Capstone® energy+

Q2 FY2027 Earnings Call & Webcast

November 16, 2026

Nasdaq: CEPL

On Site. On Demand. Always On.



Safe Harbor and Disclaimer

This presentation contains "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including, without limitation, statements regarding the financial outlook, business strategy, plans and market positioning of Capstone Energy+, Inc. (the "Company," "Capstone," "we," "our" or "us"); the Company's expansion in the data center market; total addressable market, illustrative revenue opportunities and potential market share capture; the timing, cost and success of product development initiatives, including higher-output systems, and 800 VDC architecture; manufacturing capacity; emissions performance, permitting and regulatory compliance; expected system performance, including reliability, availability and uptime, cost-of-ownership comparisons; and management estimates and assumptions. Words such as "expect," "anticipate," "believe," "project," "target," "estimate," "intend," "plan," "may," "will," "could," "should," "potential," "likely" and similar expressions, or the negative of those terms, may identify forward-looking statements. Forward-looking statements are not guarantees of future results, revenue, contracts, customer demand or market penetration.

Forward-looking statements are based on current expectations, estimates and assumptions and are subject to risks and uncertainties, many of which are beyond our control, that could cause actual results to differ materially, including: the Company's liquidity position and ability to access capital, including the Company's ability to repay or refinance its exit notes maturing in December 2026; the Company's ability to enter, compete in and grow within the data center market; the timing, cost and success of the Company's product development roadmap and its ability to validate, commercialize and scale new products; the availability, cost and performance of third-party components; customer adoption of on-site power solutions; the Company's ability to realize anticipated benefits from its financial restructuring, acquisitions and other strategic transactions, and to comply with covenants in its financing arrangements; tariffs, trade barriers and changes in trade policy; the Company's ability to attract and retain key personnel; risks relating to acquisitions and assumed liabilities; product quality issues, warranty claims and the adequacy of related reserves; intense competition; conditions in the markets the Company serves; general economic, supply chain and geopolitical conditions; and emissions certification, litigation and regulatory proceedings. Additional risks and uncertainties are described in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and other reports filed with the Securities and Exchange Commission. Actual results may differ materially from management estimates, illustrative scenarios, modeled cost-of-ownership comparisons, market-size estimates, product-performance assumptions and potential revenue opportunities presented herein. Forward-looking statements speak only as of the date of this presentation, and except as required by federal securities laws, the Company undertakes no obligation, and specifically disclaims any obligation, to update or revise any forward-looking statement.

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Refinancing Strengthens Financial Foundation

New Monarch-Led Term Loan Addresses December 2026 Debt Maturity

Transaction Highlights

$25M
Net proceeds to retire existing Goldman Sachs exit note

3 Years
New term loan maturity

Rate
SOFR+ 600 bps

Improved Terms Deliver Meaningful Benefits

Addressing Near-Term Debt Maturity

Proceeds will retire the Goldman Sachs exit notes scheduled to mature in December 2026.

Reduced Cost of Capital

Improved financing terms expected to generate $250k per year of interest cost savings

Greater Operating Flexibility

Enhanced flexibility to manage operations, pursue growth opportunities, and evaluate additional financing options, including an asset-based loan ("ABL")

A stronger, more flexible capital structure to support our ongoing transformation and long-term growth strategy

The Quarter At–a-Glance

Revenue

$22.4M

vs. $28.4 in Q2 FY26

Parts & Services Revenue

$8.7M

Up 11% from $7.9M

Gross Margin

22%

vs. $32% in Q2 FY26

Net Loss

($4.0M)

vs. $0.8 in Q2 FY26

Adjusted EBITDA

($1.0M)

vs. $4.5 in Q2 FY26

Key Takeaways

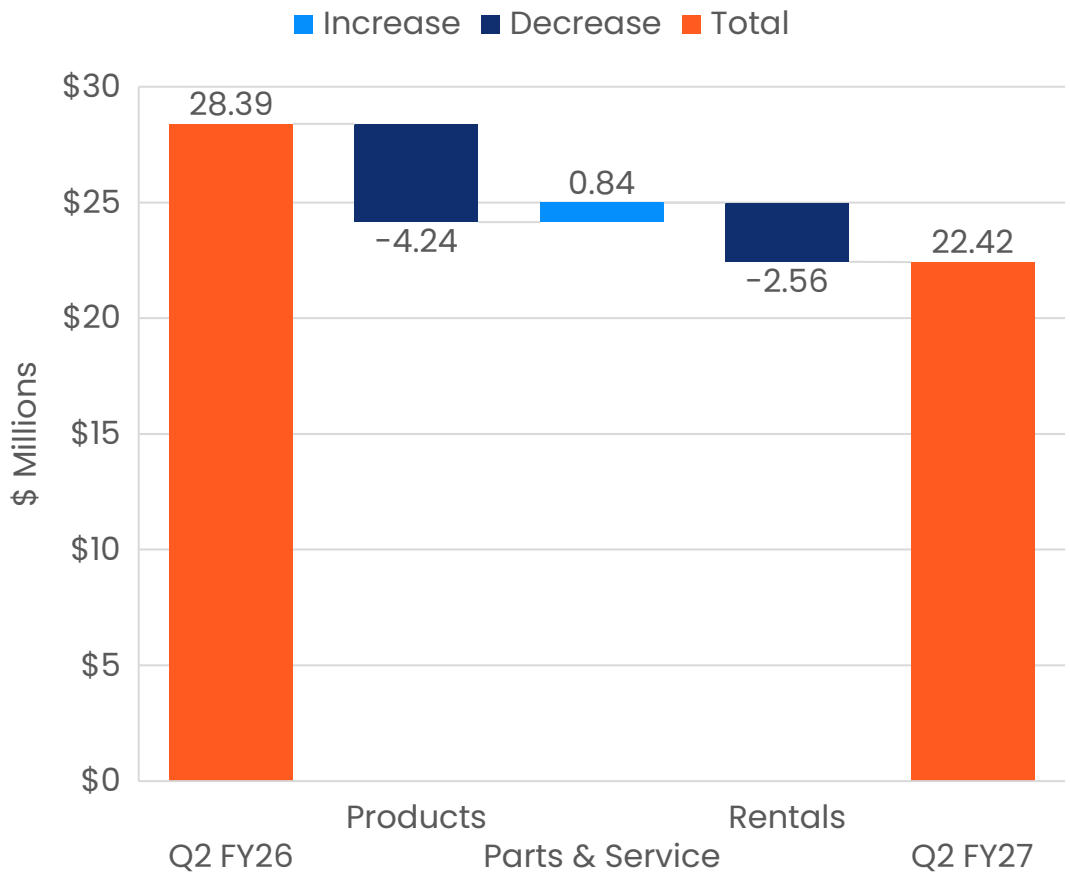
- Quarterly results below expectations, but still expect profitable growth for the year
- Priorities clear: rental utilization, return to higher margins, and generate cash

Capstone® energy+

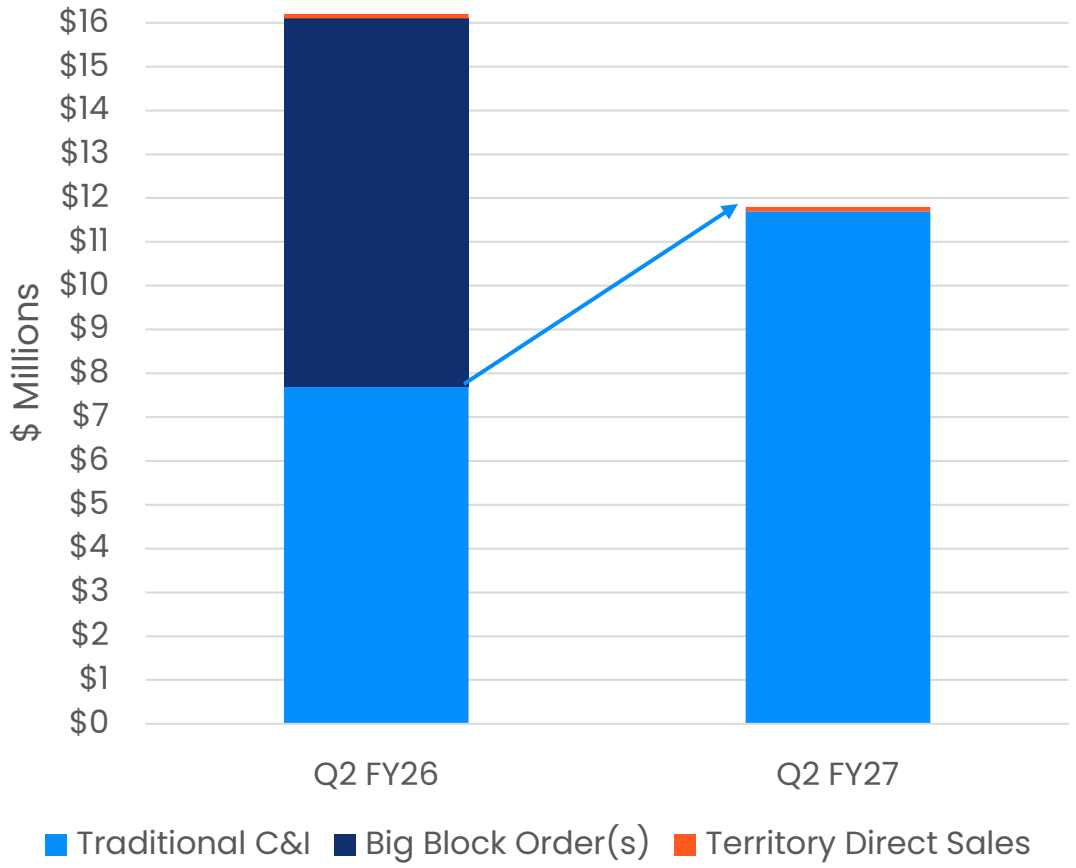
Source: Q2 FY2027 10-Q
*Non-GAAP financial measure. See Appendix slide.

Revenue Analysis

Revenue Bridge ($M)



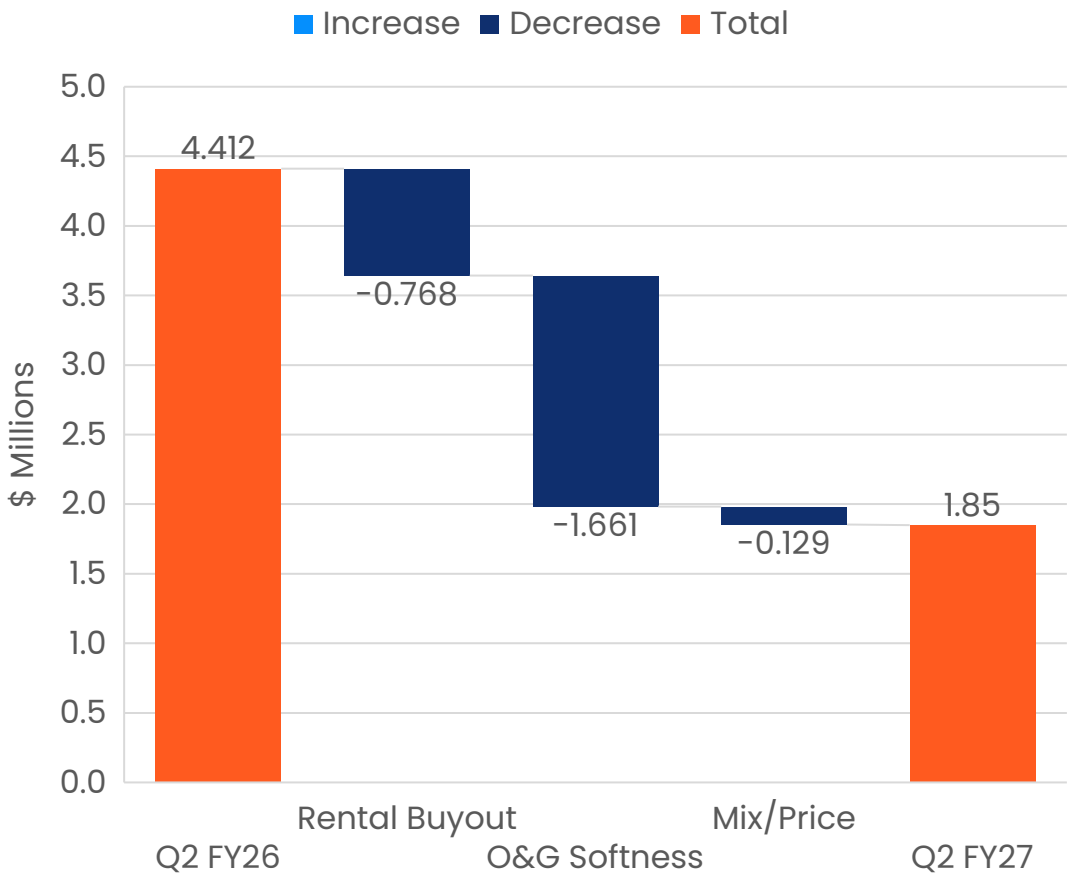
Product Revenue Breakdown ($M)



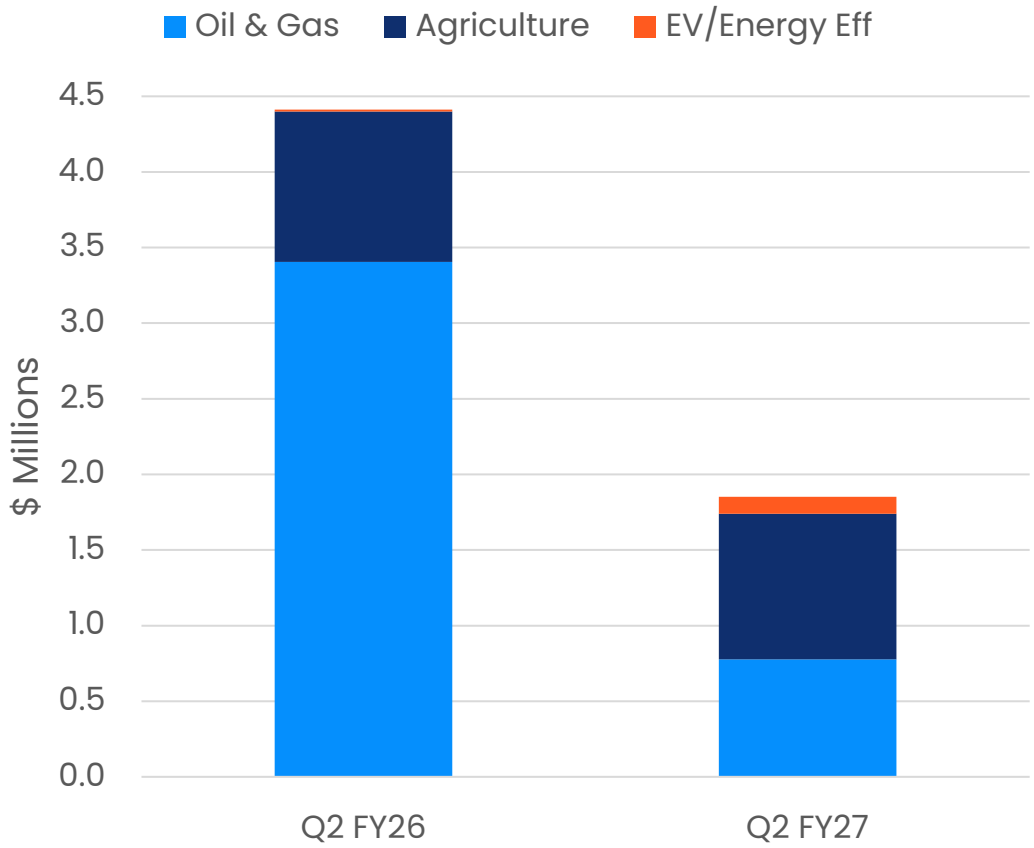
*Big Block Order(s) is an order for 4MW's and above

Rental Revenue Analysis

Revenue Bridge ($M)

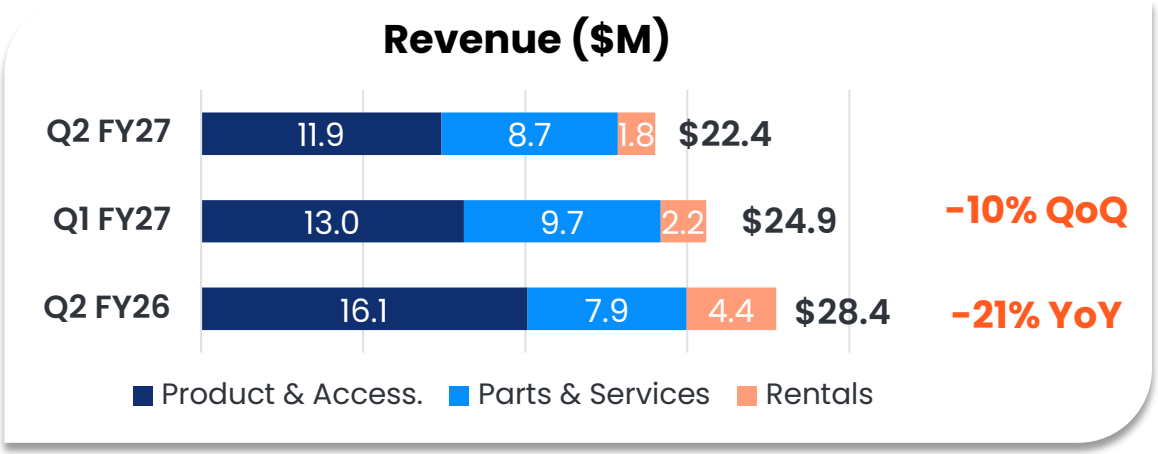


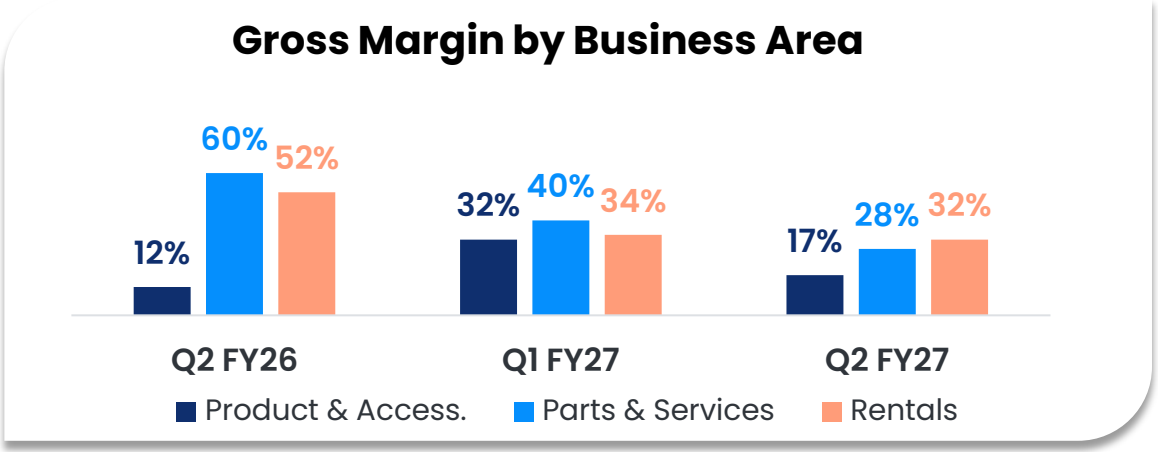
Rental Revenue Breakdown ($M)



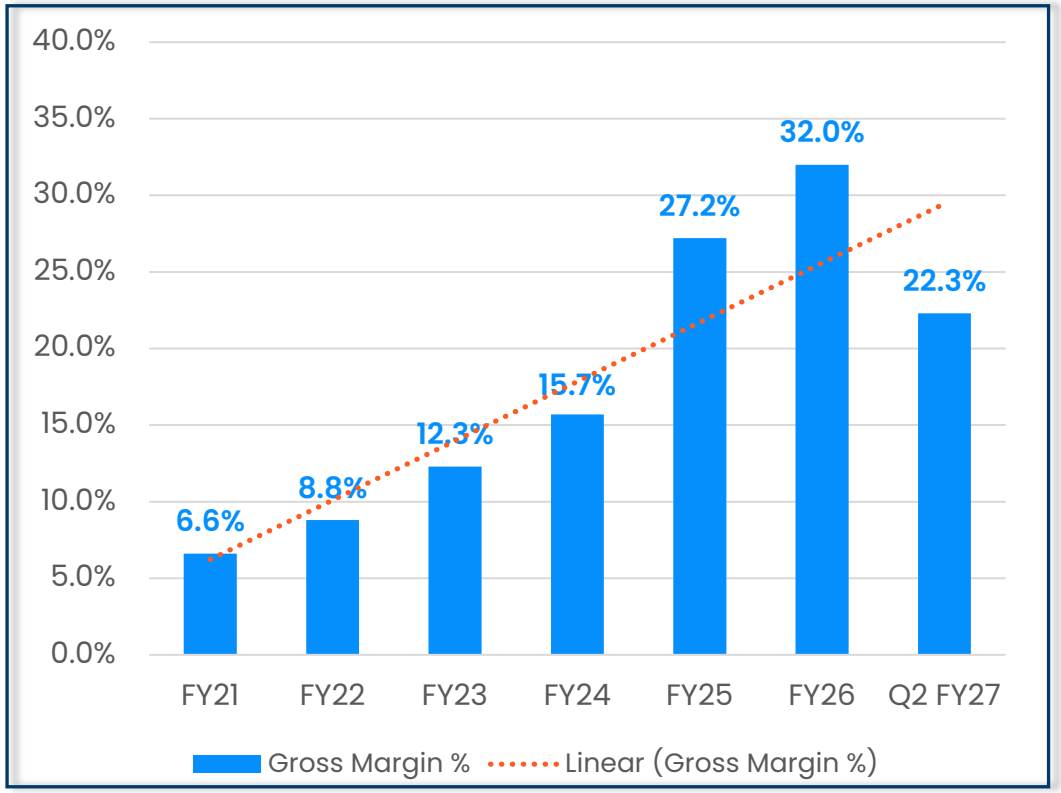
Q2 FY2027 Financial Summary

Lower YoY Profitability Driven by Declines in Historically High-Margin Services & Rentals





Total Gross Margin

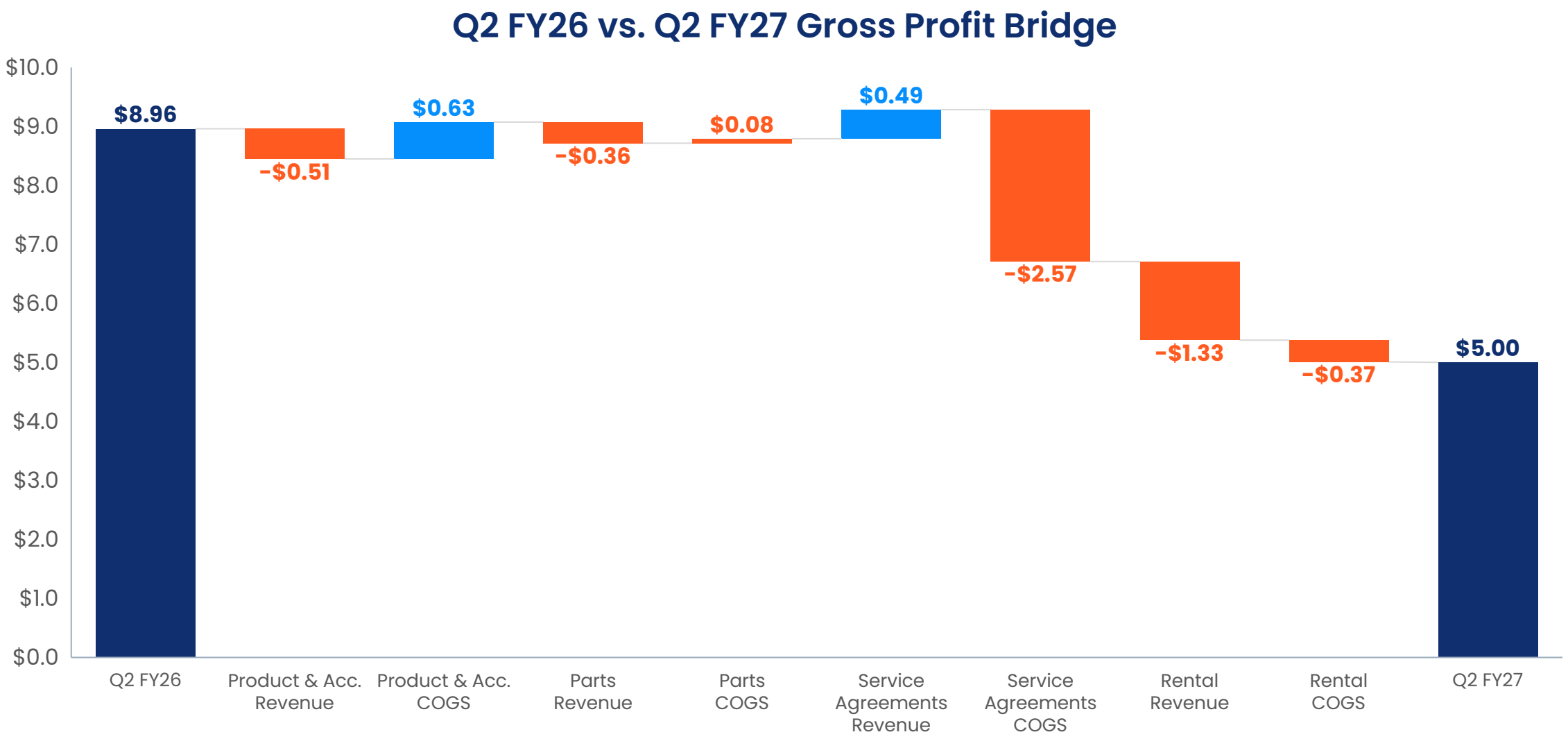


Q2 FY27 vs. Q2 FY26 Financial Results

(In millions)	Q2 FY27	Q2FY26
Turbine Product and Accessories	$11.87	$16.11
Parts and Service	$8.70	$7.86
Rentals	$1.85	$4.41
Total Revenue	**$22.42**	**$28.39**
Gross Profit	$5.00	$8.96
Gross Margin Percent	**22.30%**	**31.57%**
R&D Expenses	$1.13	$0.81
SG&A Expenses	$7.30	$6.79
Total Operating Expenses	**$8.43**	**$7.60**
Other Income & Interest	$(0.62)	$(0.52)
Income Tax Provision	$0.00	$0.00
Net Income (Loss)	**$(4.05)**	**$0.83**
Adjusted EBITDA**	**$(1.01)**	**$4.53**

**Non-GAAP financial measure. See Appendix slide.

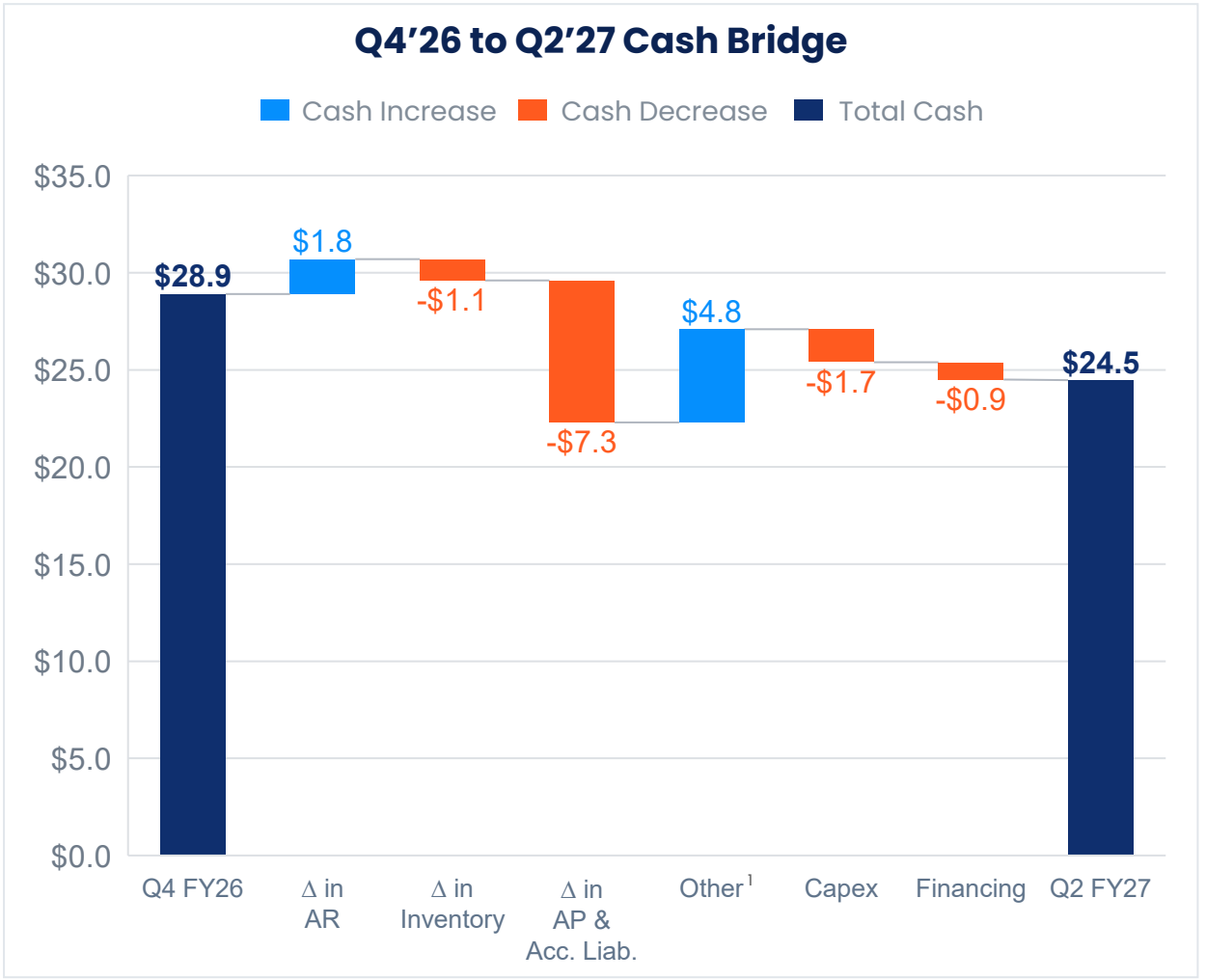
Gross Profit Walk



Q2 FY27 Select Balance Sheet & Cash Flow Items

Balance Sheet & Cash Flow		
(In millions)	September 30, 2026	March 31, 2026
Total Cash & Restricted Cash	$ 24.5	$ 28.9
Accounts Receivable, Net of Allowances	$ 11.1	$ 12.9
Total Inventories	$ 26.0	$ 24.8
Accounts Payable & Accrued Expenses	$17.3	$ 24.6

	6 Months Ended	
(In millions)	September 30, 2026	September 30, 2025
Cash Provided by (Used in) Operating Activities	$(0.9)	$(1.0)



[1] Other = changes in net loss, deferred revenue, deposits, prepaids, and operating leases

Capstone West Territory: The Direct Model at Work

Acquired August 13, 2025, for $14.9M All-In, Paid From Cash on Hand. We Now Sell Direct in CA, HI, NV, OR, and WA.



Revenue since close

$5.2M



Incremental Gross Profit since close

$1.7M



Monthly Parts Sales since close

+154%

WHAT IT SHOWS

Leveraging the Installed Base is driving real results - lifting the brand

Major Growth Market Initiatives

Commercial Activity & Engagement

Data Centers: *Pipeline of ~2.5GWs*

- Negotiating a reservation agreement and filing air permit application with a major hyperscaler
- Finalizing terms and filing air permit application with an edge compute customer

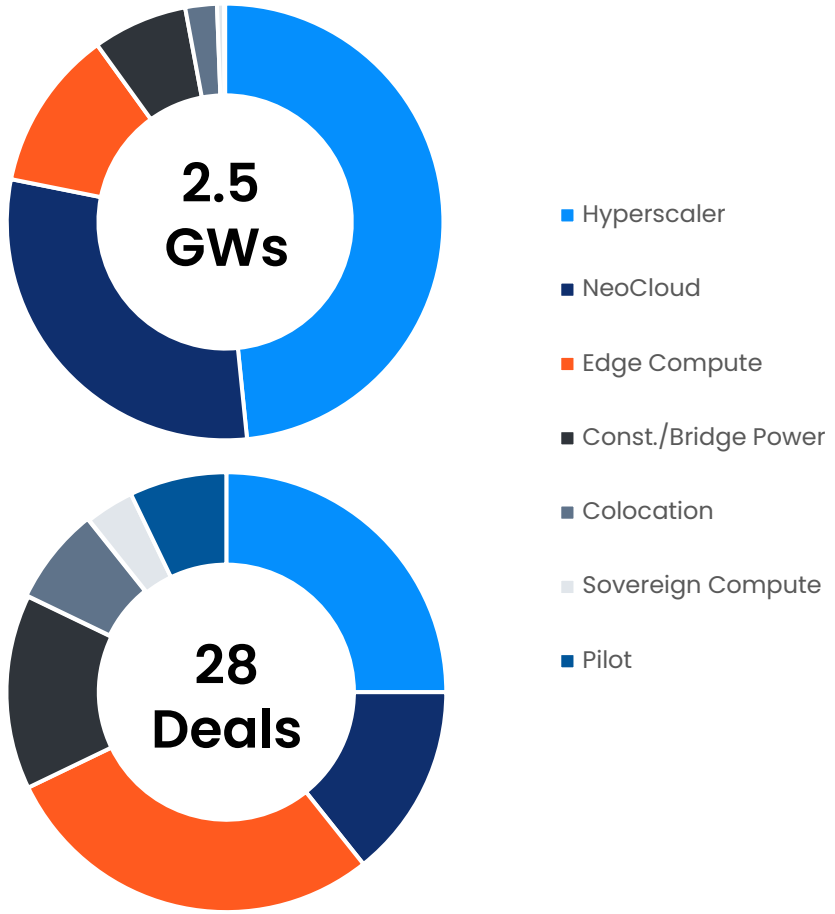
Ports: *Pipeline of ~110MWs*

- Technology demonstration to major port operators
- In negotiation on first port application on west coast

Utility Grid Resilience: *TAM of 7GWs with High-Potential Today: 239MWs (Western States)*

- Go-to-market strategy is live and engaging targeted accounts
- Scoping discussions ongoing with western territory utilities

Data Center Pipeline



Pipeline and identified opportunities reflect management estimates of potential projects at varying stages of development and do not represent contracted orders, backlog, or committed revenue. Opportunities remain subject to commercial, permitting, financing, and other conditions and may not result in sales. TAM reflects estimated market potential, not expected Capstone revenue. Figures are preliminary, subject to change, and are not financial forecasts.

DFMA Case Study

2" Header Project - Right-Sized Fuel Header

The Challenge

- Our 4" fuel header was designed to meet all fuels at all conditions
- This drove excess costs for our most common fuel type

The Results

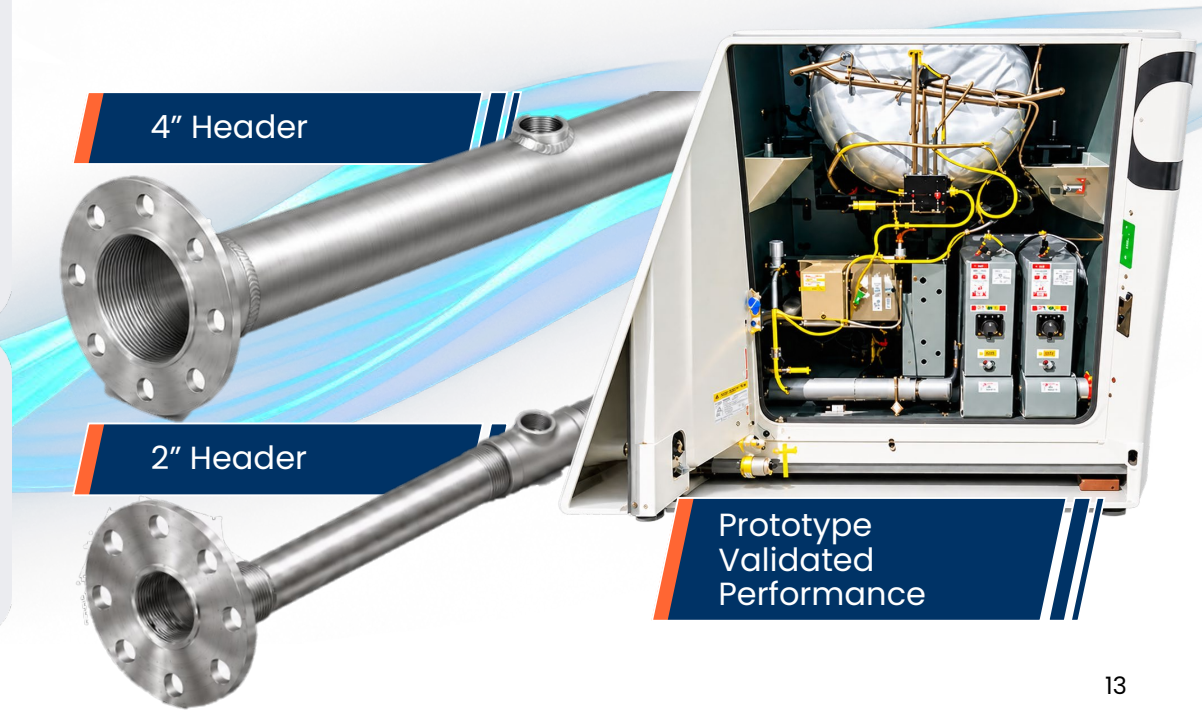
- Engineering redesigned the fuel header, right-sizing it from 4" to 2" for high pressure natural gas systems
- Design was validated with fluid analysis software and prototyped for field testing
- Team collaborated with multiple domestic and international suppliers to achieve cost savings

The Benefits

- Our 4" fuel header was designed to meet all fuels at all conditions
- This drove excess costs for our most common fuel type

REAL IMPACT. **MEASURABLE RESULTS.**

Fuel Header	Cost
4" Header (Original)	$ 3,968
Should Cost	$ 1,287
2" Header (Redesign)	$ 1,887
Savings	**$2,081 (52.4%)**



*DFMA – Design for Manufacturing and Assembly methodology

Our Commitments

Restore Margins. Accelerate Growth. Deliver Results.

Restore Rental Profitability

Continue Market Expansion

Secure National Accounts

Rebuild Fleet

Rebuild Service Agreement Margins

Implement tools in service portal

Quality Programs to minimize unplanned events

Shift from monthly to daily management

Drive Structural Cost Improvements

Continue engineering cost reductions

Operational improvements

Manufacturing readiness

Convert Pipeline to Revenue

Find ways to unlock C&I pipeline

Continue to invest in Data Center Team

Secure first deal in Ports

Our Say-Do Ratio Will Define Our Credibility

Focus. Urgency. Consistency. Discipline.

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Q&A



Appendix



Q2 FY27 Reconciliation of Non-GAAP Financial Measures

$ in thousands, except share counts	Q2FY27	Q2 FY26
Net Income (Loss)	(4,047)	834
Interest expense	863	1,115
Provision for income taxes	4	4
Depreciation	793	1,000
Amortization	222	30
EBITDA	**(2,165)**	**2,983**
Stock-based compensation	401	111
Restructuring expense	34	71
Financing expense	610	441
Extraordinary legal costs	104	21
Restatement & SEC investigation costs	—	(4)
Merger and Acquisition activity	3	904
Adjusted EBITDA	**(1,013)**	**4,527**

To supplement the Company's unaudited financial data presented on a generally accepted accounting principles (GAAP) basis, management has presented Adjusted EBITDA, a non-GAAP financial measure. This non-GAAP financial measure is among the indicators management uses as a basis for evaluating the Company's financial performance as well as for forecasting future periods. Management establishes performance targets, annual budgets, and makes operating decisions based in part upon this metric. Accordingly, disclosure of this non-GAAP financial measure provides investors with the same information that management uses to understand the company's economic performance year-over-year.

EBITDA is defined as net income (loss) before interest, provision for income taxes, and depreciation and amortization expense. Adjusted EBITDA is defined as EBITDA before stock-based compensation, restructuring, financing, shareholder litigation, and non-recurring legal, restatement, and SEC investigation expenses, acquisition and reorganization items. Restructuring expenses relate to the Chapter 11 bankruptcy filing and financing expenses related to the evaluation and negotiation of the Company's senior indebtedness. Shareholder litigation expense resulted from the restatement of the Company's financials and non-recurring legal expenses are one-time non-recurring legal fees. Restatement expenses are professional fees related to the restatement of the Company's prior-year financials. SEC investigation expenses relate to the costs arising from the restatement of the Company's financials. Reorganization items represent adjustments occurring during the bankruptcy period. Acquisition expenses relate to the acquisition of Cal Microturbine.

Adjusted EBITDA is not a measure of the Company's liquidity or financial performance under GAAP and should not be considered as an alternative to net income or any other performance measure derived in accordance with GAAP, or as an alternative to cash flows from operating activities as a measure of its liquidity.

While management believes that the Company's presentation of Adjusted EBITDA provides useful supplemental information to investors, there are limitations associated with the use of this non-GAAP financial measure. Adjusted EBITDA is not prepared in accordance with GAAP and may not be directly comparable to similarly titled measures of other companies due to potential differences in the methods of calculation. The Company's non-GAAP financial measure is not meant to be considered in isolation or as a substitute for comparable GAAP financial measures and should be read only in conjunction with the Company's consolidated financial statements prepared in accordance with GAAP.

Scalable Power Solutions

From 65Kw to MULTI Megawatt Power – We Have You Covered!



Our Value Proposition

Capstone Technology	Speed to Token	CapEx	LCOE*	Community
Fast Deployment	⚡			
Plug-and-Play	⚡			
Modular/ Flexible Power Blocks	⚡			
De-risked Site Work		💰		
High-Power Density		💰		
Redundancy & Uptime			📉	
Low Maintenance			📉	
Minimal emissions abatement (< 5 ppm NOx)				🌎
Fluid Free				🌎
75 dBA @ 10 m				🌎

*LCOE – Levelized cost of electricity



Operational Readiness

Built to Scale. Disciplined to Deliver.



Manufacturing Headroom

ONE SHIFT

7

C1000S
(1 MW Each)

= 7 MW PER WEEK

364 MW
PER YEAR

»

TWO SHIFTS

14

C1000S
(1 MW Each)

= 14 MW PER WEEK

728 MW
PER YEAR

7S LEAN MANUFACTURING
Continuous Improvement

SPEED
Engineered for Speed to Power Your Timeline

RELIABILITY
Mission-Critical Performance

SCALE
Capacity to Meet Demand

Annual capacity potential at current factory – assuming 52 productive weeks per year

Capstone® energy+

Thank You

Nasdaq: CEPL

On Site. On Demand. Always On.

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