

DORMAN PRODUCTS, INC.

Q2 2026 EARNINGS PRESENTATION

AUGUST 4, 2026



Forward-Looking Statements & Non-GAAP Financial Measures

FORWARD-LOOKING STATEMENTS

This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, may be forward-looking statements. Words such as “may,” “will,” “should,” “likely,” “probably,” “anticipates,” “expects,” “intends,” “plans,” “projects,” “believes,” “views,” “estimates” and similar expressions are used to identify these forward-looking statements. Readers are cautioned not to place undue reliance on those forward-looking statements, which speak only as of the date such statements were made. Such forward-looking statements are based on current expectations that involve known and unknown risks, uncertainties and other factors (many of which are outside of our control). Such risks, uncertainties and other factors relate to, among other things: competition in and

the evolution of the motor vehicle aftermarket industry; changes in our relationships with, or the loss of, any customers or suppliers; our ability to develop, market and sell new and existing products; our ability to anticipate and meet customer demand; our ability to purchase necessary materials from our suppliers and the impacts of any related logistics constraints; widespread public health pandemics; political and regulatory matters, such as changes in trade policy, the imposition of tariffs and climate regulation; our ability to protect our information security systems and defend against cyberattacks; our ability to protect our intellectual property and defend against any claims of infringement; and financial and economic factors, such as our level of indebtedness, fluctuations in interest rates and inflation. More information on these risks and other potential factors that

could affect the Company’s business, reputation, results of operations, financial condition, financial outlook, including guidance, and stock price is included in the Company’s filings with the Securities and Exchange Commission (“SEC”), including in the “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” sections of the Company’s most recently filed periodic reports on Form 10-K and Form 10-Q and subsequent filings. The Company is under no obligation to, and expressly disclaims any such obligation to, update any of the information in this document, including but not limited to any situation where any forward-looking statement later turns out to be inaccurate whether as a result of new information, future events or otherwise, except as may be required by applicable law.

NON-GAAP FINANCIAL MEASURES

This presentation includes non-GAAP financial measures as defined under the rules of the Securities and Exchange Commission, including Adjusted Gross Margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted SG&A Margin, Adjusted Operating Income Margin, Adjusted Diluted Earnings Per Share “EPS”, and Free Cash Flow. These non-GAAP financial measures should not be used as a substitute for GAAP measures, or considered in isolation, for the purpose of analyzing our cash flows or results of operations. Additionally, these non-GAAP measures may not be comparable to similarly titled measures reported by other companies. Reconciliations of these non-GAAP measures to the most directly comparable GAAP financial measures are included in this presentation.

Q2 2026 Highlights



Net Sales of **\$545 million**
up 0.7% over Q2 2025



Adjusted Operating Margin of **22.3%**
up 600bps over Q2 2025



Adjusted EBITDA Margin of **26.1%**
up 710bps over Q2 2025



Adjusted Diluted EPS of **\$3.08**
up 50% over Q2 2025



Operating Cash Flow of **\$153 million**
repurchased \$47 million of common stock



Updated 2026 Guidance*:

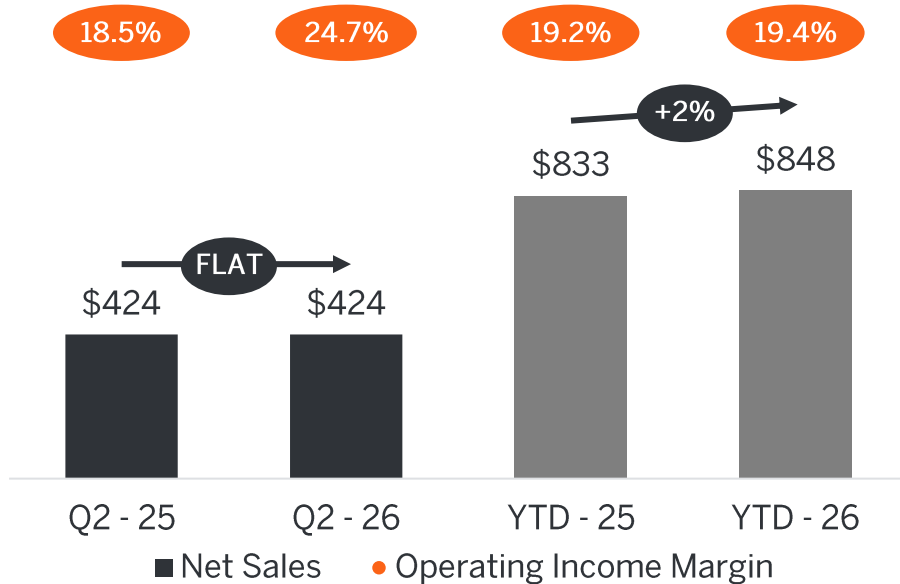
- Net Sales growth of 3% to 5%
- Adjusted Diluted EPS range of \$8.50 to \$8.80

Current Business Environment

- IEEPA refunds received in Q2'26, positively impacted margins and earnings growth
- Tariff structure is more stabilized
- Additional cash flow expected to drive medium- to long-term growth
- Taking targeted pricing actions given lower ongoing tariff costs

Light Duty Segment Quarterly Highlights

Net Sales & Operating Margin



- Net Sales flat with reduced pricing in Q2'26; lower volume compared to strong year-over-year growth of 10% in Q2'25
- Mid-single digit POS growth in Q2'26
- Operating Margin performance more aligned over six-month comparison vs last year

Market Observations

- Long-term aftermarket drivers remain positive, with the average age of light duty vehicles now at 12.9 years and vehicle miles traveled increased year-over-year
- More DIY-focused categories and channels impacted by higher fuel costs and overall inflation, with DIFM more stable
- Lower overall tariff environment leading to lower pricing

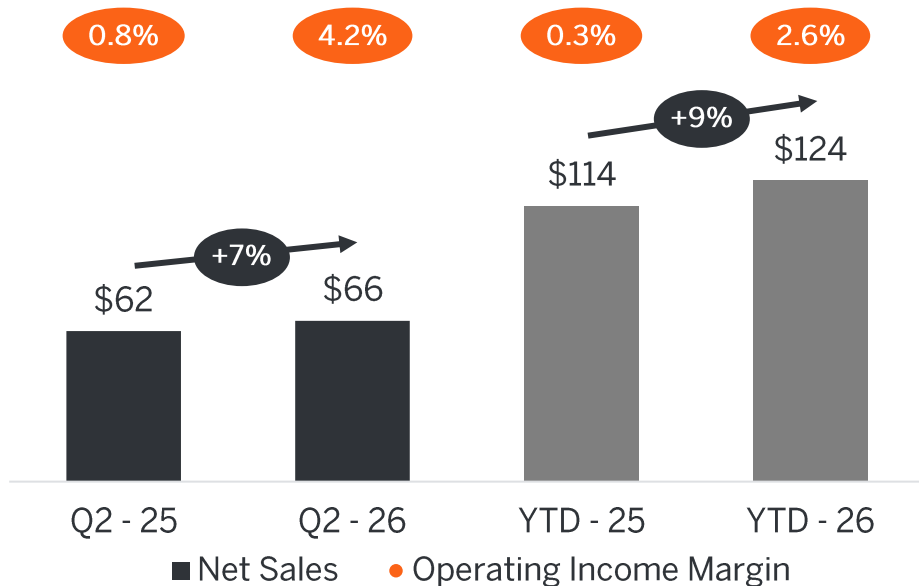
Product Highlight: Ford F-150 Aluminum Oil Pan



- ✓ Patented OE FIX® solution
- ✓ OE plastic part prone to failure
- ✓ Rugged high-pressure diecast aluminum

Heavy Duty Segment Quarterly Highlights

Net Sales & Operating Margin



- Solid Net Sales growth driven by 2025 pricing actions, with wins in certain categories and channels
- Comparable Operating Margin performance largely driven by higher net sales leverage
- Commercialization and infrastructure investments position HD for long-term growth

Market Observations

- Great Freight Recession continued in Q2'26, with higher fuel costs and general inflation further impacting consumer sentiment
- Freight rates rebounding as a result of fewer fleet operators, but no meaningful change in overall trucking mileage or tonnage growth expected in 2026
- OE dealers focused on diversifying revenue and profitability streams with aftermarket repair solutions, as new and used vehicle sales remain soft

Category Highlights: Above-the-Frame Line Expansions



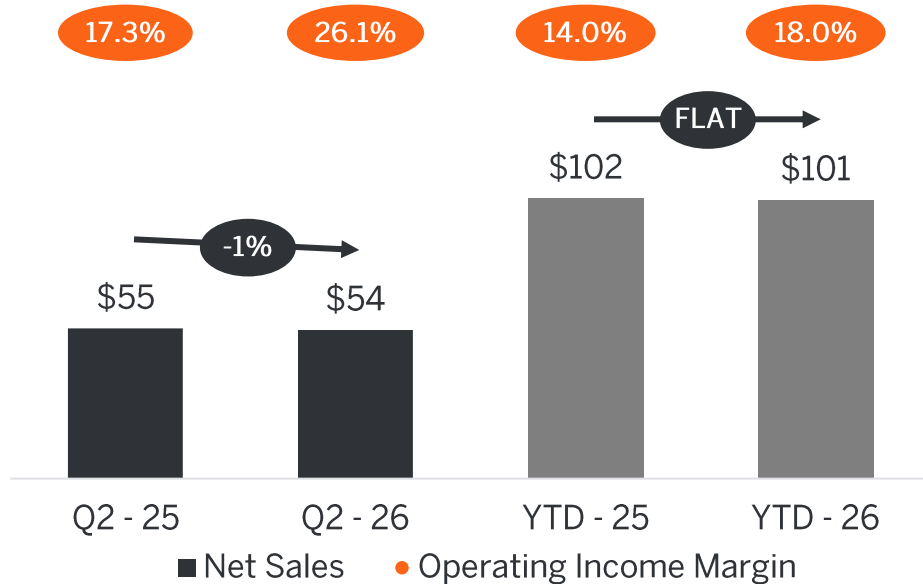
Dayton
Parts[®]
DRIVEN BY DORMAN

- ✓ New-to-the aftermarket solutions
- ✓ Portfolio diversification
- ✓ Expanding offerings for customers

DORMAN[®]

Specialty Vehicle Segment Quarterly Highlights

Net Sales & Operating Margin



- Net Sales down slightly on lower volume, offset by pricing initiatives in certain categories
- Comparable Operating Margin expansion largely driven by improved operating performance
- Expanding focus on opportunities outside U.S.

Market Observations

- New vehicle sales continued to remain positive, but largely driven by higher end models aimed at more affluent riders, leading to lower attach rate at dealerships
- Overall UTV/ATV ridership remain strong, driving elongated repair cycle
- Newer OEs entering the market with lower-cost models, providing broader opportunity for aftermarket upgrades

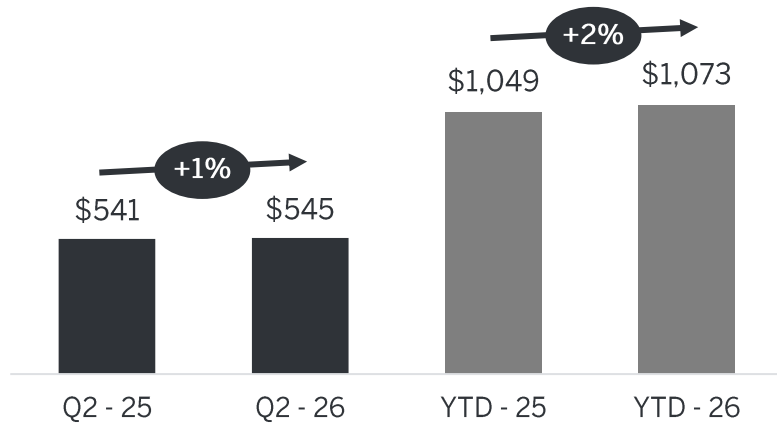
Product Highlight: CFMOTO Vented Windshield for Z10



- ✓ New sport line launched by CFMOTO
- ✓ Speed to market a key strength
- ✓ Superior protection with comfort

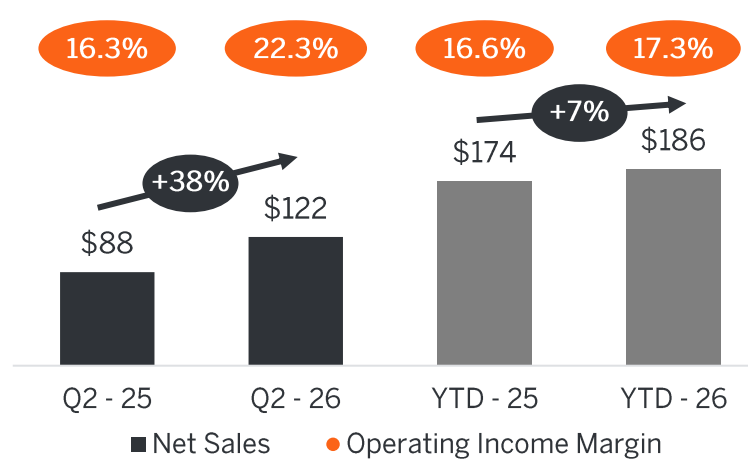
Q2 2026 Performance Highlights

Net Sales



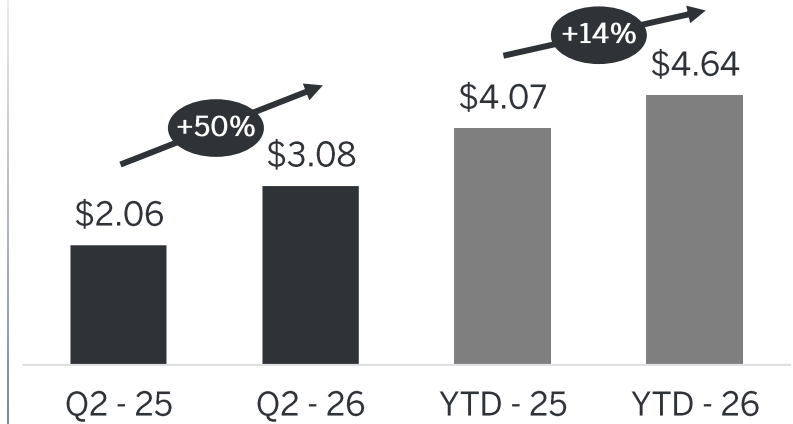
- Top-line performance driven by the increase in Heavy Duty, offsetting lower volume in Light Duty and Specialty Vehicle segments
- Lower tariff rates drove pricing actions, which is expected to continue through 2H'26
- Innovation, sourcing, and speed to market remain core to each segment's growth

Adj. Operating Income



- Adjusted Operating Margin expansion driven by IEEPA refunds recognized in the quarter
- Heavy Duty and Specialty Vehicle delivered operational improvement
- Driving improved margins over the long-term with supplier diversification, productivity and automation initiatives

Adj. Diluted EPS

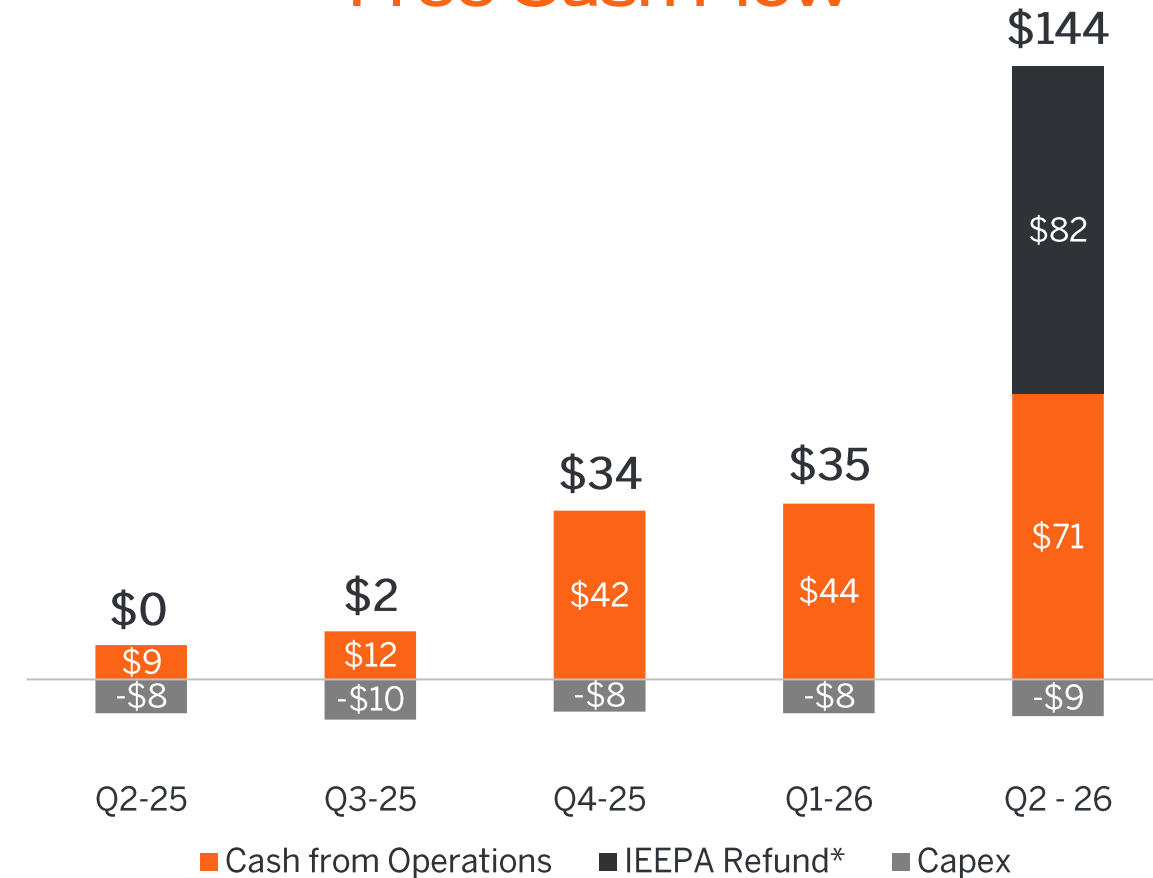


- Adjusted Diluted EPS growth driven by IEEPA refunds, which contributed \$1.18 in Q2'26 and \$0.30 YTD'26
- Lower interest expense on year-over-year debt reduction improved earnings growth
- Total diluted shares reduced by 685K from the second quarter of 2025

Free Cash Flow

- IEEPA refund and working capital improvements drove increase in operating cash flow during the quarter
- Additional cash on hand and expanded balance sheet capacity provide capital allocation levers to drive long-term growth
- Share repurchases of \$47 million in Q2'26
 - Repurchased 398K shares at an average price of \$118 per share
 - \$363 million remaining on authorization

Free Cash Flow



Leverage & Liquidity

New Debt Facility Expands Liquidity Position

Net Leverage

Revolving Credit Facility	\$0
Senior Notes	\$450
Less: Cash and Cash Equivalents	(\$132)
Net Debt	\$318
LTM Adjusted EBITDA ¹	\$458
Total Net Leverage Ratio¹	0.69x

Liquidity

Total Revolver Commitment	\$800
Less: Revolver Draw Outstanding ²	(\$1)
Available Revolver Capacity	\$799
Cash and Cash Equivalents	\$132
Total Liquidity	\$931

Note: As of June 27, 2026. Dollar amounts in millions. Figures may not sum due to rounding.

¹ See reconciliation and notes on Adjusted EBITDA in the appendix. Adjusted EBITDA and Total Net Leverage Ratio as presented may differ from consolidated EBITDA and Total Net Leverage Ratio as calculated under our credit facility, which could include additional adjustments, limitations, or exclusions.

² Represents \$1.1 million in letters of credit.



Updated 2026 Guidance

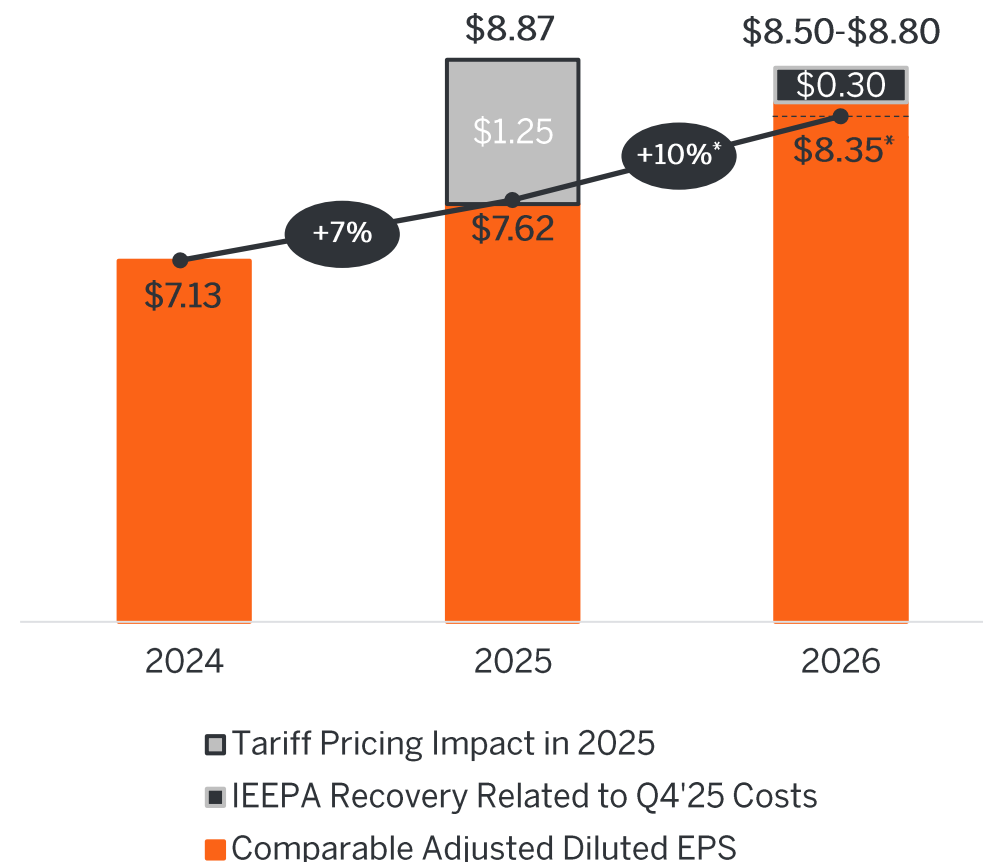
Prior
FY 2026
Guidance

Updated
FY 2026
Guidance
(as of 8/3/2026)

Net Sales change vs. previous year	7% - 9%	3% - 5%
Diluted EPS	\$7.57 - \$7.97	\$7.93 - \$8.23
Change vs. previous year	14% - 20%	19% - 24%
Adjusted Diluted EPS	\$8.10 - \$8.50	\$8.50 - \$8.80
Change vs. previous year	(9)% - (4)%	(4)% - (1)%

- Guidance includes the expected impact of tariffs enacted as of August 3, 2026. Guidance excludes impacts from potential future tariff changes, acquisitions and divestitures, and additional share repurchases.
- Targeting full-year Adjusted Operating Income Margin of 15.5% to 16.5%
- Assumes 23.5% effective tax rate

Adjusted Diluted EPS Guidance



Q2 2026 Summary

- ✓ Strong earnings growth and cash flow generation in Q2'26 positions us well for the future
- ✓ Long-term outlook remains unchanged, with strong aftermarket demand drivers in place
- ✓ Focused on driving innovation and operational excellence across each segment



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Appendix – Non-GAAP Reconciliations



Reconciliation of One-time IEEPA Tariff Recovery Benefits

	Three Months Ended 6/27/26			Six Months Ended 6/27/26		
	Reported	Recovery Benefit	Comparable	Reported	Recovery Benefit	Comparable
\$ in thousands, except EPS						
Adjusted Gross Profit						
Light Duty	\$ 201,718	\$ (38,646)	\$ 163,072	\$ 355,921	\$ (10,194)	\$ 345,727
Heavy Duty	17,160	(1,252)	15,908	31,753	(7)	31,746
Specialty Vehicle	32,347	(4,498)	27,849	53,706	(1,142)	52,564
Consolidated	<u>\$ 251,225</u>	<u>\$ (44,396)</u>	<u>\$ 206,829</u>	<u>\$ 441,380</u>	<u>\$ (11,343)</u>	<u>\$ 430,037</u>
Adjusted Gross Margin						
Light Duty	47.5%	-9.1%	38.4%	42.0%	-1.2%	40.8%
Heavy Duty	25.9%	-1.9%	24.0%	25.6%	0.0%	25.6%
Specialty Vehicle	59.9%	-8.3%	51.6%	53.1%	-1.1%	51.9%
Consolidated	<u>46.1%</u>	<u>-8.2%</u>	<u>38.0%</u>	<u>41.1%</u>	<u>-1.1%</u>	<u>40.1%</u>
Adjusted Operating Income						
Light Duty	\$ 104,740	\$ (38,646)	\$ 66,094	\$ 164,401	\$ (10,194)	\$ 154,207
Heavy Duty	2,775	(1,252)	1,523	3,223	(7)	3,216
Specialty Vehicle	14,108	(4,498)	9,610	18,198	(1,142)	17,056
Consolidated	<u>\$ 121,623</u>	<u>\$ (44,396)</u>	<u>\$ 77,227</u>	<u>\$ 185,822</u>	<u>\$ (11,343)</u>	<u>\$ 174,479</u>
Adjusted Operating Margin						
Light Duty	24.7%	-9.1%	15.6%	19.4%	-1.2%	18.2%
Heavy Duty	4.2%	-1.9%	2.3%	2.6%	0.0%	2.6%
Specialty Vehicle	26.1%	-8.3%	17.8%	18.0%	-1.1%	16.8%
Consolidated	<u>22.3%</u>	<u>-8.2%</u>	<u>14.2%</u>	<u>17.3%</u>	<u>-1.1%</u>	<u>16.3%</u>
Adjusted Diluted EPS*						
Consolidated	\$ 3.08	\$ (1.18)	\$ 1.90	\$ 4.64	\$ (0.30)	\$ 4.34

*Includes a prorated portion of the interest received as part of the IEEPA refund, which is included in Other income, net on our Consolidated Statements of Operations



Reconciliation of Adjusted SG&A

(\$ in thousands)	Three Months Ended			
	6/27/26	% of Sales*	6/28/25	% of Sales*
SG&A expenses (GAAP)	\$ 135,008	24.8%	\$ 137,032	25.3%
Pretax acquisition-related intangible assets amortization	(5,173)	-0.9%	(5,406)	-1.0%
Pretax acquisition-related transaction and other costs	(233)	0.0%	(341)	-0.1%
Pretax reduction in workforce costs	—	—	(33)	0.0%
Adjusted SG&A expenses (Non-GAAP)	<u>\$ 129,602</u>	<u>23.8%</u>	<u>\$ 131,252</u>	<u>24.3%</u>

(\$ in thousands)	Six Months Ended			
	6/27/26	% of Sales*	6/28/25	% of Sales*
SG&A expenses (GAAP)	\$ 266,380	24.8%	\$ 264,666	25.2%
Pretax acquisition-related intangible assets amortization	(10,347)	-1.0%	(10,877)	-1.0%
Pretax acquisition-related transaction and other costs	(475)	0.0%	(833)	-0.1%
Pretax reduction in workforce costs	—	—	(147)	0.0%
Adjusted SG&A expenses (Non-GAAP)	<u>\$ 255,558</u>	<u>23.8%</u>	<u>\$ 252,809</u>	<u>24.1%</u>

Reconciliation of Adjusted Operating Income

(\$ in thousands)	Three Months Ended			
	6/27/26	% of Sales*	6/28/25	% of Sales*
Income from operations (GAAP)	\$ 116,217	21.3%	\$ 82,481	15.2%
Pretax acquisition-related intangible assets amortization	5,173	0.9%	5,406	1.0%
Pretax acquisition-related transaction and other costs	233	0.0%	341	0.1%
Pretax reduction in workforce costs	—	—	33	0.0%
Adjusted operating income (Non-GAAP)	<u>\$ 121,623</u>	<u>22.3%</u>	<u>\$ 88,261</u>	<u>16.3%</u>

(\$ in thousands)	Six Months Ended			
	6/27/26	% of Sales*	6/28/25	% of Sales*
Income from operations (GAAP)	\$ 175,000	16.3%	\$ 162,555	15.5%
Pretax acquisition-related intangible assets amortization	10,347	1.0%	10,877	1.0%
Pretax acquisition-related transaction and other costs	475	0.0%	833	0.1%
Pretax reduction in workforce costs	—	—	147	0.0%
Adjusted operating income (Non-GAAP)	<u>\$ 185,822</u>	<u>17.3%</u>	<u>\$ 174,412</u>	<u>16.6%</u>

Reconciliation of Adjusted EBITDA

(\$ in thousands)	Three Months Ended		Twelve Months Ended	
	6/27/26	6/28/25	6/27/26	6/28/25
Net Income (GAAP)	\$ 87,771	\$ 58,709	\$ 219,302	\$ 225,980
Add:				
Interest expense, net	6,311	7,182	26,153	33,460
Provision for income taxes	27,712	18,134	76,928	75,013
Depreciation and amortization	13,909	13,919	55,877	56,259
EBITDA	\$ 135,703	\$ 97,944	\$ 378,260	\$ 390,712
<u>EBITDA Adjustments</u>				
Stock-based compensation	5,439	4,524	21,024	16,369
Acquisition-related transaction and other costs	233	341	941	2,523
Write-off of capitalized debt issuance costs	802	—	802	—
Goodwill impairment charge	—	—	56,706	—
Reduction in workforce costs	—	33	—	270
Adjusted EBITDA*	\$ 142,177	\$102,842	\$ 457,733	\$ 409,874
Net sales	\$ 544,598	\$ 540,959	2,155,036	2,086,196
Adjusted EBITDA Margin	26.1%	19.0%	21.2%	19.6%

Reconciliation of Adjusted Diluted EPS

(\$ in thousands, except per share amounts)	Three Months Ended		Six Months Ended	
	6/27/26	6/28/25	6/27/26	6/28/25
Net income (GAAP)	\$ 87,771	\$ 58,709	\$ 131,322	\$ 116,214
Pretax acquisition-related intangible assets amortization	5,173	5,406	10,347	10,877
Pretax acquisition-related transaction and other costs	233	341	475	833
Pretax write-off of capitalized debt issuance costs	802	—	802	—
Pretax reduction in workforce costs	—	33	—	147
Tax adjustment (related to above items)	(1,470)	(1,403)	(2,754)	(2,877)
Adjusted net income (Non-GAAP)	<u>\$ 92,509</u>	<u>\$ 63,086</u>	<u>\$ 140,192</u>	<u>\$ 125,194</u>
Diluted earnings per share (GAAP)	\$ 2.93	\$ 1.91	\$ 4.35	\$ 3.78
Pretax acquisition-related intangible assets amortization	0.17	0.18	0.34	0.35
Pretax acquisition-related transaction and other costs	0.01	0.01	0.02	0.03
Pretax write-off of capitalized debt issuance costs	0.03	—	0.03	—
Pretax reduction in workforce costs	—	0.00	—	0.00
Tax adjustment (related to above items)	(0.05)	(0.05)	(0.09)	(0.09)
Adjusted diluted earnings per share (Non-GAAP)*	<u>\$ 3.08</u>	<u>\$ 2.06</u>	<u>\$ 4.64</u>	<u>\$ 4.07</u>
Weighted average diluted shares outstanding	29,995	30,680	30,205	30,744

Reconciliation of Adjusted Operating Income- Guidance

(\$ in thousands)	Year Ending 12/31/2026			
	Low End	% of Sales	High End	% of Sales
Income from operations (GAAP)	\$ 319,775	14.6%	\$ 346,775	15.5%
Pretax acquisition-related intangible assets amortization	20,400	0.9%	20,400	0.9%
Pretax acquisition-related transaction and other costs	825	0.0%	825	0.0%
Adjusted operating income (Non-GAAP)	<u>\$ 341,000</u>	<u>15.5%</u>	<u>\$ 368,000</u>	<u>16.5%</u>

Reconciliation of Adjusted Diluted EPS - Guidance

	Year Ending 12/31/2026	
	Low End	High End
Diluted earnings per share (GAAP)	\$ 7.93	\$ 8.23
Pretax acquisition-related intangible assets amortization	0.68	0.68
Pretax acquisition-related transaction and other costs	0.03	0.03
Pretax write-off of capitalized debt issuance costs	0.03	0.03
Tax adjustment (related to above items)	(0.17)	(0.17)
Adjusted diluted earnings per share (Non-GAAP)	<u>\$ 8.50</u>	<u>\$ 8.80</u>
IEEPA refund benefit	<u>0.30</u>	<u>0.30</u>
Comparable adjusted diluted EPS	<u><u>\$ 8.20</u></u>	<u><u>\$ 8.50</u></u>
Weighted average diluted shares outstanding (in thousands)	30,000	30,000