



Interim report

Second quarter 2026

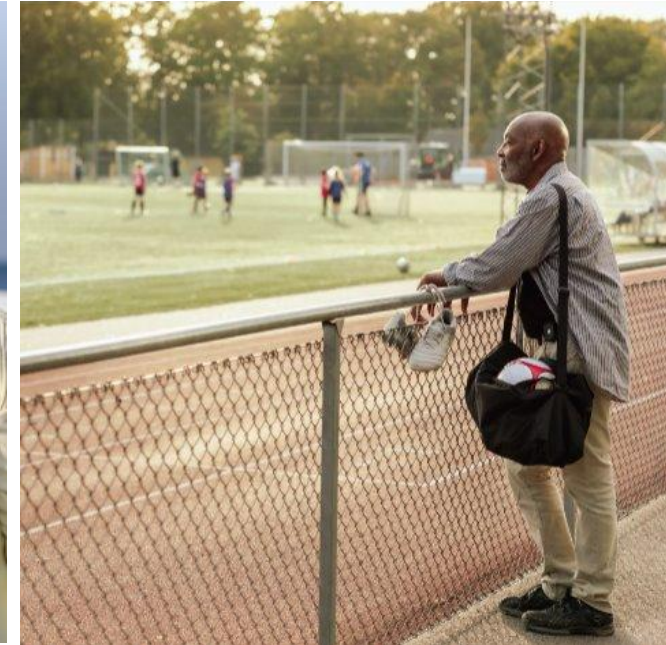
July 10, 2026

CEO Tove Christiansson and CFO David Granath

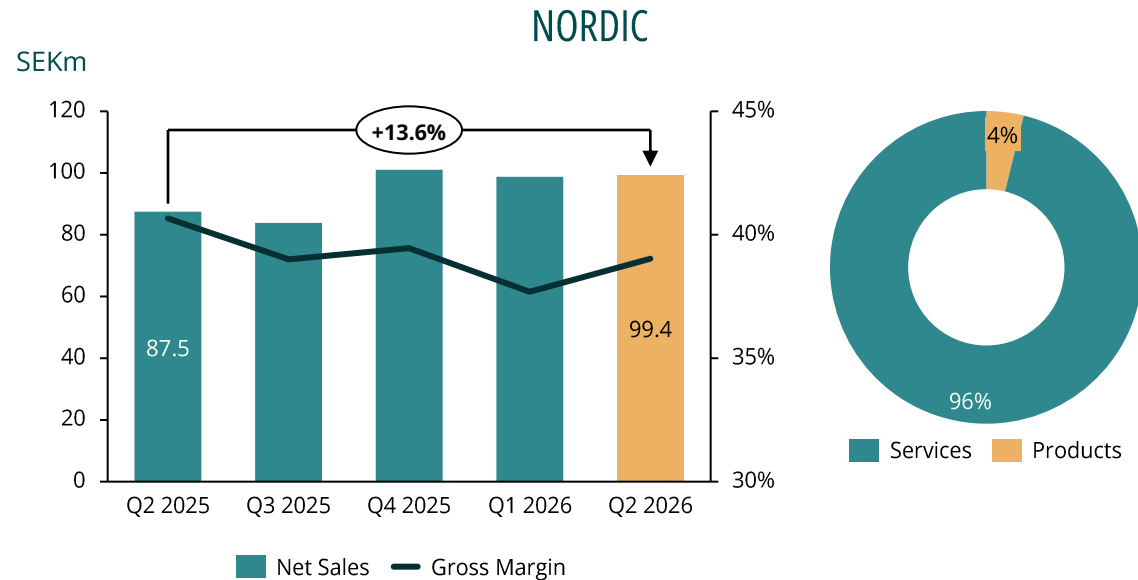


Quarterly Highlights

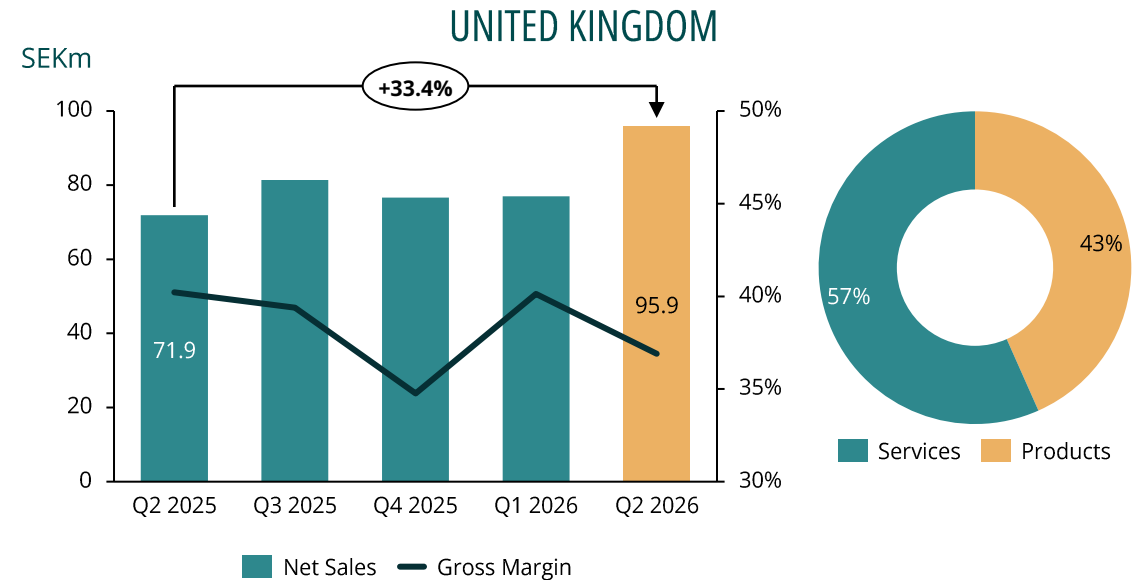
- Growth in all Regions – net sales increasing 24.3% to SEK 251.3m
- Product and Service sales both increased
- Strengthening the recurring revenue foundation
- Number of connections to our alarm receiving centres + 6% to 343,600
- Margin negatively affected by initial costs when rolling out new contracts in Norway and the UK
- EBIT margin improved to 6.0%
- Free cash-flow increased to SEK 4.7m



Market Highlights – Nordic & United Kingdom

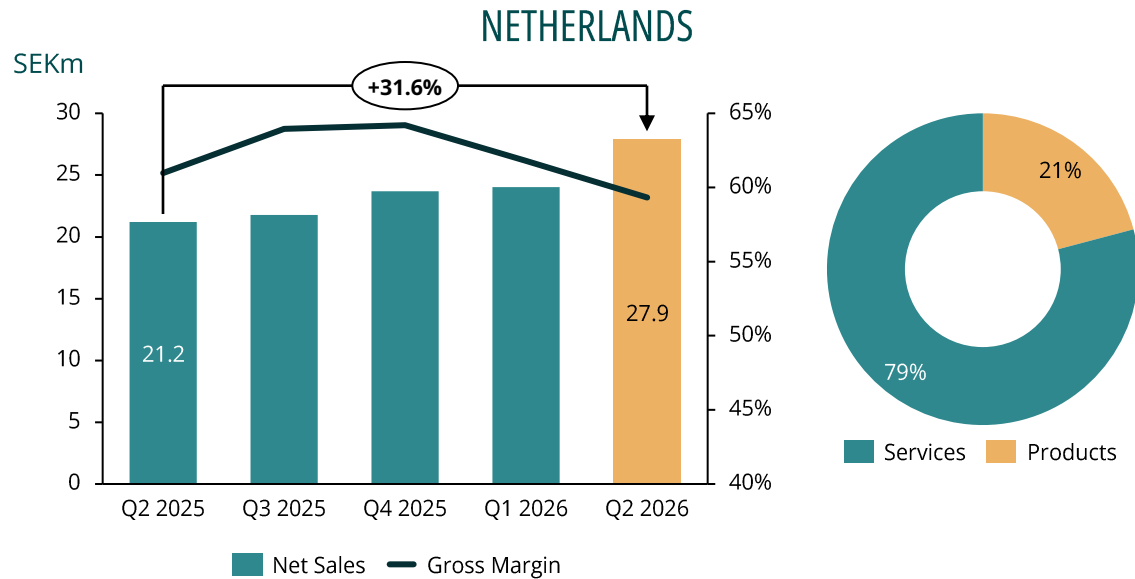


- Growth mainly driven by new service contract onboarded in Norway
- Service sales increased 17.2% to SEK 95.6m (81.6)
- Product sales amounted to SEK 3.8m (5.9)
- Gross margin amounted to 39.0% (40.7%) affected by up front cost and margin pressure due to onboarding of new contract in Norway
- On May 12th Careium signed the new Adda framework agreement

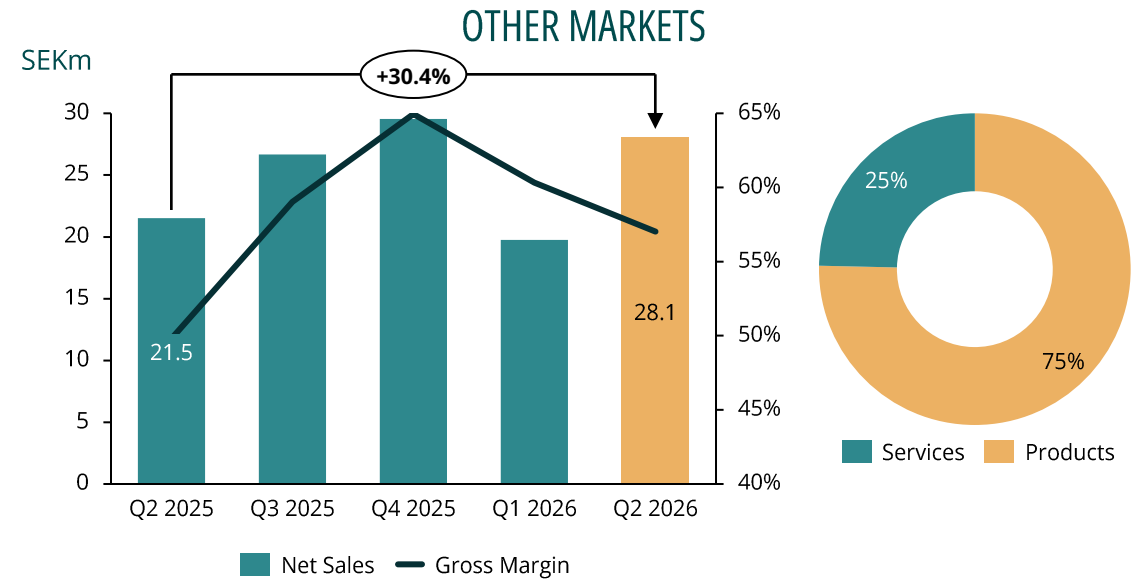


- Growth driven by new service contracts onboarded and product sales due to switch from analogue to digital (A2D)
- Service sales increased 34.0% to SEK 54.3m (40.6), but 22% excluding a low margin installation of SEK 5.5m
- Product sales increased 32.6% to SEK 41.6m (31.4)
- The A2D switch included a low margin installation, excluding the installation, margin was on par with last year
- Gross margin amounted to 36.9% (39.3%)

Market Highlights – Netherlands and Other Markets



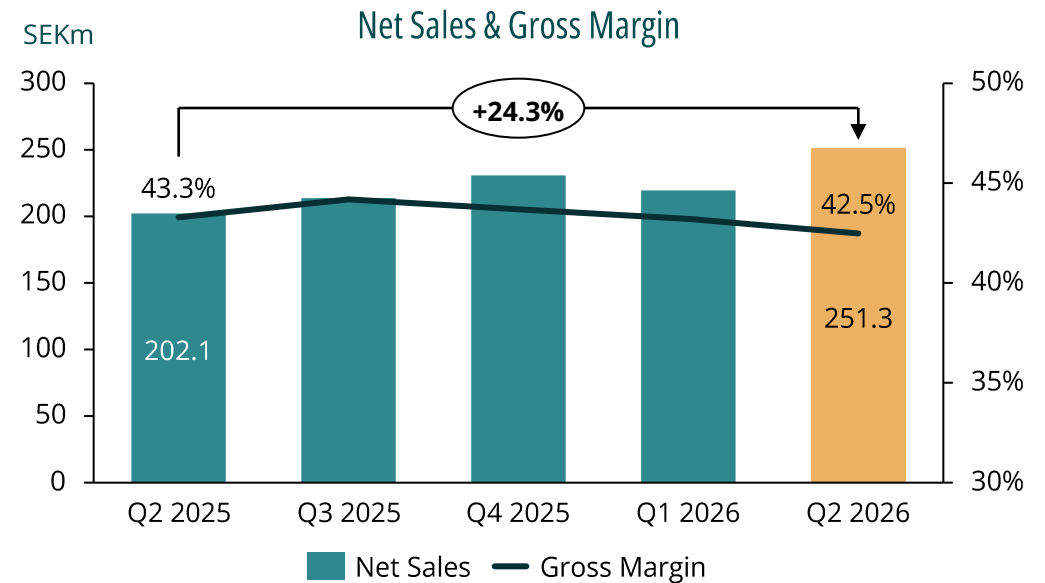
- Net sales in the Netherlands increased 31.6% to SEK 27.9 million (21.2), mainly driven by successful product sales in the quarter
- Service sales amounted to SEK 22.1m (20.5) and product sales was SEK 5.8m (0.7)
- Gross margin decreased to 59.3% (61.0%)



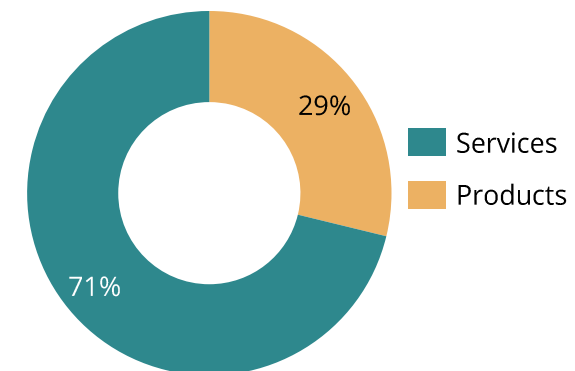
- Net sales increased 30.4% to SEK 28.1m (21.5) as their product sales continue to increase over time
- Gross margin amounted to 57.0% (49.8%)
- Other markets are more likely to experience quarterly volatility due to its product-oriented business mix

Sales and Gross Margin Q2 2026

- Net sales increased 24.3% to SEK 251.3m (202.1)
 - Organic growth of 25.6% adjusted for currency effects
 - Growth in all markets
- Product sales increased 33.5% to SEK 72.4m
 - UK analogue to digital switch
 - Strong performance in NL and Other markets
- Service sales increased 21.0% to SEK 178.9m
 - Continued growth in recurring revenues
- Number of connections to our alarm receiving centres + 6% to 343,600
- Gross margin amounted to 42.5% (43.3)
 - Excluding an installation project of SEK 5.5m with limited margin, gross margin was on par with last year

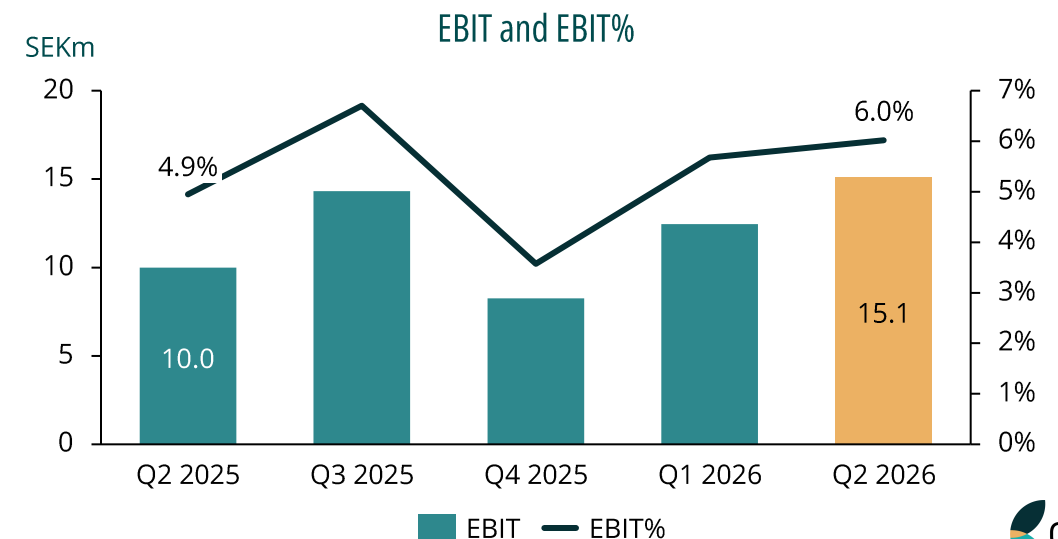
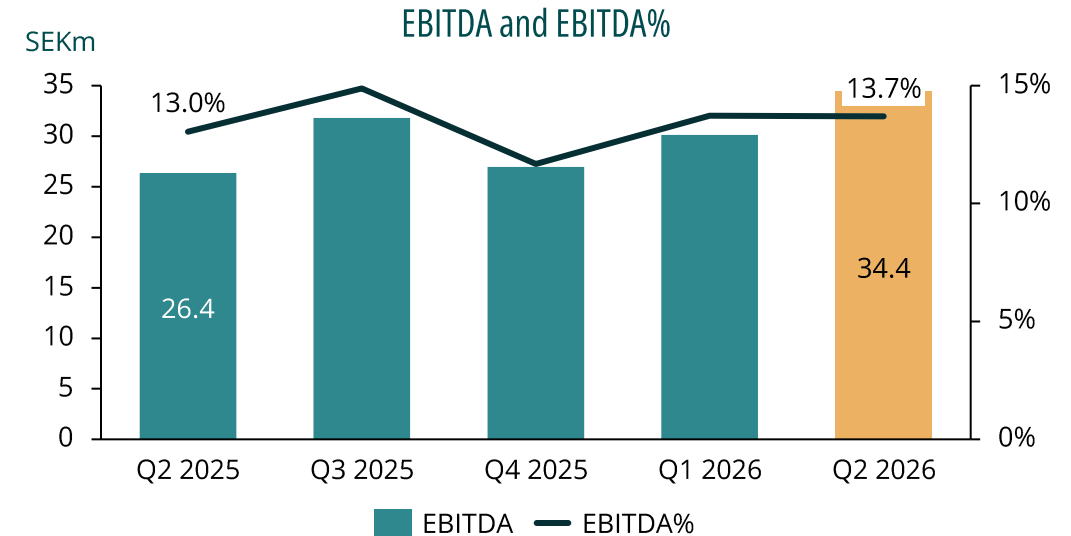


Share of Net Sales



Profitability Q2 2026

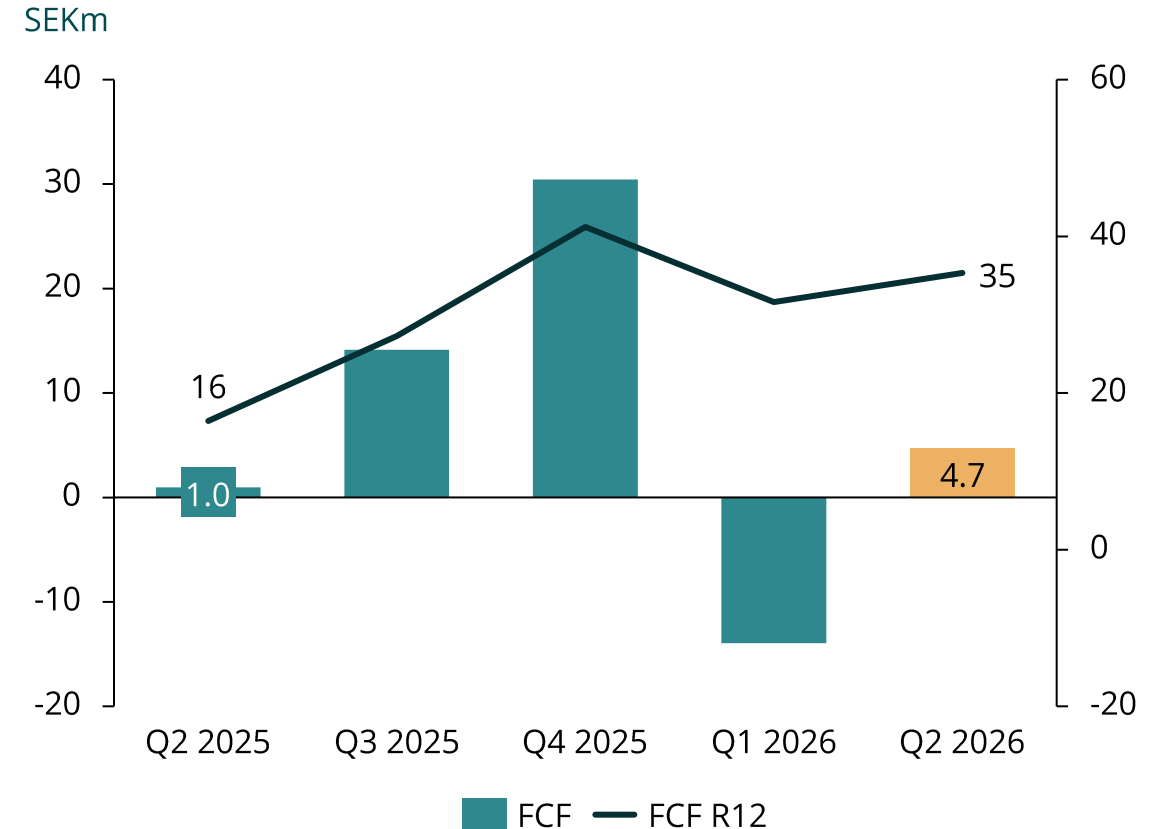
- EBITDA margin at last year's levels while EBITDA increased to SEK 34.4m (26.4)
- EBIT amounted to SEK 15.1m (10.0), corresponding to an EBIT margin 6.0% (4.9%)
- Profit levels improved driven by growth, while margins reflected targeted initiatives and growth-related costs
 - Continued product development to strengthen platform scalability
 - Regional cost increased to support top-line expansion
- Profit for the period was SEK 10.7m (6.5)



Cash Flow Q2 2026

- Operating cash flow improved to SEK 26.2m (20.2)
- Cash flow from investing activities amounted to SEK -21.5m (-19.2), including SEK 9.1m (10.2) in tangible fixed assets
- Free cash flow amounted to SEK 4.7m (1.0)
- Cash totaled SEK 40.3m (34.1) at the end of the quarter
- Net debt decreased to SEK 166.5m (178.3)

Free Cash Flow per quarter and rolling twelve months



Repayment of Hybrid Loan

- In connection with the listing in 2021, Careium obtained a hybrid loan of SEK 50 million from its former owner, Doro AB. Including interest, the loan was SEK 64 million on June 30, 2026
- On July 9, Careium entered into an agreement to fully settle the hybrid loan by repaying SEK 35 million and writing off SEK 29 million
- The repayment of the hybrid loan is intended to be financed with cash and, if necessary, through draw downs under our credit facility
- The write-off will be recognized as retained earnings in the third quarter. It has no impact on the company's result
- **This provides Careium with a more efficient capital structure and enables us to pay dividends without the restrictions associated with the hybrid loan**

Concluding Remarks Q2

Positive financial effect

- Net sales (+24%) and gross profit (21%) growth across all markets
 - Strong product sales with >30% growth in UK, NL and Other markets
 - Continued expansion of recurring revenue base, with connections increasing +6.1% to 343,600
- Positive free cash flow for the period

Negative financial effect

- Margin pressure from onboarding and entry projects that support long-term growth
- Increased cost base linked to scaling initiatives and organisational build-up, particularly in growth markets and product development

Priorities ahead

- Ambition to build Careium into a modern, unified European health-tech company powered by scalable technology and human connection
- Develop the Careium growth journey - our offering and our way of working
- Work with continuous improvements to ensure scalable and profitable growth in all markets

Q&A

Next report: October 22, 2026



careium

Disclaimer

This presentation includes forward-looking information and statements including statements concerning the outlook for our businesses. These statements are based on current expectations, estimates and projections about the factors that may affect our future performance, including global economic conditions, and the economic conditions of the markets for Careium. These expectations, estimates and projections are generally identifiable by statements containing words such as “expects,” “believes,” “estimates,” “targets,” “plans,” “outlook,” “on track,” “framework” or similar expressions.

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