

Investor Presentation

Fixed Income

June 2026

Disclaimer & Forward-Looking Statements



Disclaimer

This presentation contains summarized consolidated information concerning Enterprise Financial Services Corp (the “Company,” “Enterprise” or “EFSC”) and the Company’s business, operations, financial performance and trends. No representation is made that the information in this presentation is complete. For additional financial, statistical and business-related information, see the Company’s most recent Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission (the “SEC”) for the fiscal year ended December 31, 2025 and the Company’s other reports filed with the SEC from time to time. Such reports are or will be available in the Investor Relations section of the Company’s website (www.enterprisebank.com) and the SEC’s website (www.sec.gov).

Forward-Looking Statements

Some of the information in this presentation may contain “forward-looking statements” within the meaning of and intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may include projections based on management’s current expectations and beliefs concerning future developments and their potential effects on the Company including, without limitation, plans, strategies and goals, and statements about the Company’s expectations regarding revenue and asset growth, financial performance and profitability, loan and deposit growth, liquidity, yields and returns, loan diversification and credit management, stockholder value creation and the impact of acquisitions.

Forward-looking statements are typically identified by words such as “believe,” “expect,” “anticipate,” “intend,” “outlook,” “estimate,” “forecast,” “project,” “pro forma,” “pipeline” and other similar words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made. Because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those anticipated in the forward-looking statements and future results could differ materially from historical performance. They are neither statements of historical fact nor guarantees or assurances of future performance. While there is no assurance that any list of risks and uncertainties or risk factors is complete, important factors that could cause actual results to differ materially from those in the forward-looking statements include the following, without limitation: our ability to efficiently integrate acquisitions into our operations, retain the clients of these businesses and grow the acquired operations; our ability to collect insurance proceeds from claims made related to tax recapture events; credit risk; changes in the appraised valuation of real estate securing impaired loans; outcomes of litigation and other contingencies; exposure to general and local economic and market conditions, high unemployment rates, higher inflation and its impacts (including U.S. federal government measures to address higher inflation), impacts of trade and tariff policies, U.S. fiscal debt, budget and tax matters (including the effect of a prolonged U.S. federal government shutdown), and any slowdown in global economic growth; risks associated with rapid increases or decreases in prevailing interest rates; our ability to attract and retain deposits and access to other sources of liquidity; consolidation in the banking industry; competition from banks and other financial institutions; our ability to attract and retain relationship officers and other key personnel; burdens imposed by federal and state regulation; changes in legislative or regulatory requirements, as well as current, pending or future legislation or regulation that could have a negative effect on our revenue and businesses, including rules and regulations relating to bank products and financial services; changes in accounting policies and practices or accounting standards; natural disasters (such as wildfires and earthquakes); terrorist activities, war and geopolitical matters (including in Israel, Iran and Ukraine and the imposition of additional sanctions and export controls in connection therewith), or pandemics and their effects on economic and business environments in which we operate, including the related disruption to the financial market and other economic activity; and those factors and risks referenced from time to time in the Company’s filings with the Securities and Exchange Commission (the “SEC”), including in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2025, and the Company’s other filings with the SEC, all of which could cause the Company’s actual results to differ from those set forth in the forward-looking statements. The Company cautions that the preceding list is not exhaustive of all possible risk factors and other factors could also adversely affect the Company’s results.

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Annualized, pro forma, projected and estimated numbers in this document are used for illustrative purposes only, are not forecasts and may not reflect actual results.

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Today's Presenters



Jim Lally

58, President & CEO, EFSC
Enterprise Tenure: 22 years



Keene Turner

46, SEVP, CFO & COO, EFSC
Enterprise Tenure: 12 years



Doug Bauche

56, SEVP, Chief Banking Officer,
Enterprise Bank & Trust
Enterprise Tenure: 26 years

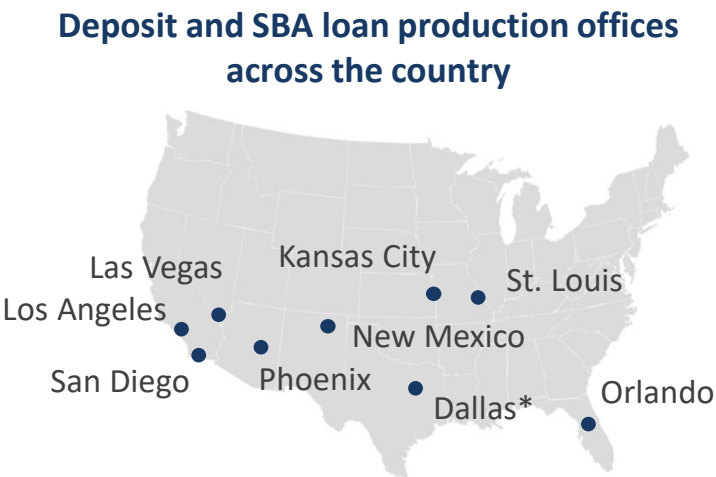
EFSC Overview

EFSC At-a-Glance

A High-Performance Commercial Franchise



\$17.2B Total Assets	\$2.2B Market Cap <i>As of 6/2/2026</i>	1.16% ROAA	12.5% ROATCE ¹
33.2% Noninterest-bearing Deposits	81% Loans / Deposits	11.7% CET1	1.21% Allowance Coverage (1.32% Adj. for Guaranteed Loans) ¹



Differentiated Business Model



Commercial Lending

- C&I focus
- Business banking
- CRE lending
- Blend of stable and growth MSAs

Regional



Commercial Deposits

- Highly productive network of 54 branches with \$195M² average deposits per branch
- Complete and easy-to-use cash management services



Lending Verticals

- SBA 7(a) lending
- Sponsor finance
- Tax credits
- Life insurance premium finance

National



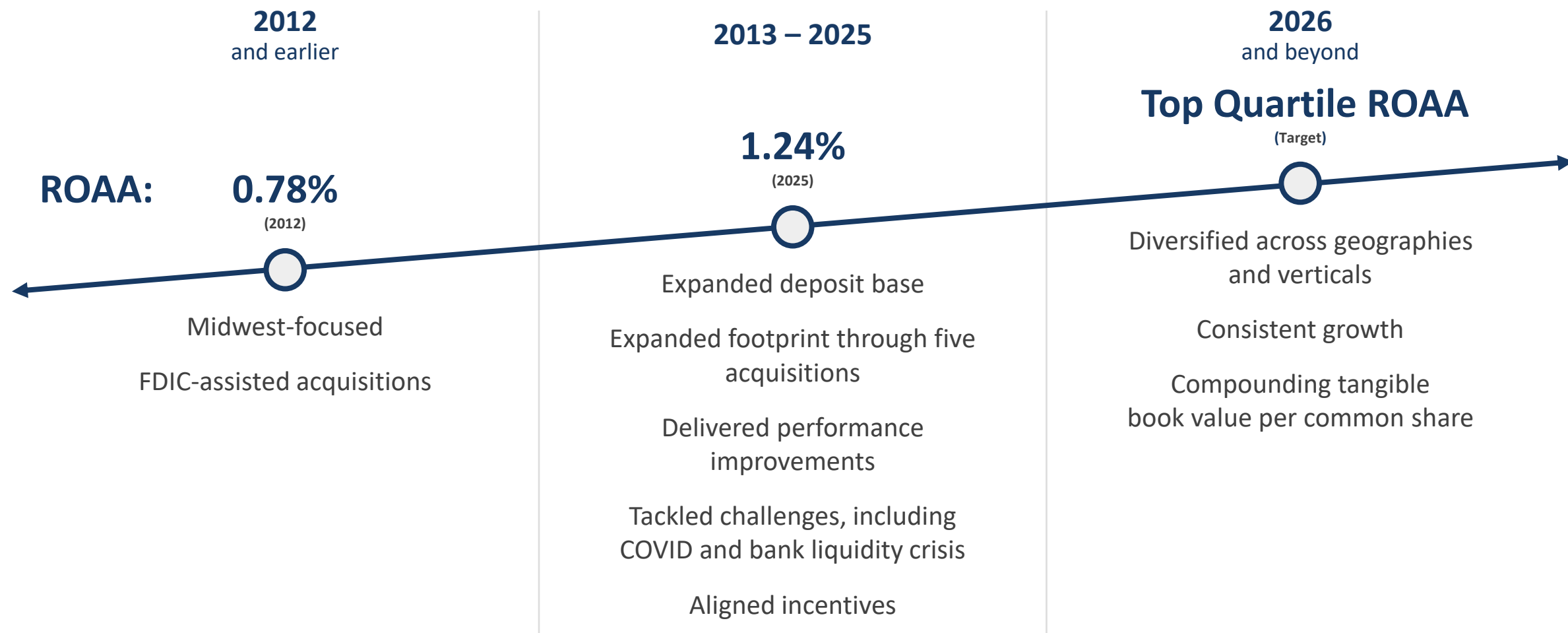
Deposit Verticals

- Community associations
- Property management
- Third party escrow
- Trust services

Focused on privately owned businesses and business owners

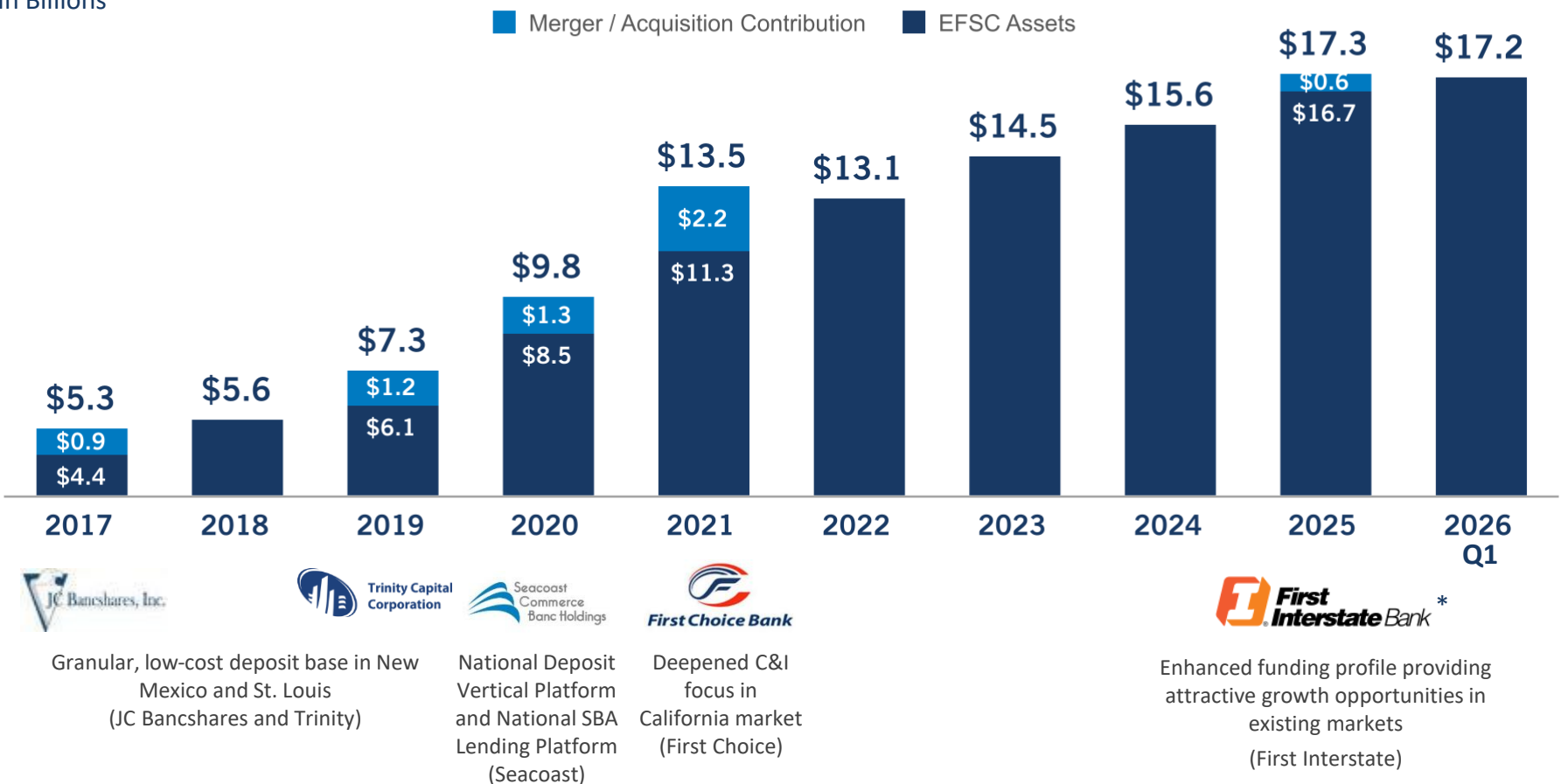
Note: 1Q26 data; *Loan production office.
¹A Non-GAAP Measure, Refer to Appendix for Reconciliation.
²Excluding national deposit verticals.

Since 2013, Continually Optimizing Performance



Disciplined Organic Growth Strategy Augmented by M&A

\$ in Billions



Criteria For Potential Future M&A

- Quality deposit portfolios
- Differentiated specialty businesses
- Selective, disciplined approach

Strategically enhanced geographic diversification and product lines through select M&A transactions

*Acquisition of twelve branches in Arizona and Kansas completed in October 2025.

Strategic Growth Pillars



Well positioned in attractive markets

- ✓ Strong presence across major markets, **balancing stable Midwest anchors** (St. Louis, Kansas City) with **high-growth Southwest and Western MSAs** (Phoenix, Dallas, Los Angeles)
- ✓ Scalable platform with meaningful opportunities for growth and market share gains



Differentiated deposit verticals

- ✓ Specialized funding across three verticals including **community associations, property management and legal/escrow**
- ✓ High-retention, low-cost deposits that **complement traditional commercial and retail banking**



Focused loan growth strategies

- ✓ Four distinct lending **verticals** including SBA (top 25 national ranking), life insurance premium finance, sponsor finance and tax credit programs
- ✓ Lending verticals provide a **competitive advantage, risk-adjusted pricing, and fee income opportunities**



High-quality talent additions through focused efforts

- ✓ Opportunistically added **42 high-performing producers since 2021** to increase density in core focus geographies
- ✓ **Bolstered capabilities** in Los Angeles (6 hires), San Diego (9 hires), Phoenix/Las Vegas (19 hires) and Mid-cities, TX/KS (8 hires) to **increase market penetration in high-value market corridors**



Best-in-class technology

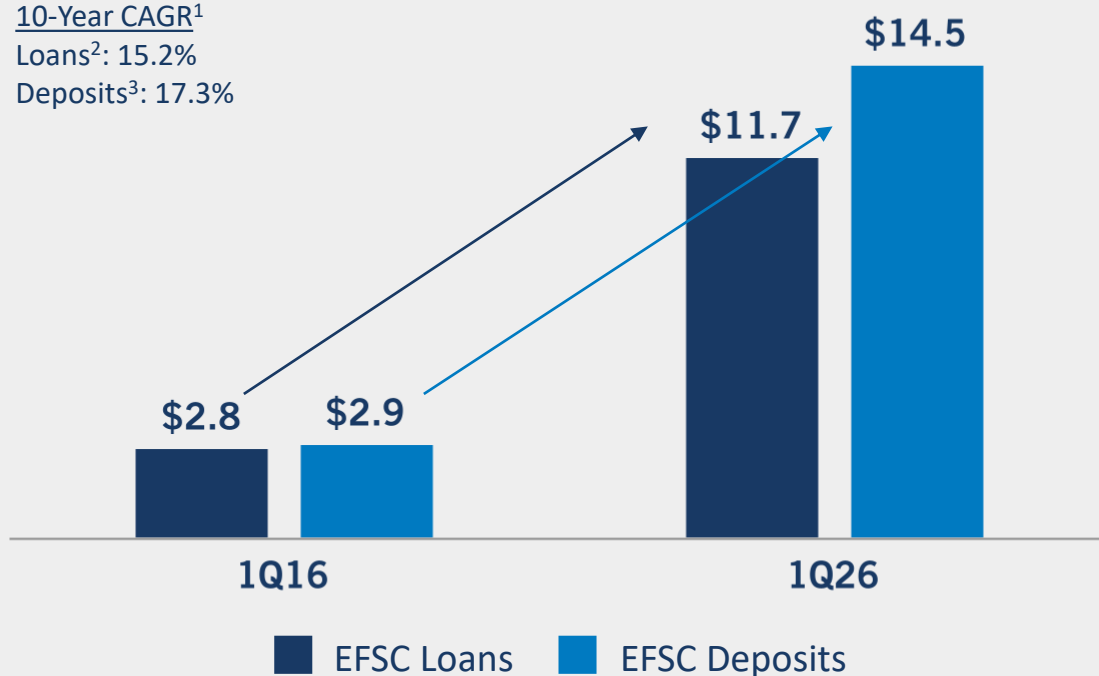
- ✓ **End-to-end digital lifecycle** that supports the full client journey from **onboarding to growth**
- ✓ Integrating **artificial intelligence and fintech partnerships** to optimize internal workflows and **enhance the client experience**

Relationship-driven community banking DNA with scalable national lending and deposit gathering expertise, utilizing premier talent and technology to capture opportunity across a balanced footprint of stable and high-growth markets

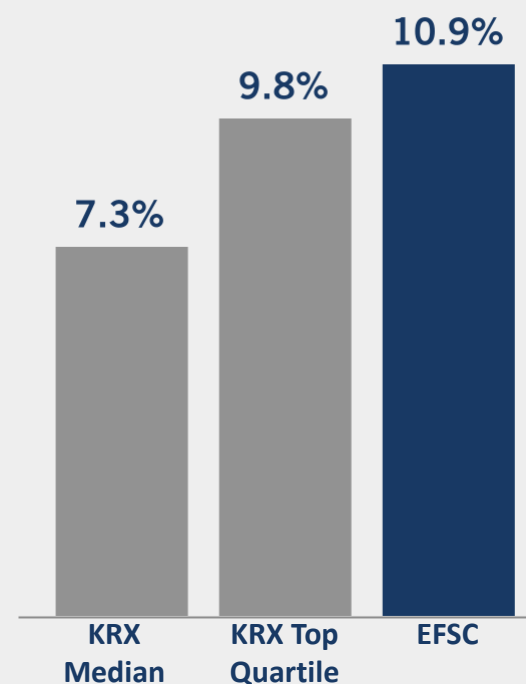
Consistently Growing and Creating Value

Loan & Deposits Trends (\$B)

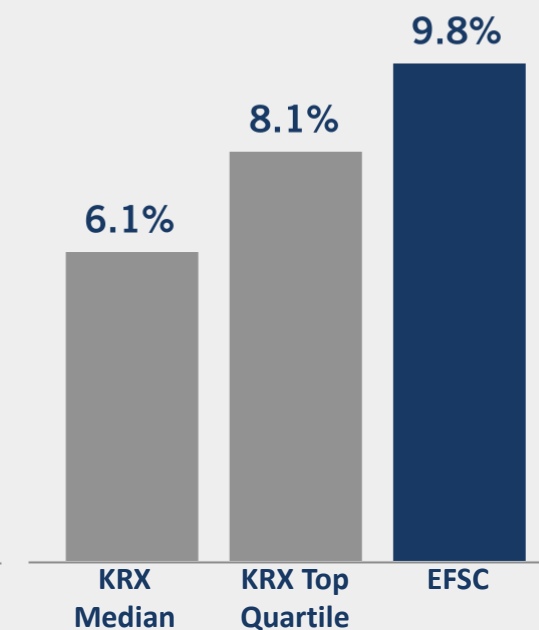
10-Year CAGR¹
Loans²: 15.2%
Deposits³: 17.3%



10-Year TTM⁴ EPS CAGR⁵



10-Year TBV CAGR⁵



Balance sheet growth driving earnings growth

¹10-Year CAGR from 1Q16 – 1Q26; ²9.7% excluding acquisitions; ³12.5% excluding acquisitions and brokered CDs.

⁴TTM – Trailing Twelve Months; ⁵1Q26 results for the KRX index available as of April 24, 2026. All figures are as reported by S&P.

Key Credit Highlights



Focused commercial bank, diversified across verticals and geographic markets



Well-managed balance sheet with high-quality investment portfolio and significant liquidity



Strong capital foundation and consistent history of delivering results



Consistent, high profitability with diversified revenue streams and robust capital generation



Experienced management team with track record of consistent growth and optimization

Financial Overview

Financial Highlights - 1Q26*

Earnings		• Net Income \$49.4 million, down \$5.4 million; diluted EPS \$1.30 • Net Interest Income \$166.1 million, down \$2.0 million; NIM 4.28% • ROAA 1.16%, compared to 1.27%; PPNR ROAA** 1.65%, compared to 1.74% • ROATCE** 12.53%, compared to 14.02%
Loans & Deposits		• Loans \$11.7 billion, down \$107.6 million ◦ Sold \$25.4 million of SBA loans, gain of \$1.4 million • Deposits \$14.5 billion, down \$84.9 million • Loan/Deposit Ratio 81%; Noninterest-bearing Deposits/Total Deposits 33%
Capital		• Tangible Common Equity/Tangible Assets** 9.01%, compared to 9.07% • Tangible Book Value Per Common Share** \$41.38, compared to \$41.37 • CET1 Ratio 11.7%, compared to 11.6% • Quarterly common stock dividend of \$0.33 per share in first quarter 2026 (\$0.01 increase) • Quarterly preferred stock dividend of \$12.50 per share (\$0.3125 per depositary share) • Returned \$27.3 million to stockholders through common stock repurchases
Asset Quality		• Nonperforming Loans/Loans 0.56% • Nonperforming Assets/Assets 0.87% • Allowance Coverage Ratio 1.21%; 1.32% adjusted for guaranteed loans** • Net Charge-Offs \$4.4 million

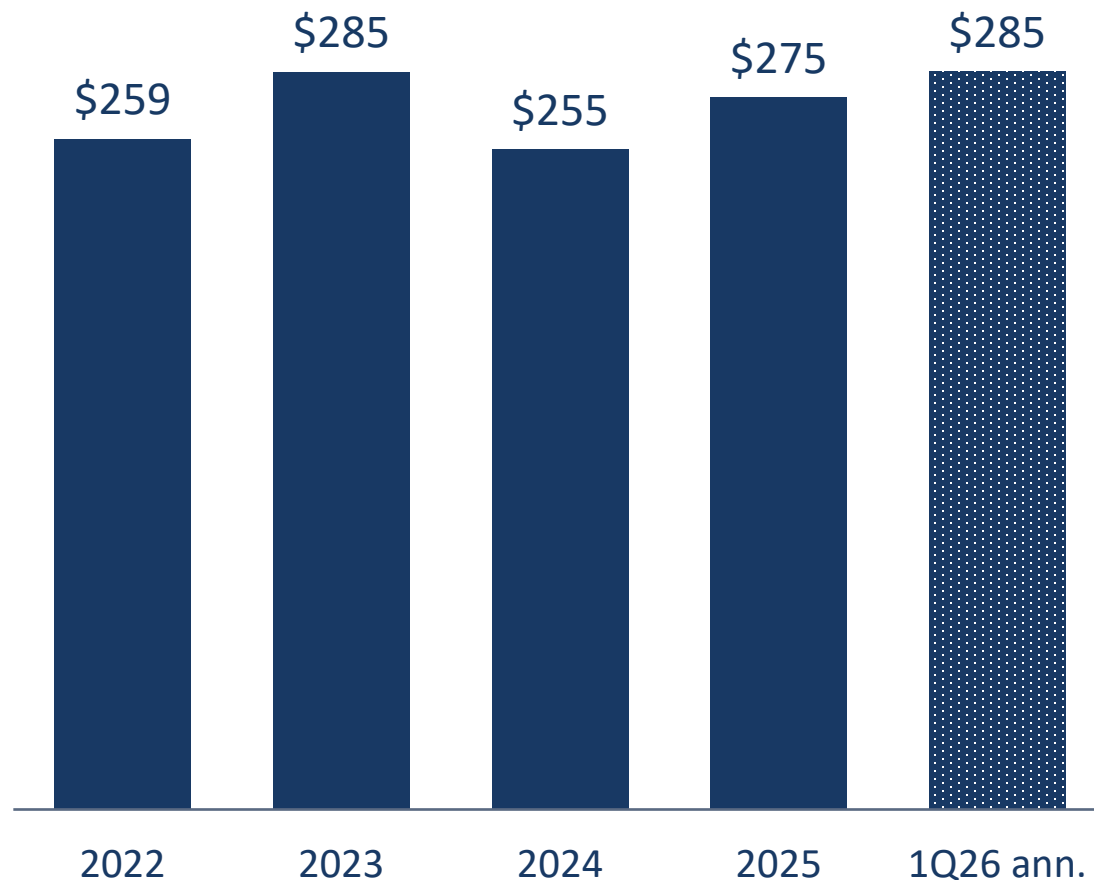
*Comparisons noted below are to the linked quarter unless otherwise noted.

**A Non-GAAP Measure, Refer to Appendix for Reconciliation.

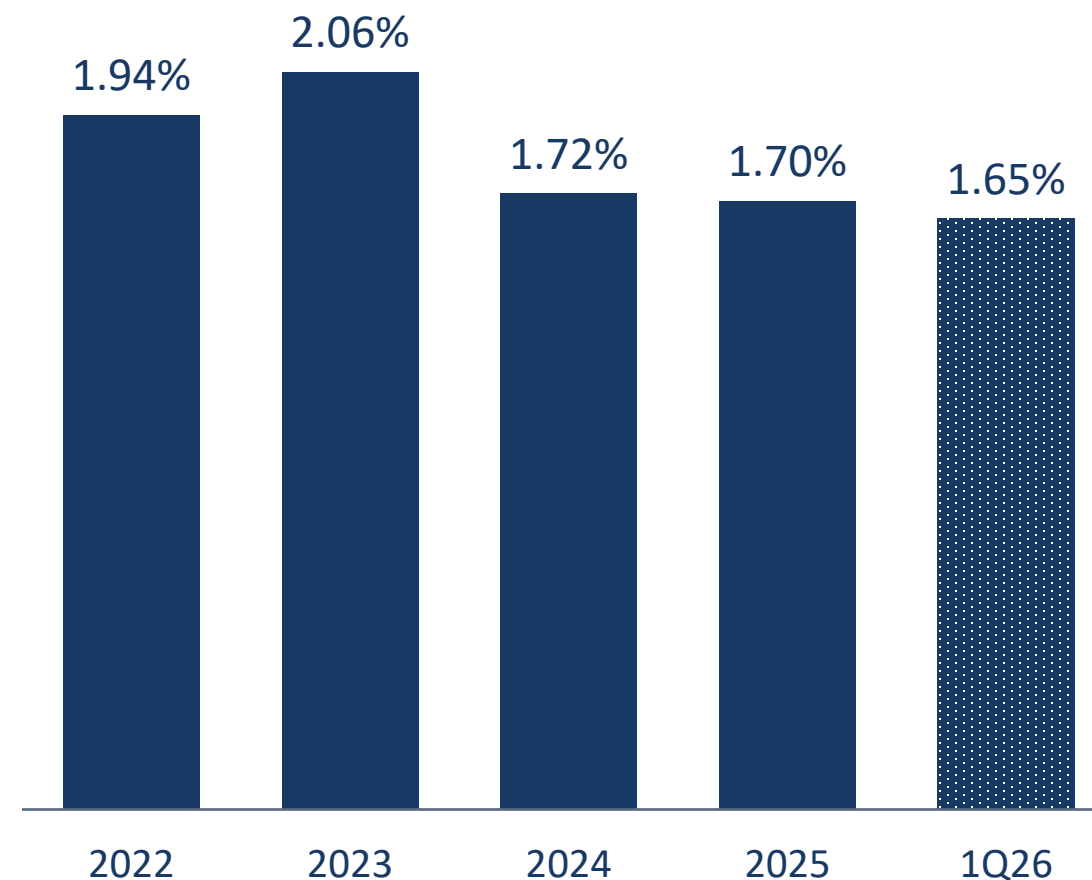
Our Focused Strategy Generates Consistency

Pre-Provision Net Revenue¹

\$ in Millions

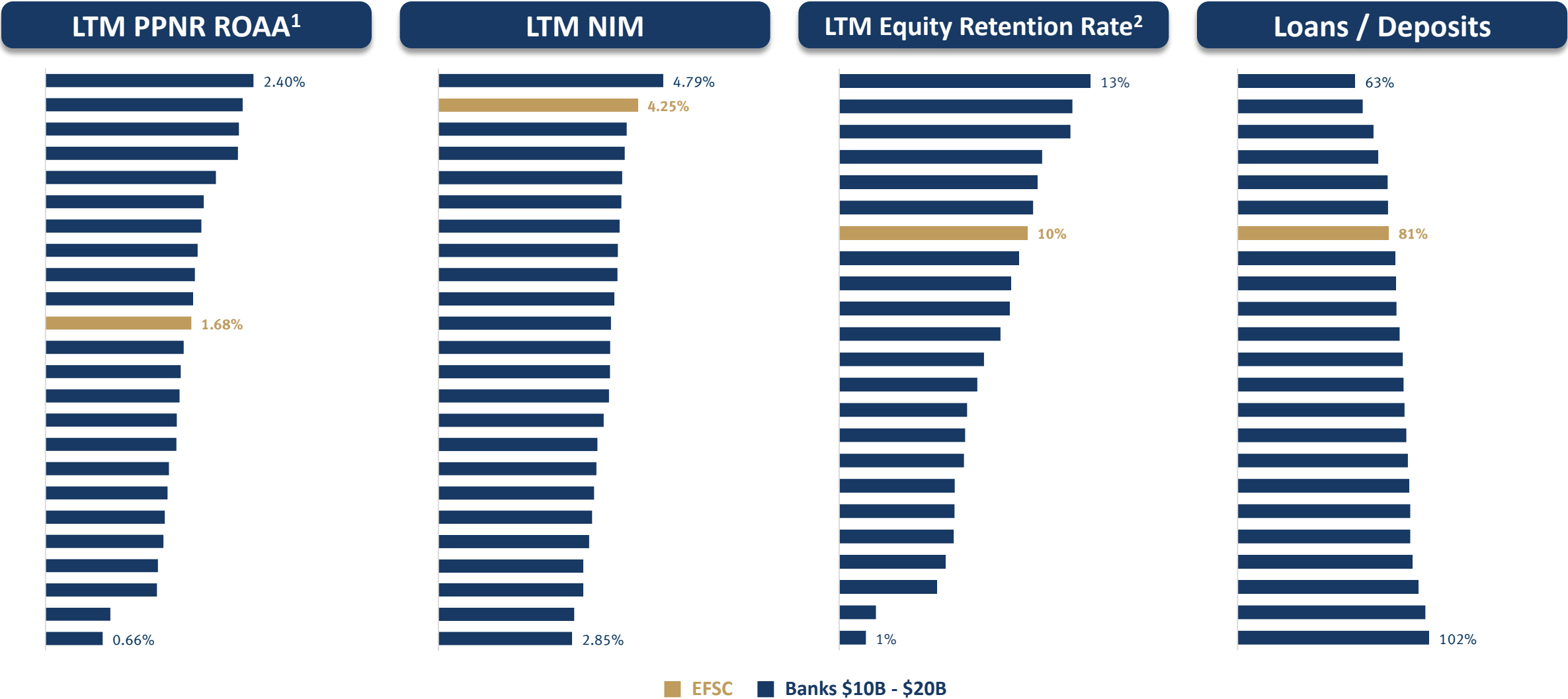


Pre-Provision Net Revenue ROAA¹



¹A Non-GAAP Measure, Refer to Appendix for Reconciliation.

Profitability is Driving Strong Capital Generation... With a Flexible and Well-Structured Balance Sheet Positioned for Consistent Growth



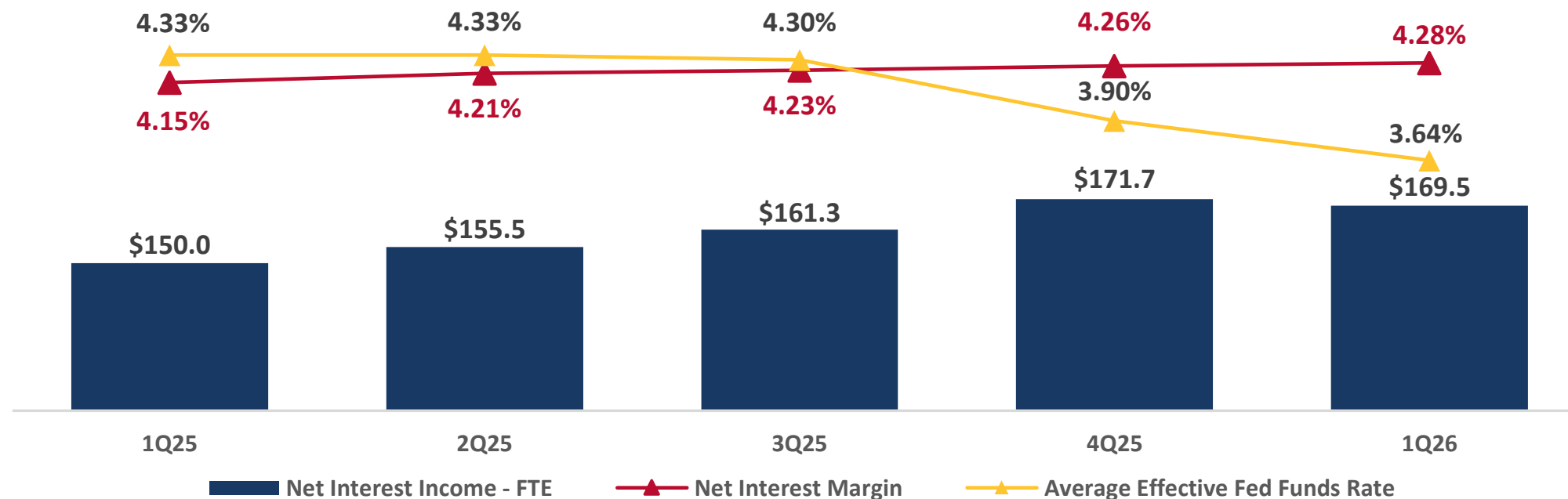
Note: 1Q26 data. Peers represent major exchange-traded banks with assets \$10 billion - \$20 billion; excludes FBP, LC, OFG, merger targets and banks with negative profitability or missing data.

Peer data per S&P Capital IQ Pro.

¹Non-GAAP measure, refer to appendix for reconciliation.

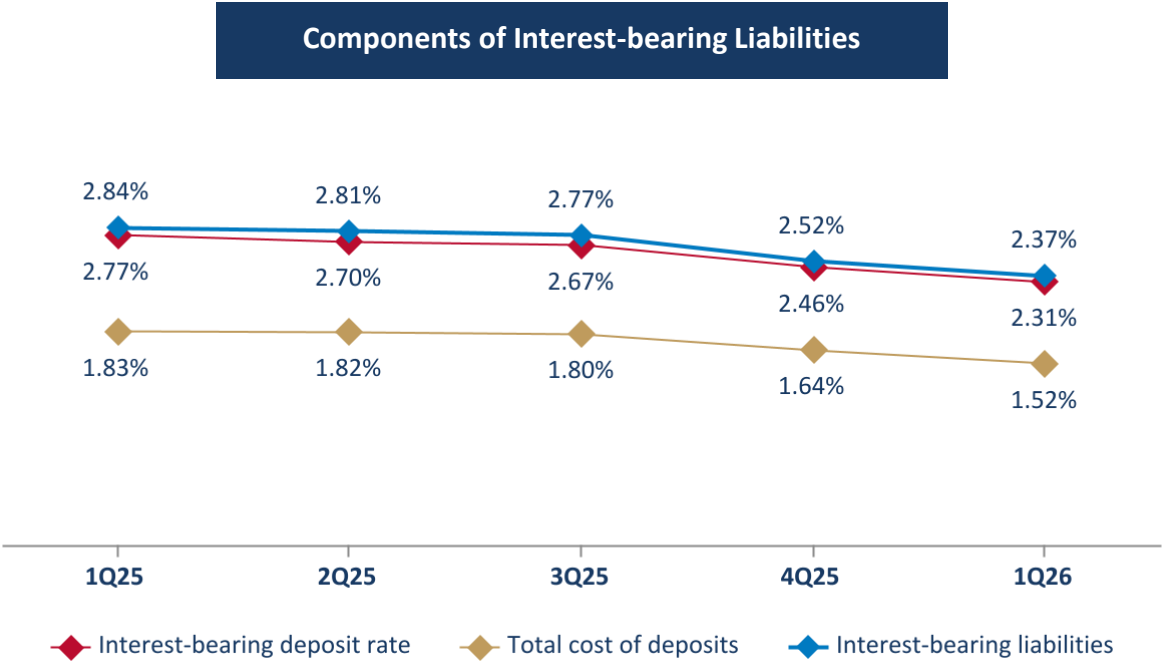
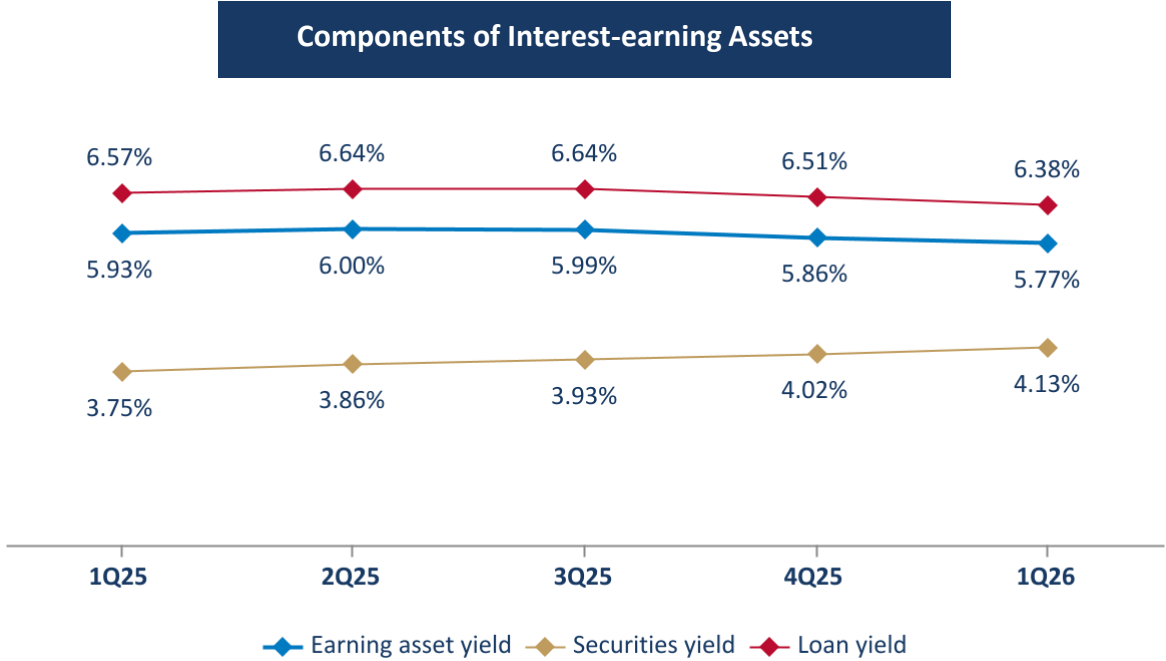
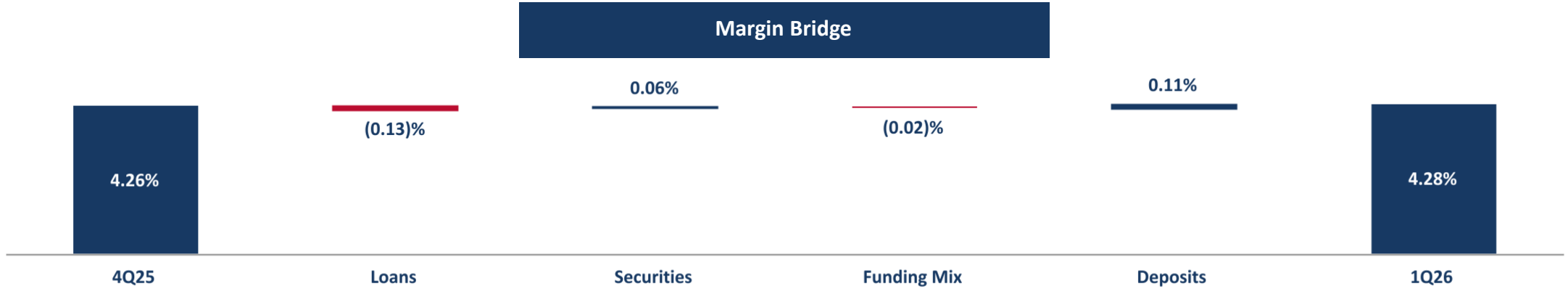
²Defined as ROATCE x (1 - dividend payout ratio).

Net Interest Margin Remains Stable



	1Q25		2Q25		3Q25		4Q25		1Q26
Net Interest Income - FTE	\$	150.0	\$	155.5	\$	161.3	\$	171.7	\$ 169.5
Purchase Accounting Amortization/(Accretion)		0.2		0.4		0.6		(0.2)	(0.5)
Adjusted Net Interest Income - FTE (Excluding Purchase Accounting)	\$	150.2	\$	155.9	\$	161.9	\$	171.5	\$ 169.0
Net Interest Margin		4.15 %		4.21 %		4.23 %		4.26 %	4.28 %
Purchase Accounting Amortization/(Accretion)		0.01 %		0.01 %		0.02 %		0.00 %	(0.01)%
Adjusted Net Interest Income - FTE (Excluding Purchase Accounting)		4.16 %		4.22 %		4.25 %		4.26 %	4.27 %

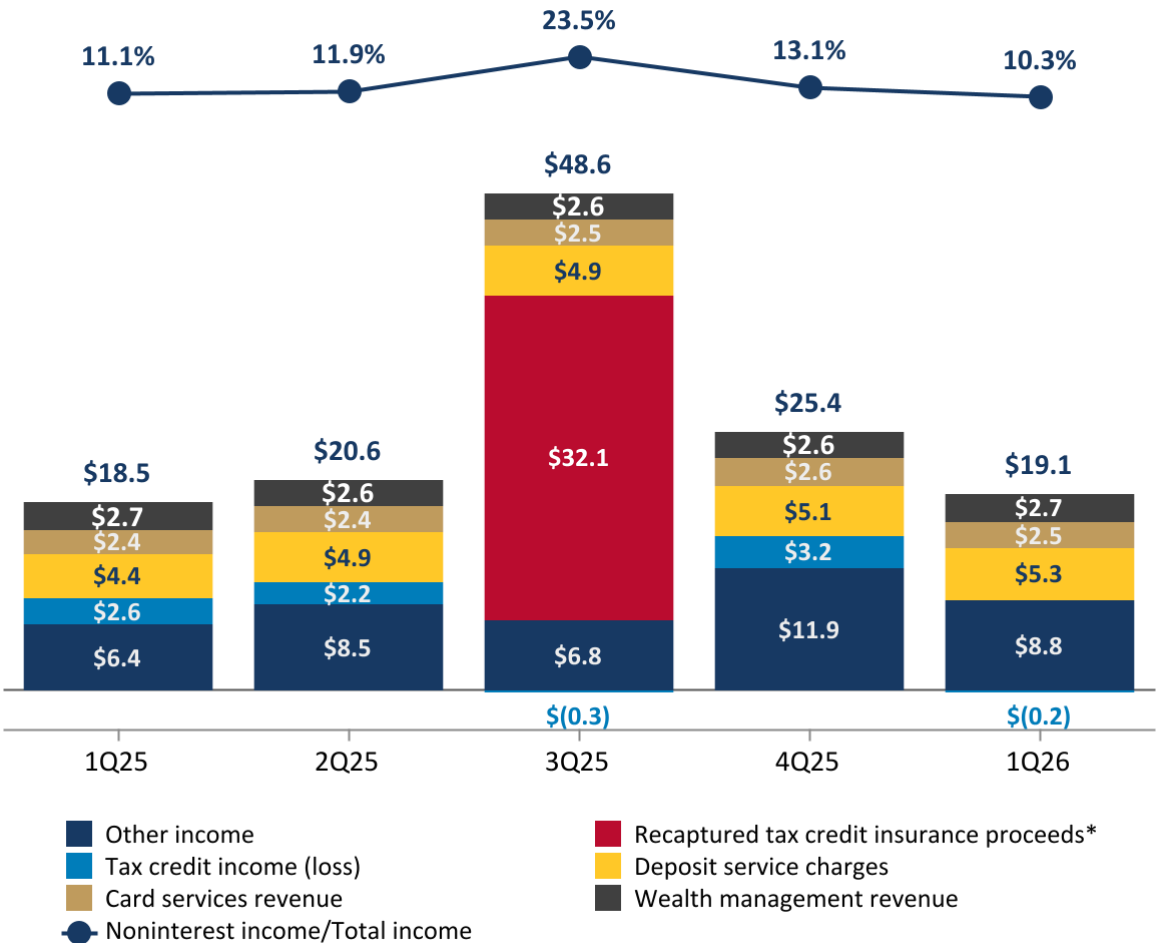
Margin Stability Supported by Funding Base



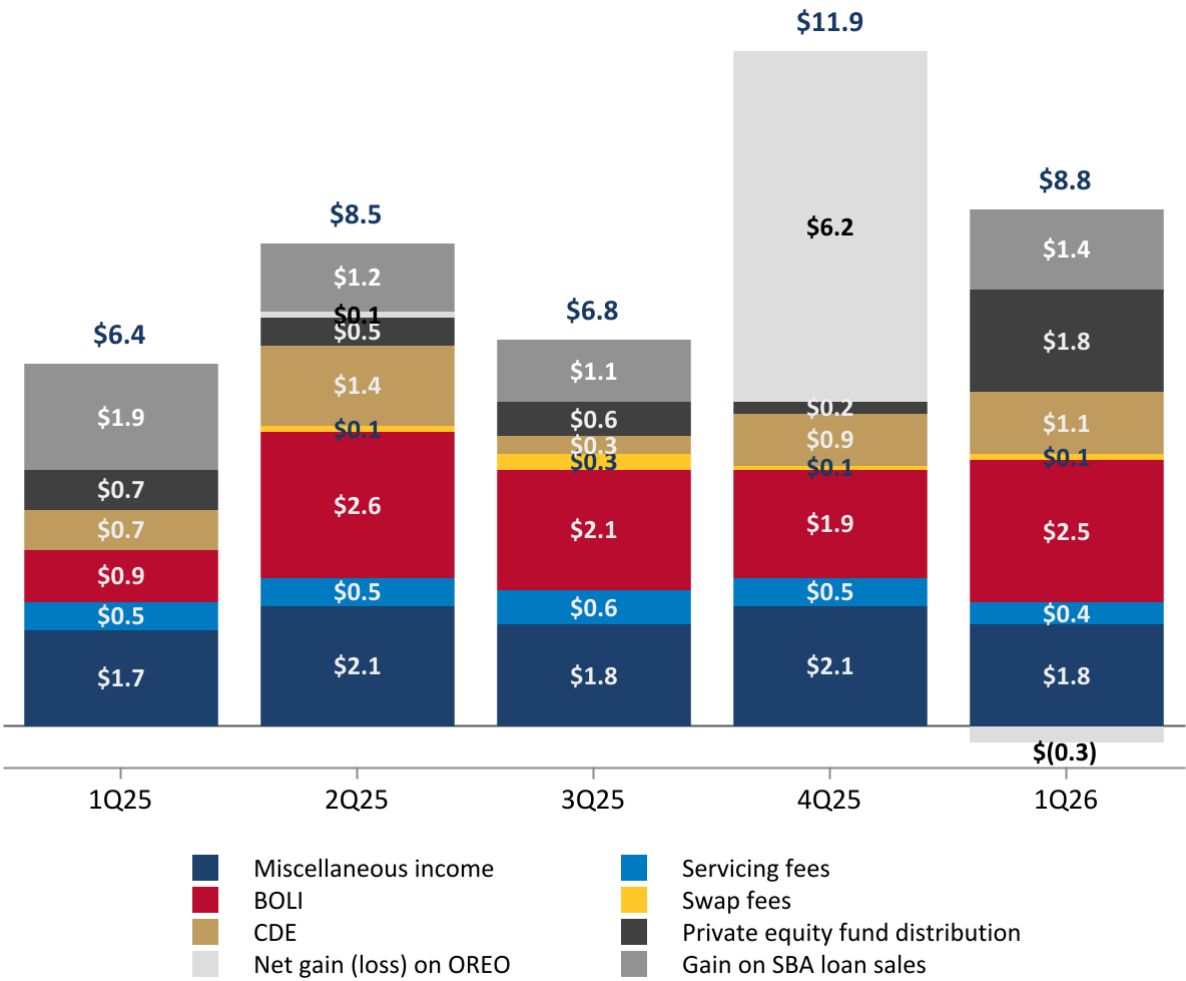
Fee Income Supports Profitability

\$ In Millions

Noninterest Income



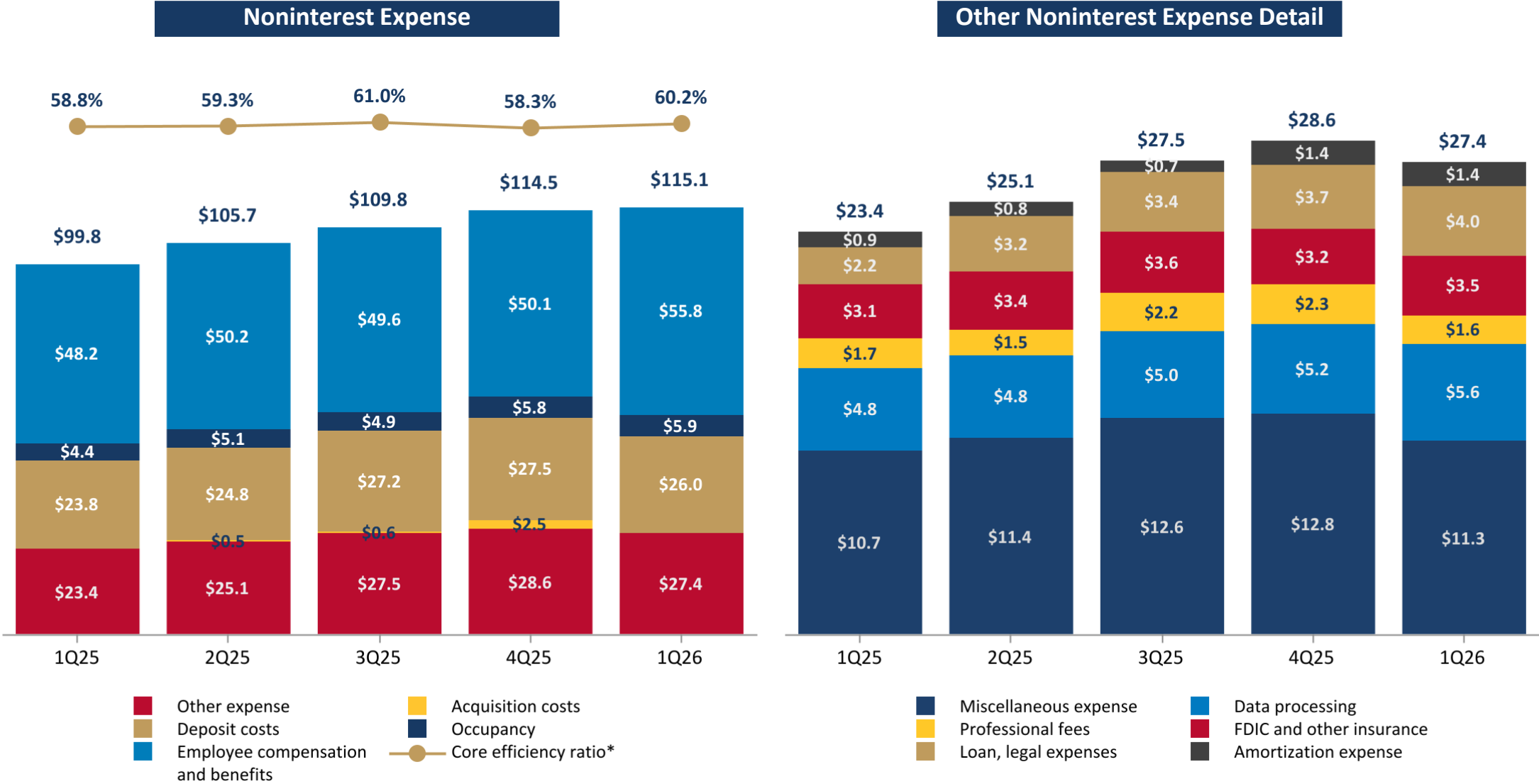
Other Noninterest Income Detail



*Represents anticipated proceeds from a pending insurance claim related to a third quarter 2025 solar tax credit recapture event.

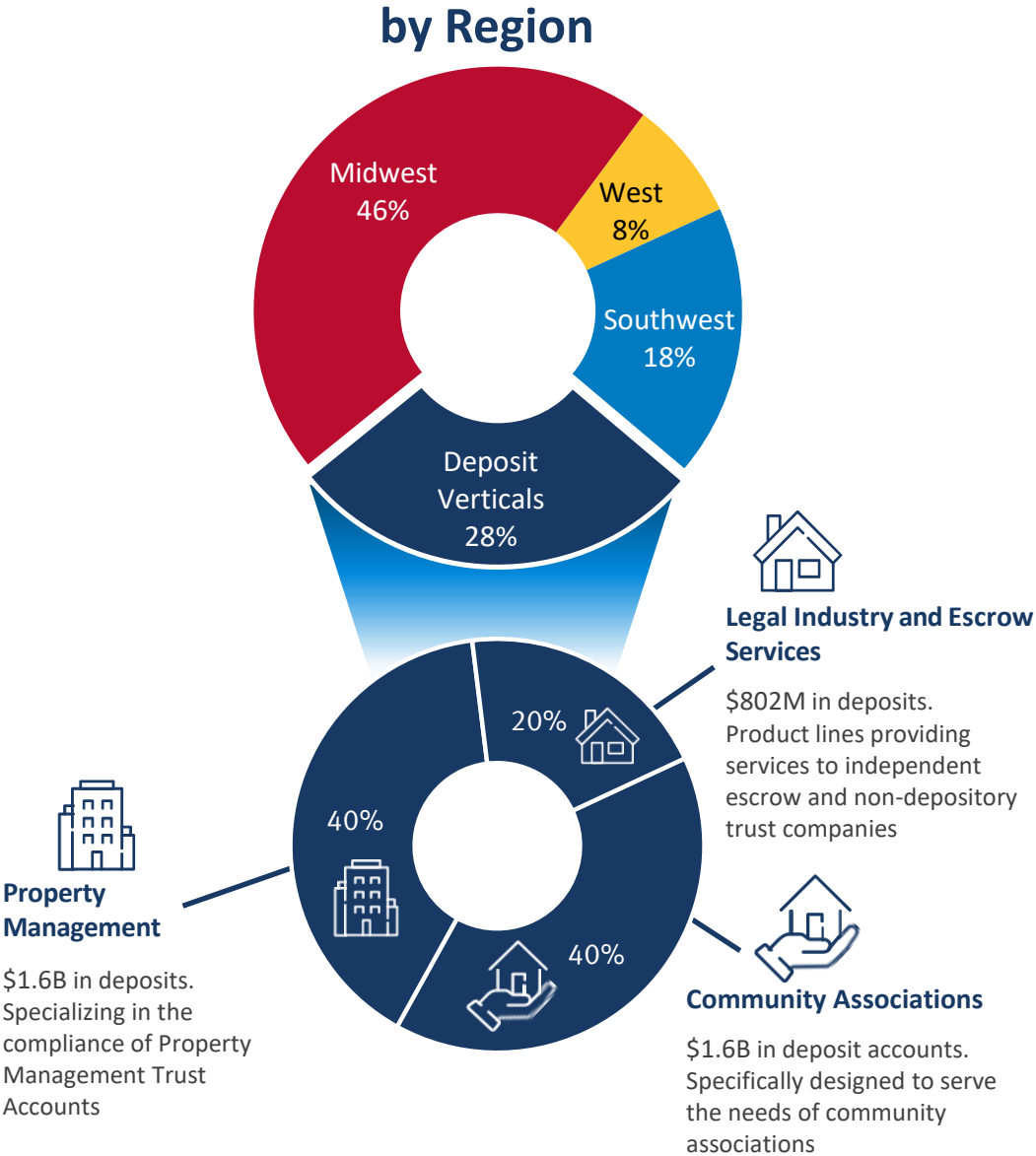
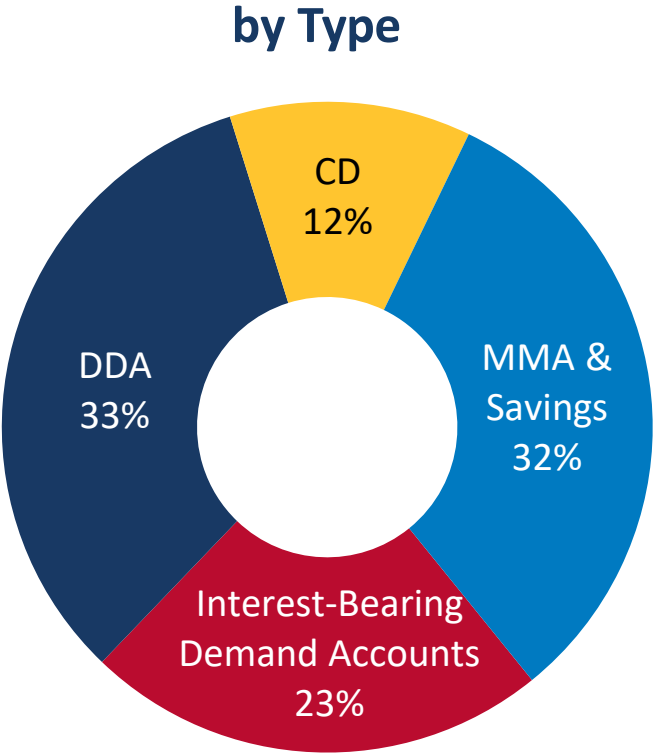
Expenses Remain Well-Controlled

\$ In Millions



*A Non-GAAP Measure, Refer to Appendix for Reconciliation.

Diversified Deposit Base



\$14.5B

Total Deposits

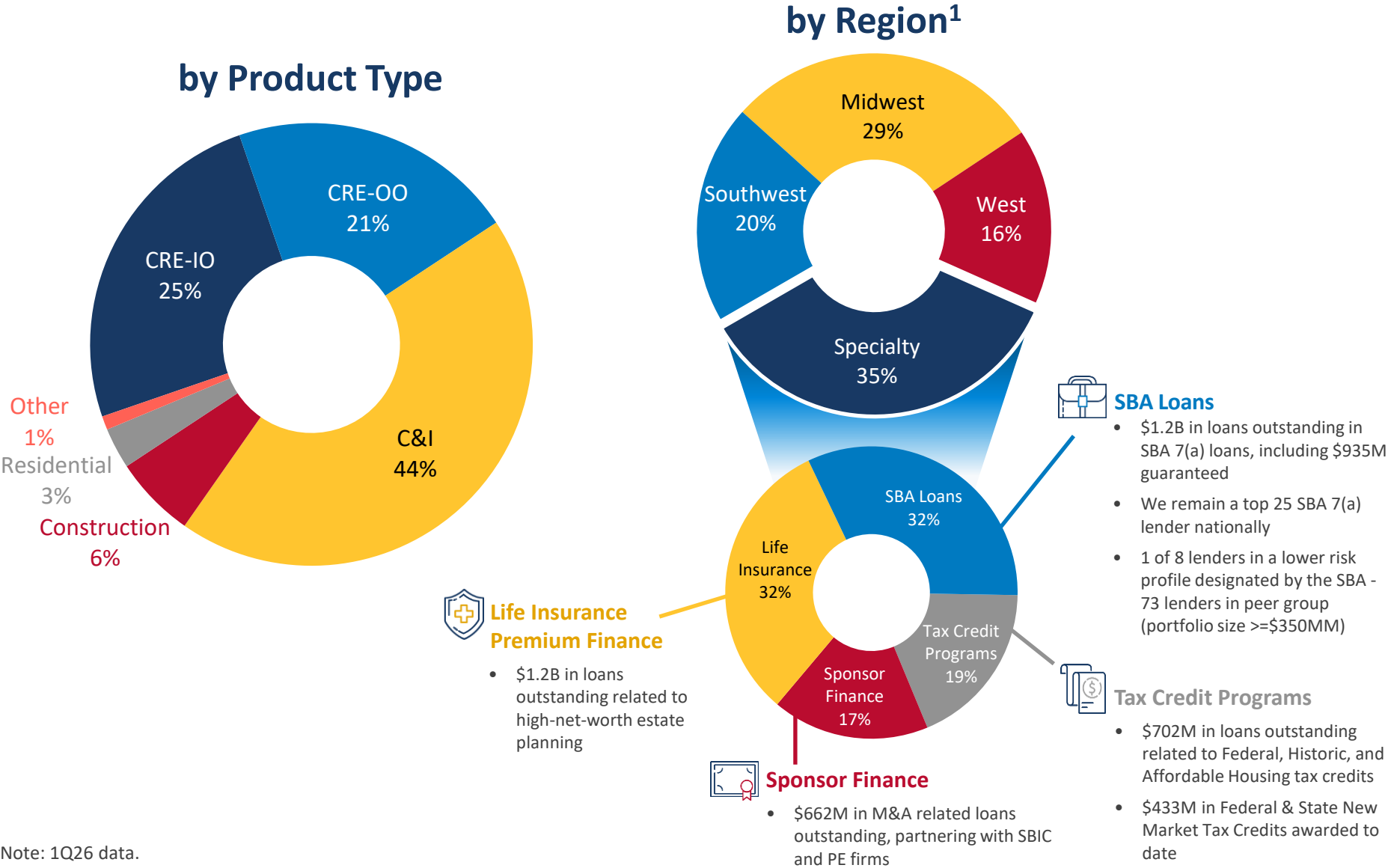
1.52%

Q1 Cost of Total Deposits

33.2%

Noninterest-Bearing Deposits

Balanced Loan Portfolio



\$11.7B

Total Loans

63%

Adjustable-Rate Loans

6.38%

Q1 Yield on Loans

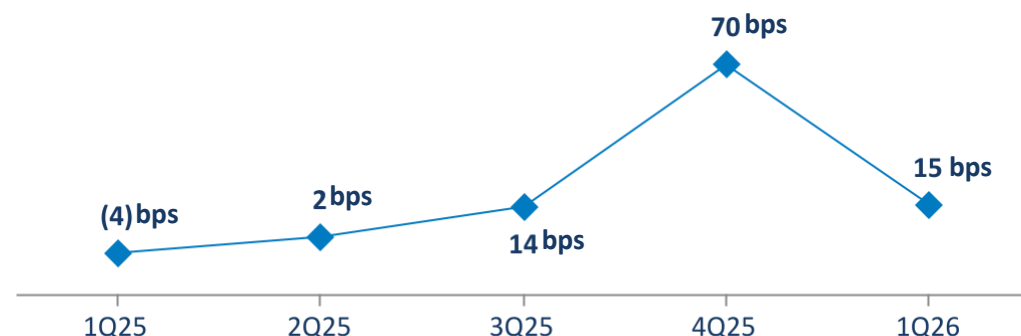
\$603M

NDFI Exposure

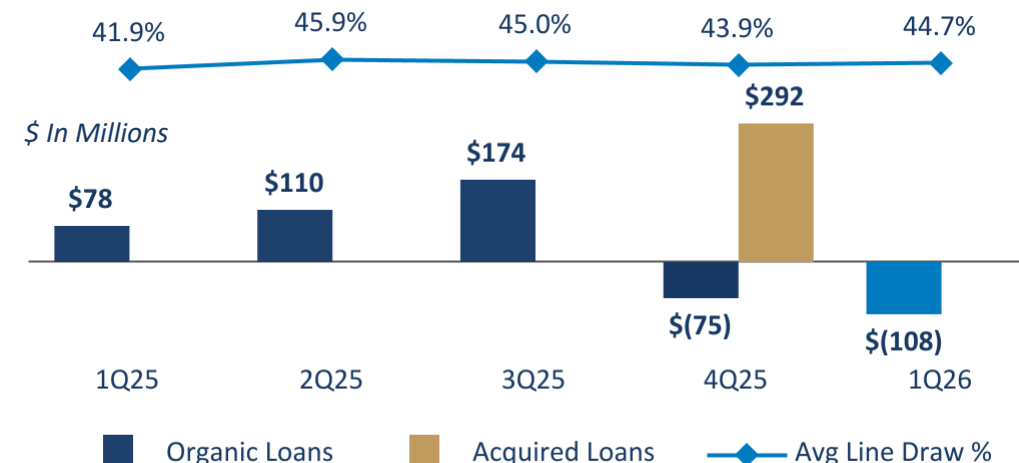
Note: 1Q26 data.
¹Excludes "Consumer" loans.

Credit Trends

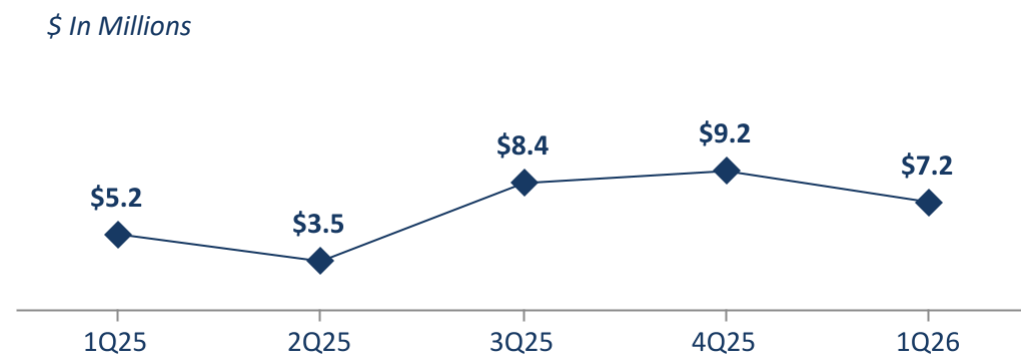
Annualized Net Charge-offs (Recoveries) to Average Loans



Loan Growth and Average Line of Credit Utilization



Provision for Credit Losses*



	1Q25	4Q25	1Q26
NPLs/Loans	0.97 %	0.70 %	0.56 %
NPAs/Assets	0.72 %	0.95 %	0.87 %
ACL/NPLs	130.1 %	169.1 %	218.8 %
ACL/Loans**	1.38 %	1.29 %	1.32 %

*Includes credit loss expense on loans, investments and unfunded commitments.

**Excludes guaranteed loans. A Non-GAAP Measure, Refer to Appendix for Reconciliation.

Effective Risk Management as a Key Enabler

Approach

- Strong credit process
- Effective controls
- High quality assets
- Well positioned for different rate environments

Managing risk

- Diversification across asset classes, geography, and industry
- Reducing agriculture exposure over time
- Well managed CRE concentration

Key Performance Metrics (1Q26)

- Nonperforming Loans/Loans: 0.56%
- Nonperforming Assets/Assets:¹ 0.87%
- Allowance Coverage Ratio: 1.21%; 1.32% adjusted for guaranteed loans²
- Net Charge-offs: \$4.4 million QTD

Near-Term Credit Resolution Path:

Asset	Exposure	Q1 Status	Resolution Path
SoCal CRE – 7 Properties Under Common Ownership	~\$73M	All 7 properties in Other Real Estate Owned	4 properties under contract (~\$46M); negotiating PSAs for other properties; expected proceeds at carrying value

(~0.42% of total assets)

¹Includes \$73.3 million in other real estate owned related to the previously disclosed Southern California relationship.

²A Non-GAAP Measure, Refer to Appendix for Reconciliation.

Allowance for Credit Losses for Loans

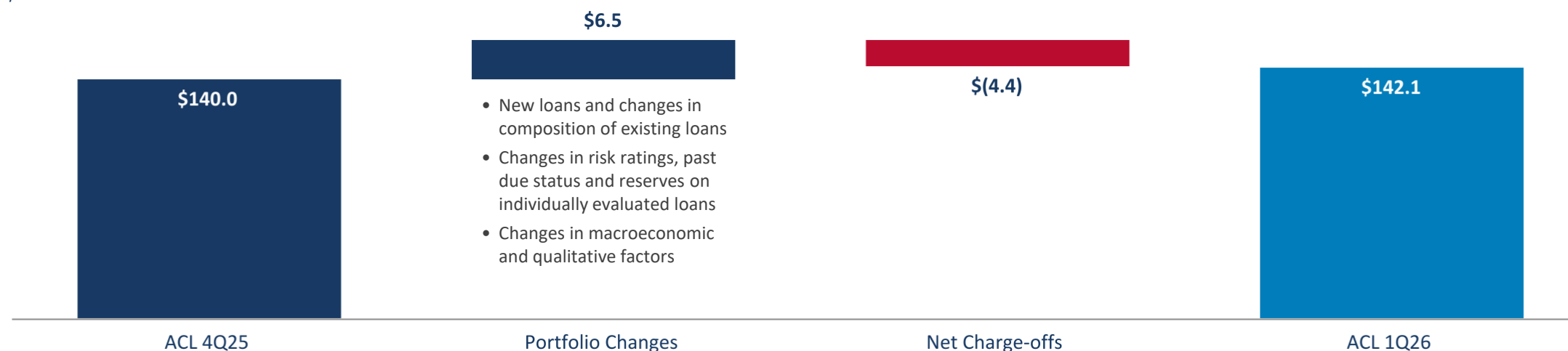
Key Assumptions:

- Reasonable and supportable forecast period is one year with a one year reversion period.
- Forecast considers a weighted average of baseline, upside and downside scenarios.
- Primary macroeconomic factors:
 - Percentage change in GDP
 - Unemployment
 - Percentage change in Retail Sales
 - Percentage change in CRE Index

\$ In Millions	1Q26		
	Loans	ACL	ACL as a % of Loans
Commercial and industrial	\$ 5,169	\$ 73	1.41 %
Commercial real estate	5,454	49	0.90 %
Construction real estate	668	11	1.65 %
Residential real estate	346	7	2.02 %
Consumer	56	2	3.57 %
Total	\$ 11,693	\$ 142	1.21 %

Reserves on sponsor finance, agricultural, and investor office CRE loans, which are included in the categories above, represented \$26.5 million, \$2.4 million, and \$5.5 million, respectively. Total ACL as a percentage of loans excluding \$935.4 million of government guaranteed loans was 1.32%*.

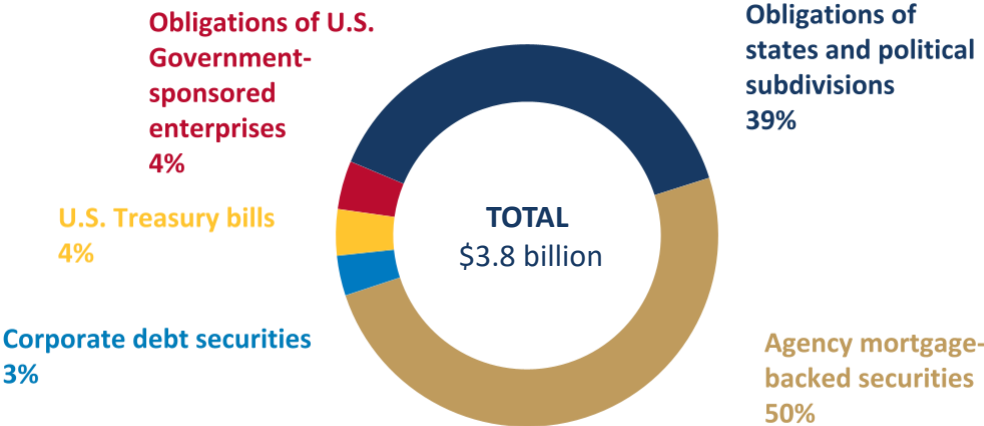
\$ In Millions



*A Non-GAAP Measure, Refer to Appendix for Reconciliation.

High Quality Investment Portfolio

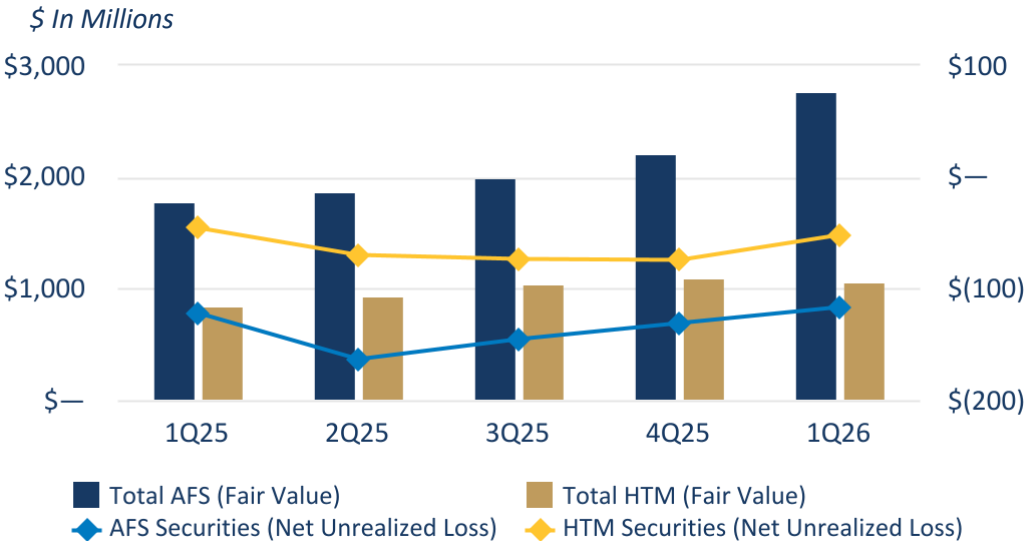
Investment Portfolio Breakout



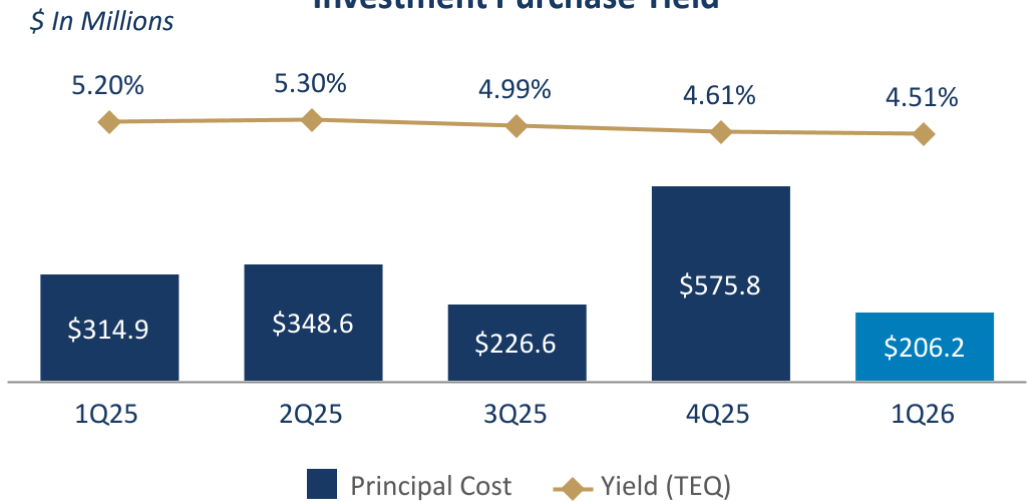
Overview

- Effective duration of 5.0 years balances the short 3-year duration of the loan portfolio
- Cash flows next 12 months of approximately \$703.9 million
- 4.13% tax-equivalent yield
- Municipal bond portfolio rated A or better
- Laddered maturity and repayment structure for consistent cash flows

AFS & HTM Securities



Investment Purchase Yield

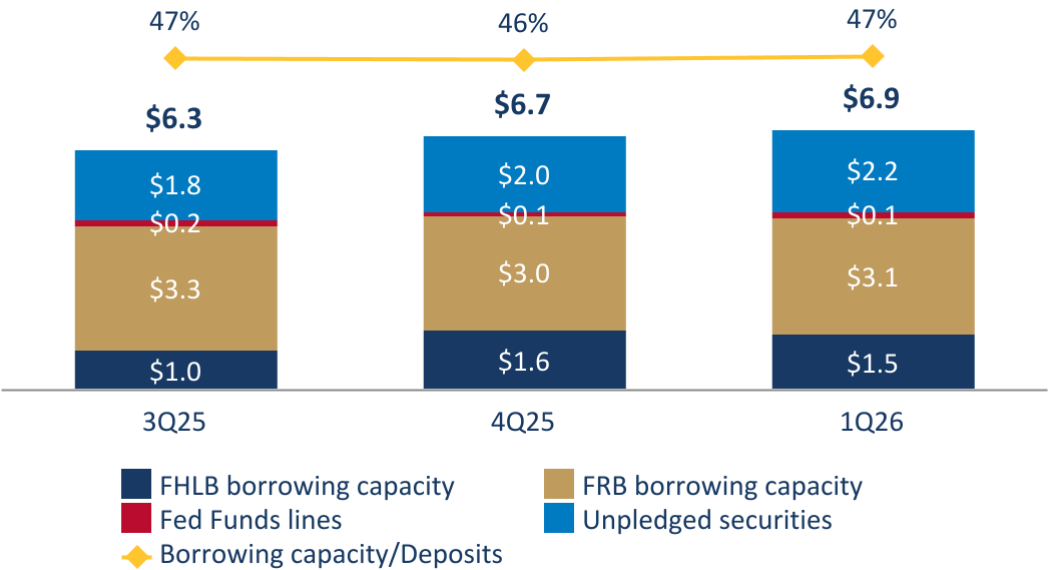


Diverse Sources of Liquidity

Strong Liquidity Profile

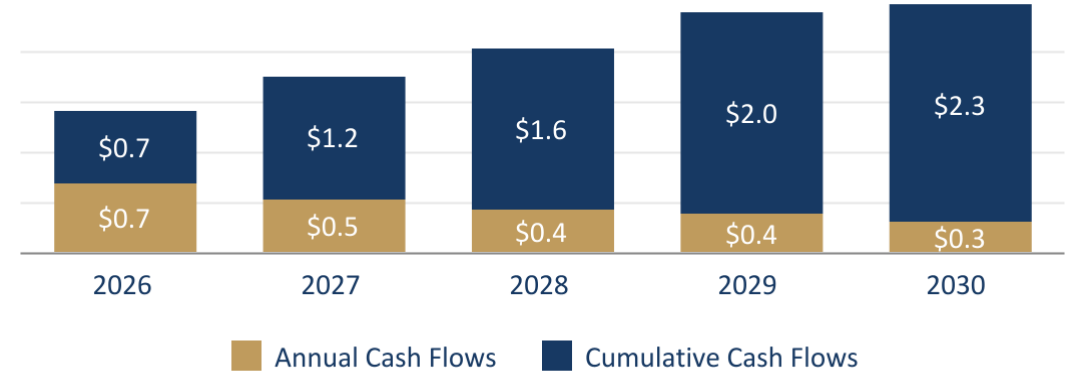
- \$1.5 billion available FHLB capacity
- \$3.1 billion available FRB capacity
- \$135.0 million in eight federal funds lines
- \$2.2 billion in unpledged investment securities
- \$634.5 million cash
- \$25.0 million available line of credit
- Portfolio of saleable SBA loans
- Investment portfolio/total assets of 22%
- FHLB maximum credit capacity is 45% of assets

\$ In Billions EFSC Borrowing Capacity

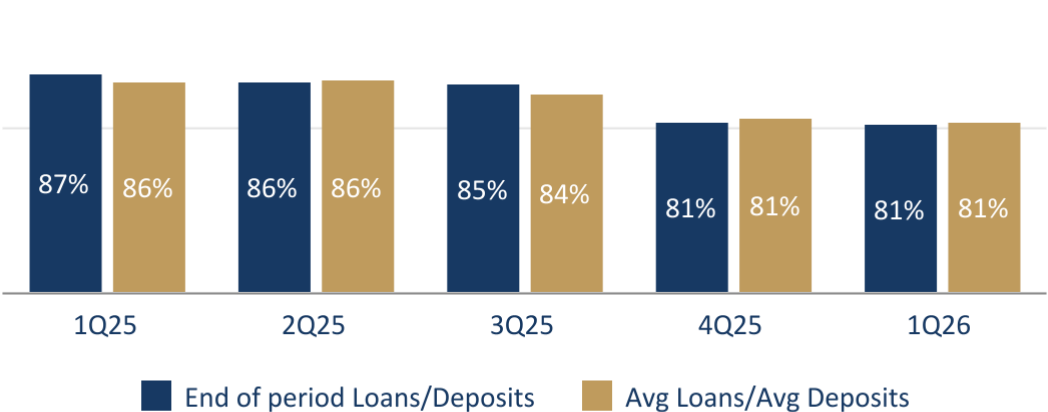


Investment Portfolio Cash Flows*

\$ In Billions



End of Period and Average Loans to Deposits



*Trailing 12 months ending March 31 of each year.

Strong Capital Ratios

Closed branch acquisition 10/10/25



	3Q25	4Q25	1Q26
Tangible Common Equity / Tangible Assets ¹	9.6%	9.1%	9.0%
Tier 1 Leverage	11.1%	10.5%	10.4%
Tier 1 Common Equity	12.0%	11.6%	11.7%
Tier 1 Risk-Based Capital	13.3%	12.8%	12.9%
Total Risk-Based Capital	14.4%	13.9%	13.9%
Bank CRE Concentration Ratio ²	229%	234%	220%
Bank C&D Concentration Ratio ³	47%	39%	37%

Note: 1Q26 data.

¹A Non-GAAP Measure, Refer to Appendix for Reconciliation.

²CRE as defined in the regulatory agencies guidance on CRE and is sourced from the bank call report. Includes C&D, multifamily and non-owner occupied CRE loans.

³Includes 1-4 family construction and other construction, development and land loans.

Appendix

Double Leverage & Interest Coverage

(dollars in thousands)	For the Twelve Months Ended				Standalone EFSC
					3Mos Ended
	12/31/22	12/31/23	12/31/24	12/31/25	3/31/26
Double Leverage					
Total Investment In Subsidiaries	\$1,573,033	\$1,762,426	\$1,836,167	\$2,023,537	\$2,026,810
Consolidated Equity	1,522,263	1,716,068	1,824,002	2,039,386	2,022,204
Double Leverage Ratio	103%	103%	101%	99%	100%
Interest Coverage					
Earnings:					
Income From Continuing Operations Before Taxes	\$259,460	\$246,526	\$231,244	\$283,717	\$62,855
(+) Short-term Borrowings Interest (FHLB, Fed Funds & Repos)	1,855	8,823	7,850	11,031	2,673
(+) Long-term Borrowings Interest (inc. TruPS & Sub Debt)	9,166	9,781	10,497	9,543	1,522
Earnings (Before Corporate Debt Interest)	\$270,481	\$265,130	\$249,591	\$304,291	\$67,050 A
(+) Interest on Deposits	30,158	183,723	264,608	241,098	54,749
Earnings (Before Corporate Debt Int. & Deposit Int.)	300,639	448,853	514,199	545,389	121,799 B
Interest Expense + Preferred Dividends:					
Short-term Borrowings Interest (FHLB, Fed Funds & Repos)	1,855	8,823	7,850	11,031	2,673
Long-term Borrowings Interest (inc. TruPS & Sub Debt)	9,166	9,781	10,497	9,543	1,522
Preferred Dividends ¹	5,388	5,000	5,000	5,000	1,251
Interest Expense, Excluding Interest on Deposits	16,409	23,604	23,347	25,574	5,446 C
Interest on Deposits	30,158	183,723	264,608	241,098	54,749
Interest Expense, Including Interest on Deposits	46,567	207,327	287,955	266,672	60,195 D
Interest Coverage (Excluding Deposit Interest Expense) - A / C	16.5x	11.2x	10.7x	11.9x	12.3x
Interest Coverage (Including Deposit Interest Expense) - B / D	6.5x	2.2x	1.8x	2.0x	2.0x

¹Preferred dividend is presented on a grossed-up basis using an illustrative 25% effective tax rate.

Kroll Ratings as of October 15th, 2025

Entity	Type	Rating ¹	Outlook
Enterprise Financial Services Corp			
	Senior Unsecured Debt	BBB+	Stable
	Subordinated Debt	BBB	Stable
	Preferred Stock	BBB-	Stable
	Short-Term Debt	K2	N/A
Enterprise Bank & Trust			
	Deposit	A-	Stable
	Senior Unsecured Debt	A-	Stable
	Subordinated Debt	BBB+	Stable
	Short-Term Deposit	K2	N/A
	Short-Term Debt	K2	N/A

Well-Positioned in Attractive Markets

Region	Total Deposits (\$B)	Total Loans (\$B)	Market Profile	Metro
Midwest	\$6.6 	\$3.4 	Stable 	St. Louis
				Kansas City
Southwest	\$2.6 	\$2.3 	Stable 	Albuquerque ²
			Growth 	Phoenix ³
				Dallas
West	\$1.3 	\$1.9 	Growth 	Las Vegas
				Los Angeles
San Diego				
Deposit Verticals / Specialty Lending	\$4.0 	\$4.1 ¹ 		
Total	\$14.5	\$11.7		

Significant opportunities for growth and share gain in our markets

Note: 1Q26 data.

¹Specialty Lending includes "Consumer" Loans.

²The Combined Statistical Area includes Albuquerque-Santa Fe-Los Alamos.

³The Combined Statistical Area includes Phoenix-Mesa and Tucson-Nogales.

Deposit Details

\$ In Millions						
	1Q26	4Q25*	1Q25	Qtr Change	LTM Change	
Noninterest-bearing demand accounts	\$ 4,828	\$ 4,874	\$ 4,285	\$ (46)	\$ 543	
Interest-bearing demand accounts	3,396	3,537	3,194	(141)	202	
Money market accounts	4,059	3,991	3,632	68	427	
Savings accounts	551	538	535	13	16	
Certificates of deposit:						
Brokered	725	722	542	3	183	
Customer	965	947	846	18	119	
Total Deposits	\$ 14,524	\$ 14,609	\$ 13,034	\$ (85)	\$ 1,490	
Deposit Verticals (included in total deposits)**	\$ 4,002	\$ 3,815	\$ 3,522	\$ 187	\$ 480	

* Branch acquisition completed in October 2025.

** Total deposits excluding Deposit Verticals and brokered CDs decreased \$275 million from 4Q25 and increased \$827 million from 1Q25.

Loan Details

\$ In Millions								
		1Q26		4Q25**		1Q25	Qtr Change	LTM Change
C&I	\$	2,655	\$	2,606	\$	2,199	\$ 49	\$ 456
CRE Investor Owned		2,763		2,786		2,487	(23)	276
CRE Owner Occupied		1,453		1,405		1,292	48	161
SBA loans*		1,231		1,262		1,283	(31)	(52)
Sponsor Finance*		662		695		784	(33)	(122)
Life Insurance Premium Financing*		1,208		1,187		1,149	21	59
Tax Credits*		702		803		678	(101)	24
Residential Real Estate		341		362		358	(21)	(17)
Construction and Land Development		622		634		801	(12)	(179)
Consumer***		56		60		268	(4)	(212)
Total Loans	\$	11,693	\$	11,800	\$	11,299	\$ (107)	\$ 394

*Specialty loan category.

**Branch acquisition completed in October 2025.

***Certain loans were reclassified from Consumer and into other categories in the fourth quarter of 2025. Prior period amounts were not adjusted.

Additional Loan Insights

Diversified & Granular Commercial Loan Portfolio

C&I and Owner Occupied CRE Loans by Sector

NAICS Sector	Balance (\$M)	% of Total Loans
Finance and Insurance ¹	\$2,434.4	20.8%
Manufacturing	\$797.4	6.8%
Health Care and Social Assistance	\$589.8	5.0%
Wholesale Trade	\$541.0	4.6%
Retail Trade	\$527.2	4.5%
Real Estate and Rental and Leasing	\$493.6	4.2%
Construction	\$485.8	4.2%
Professional, Scientific, and Technical Services	\$316.5	2.7%
Accommodation and Food Services	\$313.6	2.7%
Other Services (except Public Administration)	\$269.0	2.3%
Transportation and Warehousing	\$224.3	1.9%
Administrative and Support and Waste Management	\$179.0	1.5%
Agriculture, Forestry, Fishing and Hunting	\$103.8	0.9%
Arts, Entertainment, and Recreation	\$102.1	0.9%
Information	\$62.9	0.5%
Management of Companies and Enterprises	\$62.9	0.5%
Educational Services	\$42.3	0.4%
Utilities	\$24.9	0.2%
Public Administration	\$16.7	0.1%
Mining, Quarrying, and Oil and Gas Extraction	\$14.2	0.1%
Total	\$7,601.4	65.0%

Investor CRE Loans by Property Type²

Property Type	Balance (\$M)	% of Total Loans
Retail	\$565.7	4.8%
Office/Professional/Showroom	\$552.9	4.7%
Hotel / Motel - National Flag	\$508.5	4.3%
Multi Family	\$401.1	3.4%
Industrial/Warehouse	\$342.9	2.9%
Mini-Warehouse/Self-storage	\$169.7	1.5%
Not Elsewhere Classified - Special Purpose	\$152.3	1.3%
Hotel / Motel - Non-Flag	\$66.8	0.6%
Convenience Store/Gas Station	\$55.0	0.5%
Senior Housing	\$43.8	0.4%
Mobile Home Park	\$14.8	0.1%
Total	\$2,873.5	24.6%

Sponsor Finance Detail

(Balances included in table at left)

- Broadly diversified portfolio including \$662M in loans to 100+ companies
- Senior debt leverage of 1.6x; total leverage of 3.8x on average for the portfolio
- Allowance coverage ratio of 4.00%

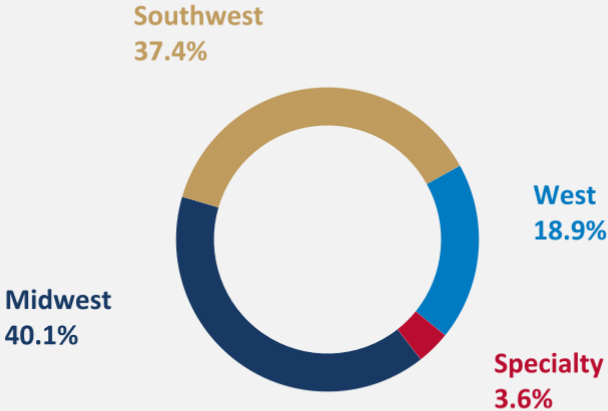
¹Life insurance premium finance represents \$1,191M or 49% of Finance and Insurance NAICS balance.

²Excludes investor CRE loans secured by collateral not classified as investor CRE.

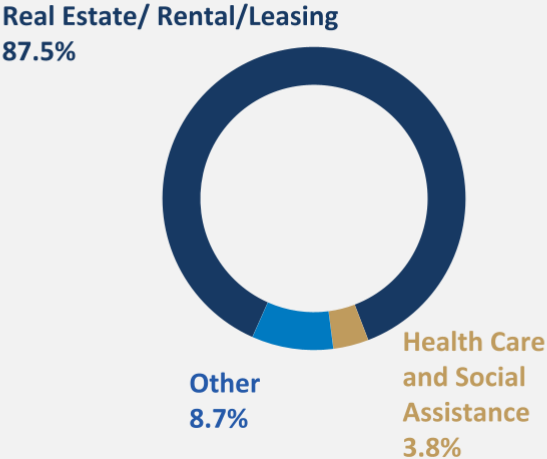
Office CRE (Non-owner Occupied)

Total \$578.0 million

Office CRE Loans by Location



Office CRE Loans by Industry Type

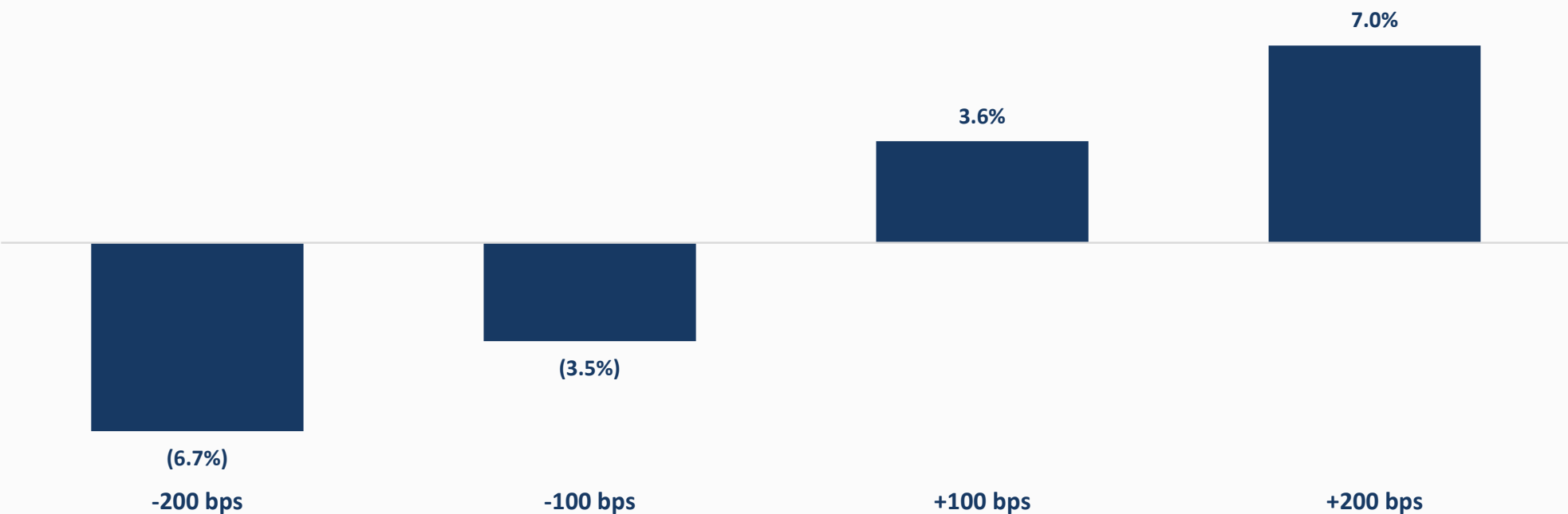


- Average loan-to-origination value 52%
- 71% of loans have recourse to owners
- Average debt-service coverage ratio (DSCR) of 1.52x
- Average market occupancy of 88%; average rents of \$24 psf
- 42% Class A, 54% Class B, 4% Class C
- \$51.2 million unfunded commitments

Office CRE Loans by Size

\$ In Millions				
Size	Average Risk Rating	Number of Loans	Balance	Average Balance
> \$10 Million	5.47	15	\$ 219.2	\$ 14.6
\$5-10 Million	5.21	14	97.2	6.9
\$2-5 Million	5.38	48	154.5	3.2
< \$2 Million	5.33	196	107.1	0.5
Total	5.34	273	\$ 578.0	\$ 2.1

Projected Annual Percentage Change in Net Interest Income from Parallel Rate Shock¹



¹The Company determines the sensitivity of its short-term future earnings to hypothetical parallel rate shocks through the use of simulation modeling. The simulation of earnings includes the modeling of the balance sheet as an ongoing entity. Future business assumptions involving administered rate products, prepayments for future rate-sensitive balances, and the reinvestment of maturing assets and liabilities are included. These items are then modeled to project net interest income based on a hypothetical change in interest rates. The resulting net interest income for the next 12-month period is compared to the net interest income amount calculated using flat rates. This difference represents the Company's earnings sensitivity to a positive or negative parallel rate shock.

Certain Updates Since March 31st

Securities Repositioning

- Subsequent to quarter-end, the Company executed a small repositioning of its available-for-sale (AFS) securities portfolio to improve profitability
- Approximately \$179 million (book balance) of AFS securities yielding 3.13% (tax equivalent) were sold, with proceeds reinvested into securities yielding approximately 5.20% (tax equivalent)
- The repositioning generated a pre-tax loss of approximately \$6 million, which was offset by a combined pre-tax gain of approximately \$4.4 million on the sale of real estate and Visa Class B common stock which we completed in the second quarter
- On an annualized run-rate basis, the combined transactions are expected to increase net interest margin by approximately 2 bps and earnings per share by approximately \$0.07

Share Repurchase Activity¹

- Subsequent to quarter-end, the Company has repurchased approximately 300,000 shares at a weighted-average price of \$59.41, for an aggregate of approximately \$17.8 million
- Approximately 331,000 shares remain available under the Company's existing repurchase authorization

Fed Member Bank

- Subsequent to quarter-end, Enterprise Bank & Trust became a member of the Federal Reserve System, transitioning its primary federal regulator from the FDIC to the Federal Reserve Board

¹Data as of June 2, 2026.

Use of Non-GAAP Financial Measures

The Company's accounting and reporting policies conform to generally accepted accounting principles in the United States ("GAAP") and the prevailing practices in the banking industry. However, the Company provides other financial measures, such as tangible common equity, tangible common equity to tangible assets ratio, PPNR, PPNR ROAA, allowance for coverage ratio adjusted for guaranteed loans, ROATCE, tangible book value per common share, and core efficiency ratio, in this release that are considered "non-GAAP financial measures." Generally, a non-GAAP financial measure is a numerical measure of a company's financial performance, financial position, or cash flows that exclude (or include) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP.

The Company considers its tangible common equity, tangible common equity to tangible assets ratio, PPNR, PPNR ROAA, allowance for coverage ratio adjusted for guaranteed loans, ROATCE, tangible book value per common share, and core efficiency ratio, collectively "core performance measures," presented in this earnings release and the included tables as important measures of financial performance, even though they are non-GAAP measures, as they provide supplemental information by which to evaluate the impact of certain non-comparable items, and the Company's operating performance on an ongoing basis. Core performance measures exclude certain other income and expense items, such as the FDIC special assessment, core conversion expenses, merger-related expenses, branch closure expenses, accrued insurance proceeds anticipated to be received as a result of recaptured tax credits, and the gain or loss on other real estate owned and investment securities, that the Company believes to be not indicative of or useful to measure the Company's operating performance on an ongoing basis. The attached tables contain a reconciliation of these core performance measures to the GAAP measures. The Company believes that the tangible common equity ratio provides useful information to investors about the Company's capital strength even though it is considered to be a non-GAAP financial measure and is not part of the regulatory capital requirements to which the Company is subject.

The Company believes these non-GAAP measures and ratios, when taken together with the corresponding GAAP measures and ratios, provide meaningful supplemental information regarding the Company's performance and capital strength. The Company's management uses, and believes that investors benefit from referring to, these non-GAAP measures and ratios in assessing the Company's operating results and related trends and when forecasting future periods. However, these non-GAAP measures and ratios should be considered in addition to, and not as a substitute for or preferable to, ratios prepared in accordance with GAAP. In the attached tables, the Company has provided a reconciliation of, where applicable, the most comparable GAAP financial measures and ratios to the non-GAAP financial measures and ratios, or a reconciliation of the non-GAAP calculation of the financial measures for the periods indicated.

Reconciliation of Non-GAAP Financial Measures

PPNR & PPNR ROAA

(\$ in thousands)	Year ended			
	December 31, 2025	December 31, 2024	December 31, 2023	December 31, 2022
Net interest income	\$ 626,738	\$ 568,096	\$ 562,592	\$ 473,903
Noninterest income	113,123	69,703	68,725	59,162
FDIC special assessment	(652)	625	2,412	—
Core conversion expense	—	4,868	—	—
Acquisition costs	3,675	—	—	—
Less gain on sale of investment securities	49	—	601	—
Less net gain (loss) on other real estate owned	6,255	3,089	187	(93)
Less insurance recoveries ¹	32,112	—	—	—
Less noninterest expense	429,807	385,047	348,186	274,216
PPNR (non-GAAP)	<u>274,661</u>	<u>255,156</u>	<u>284,755</u>	<u>258,942</u>
Average assets	\$ 16,199,003	\$ 14,841,690	\$ 13,805,236	\$ 13,319,624
ROAA (GAAP)	1.24 %	1.25 %	1.41 %	1.52 %
PPNR ROAA (non-GAAP)	1.70 %	1.72 %	2.06 %	1.94 %

¹Represents anticipated proceeds from a pending insurance claim related to a third quarter 2025 solar tax credit recapture event.

Reconciliation of Non-GAAP Financial Measures

(\$ in thousands)	At				
	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025	March 31, 2025
STOCKHOLDERS' EQUITY TO TANGIBLE COMMON EQUITY, TOTAL ASSETS TO TANGIBLE ASSETS, TANGIBLE BOOK VALUE PER COMMON SHARE, AND TANGIBLE COMMON EQUITY TO TANGIBLE ASSETS					
Stockholders' equity (GAAP)	\$ 2,022,204	\$ 2,039,386	\$ 1,982,332	\$ 1,922,899	\$ 1,868,073
Less preferred stock	71,988	71,988	71,988	71,988	71,988
Less goodwill	416,968	416,968	365,164	365,164	365,164
Less intangible assets	19,525	21,175	6,140	6,876	7,628
Tangible common equity (non-GAAP)	\$ 1,513,723	\$ 1,529,255	\$ 1,539,040	\$ 1,478,871	\$ 1,423,293
Common shares outstanding	36,581	36,965	37,011	36,950	36,928
Tangible book value per common share (non-GAAP)	\$ 41.38	\$ 41.37	\$ 41.58	\$ 40.02	\$ 38.54
Total assets (GAAP)	\$ 17,227,828	\$ 17,300,884	\$ 16,402,405	\$ 16,076,299	\$ 15,676,594
Less goodwill	416,968	416,968	365,164	365,164	365,164
Less intangible assets	19,525	21,175	6,140	6,876	7,628
Tangible assets (non-GAAP)	\$ 16,791,335	\$ 16,862,741	\$ 16,031,101	\$ 15,704,259	\$ 15,303,802
Tangible common equity to tangible assets (non-GAAP)	9.01 %	9.07 %	9.60 %	9.42 %	9.30 %

Reconciliation of Non-GAAP Financial Measures

(\$ in thousands, except per share)	Quarter ended				
	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025	March 31, 2025
ADJUSTED DILUTED EARNINGS PER SHARE					
Net income (GAAP)	\$ 49,362	\$ 54,794	\$ 45,235	\$ 51,384	\$ 49,961
FDIC special assessment (after tax)	—	(488)	—	—	—
Acquisition costs (after tax)	—	1,742	549	462	—
Less net gain (loss) on sale of investment securities (after tax)	—	(43)	—	—	80
Less net gain (loss) on OREO (after tax)	(221)	4,621	5	42	17
Net income adjusted (non-GAAP)	\$ 49,583	\$ 51,470	\$ 45,779	\$ 51,804	\$ 49,864
Less preferred stock dividends	938	937	938	937	938
Net income available to common stockholders adjusted (non-GAAP)	\$ 48,645	\$ 50,533	\$ 44,841	\$ 50,867	\$ 48,926
Average diluted common shares	37,152	37,265	37,333	37,172	37,287
Diluted earnings per share (GAAP)	\$ 1.30	\$ 1.45	\$ 1.19	\$ 1.36	\$ 1.31
Adjusted diluted earnings per share (non-GAAP)	\$ 1.31	\$ 1.36	\$ 1.20	\$ 1.37	\$ 1.31

Reconciliation of Non-GAAP Financial Measures

(\$ in thousands)	Quarter ended		Last twelve months ended		Year ended	
	March 31, 2026	December 31, 2025	March 31, 2026	December 31, 2025	December 31, 2024	
RETURN ON AVERAGE TANGIBLE COMMON EQUITY (ROATCE)						
Average stockholder's equity (GAAP)	\$ 2,076,504	\$ 2,022,472	\$ 1,992,298	\$ 1,939,494	\$ 1,784,175	
Less average preferred stock	71,988	71,988	71,988	71,988	71,988	
Less average goodwill	416,968	414,858	390,539	377,690	365,164	
Less average intangible assets	20,419	11,173	11,332	8,238	10,329	
Average tangible common equity (non-GAAP)	\$ 1,567,129	\$ 1,524,453	\$ 1,518,439	\$ 1,481,578	\$ 1,336,694	
Net income available to common stockholders (GAAP)	\$ 48,424	\$ 53,857	\$ 197,025	\$ 197,624	\$ 181,516	
ROATCE (non-GAAP)	12.53%	14.02%	12.98%	13.34%	13.58%	

(\$ in thousands)	Quarter ended		Last twelve months ended	
	March 31, 2026	December 31, 2025	March 31, 2026	
PRE-PROVISION NET REVENUE (PPNR) AND PPNR RETURN ON AVERAGE ASSETS (PPNR ROAA)				
Net interest income (GAAP)	\$ 166,147	\$ 168,174	\$ 645,369	
Noninterest income (GAAP)	19,088	25,412	113,728	
FDIC special assessment	—	(652)	(652)	
Acquisition costs	—	2,548	3,675	
Less net loss on sale of investment securities	—	(57)	(57)	
Less net gain (loss) on other real estate owned	(295)	6,169	5,937	
Less insurance recoveries ¹	—	—	32,112	
Less noninterest expense (GAAP)	115,137	114,532	445,161	
PPNR (non-GAAP)	\$ 70,393	\$ 74,838	\$ 278,967	
Average assets	\$ 17,311,103	\$ 17,099,429	\$ 16,612,085	
PPNR ROAA (non-GAAP)	1.65%	1.74%	1.68%	

¹Represents anticipated proceeds from a pending insurance claim related to a third quarter 2025 solar tax credit recapture event.

Reconciliation of Non-GAAP Financial Measures

(\$ in thousands)	Quarter ended				
	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025	March 31, 2025
CORE EFFICIENCY RATIO					
Net interest income (GAAP)	\$ 166,147	\$ 168,174	\$ 158,286	\$ 152,762	\$ 147,516
Tax-equivalent adjustment	3,320	3,477	3,045	2,738	2,475
Noninterest income (GAAP)	19,088	25,412	48,624	20,604	18,483
Less insurance recoveries ¹	—	—	32,112	—	—
Less net gain (loss) on sale of investment securities	—	(57)	—	—	106
Less net gain (loss) on other real estate owned	(295)	6,169	7	56	23
Core revenue (non-GAAP)	<u>\$ 188,850</u>	<u>\$ 190,951</u>	<u>\$ 177,836</u>	<u>\$ 176,048</u>	<u>\$ 168,345</u>
Noninterest expense (GAAP)	\$ 115,137	\$ 114,532	\$ 109,790	\$ 105,702	\$ 99,783
Less FDIC special assessment	—	(652)	—	—	—
Less amortization on intangibles	1,400	1,380	736	753	855
Less acquisition costs	—	2,548	609	518	—
Core noninterest expense (non-GAAP)	<u>\$ 113,737</u>	<u>\$ 111,256</u>	<u>\$ 108,445</u>	<u>\$ 104,431</u>	<u>\$ 98,928</u>
Core efficiency ratio (non-GAAP)	60.2 %	58.3 %	61.0 %	59.3 %	58.8 %

(\$ in thousands)	At		
	March 31, 2026	December 31, 2025	March 31, 2025
ALLOWANCE COVERAGE RATIO ADJUSTED FOR GUARANTEED LOANS			
Loans (GAAP)	\$ 11,692,780	\$ 11,800,338	\$ 11,298,763
Less guaranteed loans	935,409	960,132	942,651
Adjusted loans (non-GAAP)	<u>\$ 10,757,371</u>	<u>\$ 10,840,206</u>	<u>\$ 10,356,112</u>
Allowance for credit losses	\$ 142,064	\$ 140,022	\$ 142,944
Allowance for credit losses/loans (GAAP)	1.21 %	1.19 %	1.27 %
Allowance for credit losses/adjusted loans (non-GAAP)	1.32 %	1.29 %	1.38 %

¹Represents anticipated proceeds from a pending insurance claim related to a third quarter 2025 solar tax credit recapture event.

