



Flux Power Reports Fiscal Year 2026 First Quarter Financial Results

**Vista, CA — November 13, 2025** — Flux Power Holdings, Inc. (NASDAQ: FLUX), a leading developer of advanced lithium-ion energy storage solutions and software-driven electrification for commercial and industrial equipment, today reported financial and operational results for the 2026 fiscal first quarter ended September 30, 2025.

First Quarter and Recent Business Highlights

- Received \$2.4 million in repeat orders from a leading global food and beverage distribution company and a global industrial equipment manufacturer
- Secured a large order with another major airline customer, doubling the number of North American airlines served to eight from last year
- Graduated its software SkyEMS 2.0 SaaS platform from beta into production with multiple paying customers
- Received UL EE Listing across its material handling portfolio, opening up a new \$1B total addressable market across the chemical, oil & gas, agricultural processing and pharmaceutical industries
- Received UL 1973 Listing for its G80-G2 lithium-ion solution, the company’s first 80V product for mobile battery energy storage systems (BESS) in the ground support equipment (GSE) industry, resulting in new market opportunities in AGVs and AMRs
- Regained compliance with Nasdaq’s continued listing requirements
- Raised \$13.8 million in new capital, net of fees and underwriters’ discount
- Continued to execute on cost reductions in pursuit of profitability goals

CEO Commentary

“First quarter revenue reflected a temporary pause in customer orders due to the uncertainty surrounding the tariff situation and overall near-term caution on the macroeconomic environment,” said Krishna Vanka, Flux Power’s CEO. “That said, we have begun to see order activity materially rebound in the second quarter, highlighted by multi-million-dollar orders from significant material handling customers and a more recent large order from a major new airline customer. Flux Power now supplies eight major North American airline carriers. We also continue to receive strong interest in our SkyEMS SaaS software platform with the recent production release of version 2.0 to a growing number of paying customers.

“Additionally, we further strengthened our financial position and balance sheet through a recent public equity offering and a prior private placement during the quarter, which collectively raised \$13.8 million in proceeds net of underwriter’s discount and offering related expenses. This additional capital will be used for working capital purposes, allowing us the flexibility to more rapidly execute on our operating, sales and product development initiatives as we pursue our ultimate goal of delivering sustained profitability in the quarters ahead. Our strong portfolio of advanced mobile energy storage products combined with our integrated software solutions provide Flux Power significantly expanded market opportunities with both new and existing customers that will be key to driving our future growth and expansion.”

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**First Quarter Fiscal 2026 Financial Results**

Revenue for the first fiscal quarter of 2026 was \$13.2 million, compared to \$16.1 million in the first fiscal quarter of 2025. Gross profit for the first fiscal quarter of 2026 was \$3.8 million, or 28.6% of revenue, compared to \$5.2 million, or 32.4% of revenue, in the first fiscal quarter of 2025.

Operating expenses for the first quarter were \$5.9 million, compared to \$6.4 million in the prior year quarter.

Operating loss for the first quarter was \$2.2 million, compared to a loss of \$1.2 million in the prior year quarter. Excluding costs associated with the multi-year restatement of previously issued financial statements and stock-based compensation, first quarter non-GAAP operating loss was \$2.0 million, compared to an operating loss of \$0.6 million in the prior year period.

Net loss for the first quarter was \$2.6 million, or (\$0.15) per share, compared to a net loss of \$1.7 million, or (\$0.10) per share, in the first quarter of 2025. On a non-GAAP basis, first quarter net loss was \$2.4 million, or (\$0.14) per share, which excludes the above-referenced costs, compared to a net loss of \$1.1 million, or (\$0.06) per share, in the prior year.

Adjusted EBITDA for the first quarter was (\$1.7) million, compared to (\$0.4) million in the prior year period.

**Balance Sheet**

Cash as of September 30, 2025 was \$1.6 million. Subsequent to quarter-end, the Company raised approximately \$9.2 million in proceeds net of fees and underwriters discount from a secondary public offering of our common shares. On September 15, 20025, the company closed a private placement offering of prefunded warrants of \$4.6 million net of offering related expenses. The cash impact of both offerings is approximately \$12.6 million, net of debt conversion and fees. Additional sources of working capital include a revolving line of credit under a \$16.0 million credit facility with Gibraltar Business Capital (“Gibraltar”). Our current borrowing capacity under the Gibraltar line of credit is \$16.0 million subject to available collateral as defined by the credit agreement and satisfaction of certain financial covenants.

**Conference Call**

Flux Power will host a conference call on Thursday, November 13, 2025 at 1:30 p.m. Pacific Time (4:30 p.m. Eastern Time to discuss its fiscal first quarter 2026 financial results. To access the call, please use the following information:

**Date:** Thursday, November 13, 2025  
**Time:** 1:30 p.m. Pacific Time | 4:30 p.m. Eastern Time  
**Toll-free dial-in number:** 1-833-630-1956  
**International dial-in number:** +1-412-317-1837

Additionally, this conference call will be broadcast live over the Internet and can be accessed by all interested parties on the [News & Events](#) section of the Company’s Investor Relations website.

For those unable to participate during the live broadcast of the conference call, a telephone replay will be available approximately two hours after the conference call and accessible through November 20, 2025. The replay dial-in number is 1-877-344-7529, and the access code 1187040. International callers should dial +1-412-317-0088 and enter the same pass code. Additionally, a replay of the webcast will be available on Flux’s Investor Relations website for approximately 90 days.

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**About Flux Power**

Flux Power (NASDAQ: FLUX) designs, manufactures, and sells advanced lithium-ion energy storage solutions for electrification of a range of industrial and commercial sectors including material handling, airport ground support equipment (GSE), and stationary energy storage. Flux Power’s lithium-ion battery packs, including the proprietary battery management system (BMS) and telemetry, provide customers with a better performing, lower cost of ownership, and more environmentally friendly alternative, in many instances, to traditional lead acid and propane-based solutions. Lithium-ion battery packs reduce CO2 emissions and help improve sustainability and ESG metrics for fleets. For more information, please visit [www.fluxpower.com](http://www.fluxpower.com).

**Forward-Looking Statements**

This release contains projections and other “forward-looking statements” relating to Flux Power’s business, that are often identified using “believes,” “expects” or similar expressions. Forward-looking statements involve several estimates, assumptions, risks, and other uncertainties that may cause actual results to be materially different from those anticipated, believed, estimated, expected, etc. Accordingly, statements are not guarantees of future results. Some of the important factors that could cause Flux Power’s actual results to differ materially from those projected in any such forward-looking statements include, but are not limited to: risks and uncertainties, related to Flux Power’s business, results and financial condition; plans and expectations with respect to access to capital and outstanding indebtedness; Flux Power’s ability to comply with the terms of the existing credit facilities to obtain the necessary capital from such credit facilities; Flux Power’s ability to raise capital; Flux Power’s ability to continue as a going concern. Flux Power’s ability to obtain raw materials and other supplies for its products at competitive prices and on a timely basis; the development and success of new products, projected sales, cancellation of purchase orders, deferral of shipments, Flux Power’s ability to improve its gross margins, or achieve breakeven cash flow or profitability, Flux Power’s ability to fulfill backlog orders or realize profit from the contracts reflected in backlog sale; Flux Power’s ability to fulfill backlog orders due to changes in orders reflected in backlog sales, Flux Power’s ability to obtain the necessary funds under the credit facilities, Flux Power’s ability to timely obtain UL Listing for its products, Flux Power’s ability to fund its operations, distribution partnerships and business opportunities and the uncertainties of customer acceptance and purchase of current and new products, and changes in pricing. Actual results could differ from those projected due to numerous factors and uncertainties. Although Flux Power believes that the expectations, opinions, projections, and comments reflected in these forward-looking statements are reasonable, they can give no assurance that such statements will prove to be correct, and that the Flux Power’s actual results of operations, financial condition and performance will not differ materially from the results of operations, financial condition and performance reflected or implied by these forward-looking statements. Undue reliance should not be placed on the forward-looking statements and Investors should refer to the risk factors outlined in our Form 10-K, 10-Q and other reports filed with the SEC and available at [www.sec.gov/edgar](http://www.sec.gov/edgar). These forward-looking statements are made as of the date of this news release, and Flux Power assumes no obligation to update these statements or the reasons why actual results could differ from those projected.

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FLUX POWER HOLDINGS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

|                                                                          | Three months ended September 30, |                |
|--------------------------------------------------------------------------|----------------------------------|----------------|
|                                                                          | 2025                             | 2024           |
| Revenues                                                                 | \$ 13,175,000                    | \$ 16,125,000  |
| Cost of sales                                                            | 9,410,000                        | 10,907,000     |
| Gross profit                                                             | 3,765,000                        | 5,218,000      |
| Operating expenses:                                                      |                                  |                |
| Selling and administrative                                               | 4,906,000                        | 5,115,000      |
| Research and development                                                 | 1,037,000                        | 1,315,000      |
| Total operating expenses                                                 | 5,943,000                        | 6,430,000      |
| Operating loss                                                           | (2,178,000)                      | (1,212,000)    |
| Interest income (expense), net                                           | (384,000)                        | (457,000)      |
| Net loss                                                                 | \$ (2,562,000)                   | \$ (1,669,000) |
| Net loss per share - basic and diluted                                   | \$ (0.15)                        | \$ (0.10)      |
| Weighted average number of common shares outstanding - basic and diluted | 16,835,698                       | 16,682,465     |



FLUX POWER HOLDINGS, INC.  
NON-GAAP NET LOSS ADJUSTMENTS  
(Unaudited)

|                                                 | Three months ended September 30, |                |
|-------------------------------------------------|----------------------------------|----------------|
|                                                 | 2025                             | 2024           |
| Net loss                                        | \$ (2,562,000)                   | \$ (1,669,000) |
| Non-GAAP adjustments to net loss:               |                                  |                |
| Stock-based compensation                        | 209,000                          | 347,000        |
| Restatement and related costs                   | -                                | 241,000        |
| Total Non-GAAP adjustments                      | 209,000                          | 588,000        |
| Non-GAAP net loss                               | \$ (2,353,000)                   | \$ (1,081,000) |
| Non-GAAP net loss per share - basic and diluted | \$ (0.14)                        | \$ (0.06)      |



FLUX POWER HOLDINGS, INC.  
NON-GAAP OPERATING LOSS ADJUSTMENTS  
(Unaudited)

|                                                       | Three months ended September 30, |                |
|-------------------------------------------------------|----------------------------------|----------------|
|                                                       | 2025                             | 2024           |
| Operating loss                                        | \$ (2,178,000)                   | \$ (1,212,000) |
| Non-GAAP adjustments to operating loss:               |                                  |                |
| Stock-based compensation                              | 209,000                          | 347,000        |
| Restatement and related costs                         | -                                | 241,000        |
| Total Non-GAAP adjustments                            | 209,000                          | 588,000        |
| Non-GAAP operating loss                               | \$ (1,969,000)                   | \$ (624,000)   |
| Non-GAAP operating loss per share - basic and diluted | \$ (0.12)                        | \$ (0.04)      |



FLUX POWER HOLDINGS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)

|                                                                                                                                                                              | September 30,<br>2025 | June 30,<br>2025 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|------------------|
| ASSETS                                                                                                                                                                       |                       |                  |
| Current assets:                                                                                                                                                              |                       |                  |
| Cash                                                                                                                                                                         | \$ 1,588,000          | \$ 1,334,000     |
| Accounts receivable, net of allowance for credit losses of \$68,000 at September 30, 2025 and June 30, 2025                                                                  | 7,497,000             | 11,374,000       |
| Inventories, net                                                                                                                                                             | 15,726,000            | 17,231,000       |
| Other current assets                                                                                                                                                         | 2,146,000             | 1,865,000        |
| Total current assets                                                                                                                                                         | 26,957,000            | 31,804,000       |
| Right of use assets, net                                                                                                                                                     |                       |                  |
| Property, plant and equipment, net                                                                                                                                           | 1,125,000             | 1,275,000        |
| Other assets                                                                                                                                                                 | 1,505,000             | 1,554,000        |
|                                                                                                                                                                              | 108,000               | 119,000          |
| Total assets                                                                                                                                                                 | \$ 29,695,000         | \$ 34,752,000    |
| LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)                                                                                                                               |                       |                  |
| Current liabilities:                                                                                                                                                         |                       |                  |
| Accounts payable                                                                                                                                                             | \$ 13,739,000         | \$ 16,295,000    |
| Accrued expenses                                                                                                                                                             | 7,504,000             | 7,058,000        |
| Line of credit                                                                                                                                                               | 9,935,000             | 13,627,000       |
| Subordinated debt                                                                                                                                                            | —                     | 1,000,000        |
| Deferred revenue                                                                                                                                                             | 129,000               | 459,000          |
| Customer deposits                                                                                                                                                            | 38,000                | 38,000           |
| Finance leases payable, current portion                                                                                                                                      | 90,000                | 80,000           |
| Office leases payable, current portion                                                                                                                                       | 651,000               | 815,000          |
| Accrued interest                                                                                                                                                             | 83,000                | 246,000          |
| Total current liabilities                                                                                                                                                    | 32,169,000            | 39,618,000       |
| Long term liabilities:                                                                                                                                                       |                       |                  |
| Finance leases payable, less current portion                                                                                                                                 | 36,000                | 32,000           |
| Office leases payable, less current portion                                                                                                                                  | 470,000               |                  |
| Deferred revenue, less current portion                                                                                                                                       | 340,000               | 506,000          |
| Total liabilities                                                                                                                                                            | 33,015,000            | 40,156,000       |
| Commitments and contingencies (Note 9)                                                                                                                                       |                       |                  |
| Stockholders' equity (deficit):                                                                                                                                              |                       |                  |
| Preferred stock, \$0.001 par value; 3,000,000 and 500,000 shares authorized at September 30, 2025 and June 30, 2025, respectively; none issued and outstanding               | —                     | —                |
| Common stock, \$0.001 par value; 75,000,000 shares authorized; 16,862,010 and 16,835,698 shares issued and outstanding at September 30, 2025 and June 30, 2025, respectively | 17,000                | 17,000           |
| Additional paid-in capital                                                                                                                                                   | 105,611,000           | 100,965,000      |
| Accumulated deficit                                                                                                                                                          | (108,948,000)         | (106,386,000)    |
| Total stockholders' equity (deficit)                                                                                                                                         | (3,320,000)           | (5,404,000)      |
| Total liabilities and stockholders' equity (deficit)                                                                                                                         | \$ 29,695,000         | \$ 34,752,000    |



FLUX POWER HOLDINGS, INC.  
ADJUSTED EBITDA RECONCILIATION  
(Unaudited)

|                               | Three months ended September 30, |                |
|-------------------------------|----------------------------------|----------------|
|                               | 2025                             | 2024           |
| Net loss                      | \$ (2,562,000)                   | \$ (1,669,000) |
| Add/Subtract:                 |                                  |                |
| Interest, net                 | 384,000                          | 457,000        |
| Income tax provision          | -                                | -              |
| Depreciation and amortization | 251,000                          | 252,000        |
| EBITDA                        | (1,927,000)                      | (960,000)      |
| Add/Subtract:                 |                                  |                |
| Restatement and related costs | -                                | 241,000        |
| Stock-based compensation      | 209,000                          | 347,000        |
| Adjusted EBITDA               | \$ (1,718,000)                   | \$ (372,000)   |

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