3Q26 Conference Call & Webcast Presentation

November 12, 2026 · 8:00 am Eastern Time

HIGHLIGHTING THE V-TEK TRANSACTION

DATA I/O

Programming and Secure Provisioning Solutions

V-TEK · ROYCE · A&J

Tape & Reel, Die test & inspection, Wire Bonding, Programming Services

IMPORTANT NOTICE

Safe harbor statement

Statements in this presentation concerning economic outlook, expected revenue, expected margins, expected savings, expected results, orders, deliveries, backlog and financial positions, supply chain expectations, the expected benefits, synergies and integration of acquired businesses, as well as any other statement that may be construed as a prediction of future performance or events, are forward-looking statements which involve known and unknown risks, uncertainties and other factors which may cause actual results to differ materially from those expressed or implied by such statements. Forward-looking statement disclaimers also apply to the impact of global and geopolitical events.

These factors include uncertainties as to the ability to record revenues based upon the timing of product deliveries, shipping availability, installations and acceptance, accrual of expenses, business interruptions, changes in economic conditions, part shortages, the integration of acquisitions, and other risks including those described in the Company's filings on Forms 10-K and 10-Q with the Securities and Exchange Commission, press releases and other communications. We encourage you to review those filings for a complete description.

Forward-looking statements are made as of today, and we take no obligation to update them. This presentation includes non-GAAP financial measures, including Adjusted EBITDA; a reconciliation is available in our earnings releases and herein.

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V-TEK ACQUISITION

New Businesses. New Products. New Markets. NEW Data I/O.

V-TEK

Mankato, Minnesota

Precision tape & reel systems that place and seal components for the assembly line, plus recurring revenue from replacement carrier tape. Small-parts engineering feeds our roadmap.

Royce Instruments

Napa, California

High-precision bond testers and die sorting systems that ensure only good die enter the assembly line.

A&J Programming

San Jose, California

Off-site programming services for leading U.S. tech companies during prototyping. Already a Data I/O customer and a ready-made services brand for PaaS.

Accretive Acquisition Anticipated to Double Revenue

V-TEK ACQUISITION

Why V-TEK? Four Sources of Value

1 Accelerates Programming Services

A&J Programming brings an established U.S. services platform and blue-chip customers, plus capacity and lower material costs to scale faster. 2 model: on-site and regional.

2 Consolidates Supply Chain & Manufacturing

Tape & reel and vision inspection sit right beside programming. Small-parts handling expertise supports platforms for new chips. Lower cost manufacturing in U.S.

3 Access to Larger High-Growth Markets

Adds Data Center, AI, Photonics, Aerospace and Defense, Satellite Communications, Industrial Automation, and Semiconductor Package and Test (OSAT).

4 Financial Upside

Anticipated to double revenues; potential for double digit sales growth. Material synergies identified; 50% to be actioned before end of 2026.

V-TEK ACQUISITION

Acquisition Highlights -- Data I/O Transformed



Programming services
Data I/O adds programming services, now a core offering, larger market, higher margins, improved cash flows. Largest names in technology, significant opportunity to expand existing revenues.

Increased value to overall semiconductor supply chain with two platforms in Programming and Test
Larger combined addressable markets now in the billions.

Stronger, more diversified revenue profile
Expanded geographic footprint; Automotive exposure reduced from 70% to estimated 35% led by growth in new segments which continue to reduce reliance on any single end market.

Significant near-term cost synergies identified for first 60-90 days
Improved vendor pricing, use of excess manufacturing capacity and personnel realignment.

Total raised $22.25M through 2026
Acquisition and growth capital. Supportive new shareholder base.

Seasoned leadership team
With deep industry knowledge, global scale and scope, over 100 years combined experience in delivering programming services.

V-TEK ACQUISITION

Business/Transaction Summary -- Q3 Combined Snapshot

Revenue	Q3-2026 revenues combined of **$10M** from semiconductor capital equipment in Programming and Test, recurring consumables and A&J programming services
Backlog	Backlog of **~$9M** as of Oct. 2026
Margin Profile	Q3-2026 EBITDA of **>$2M**; high-margin programming services, secure provisioning services consumables, support Data I/O's gross margin targets
Acquisition Structure	Acquisition of V-TEK (Mankato, MN), including Royce Instruments (Napa, CA) and A&J Programming (San Jose, CA)
Consideration	**$23M** Total Consideration : **$20M** cash and **$3M** in Data I/O shares, all paid at close
Funding	**$22.25M** in FY26 with two private placements; **$7.5M** line of credit from Western Alliance Bank
Accretion	Expected to be immediately accretive

NASDAQ: DAIO

Thank you

Bill Wentworth
President & Chief Executive Officer

Charles DiBona
Chief Financial Officer

Investor relations: **dataio.com/Company/Investor-Relations**

APPENDIX

Financial snapshot

Nasdaq	**DAIO**	Sales (TTM)	**$17.3M**
Headquarters	**Redmond, WA**	Net income (TTM)	**($9.1M)**
Recent stock price	**$2.43**	Diluted EPS (TTM)	**($0.96)**
Market cap	**$25.3M**	Adj. EBITDA (TTM)	**($7.2M)**
Diluted shares	**10.4M**	Cash & securities (9/30/26)	**$9.4M**
3-month avg. daily volume	**29,300**	Debt (9/30/26)	**$0.0**
Net operating losses (12/31/25)	**$19.3M**	Enterprise value (9/30/26)	**$15.9M**

Stock price, market cap and volume as of 11/10/26 after market close (source: Yahoo); market cap uses common stock outstanding at 9/30/26. Financials for the TTM period ended 9/30/26 unless noted; pre-acquisition, Data I/O standalone. Adjusted EBITDA is a non-GAAP measure excluding one-time items and equity compensation; see reconciliation in this presentation.

APPENDIX

EBITDA reconciliation

$ thousands	Q3 2026	Q3 2025	9M 2026	9M 2025
Net income (loss)	($2,702)	($1,362)	($7,501)	($2,486)
Interest (income)	(17)	(34)	(43)	(107)
Interest expense	624	–	1,497	–
Taxes	75	–	75	2
Depreciation and amortization	381	133	598	369
EBITDA	**($1,639)**	**($1,263)**	**($5,374)**	**($2,222)**
Equity compensation	134	115	367	539
Adj. EBITDA, excl. equity comp	**($1,505)**	**($1,148)**	**($5,007)**	**($1,683)**
One-time expense adjustments	1,434	585		
Adj. EBITDA, excl. equity comp and one-time items	**($71)**	**($563)**		

ONE-TIME ITEMS

$ thousands	Q3 26	Q3 25
Deal & financing expenses	802	52
IT & ERP transition	238	69
Non-cash inventory reserve adj.	298	–
Outside consulting/Tech	61	66
Restructuring expenses	35	–
Recruiting & consulting	–	168
Cyber security incident	–	230
Total	**$1,434**	**$585**

Non-GAAP financial measure reconciliation. Unaudited; Data I/O standalone, before the V-TEK acquisition. Source: Data I/O Investor Relations, November 2026.