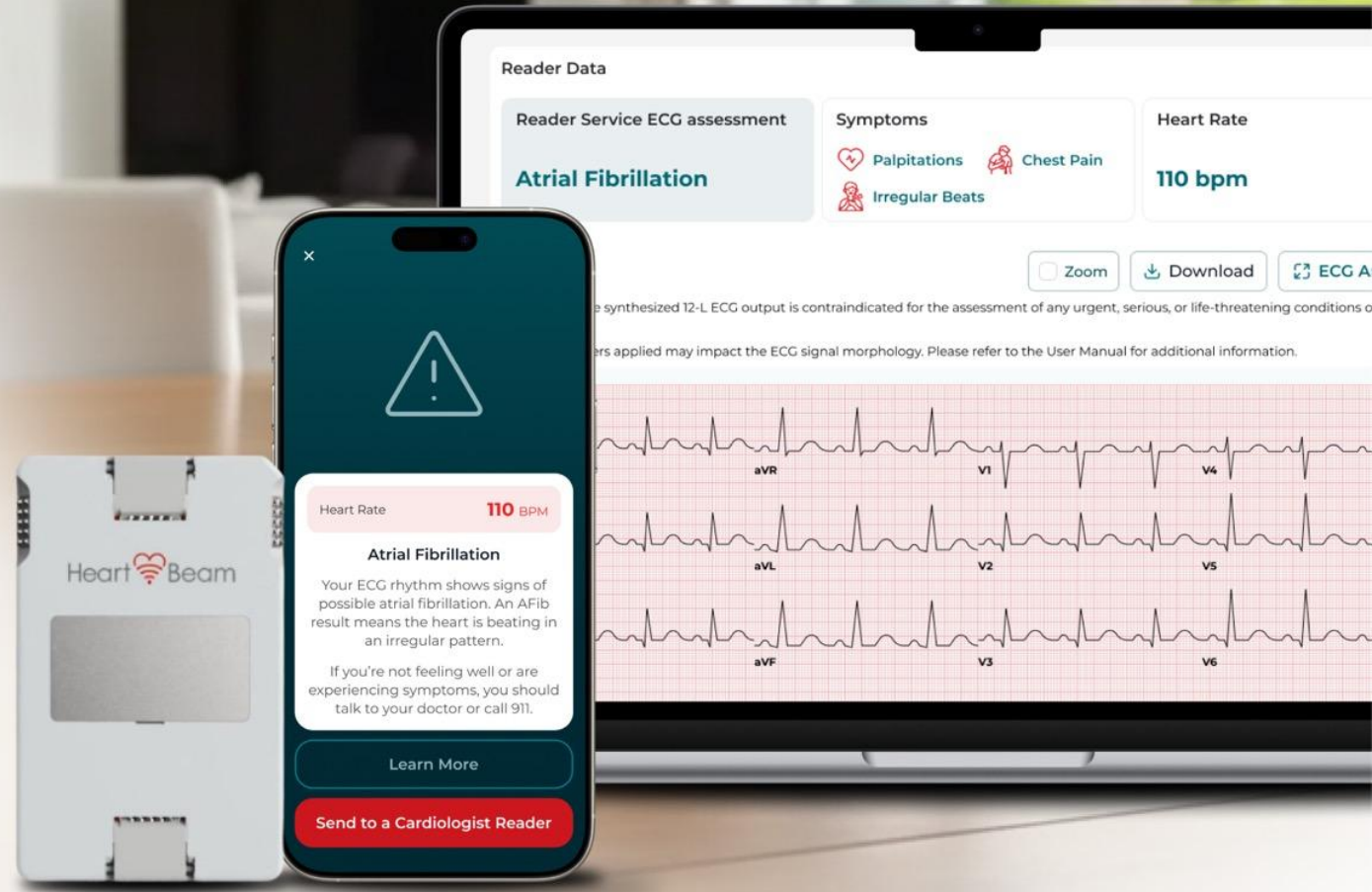
- ✓ Announced strategic collaboration with Mount Sinai to support development and validation of next-generation AI-ECG algorithms.

- Combines Mount Sinai's AI and clinical expertise with HeartBeam's 3D ECG signal collection technology.
- Focused on future applications including heart attack detection and personalized cardiac assessment.

BRINGING CARE BEYOND THE HOSPITAL

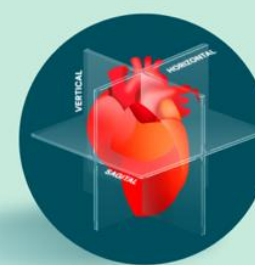
A Cardiac Intelligence Platform...Anywhere. Powered by FDA-cleared ECG technology.

HeartBeam is the **first ever cable-free device synthesized 12-Lead ECG platform for arrhythmia assessment**, delivering clinical-grade insights wherever symptoms occur.



One platform.
Two form factors.
Shared cardiac
intelligence.

CORE PLATFORM



PATENTED 3D SIGNAL
COLLECTION TECHNOLOGY

FORM FACTORS

**HEARTBEAM
SYSTEM**
CABLE-FREE 12-LEAD ECG
FOR AT-HOME USE



**ON-DEMAND
12-LEAD PATCH**
CONTINUOUS
1-LEAD → 12-LEAD
ON DEMAND



APPLICATIONS ENABLED

ARRHYTHMIA



**HEART ATTACK
DETECTION**



**PERSONALIZED AI
ALGORITHMS**



Clear Plan to Fuel the Next Stage of Growth

Goals remain consistent, execution of strategy underway

1ST HALF 2026

- Validate premium value proposition
- Refine HeartBeam systems and processes
- Sign and onboard anchor accounts
- Prove scaling efficiency

2ND HALF 2026

- Prove deep adoption into anchor accounts
- Establish funnel to support 2027 revenue and adoption goals
- Develop white papers/proof points for future adoption
- Expand sales team for regional growth

2027+

- Scale revenue
- Move to a train-the-trainer model for implementation
- Expand clinical research opportunities
- Full commercial team onboard

SCALING EFFICIENTLY WITHOUT THE NEED FOR A LARGE FIELD FORCE

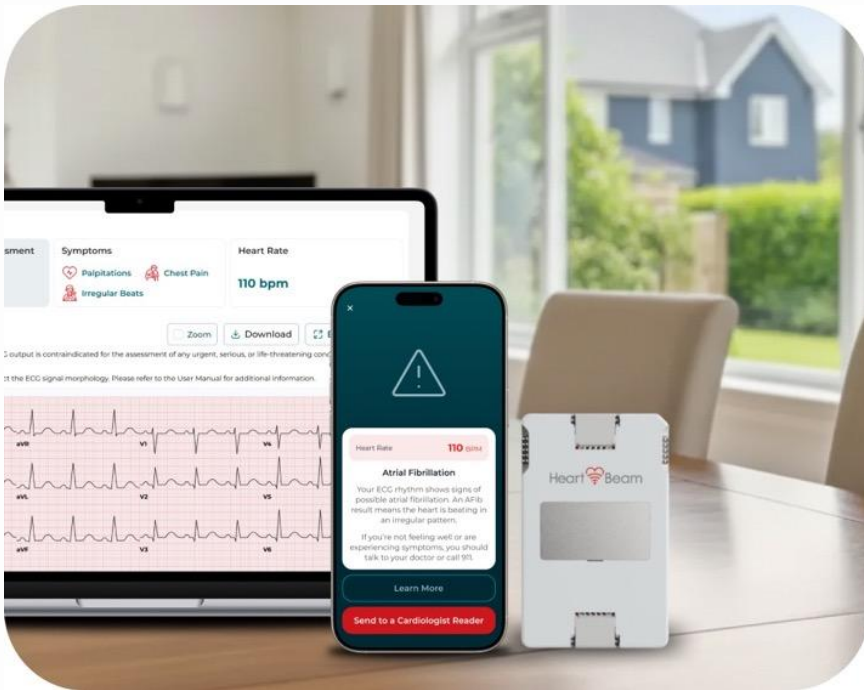
- One sale to a practice ➔ enroll many patients
- Fulfill inbound patient demand from anchor accounts
- No DTC marketing spend

HIGH-MARGIN, SUBSCRIPTION BUSINESS WITH PATH TO BREAK-EVEN

- 70%+ margins on recurring revenue
- Only 3-5 month payback period to cover year 1 upfront costs
- Cash flow break-even at ~30,000 patients



Continued Execution on a Focused Commercialization Strategy



Goals established for 1st Half 2026:

- ✓ Sign and onboard anchor accounts in key, targeted markets
- ✓ Execute a concentrated rollout strategy in **four key geographies**
- ✓ Validate our **premium value proposition**
- ✓ Refine **physician workflows**

Prove scaling efficiency

Status:

Added Atelier Health, premier concierge medicine practice led by physicians affiliated with Cedars-Sinai, and **expanded relationship with ClearCardio**

Built flagship account presence in New York, Dallas, South Florida and Southern California

Early physician engagement and flagship account traction reinforced **demand for personalized 12-lead ECG capability**

Worked directly with practices on **rollout planning, workflow integration and implementation processes**

Demonstrating ability to **access large patient populations** through a focused set of strategically selected practices, with a very **lean commercial team**

HeartBeam's On-Demand 12-Lead ECG Patch: Disrupting the Patch Market

TODAY'S PATCH MARKET

Patch monitors are a \$2B revenue market with existing reimbursement

Devices are 1-3 leads, which limit applications to arrhythmia detection and monitoring

Mobile Cardiac Telemetry (MCT) segment has highest reimbursement and fastest growth



HEARTBEAM ON-DEMAND 12-LEAD PATCH

Development of Working Prototype of Patch complete

Clinical grade 12-Lead ECG in a patch form factor

Continuous 1-Lead mode matches performance of existing systems

On-demand 12-Lead ECG mode **expands segment into ischemia detection**

Integrates into **existing clinical workflow**

Leverages existing **MCT reimbursement**

Ability to drive market share shifts and grow the market

On-Demand 12-Lead ECG Patch: Building Significant Momentum

Targeting a \$2 billion market with established reimbursement, the 12-Lead ECG Patch has the potential to disrupt the long-term continuous monitor and mobile cardiac telemetry (MCT) markets.

Initiated Pilot Study of Novel On-Demand 12-Lead ECG Patch to Detect Ischemia Outside the Clinic

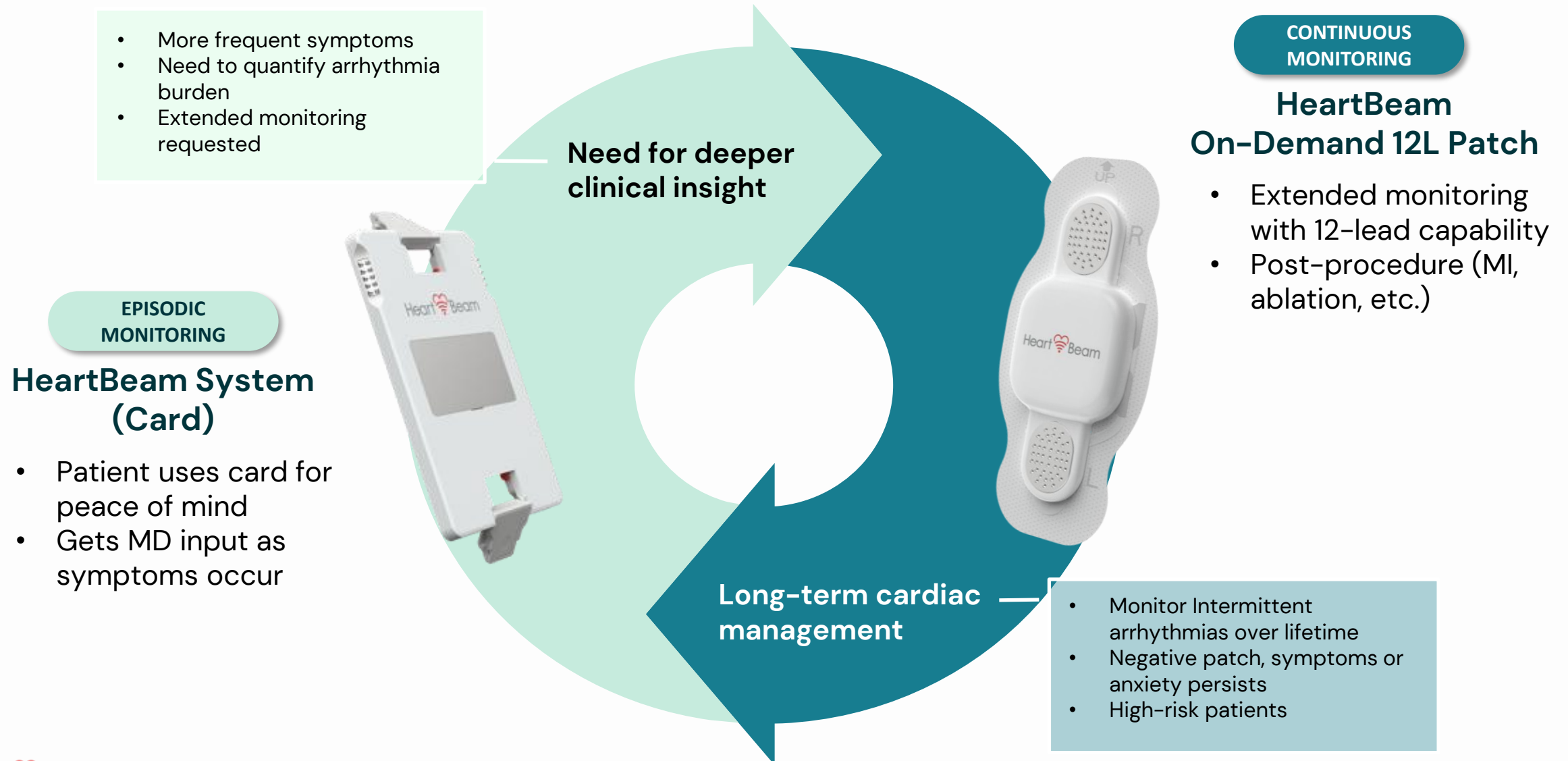
- Significant step in the clinical and regulatory path for the patch
- First ambulatory patch device designed to aid in detecting ischemia and complex arrhythmias
- Study will enroll approximately 50 patients with a high risk of coronary artery disease whose resting ECGs show no evidence of ischemia
- Results will help inform Company's broader regulatory strategy for the HeartBeam patch

Strategic Partnership Conversations Continue to Advance

- Significant level of interest in a collaboration
- ACC and HRS conferences provided opportunity for face-to-face meetings



Multiple Entry Points Into A Patient's Care Continuum



Heart Attack Detection

Clinical-grade heart attack detection, available wherever patients are.

20M+ high-risk patients in the U.S.

Problem

Patients can't recognize a heart attack at home

12-Lead ECG is only in hospitals

3–4 hour delays = death or heart failure

Why We Win

Two proof of concept studies show HeartBeam is similar to standard 12-Lead ECG

Baseline ECG improves accuracy over single ECG

Same device → expanded indication (no new hardware)

Status

ALIGN-ACS Pilot study underway with patient enrollment pacing ahead of schedule

ED design accelerates timelines (not prescribing to patients and waiting for events)

Informs pivotal study design

HeartBeam Vision for Heart Attack Detection

Physician augmented by deep learning algorithm with insights into STEMI and NSTEMI

Patient



ECG Data



ECG Interpretation and recommended action

With Cloud-Based AI Interpretation of ECG



Cardiologist reviews:

- ECG
- Baseline ECG
- Symptoms
- Patient history
- **AI output including STEMI/NSTEMI insights**

Upcoming Milestones

Continued progress on commercialization and other major corporate initiatives

	Q1 26	Q2 26	Q3 26	Q4 26	2027-
12-LEAD LIMITED LAUNCH 	✓ 12-LEAD FDA CLEARANCE ✓ CCO HIRE	✓ VALIDATE PREMIUM POSITIONING ✓ SIGN/ONBOARD INITIAL ACCOUNTS	ESTABLISH FUNNEL FOR 2027 GOALS DEVELOP PROOF POINTS FOR ADOPTION EXPAND COMMERCIAL TEAM		SCALE REVENUE FURTHER EXPAND TEAM
HEART ATTACK DETECTION 	✓ INITIATE ALIGN-ACS STUDY	INITIATE HEADSTART-ACS STUDY	COMPLETE ALIGN-ACS FINALIZE FDA PIVOTAL STUDY DESIGN		CONDUCT ALIGN-ACS II PIVOTAL STUDY
12-LEAD PATCH 	✓ COMPLETE DEVELOPMENT OF PATCH WORKING PROTOTYPE	PARTNERSHIP DISCUSSIONS ✓ INITIATE PILOT STUDY	COMPLETE PILOT STUDY	COLLABORATE ON CLINICAL AND REGULATORY PATHWAY	
ARTIFICIAL INTELLIGENCE 	✓ FINALIZE MT SINAI COLLABORATION	DEVELOP AI WELLNESS AND MI DETECTION MODELS		FDA CLEARANCE OF ARRHYTHMIA ALGORITHM	DELIVER ADDITIONAL ALGORITHMS

Balance Sheet Strengthened with Recent Offering

- Gross proceeds of \$11.5 million
 - Closed a \$10.0 million underwritten public offering of common stock on April 16, 2026
 - Closed the \$1.5 million overallotment in May 2026
- Round led by first commercial customer, ClearCardio; alongside our executive leadership, board members, existing investors, and several fundamental institutional investors
- \$12.4 million proforma cash balance as of March 31, 2026 provides cash runway to advance HeartBeam into our next phase of growth
- Focused on minimizing further dilution to shareholders

	YEAR-OVER-YEAR QUARTERLY CHANGE		QUARTER-OVER-QUARTER CHANGE	
	Quarter Ended March 31,		Quarter Ended	
\$ in Thousands	2026 ⁱ	2025	March 31, 2026 ⁱ	Dec. 31, 2025
Cash, cash equivalents and restricted cashⁱⁱ	\$ 2,095	\$ 8,150	\$ 2,095	\$ 4,436
Estimated net proceeds from capital raiseⁱⁱⁱ	\$ 10,330		\$ 10,330	
Proforma Cash Balanceⁱⁱⁱ	\$ 12,425	\$ 8,150	\$ 12,425	\$ 4,436

i. Refer to the Form 10-Q unaudited financial statements for the quarter ended March 31, 2026
 ii. Includes restricted cash of \$56k in all periods.
 iii. Estimated Net Proceeds from the Offering and Overallotment between April 2026 – May 2026

Continued Financial Discipline Focused on Achieving Milestones

- Net cash used in operating activities of \$3.6M in Q1 2026.
- **19% decrease compared to same quarter prior year.**
- Spend and EPS ahead of expectations.
- Includes investments in commercial launch and 12-lead Patch development.
- Continued judicious timing of investments providing ability to maintain low cost profile.
- Operating cash outflow expected to be below \$16.0M in 2026, reduced from the \$17.0M–\$19.0M range previously guided to.
- Cash receipts from customers in second half of year will provide further reduction to cash burn.

\$ in Thousands	YEAR-OVER-YEAR QUARTERLY CHANGE		QUARTER-OVER-QUARTER CHANGE	
	Quarter Ended March 31,		Quarter Ended	
	2026 ⁱ	2025	March 31, 2026 ⁱ	Dec. 31, 2025
Operating Expenses:				
Selling, general & administrative	\$ 2,346	\$ 2,012	\$ 2,346	\$ 1,956
Research & development	2,370	3,492	2,370	3,354
Total operating expenses	4,716	5,504	4,716	5,310
Loss from operations	(4,716)	(5,504)	(4,716)	(5,310)
Interest and other expense (net)	16	20	16	8
Net Loss	\$ (4,700)	\$ (5,484)	\$ (4,700)	\$ (5,302)
Earnings per Share (EPS)	\$ (0.12)	\$ (0.18)	\$ (0.12)	\$ (0.15)
Net Loss	\$ (4,700)	\$ (5,484)	\$ (4,700)	\$ (5,302)
Less non-cash items and timing differences	1,090	1,007	1,090	2,396
Net cash used in operating activitiesⁱ	\$ (3,610)	\$ (4,477)	\$ (3,610)	\$ (2,906)

i. Refer to the Form 10-Q unaudited financial statements for the quarter ended March 31, 2026

ii. Net cash used in operating activities is calculated as Net loss, less non-cash items such as stock-based compensation and timing differences.

Summary

Executing on a \$40B Cardiac Monitoring Platform Opportunity

- Significantly de-risked technology
 - First ever FDA-cleared, cable-free synthesized 12-Lead ECG for arrhythmia assessment
 - Strong IP and clinical evidence
- Balance sheet strengthened with April 2026 Offering
 - Capital-efficient strategy; judicious timing of investments
- Multiple value creation opportunities in 2026:

Limited Commercial Launch

- Built flagship account presence in New York, Dallas, South Florida and Southern California
- Cost-effective expansion strategy does not require large sales force

Heart Attack Detection

- Rapidly advancing clinical validation to support indication expansion into acute ischemia/heart attack detection
- ALIGN-ACS pilot study enrolling ahead of schedule

On-Demand 12-Lead Patch

- Best in class product in \$2B revenue market with existing reimbursement
- Initiated Pilot Study; exploring strategic partnerships to speed adoption

AI Algorithms

- Developing next generation algorithms, including wellness and MI detection
- Partnering with Mt Sinai to bring 12-Lead screening and predictive algorithms to the HeartBeam System



Q&A

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