



AGM PRESENTATION

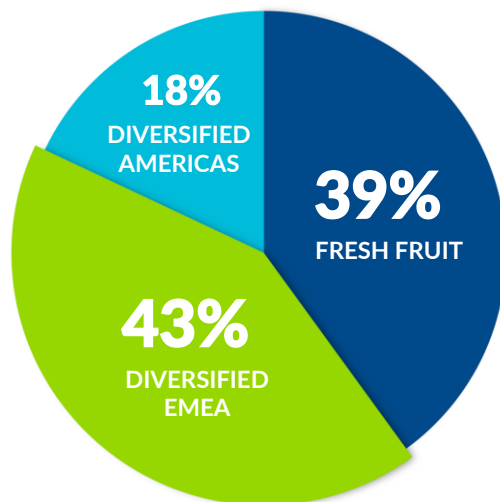
May 20, 2026



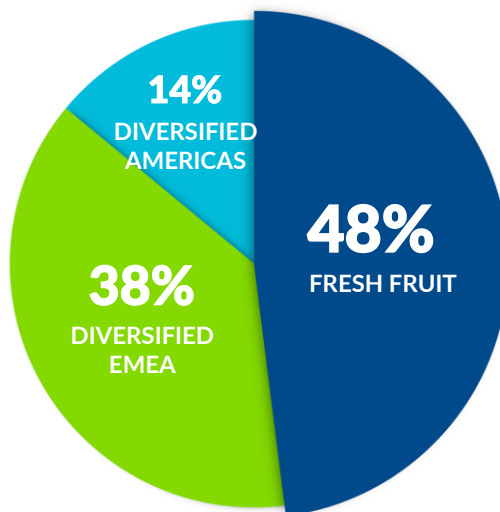
Dole plc: The Global Leader in Fresh Produce

Scale provides customer and supplier opportunities; diverse geographic and product footprint provides resilience

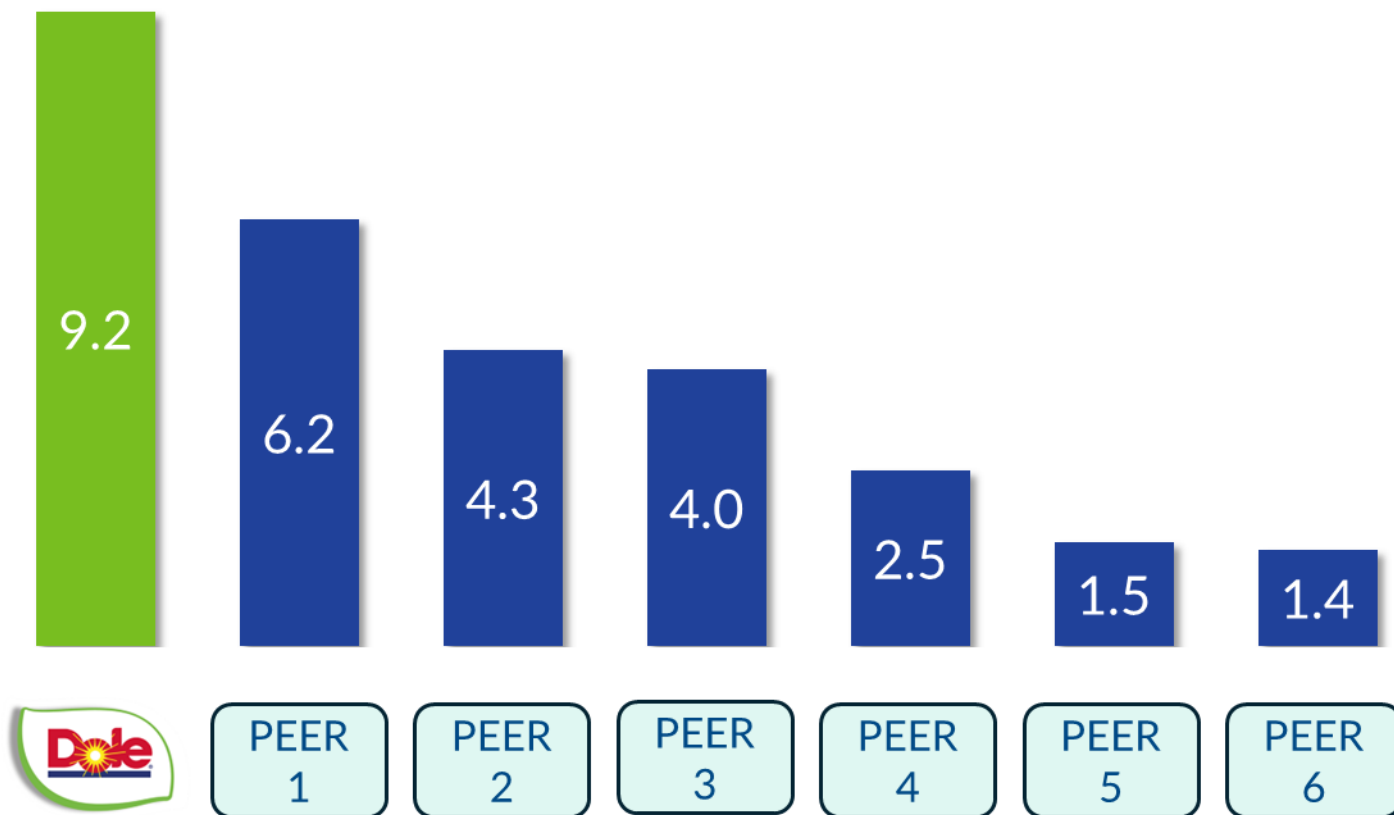
2025 SEGMENT REVENUE



2025 SEGMENT ADJUSTED EBITDA



Revenue, \$'bn



An Attractive Sector with Accelerating Structural Tailwinds

Health & Wellness mega trend supporting growth; evolving consumer preferences influenced by GLP-1 adoption



Global fresh produce **growth is expected to accelerate** driven by consumer trends towards health & wellness



Consumers are becoming more conscious of the **nutritional value** of what they eat and drink



58% of the participants in a recent Nielsen study⁽²⁾ stated that healthy nutrition has become **more important** to them in the last five years

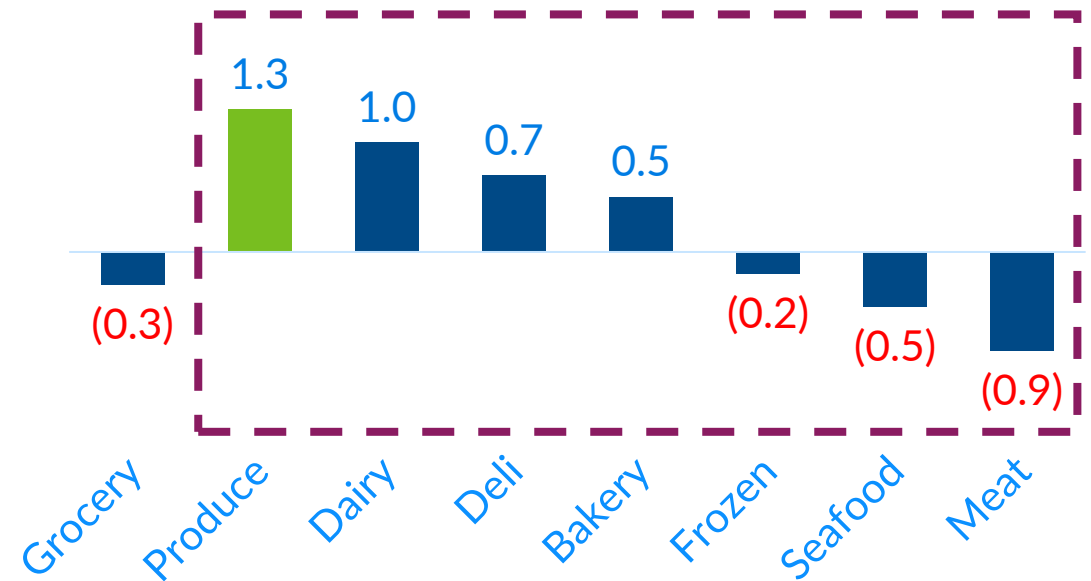


Consumers are **prioritizing convenience** and turning to fresher, healthier options that fit busy lifestyles



GLP-1 users are reshaping grocery baskets, accelerating demand for **nutrient dense, whole food** categories such as fresh fruits and vegetables

Perimeter Departments vs Grocery
Volume % Chg. (2025 vs 2024) ⁽³⁾



- ✓ In the U.S., Produce is outpacing center store
- ✓ Produce leads all Perimeter Departments growth vs Grocery



²⁾ Source: NielsenIQ, Global State of Health & Wellness 2025

³⁾ NielsenIQ - Total US (All Outlets), Departments vs. Grocery (Centre Store), Volume % Chg. YA, Calendar 2025 vs Calendar 2024

The Dole Difference

Integrated solutions from source to shelf



**LOCAL
PRODUCTION**



**TRUSTED
PARTNERS**



**OWN
PRODUCTION**

**Best-in-Class
Production
and Sourcing**

**Logistical &
Distribution
Excellence**



SHIPPING



RIPENING



PACKING



**QUALITY
ASSURANCE**



**MARKETPLACE
OPERATIONS**



DISTRIBUTION



**OUR ICONIC
BRAND**



**MARKETPLACE
EXPERTISE**



**INNOVATION /
NPD**



**SUPPLY CHAIN
REACH**



**CERTIFICATION
/ TRACEABILITY**

**Category
Management
& Bespoke
Services**

**Category
Leadership**



BANANAS



PINEAPPLES



GRAPES



APPLES



KIWIS



AVOCADOS



CITRUS



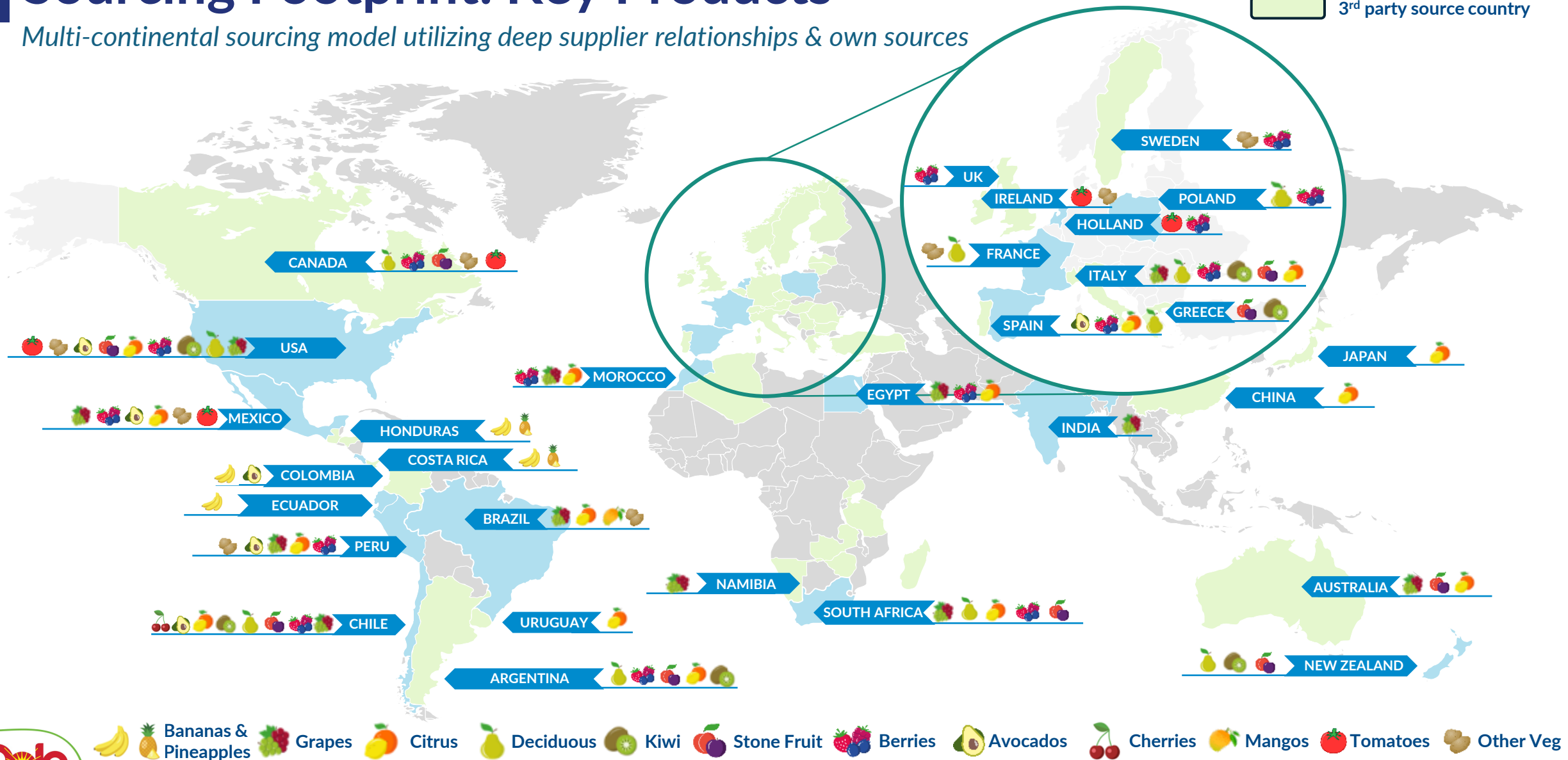
CHERRIES



Sourcing Footprint: Key Products

Multi-continental sourcing model utilizing deep supplier relationships & own sources

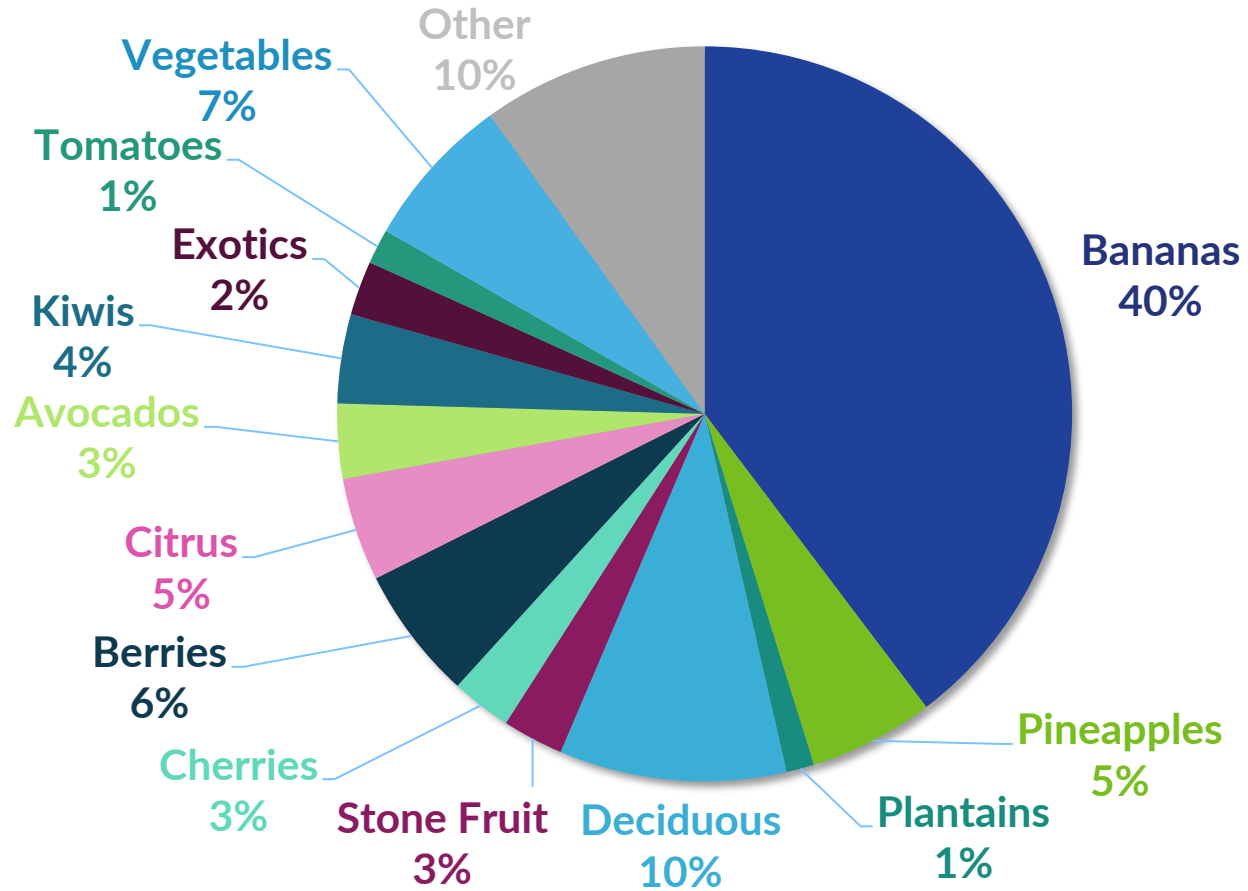
Top 3rd party source country
3rd party source country



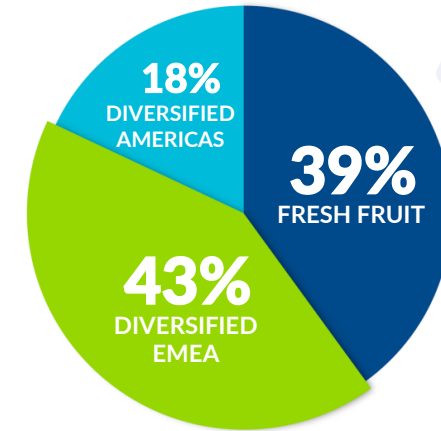
Diversified Product Portfolio and Routes to Market

Highly diversified product and service offering, reaching a broad customer base in over 85 countries

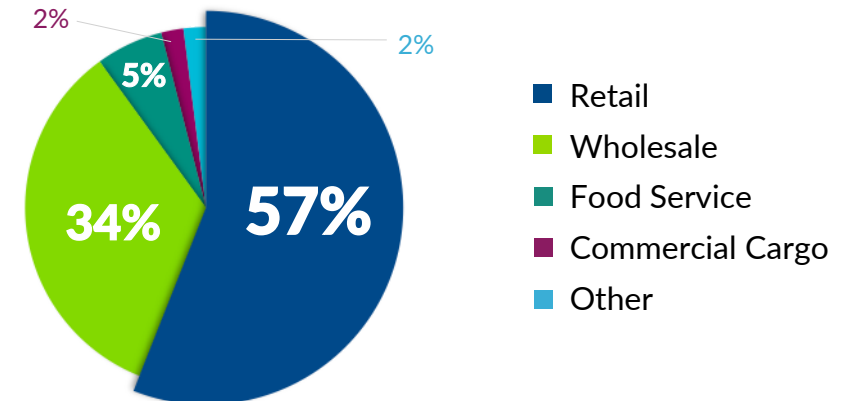
SALES BY CATEGORY *



SALES BY SEGMENT



SALES BY CHANNEL



*Based on FY'2025 Diversified Produce and Tropical Fruit sales



October 2025: Launch of Dole Colada Royale

A game-changing new variety of pineapple; offering a uniquely indulgent taste featuring hints of coconut and piña colada



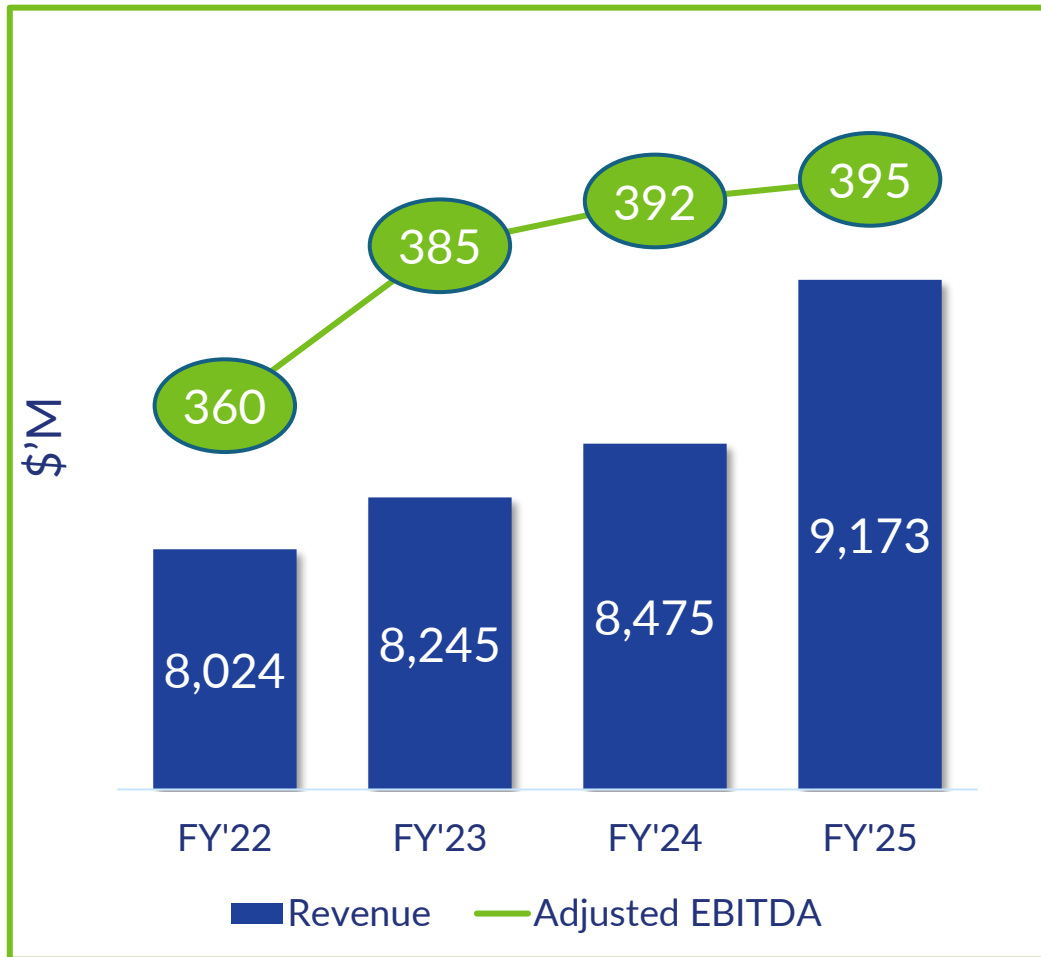
FY'25 Key Developments

- Strong operating result for the year: Adjusted EBITDA of \$395 million
- Successfully completed sale of Fresh Vegetables division
- Agreement to sell port assets in Ecuador for expected net proceeds of ~\$75 million
 - ✓ Competition approval received; expect to complete transaction in Q2
- Completed \$1.2 billion renewal of credit facilities
- Authorization granted for up to \$100 million of share repurchases
- Voluntary transition to Domestic Issuer filings: targeting additional index inclusion
 - ✓ Added to MSCI ACWI Investable Market Index and Small Cap Indexes in May
- Launch of Dole Colada Royale®: our award-winning new pineapple variety



FY'25 Key Financial Metrics

Strong operating financial profile and balance sheet strength



\$395M
ADJUSTED
EBITDA

4.3%
ADJUSTED
EBITDA
MARGIN

\$115M
ADJUSTED NET
INCOME

\$1.20
ADJUSTED
DILUTED EPS

1.5x
NET LEVERAGE

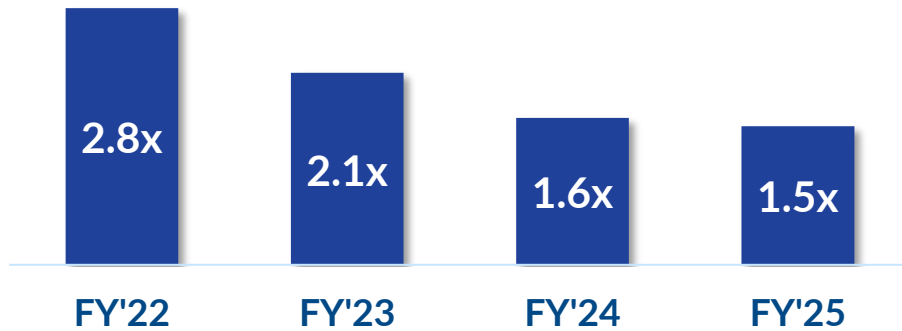
2.3%
DIVIDEND YIELD
(May '26)



Disciplined Allocator of Capital

Investing for growth while maintaining a disciplined approach to capital allocation

Net Leverage



Quarterly Dividend Per Share



2.3%*
Dividend Yield

ROUTINE CAPITAL EXPENDITURE

- Annual routine capital expenditure broadly in line with annual depreciation charge

DEVELOPMENT EXPENDITURE

- Allocate capital to high return development projects which align with group strategy

SHAREHOLDER RETURNS

- Progressive dividend policy
- Board authorization for up to \$100 million of share repurchases
- ~\$95 million remaining

Development Investments Update

Areas of investment focus

Own Production & Sourcing



- Recent investments alongside JV partners; increased own production of bananas and plantains in Guatemala
- Chile: increased access to cherry and other volumes

Packing, Handling, Ripening



- Executing on investments across our operations
 - Chile: Cherry and citrus packing
 - Ripening capabilities: France, Spain

Distribution & Logistics



- Strategic opportunity to invest ~\$100M in automation, AI, and innovative warehouse solutions in Sweden
- Recent investments in third party logistics in Sweden

Bolt-on / Value M&A



- Progressing identified opportunities in Ireland, Italy, Spain and Sweden

Q1'26 Review

- Solid start to the year: +12% revenue growth reflecting positive momentum across the Group
- Adjusted EBITDA of \$100M; in line with our expectations
- Strong performance in Diversified Americas and growth in Diversified EMEA partially offsetting lower result in Fresh Fruit
- Our resilient business model continues to perform well despite added complexity from the ongoing conflict in the Middle East
- Post quarter end, regulatory approval received for sale of port in Ecuador

Group Results - \$'M	Q1'26	Q1'25
Revenue	2,342	2,099
Net Income	37.7	44.2
Net Income attributable to Dole plc	31.3	38.9
Diluted EPS (\$)	0.33	0.41
Non-GAAP performance measures		
Adjusted EBITDA	100.3	104.8
Adjusted Net Income	31.2	33.1
Adjusted Diluted EPS (\$)	0.33	0.35



FY'26 Outlook

Outlook as of May 11, 2026

Adjusted EBITDA

**At least
\$400M**

Unchanged

Routine Capex

~ \$100M

Unchanged

Interest Expense

~\$58M

Prior: \$60M



Dole plc: A Compelling Investment Case



- 1) The global leader in fresh produce; a sector with accelerating tailwinds
- 2) Highly valuable and strategic asset base
- 3) Extensive global sourcing network
- 4) Diversified revenue streams and leadership in important categories
- 5) Iconic brand with strong consumer awareness
- 6) Focus on innovation and category expansion
- 7) Strong financial profile and disciplined approach to capital allocation





THANK YOU



Disclaimer

This presentation includes forward-looking statements that reflect Dole plc's current views with respect to future events, financial performance, expected synergies and industry conditions. These statements are not statements of historical fact. The words "believe," "may," "could," "will," "should," "would," "anticipate," "estimate," "expect," "intend," "objective," "seek," "strive," "target" or similar words, or the negative of these words, identify forward-looking statements. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved.

These forward-looking statements are subject to various risks and uncertainties that may cause actual results to differ materially from those expressed or implied statements. Dole plc has provided additional information in its reports on file with the Securities and Exchange Commission concerning certain factors, risks and uncertainties that could cause actual results to differ materially from those contained in this presentation. These factors include but are not limited to weather conditions, natural disasters, crop disease, pests, other natural conditions, uncertainty regarding tariffs, escalated trade wars and geopolitical risks, which may affect market prices and the demand for our products, and our ability to mitigate such risks, our ability to compete and innovate against our competitors, and increases in commodity or raw product costs that could adversely affect our operating results.

Although we believe that the expectations reflected in this presentation are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. Except as otherwise noted, these forward-

looking statements speak only as of the date on which such statements are made, and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made except as required by the federal securities laws. If one or more risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, our actual results may vary materially from what we may have expressed or implied by these forward-looking statements. We caution that you should not place undue reliance on any of our forward-looking statements.

In this presentation, we use certain non-GAAP performance measures to evaluate current and past performance and prospects for the future to supplement our GAAP financial information presented in accordance with GAAP. These non-GAAP financial measures are important factors in assessing our operating results and profitability because we believe they assist investors and analysts in comparing our operating performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. These non-GAAP financial measures have limitations as analytical tools, and you should not consider them in isolation or as a substitute for analysis of our operating results, cash flows or any other measure prescribed by U.S. GAAP. Our presentation of non-GAAP financial measures should not be construed as an inference that our future results will be unaffected by any of the adjusted items, or that any projections and estimates will be realized in their entirety or at all. A reconciliation of non-GAAP measures to the most directly comparable GAAP measures is contained in the appendix to our financial results press releases which can be found at www.doleplc.com/investor-relations

