



# **Intermap Technologies**

## **Annual General Meeting**

June 26, 2025



# Forward-Looking Disclaimer



Certain information provided in this presentation, including reference to revenue growth, constitutes forward-looking statements. The words “anticipate”, “expect”, “project”, “estimate”, “forecast”, “continue”, “focus”, “will”, “intends” and similar expressions are intended to identify such forward-looking statements. Although Intermap believes that these statements are based on information and assumptions which are current, reasonable and complete, these statements are necessarily subject to a variety of known and unknown risks and uncertainties. Intermap’s forward-looking statements are subject to risks and uncertainties pertaining to, among other things, cash available to fund operations, availability of capital, revenue fluctuations, nature of government contracts, economic conditions, loss of key customers, retention and availability of executive talent, competing technologies, common share price volatility, loss of proprietary information, software functionality, internet and system infrastructure functionality, information technology security, breakdown of strategic alliances, and international and political considerations, as well as those risks and uncertainties discussed Intermap’s Annual Information Form and other securities filings. While the Company makes these forward-looking statements in good faith, should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary significantly from those expected. Accordingly, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what benefits that the Company will derive therefrom. All subsequent forward-looking statements, whether written or oral, attributable to Intermap or persons acting on its behalf are expressly qualified in their entirety by these cautionary statements. The forward-looking statements contained in this presentation are made as at the date of this presentation and the Company does not undertake any obligation to update publicly or to revise any of the forward-looking statements made herein, whether as a result of new information, future events or otherwise, except as may be required by applicable securities law.

Since Intermap's last AGM in June 2024, we delivered on our promise to accelerate our high-growth, high-margin business, driven by strategic government programs and expanding commercial partnerships. We are now executing at scale

## **Indonesia mapping: Phase 1**

**World Bank-funded ILASP program beginning in 2025 with \$586 million in funding**

**AFRL Phase 2: GPS-denied navigation, 5x revenue of Phase 1**

## **NGA**

- **Luno A in September 2024: Qualified vendor on \$290 million IDIQ for real-time 3D geospatial intelligence**
- **Luno B in January 2025: Qualified vendor on \$200 million IDIQ for GEOINT data and analytics**

**Irregular Warfare Technical Support Directorate, an AI-enabled, augmented reality platform for subterranean use by military and law enforcement agencies**

Top-10 insurance clients renewed and expanded, including all key accounts

New strategic partnerships with **Aon** and **Generali**

Insurance segment **CAGR >35%** since 2021

Driving recurring software revenue

Going beyond flood and fire with customizable, cloud-based software solutions for major perils around the world

Increased frequency and severity of claims

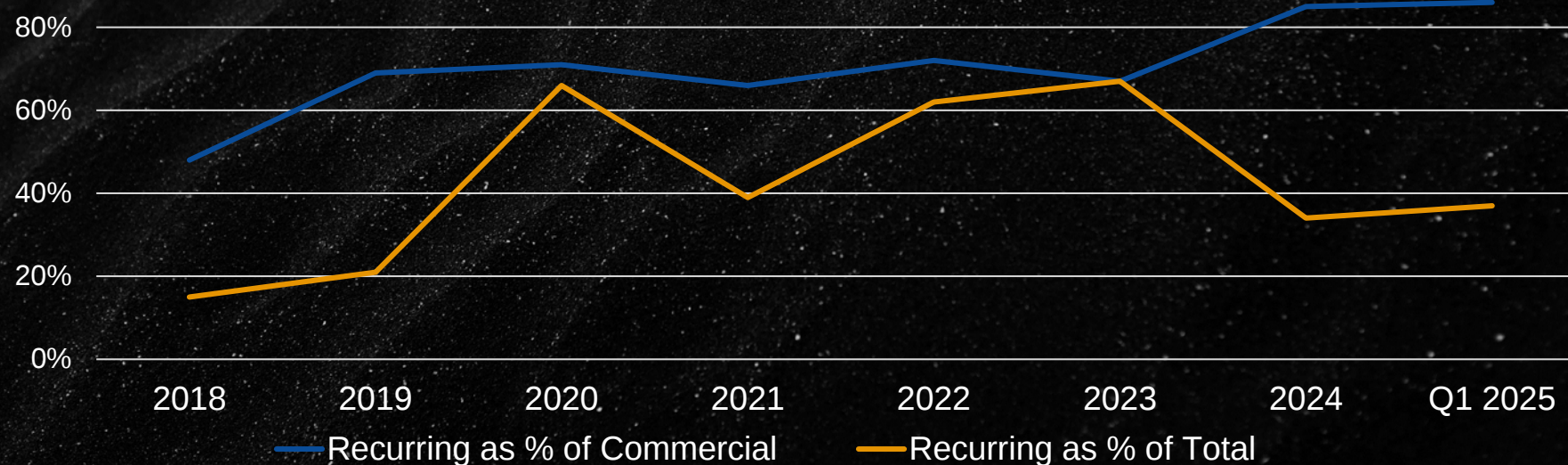
Covering the whole insurance cycle, from underwriting through reinsurance to claims adjustment

# Recurring Commercial Revenue Growth



Recurring revenue now represents 86% of commercial sales and 37% of total sales, contributing to the Company's high margins

|                                                 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | Q1 25 |
|-------------------------------------------------|------|------|------|------|------|------|------|-------|
| <b>Recurring Sales as % of Commercial Sales</b> | 48%  | 69%  | 71%  | 66%  | 72%  | 67%  | 85%  | 86%   |
| <b>Recurring Sales as % of Total Sales</b>      | 15%  | 21%  | 66%  | 39%  | 62%  | 67%  | 34%  | 37%   |



Raised C\$12M at C\$2.25 per share in February 2025

- Proceeds funding Indonesian, U.S. defense and insurance contracts
- Supported by strong institutional and insider participation
- Expanded investor base by type and geography

Presented at Craig-Hallum New Space Conference in March 2025 and Planet MicroCap Showcases

- Vancouver in September 2024
- Las Vegas in April 2025

Appointed MNP as new auditors

Designated Sophic Capital as investor relations lead

Scaling with long-term national government programs

Expanding commercial insurance and telecom recurring revenue

Operational leverage unlocking margin growth

Poised to lead global transition to national digital basemaps

Affirming 2025 guidance: \$30–35M revenue, 28% EBITDA margin

# Geospatial intelligence powered by 3D data



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