



Cohen & Company Inc.

Specializing in an expanding range of capital markets activities, capitalizing on opportunities outside the bulge bracket Wall Street banking model.

Company Presentation | May 26, 2026

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Cautionary Note Regarding Quarterly Financial Results

Due to the nature of our business, our revenue and operating results may fluctuate materially from quarter to quarter. Accordingly, revenue and net income in any particular quarter may not be indicative of future results. Further, our employee compensation arrangements are in large part incentive-based and, therefore, will fluctuate with revenue. The amount of compensation expense recognized in any one quarter may not be indicative of such expense in future periods. As a result, we suggest that annual results may be the most meaningful gauge for investors in evaluating our business performance.

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Diversified Revenue Sources

Cohen & Company Inc.¹ (“C&Co.”) operates across 3 segments – **Capital Markets, Asset Management, and Principal Investing.**

Capital Markets contributes the majority of C&Co. revenue, primarily from our **Investment Banking** and **Sales & Trading** activities.

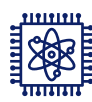
Established in 2021, our Investment Bank focuses on advising and raising capital for **frontier industries**, and bringing these companies from the private to the **public markets** so that all investors, not just large institutions, can **participate in their growth.**



Fintech



Blockchain



Quantum



Aerospace



Dual Use Technology



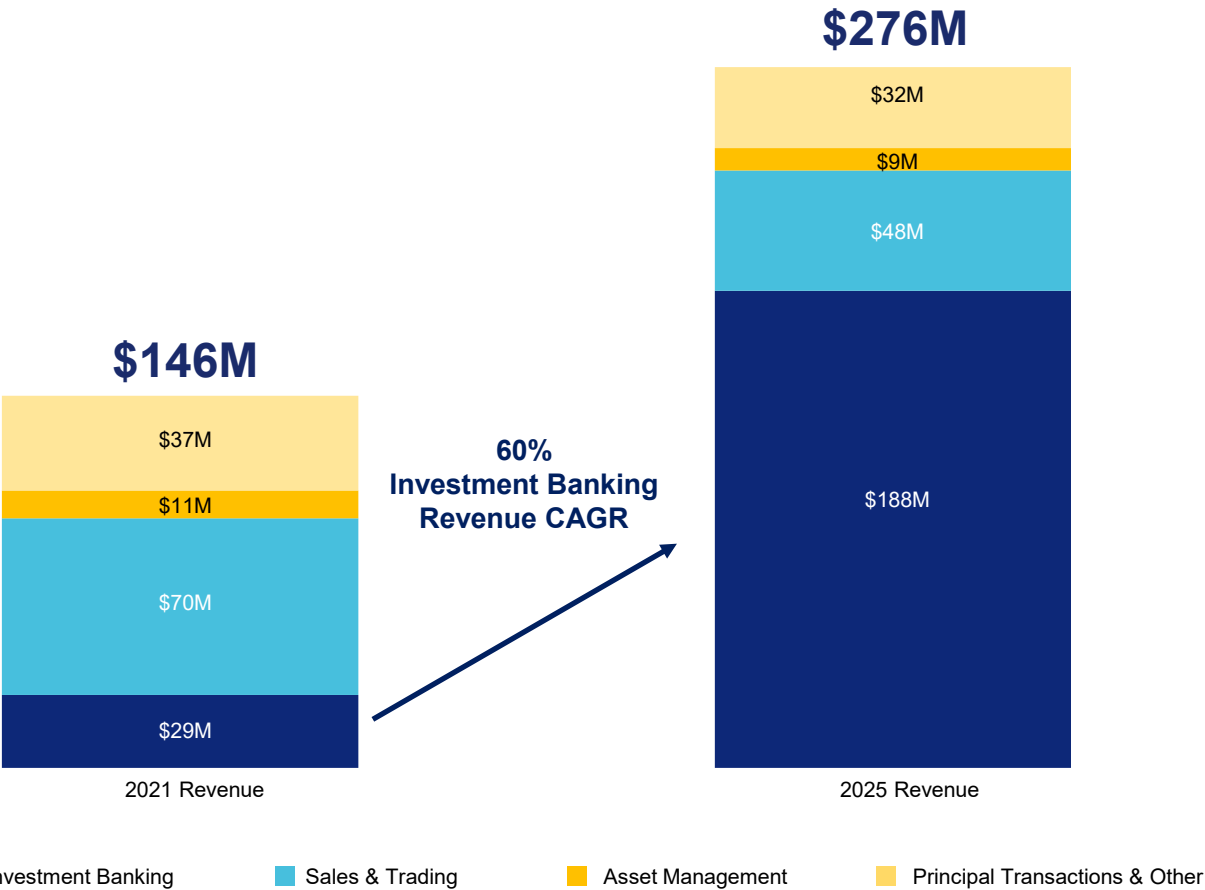
Mobility



AI



Energy Transition



2021 – 2025 Growth Driven by Investment Banking

Annual Transaction Count²

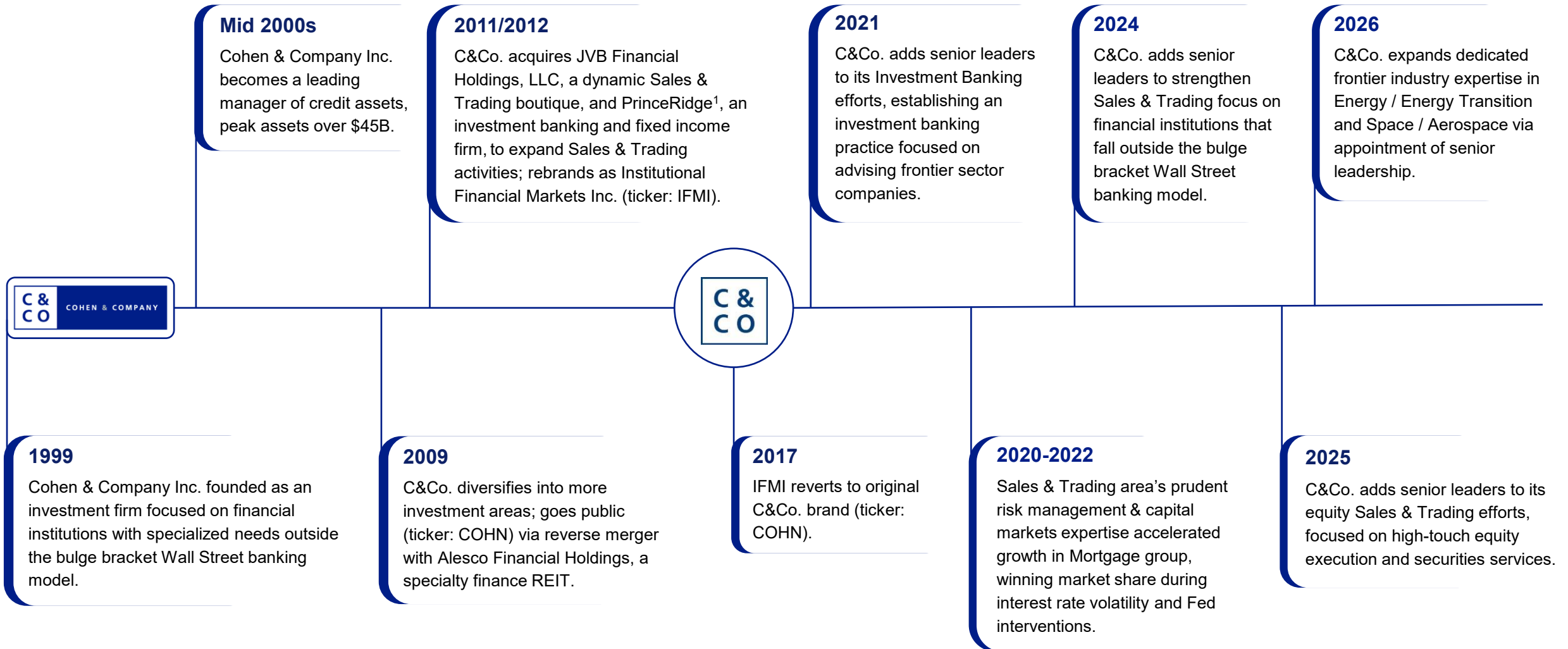
311%

Advised Deal Value³

150%

¹ Cohen & Company Inc., together with its subsidiaries and affiliates (collectively, “C&Co.”)
² Includes announced or closed transactions
³ Includes Enterprise Value of announced or closed transactions
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Firm History & Key Milestones



¹ The PrinceRidge acquisition took place in two parts: acquisition of a majority holding in 2011, with the remaining stake acquired in 2012

1

Investment Banking



Frontier Investment Banking Platform

Capital Markets

Strategic capital markets advisory for complex transactions, backed by deep institutional relationships.

IPO Execution

Private Placements

PIPEs

Convertible Debt

Debt & Restructuring

Direct Listing & Reverse Takeover (RTO)

SPAC Formation & Funding

De-SPAC Execution

M&A Advisory

Bespoke M&A advisory built on institutional experience delivering tailored solutions for clients.

Mergers & Recapitalizations

Spin-offs, Carve-outs, & Divestitures

Leveraged Buyouts

Review of Strategic Alternatives

Dual Track Efforts

SPAC Buyside & Sellside Advisory

191

Transactions Announced or Closed
since 2021

\$81.6B+

Announced M&A Transactions
since 2021

\$25.2B+

Announced Financing Transactions
since 2021

New York, NY (HQ) • Menlo Park, CA • Houston, TX

Robust Transaction History

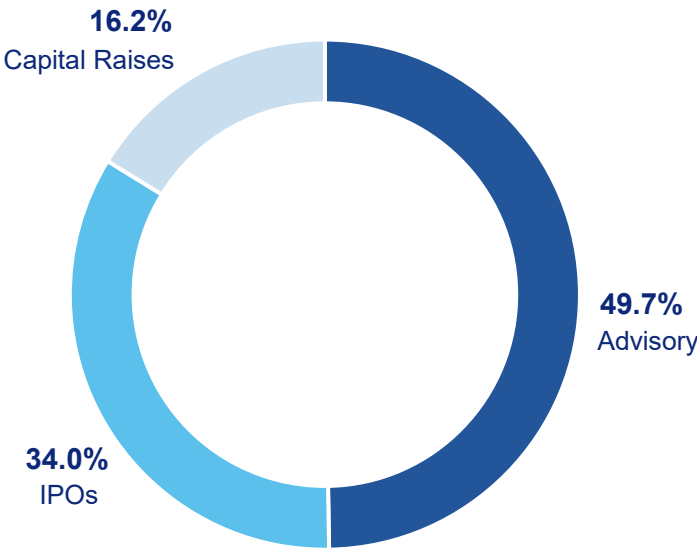
Diversified Across Industry Coverage and Products

Broad sector coverage across emerging and established industries.

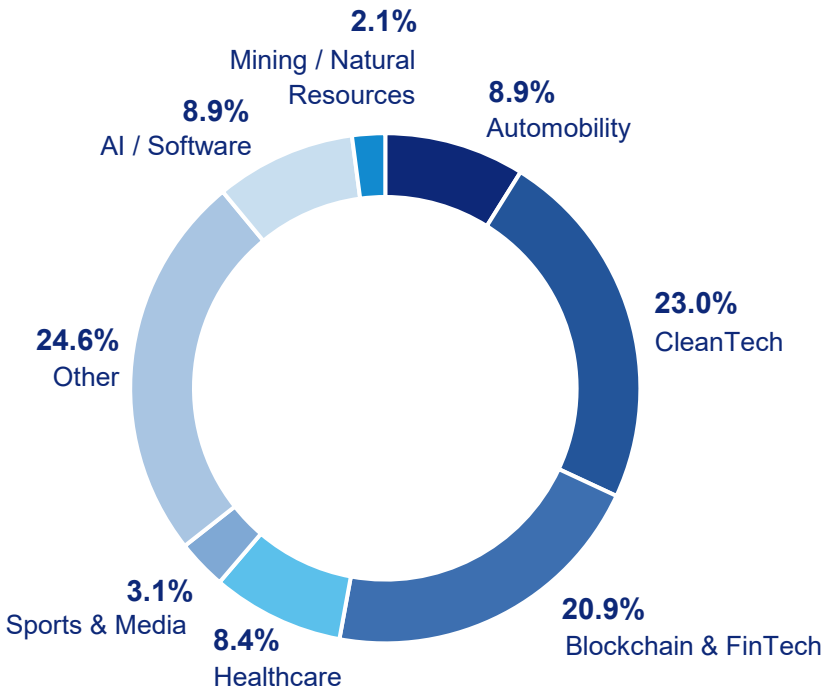
Positioned to provide quality solutions for a broad selection of clients.

Deliver full-lifecycle execution across M&A, IPOs, and capital raises to serve clients at every stage.

Transaction Type¹



Industry Type¹



¹ Represents transaction count from 2021 - May 26, 2026; percentages may not add up to 100% due to rounding
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IPO Relationships Begin Long-Term Client Engagement



Note: All figures from 2021 – May 26, 2026
¹ Comprised of Enterprise Value of De-SPAC and M&A transactions, total IPO value, and capital raise size from standalone financing transactions

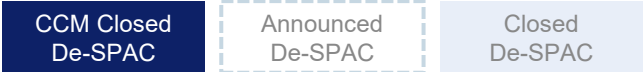
2025 Market Leader in Core Segments...

2025 SPAC IPOs Priced ¹



CCM served as Lead Left or Sole Bookrunner on all of the firm's 2025 SPAC IPOs

2025 Announced and Closed De-SPACs ²



Total PIPE Capital Raised in 2025 (\$M) ²



CCM Raised \$805M in Common Equity PIPE Capital at \$10.00/sh. in 2025

Source: SPAC Insider, SPAC Research
¹ Includes SPAC transactions from 1/1/2025 – 12/31/2025. Ranked by deal count
² Includes announced and closed De-SPAC advisory from 1/1/2025 – 12/31/2025. Ranked by deal count

...With Continued Momentum in 2026

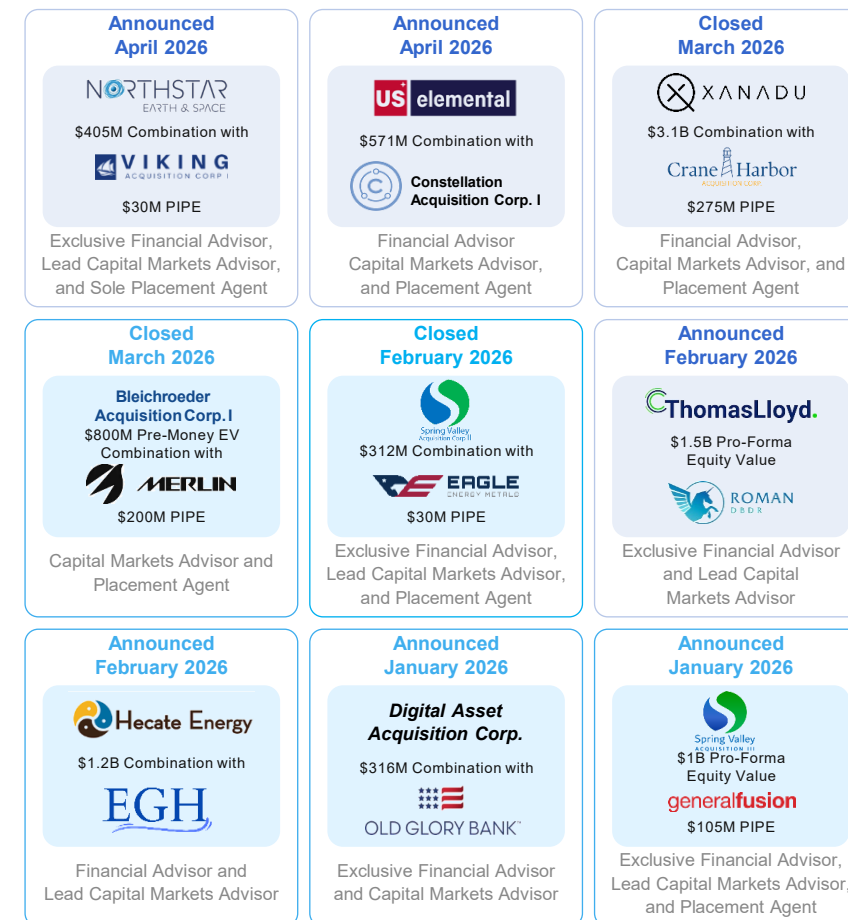
2026 SPAC IPOs Priced ¹



2026 Announced and Closed De-SPACs ²



Select CCM Transactions in 2026



Buyside Engagement

Sellside Engagement

CCM Closed De-SPAC

Announced De-SPAC

Closed De-SPAC

Source: SPAC Insider, SPAC Research

¹ Includes SPAC transactions from 1/1/2026 – 4/16/2026. Ranked by deal count

² Includes announced and closed De-SPAC advisory from 1/1/2026 – 4/16/2026. Ranked by deal count

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Notable M&A Transactions as a Trusted Advisor

Total Announced or Closed Transactions across Sellside & Buyside M&A since 2021

95

Aggregated Advised Deal Value since 2021

\$81.6B+

Announced



\$1.3B Combination with
Archimedes Tech
SPAC Partners II Co.
\$100M PIPE

Financial Advisor / Capital Markets Advisor
/ Placement Agent

Announced



\$1.5B in Pro-Forma Equity
Value Combination with
ROMAN
~\$240M Gross Proceeds

Exclusive Financial Advisor /
Lead Capital Markets Advisor

Announced



\$4.7B Combination with
plum

Exclusive Financial / Lead
Capital Markets Advisor

Announced



\$1B Pro Forma Equity Value
generalfusion
\$105M PIPE

Exclusive Financial / Lead Capital Markets
Advisor / Placement Agent

Announced



\$1.2B Combination with
EGH

Financial Advisor / Lead
Capital Markets Advisor

May 2026



~\$780M Combination with
GigCapital
\$25M Gross Proceeds

Exclusive Financial Advisor /
Lead Capital Markets Advisor

March 2026



\$3.1B Combination with
Crane Harbor
\$302M Gross Proceeds

Financial Advisor / Capital Markets
Advisor / Placement Agent

February 2026



\$312M Combination
\$30M PIPE

Exclusive Financial Advisor / Lead Capital
Markets Advisor / Placement Agent

December 2025

ProCap BTC, LLC



\$750M+ in Gross Proceeds
Comprised of Preferred Equity,
Convertible Notes, and Cash in Trust

Exclusive Financial Advisor /
Co-Placement Agent

July 2025



Sale to

INNOVATIO
CAPITAL

Exclusive Financial Advisor

June 2025



\$1.8B Combination with

BHS ACQUISITION CO.

Exclusive Financial Advisor / Joint Capital
Markets Advisor

June 2025



\$609M Combination with

HENNESSY
CAPITAL VIExclusive Financial Advisor /
Lead Capital Markets Advisor

April 2025



\$4.7B Combination with

Webull

Exclusive Financial Advisor / Capital
Markets Advisor

March 2025



\$903M Combination with

INFLECTION
POINT II
~\$50M PIPEExclusive Financial Advisor / Capital
Markets Advisor / Placement Agent

March 2025

STRONGHOLD
DIGITAL MINING

\$66M Equity Value Sale to



\$45M Debt Paydown

Exclusive Financial Advisor

February 2025

FOLD

\$500M Combination with



\$30M Fixed Price Convert

Financial Advisor / Capital
Markets Advisor

March 2024

H C M
ACQUISITION CORP.

\$1.2B Combination with

Exclusive Financial Advisor /
Lead Capital Markets Advisor

February 2024

SIZZLE
SIZZLE ACQUISITION CORP.

\$838M Combination with



\$10M PIPE

Financial Advisor / Capital Markets Advisor
/ Placement Agent

December 2023

Zoomcar
Never Stop Living

\$903M Combination with



\$38M Convertible Note

Exclusive Financial Advisor /
Capital Markets Advisor

November 2023

JAGUAR
GLOBAL GROWTH

\$325M Combination with

Exclusive Financial Advisor /
Lead Capital Markets Advisor

October 2023



\$848M Combination with



\$89M Committed Financing

Exclusive Financial Advisor /
Lead Capital Markets Advisor

Roadmap for Investment Banking Growth

Talent

Grow MD headcount to broaden coverage and product expertise.

Further leverage established Capital Markets presence with Equity Research.

Deal Size

Increase average target Enterprise Value from ~\$300M to \$500M+.

Leverage product and sector expertise toward larger firms for increased deal size.

Geography

Build on closed or active transactions across North America, South America, Europe, Asia, Australia, and Africa.

Deepen presence internationally to broaden deal flow and capital raising reach.

Client Lifecycle

Deepen client relationships and wallet share across the full company lifecycle.

Cross-sell IPO → De-SPAC → Follow-on → M&A advisory to deepen wallet share per client.

2

Sales & Trading



Differentiated Fixed Income & Equity Platforms

Fixed Income

Financing, advisory, sales and trading solutions for institutional clients across the fixed income markets.

Mortgages
(Agency MBS, TBAs, Whole Loans)

Mortgage Originator Funding

SBA Loans

Government Securities

Municipal Securities

Corporate Bonds & Loans

Structured Products
(CDOs, CLOs, ABS, RMBS, CMBS)

Structured Notes

Equities

Specialized, high-touch equity execution and securities services for institutional and event-driven investors.

Equities

Equity Derivatives

Preferred Securities

>2x

Growth in Institutional Accounts
since Year End 2021

20% → 40%

Percentage of Institutional Clients
since Year End 2021

28+

Average Years of Experience in
Seasoned Team

New York, NY (HQ) • Philadelphia, PA • Boca Raton, FL • Memphis, TN • Charlotte, NC

Spotlight – Institutional Mortgage Funding Program

\$3.9B

A specialized financing program serving the agency and government mortgage pipeline funding needs of mid to large-sized mortgage originators.¹

Revenue is recurring, fee-like, and independent of M&A and capital markets cycles.

14 Yr

TRACK RECORD SINCE 2012

100+

ROBUST PIPELINE OF ORIGINATORS SEEKING FUNDING

Extraordinary Client Retention

Clients roll monthly positions continually as their source of short-term funding, often for many years. Each holds collateral in a dedicated, separate trust account.

Institutional Investor Base

Bank holding companies, regional banks, credit unions, pension funds, municipalities, and corporate treasuries.

Government-Backed Collateral & Above-Market Yields

Trust certificates backed by government and agency-backed mortgage loans. Currently a ~10% yield enhancement over comparable investment alternatives.

Recurring, fee-like revenue – a durable foundation for Investment Banking growth.

¹ As reported in COHN 5/1/2026 Q1 2026 earnings press release

3

Asset Management

Specialty Private Credit and Insurance Offerings

U.S. Platform

Providing private credit to U.S. and Bermuda-domiciled insurers with limited access to capital markets and traditional bank financing.

Senior, Subordinated & Surplus Notes

Property & Casualty, Workers' Compensation, Specialty Insurance

\$1.4B

AUM as of 12/31/2025¹

\$4.9B

Invested across 226 insurance issuers since 2004

40+

Jurisdictions across U.S., Bermuda, and Europe

European Platform

Providing Tier II subordinated lending to small and mid-sized insurance companies in Europe and Bermuda with limited access to capital markets and bank financing.

Solvency II compliant Tier II subordinated Notes

Property, Health, Motor, Life, Non-Standard Motor, Run-Off, Medical Malpractice, Casualty, Pet, Credit Insurance

New York, NY • Philadelphia, PA • Paris, FR

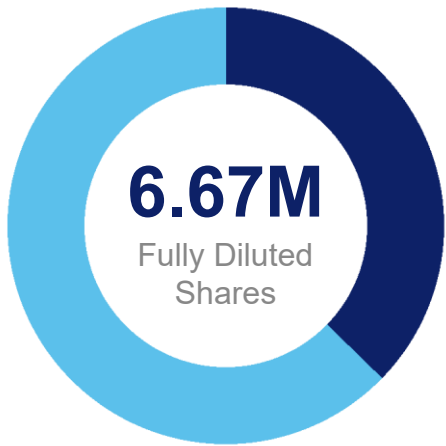
¹ AUM includes the CREO JV servicing mandate (\$193M notional); CREO origination activity and dedicated headcount sit within the Capital Markets segment per FY2025 10-K
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4

Summary Statistics

Capital Structure Overview

Equity Composition¹



- Common stock: 2,477,655
- Operating LLC units: 4,194,086²

Implied equity value

6.67M shares @ \$11.28

\$75.3M

Debt Detail (\$M, face value)³

Senior Notes			
2024 Note – Aug 2026 Tranche	\$2.6M	12.00% fixed	Aug 2026
Junior Subordinated Notes ³			
Alesco Capital Trust I	\$28.1M	SOFR + 4.00%	Jul 2037
Sunset Financial Trust I	\$20.0M	SOFR + 4.15%	Mar 2035
Revolving Credit Facility		\$15M Unsecured Credit Line	
Byline Facility	\$0 drawn	SOFR + 6.00%	Jun 2026
Cash-on-hand			
Cash	\$19.0M		
Total Debt (face value)		Total Enterprise Value	
\$50.7M		\$107.0M	

¹ Common stock as of 5/26/2026

² C&Co. is organized as a traditional up-C structure. Operating LLC units as converted, as reported in COHN 3/31/2026 form 10-Q. Operating LLC units (convertible 10-for-1 for common stock) entitle holders to economic value associated with equity ownership. Voting rights associated with equity ownership are conferred through Series E and Series F preferred shares, which hold no right to economic value associated with equity ownership and are therefore excluded from this equity composition table

³ Carried on COHN balance sheet at discounted value of \$26.0M as of 3/31/2026



Summary Trading Overview: Snapshot as of 5/26/2026

Price & Trading

Current price	\$11.28
Market cap	\$75.3M
Enterprise value	\$107.0M
Shares out. (FD) ¹	6.67M
52-wk. range	\$7.78 - \$32.60
30-day avg. volume	40,308
2025 Regular Dividend	\$1.00
P / B	0.5x

COHN Overview

Headquarters	Philadelphia, PA
Founded	1999
Employees	129
Fiscal year end	Dec 31

¹ Common stock as of 5/26/2026; Operating LLC units as converted (convertible 10-for-1 for common stock), as reported in COHN 3/31/2026 form 10-Q