POOLCORP®

SECOND QUARTER 2026 EARNINGS PRESENTATION

July 23, 2026

Safe Harbor Statement

This presentation includes “forward-looking” statements that involve risks and uncertainties that are generally identifiable through the use of words such as “believe,” “expect,” “anticipate,” “intend,” “plan,” “estimate,” “project,” “should,” “will,” “may,” “outlook,” and other words and similar expressions and include projections of earnings. The forward-looking statements in this presentation are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements speak only as of the date of this presentation, and we undertake no obligation to update or revise such statements to reflect new circumstances or unanticipated events as they occur. Actual results may differ materially due to a variety of factors, including the sensitivity of our business to weather conditions; changes in economic conditions, consumer discretionary spending, the housing market, inflation or interest rates; our ability to maintain favorable relationships with suppliers and manufacturers; competition from other leisure product alternatives or mass merchants; our ability to continue to execute our growth strategies; changes in the regulatory environment; new or additional taxes, duties or tariffs; excess tax benefits or deficiencies recognized under ASU 2016-09 and other risks detailed in POOLCORP’s 2025 Annual Report on Form 10-K and other reports and filings filed with the Securities and Exchange Commission (SEC) as updated by POOLCORP’s subsequent filings with the SEC.

This presentation may also contain references to certain non-GAAP financial measures as defined by the SEC. A reconciliation of non-GAAP financial measures to their most directly comparable financial measures calculated and presented in accordance with generally accepted accounting principles can be found in the Appendix at the end of this presentation or, if applicable, at https://ir.poolcorp.com/non-GAAP-financial-measures, or in POOLCORP’s most recent earnings release, which was furnished in our Current Report on Form 8-K filed with the SEC.

Q2 2026

Results at a glance (QTD, $ in millions except for per share data)

Net Sales

$1,822.9

+2% vs Q2 2025

Gross Profit

$540.8

+$5.6M vs Q2 2025

Gross Margin

29.7%

-30 bps vs Q2 2025

Operating Income

$267.7[1]

-2% vs Q2 2025

Adj Operating Income

$275.9[2]

+1% vs Q2 2025

Diluted EPS (GAAP)

$5.17[1]

Flat vs Q2 2025

Adj Diluted EPS

$5.38[2]

+4% vs Q2 2025

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(1) Includes CEO transition costs incurred during the quarter

(2) See Appendix for Adjusted Operating Income and Adjusted Diluted EPS calculations

Q2 2026 POOLCORP SALES SUMMARY

QTD Sales Performance

Pool Corp	Q2 2026
Net Sales	+2%

Sales by State	Q2 2026
FL	-1%
CA	-4%
TX	-4%
AZ	-5%

Mixed sales trends by geography

- FL, TX and AZ reflect downward pressure from irrigation and landscape business
- Declining new pool permits impacted results in CA, TX and AZ
- Seasonal markets up 6% compared to Q2 2025

Horizon	Q2 2026
Net Sales	-5%

Europe	Q2 2026 (1)
Net Sales	+11%

(1) Presented in USD; in local currency, up 9% QTD

Q2 2026 POOLCORP SALES SUMMARY

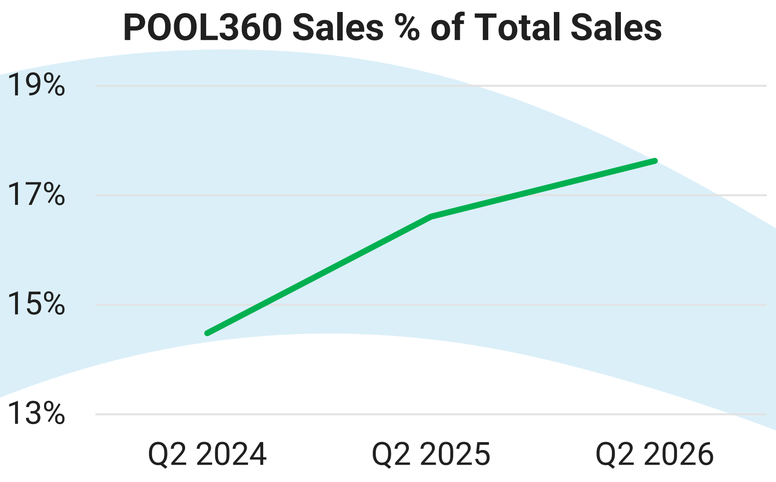
Blue Products & End Markets – QTD Results

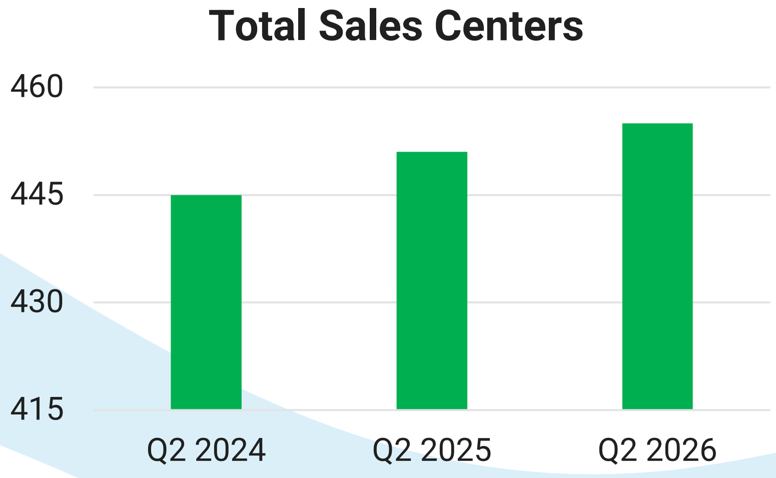
Product	Q2 2026
Chemicals	-2%
Building Materials	+4%
Equipment	+3%

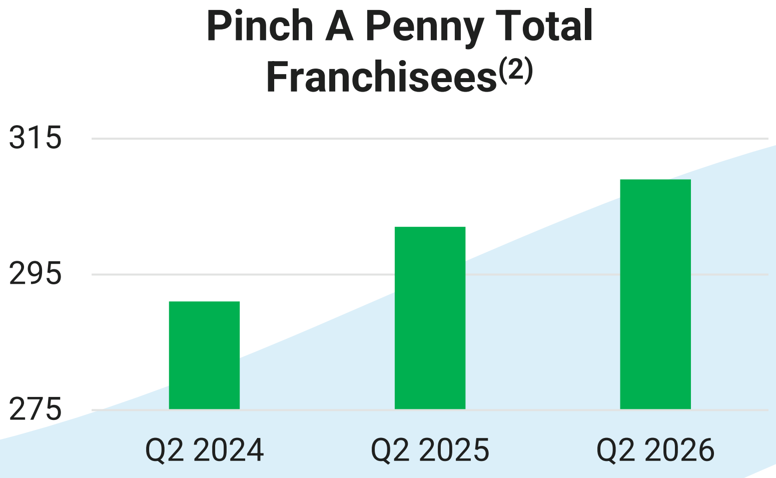
Decline in chemicals related to pricing and in line with retail end market activity

End Market	Q2 2026
Commercial	-1%
Retail	-1%
Pinch A Penny[1]	Flat

POOL360 & Network Expansion



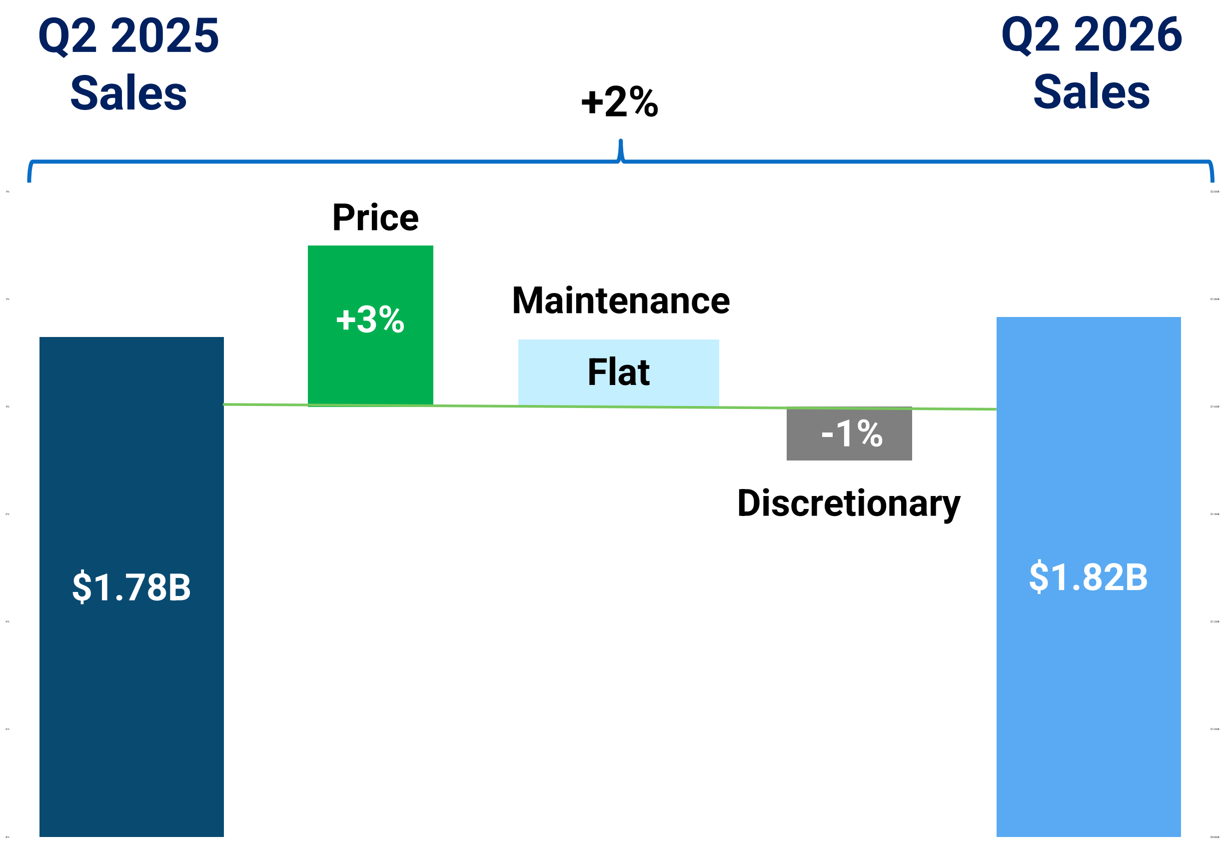


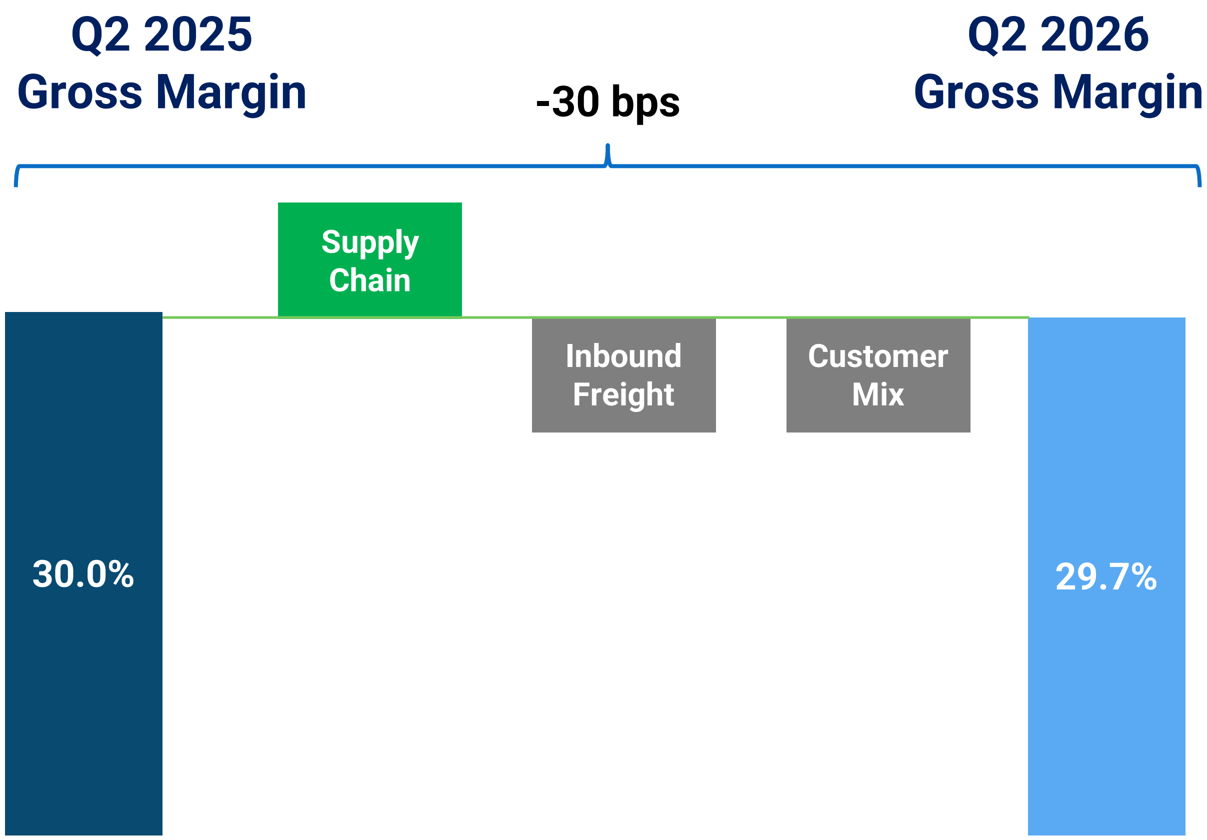


Continued growth in POOL360 sales and building materials demonstrates expansion in our market-leading position

[1] *Independently-owned Pinch A Penny locations; end market figures represent franchisee end user sales*

ESTIMATED QUARTERLY IMPACTS

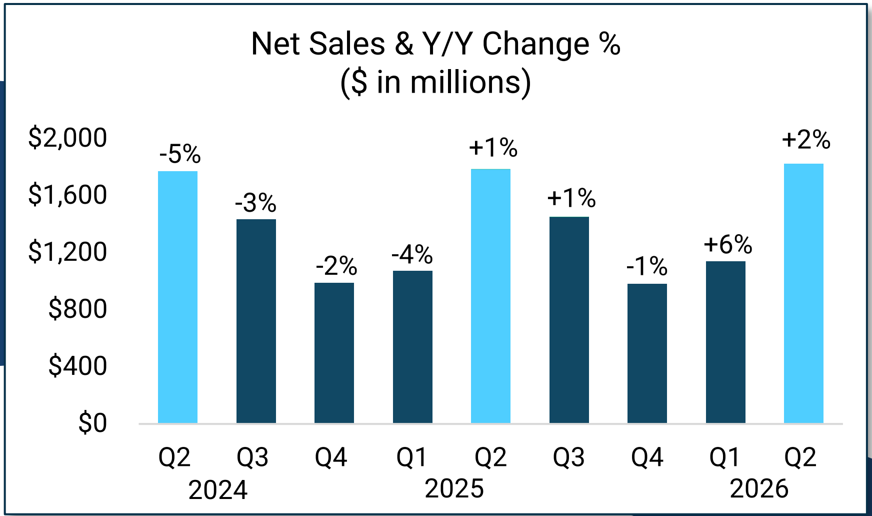


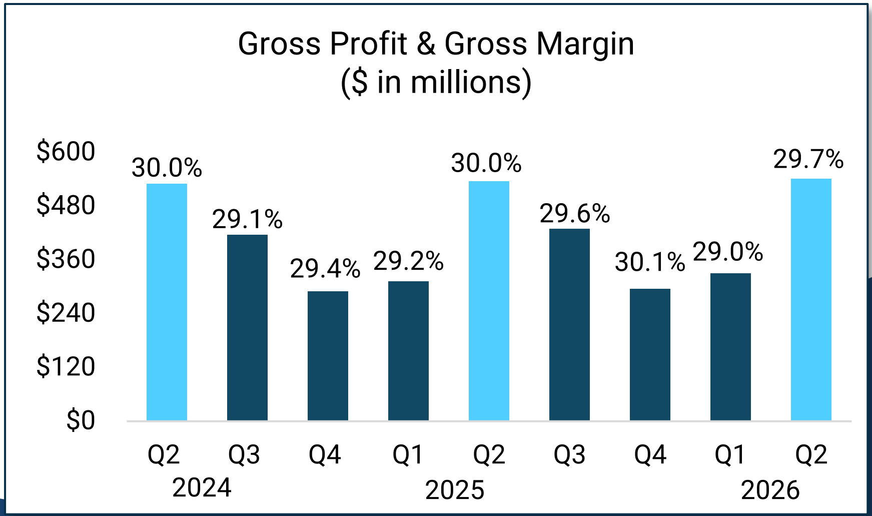


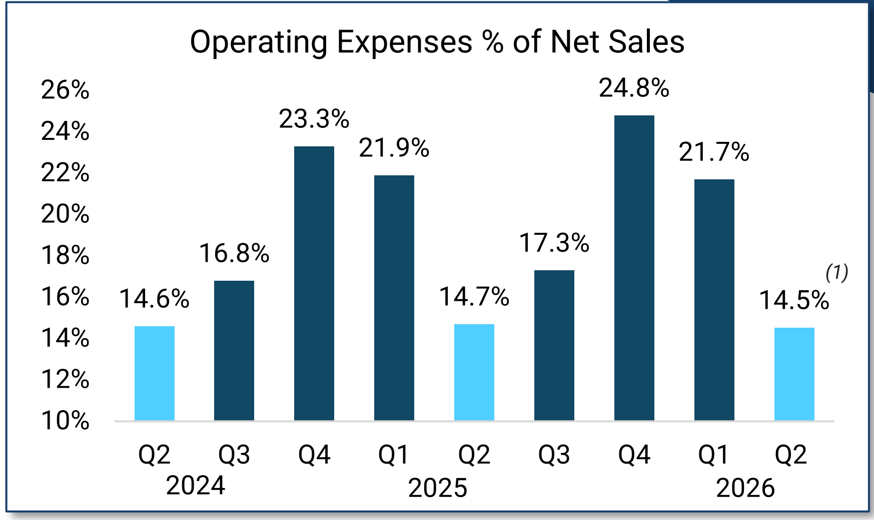
- Price realization and steady maintenance activity led increase in sales
- Building materials grew above permit activity to mitigate discretionary headwinds

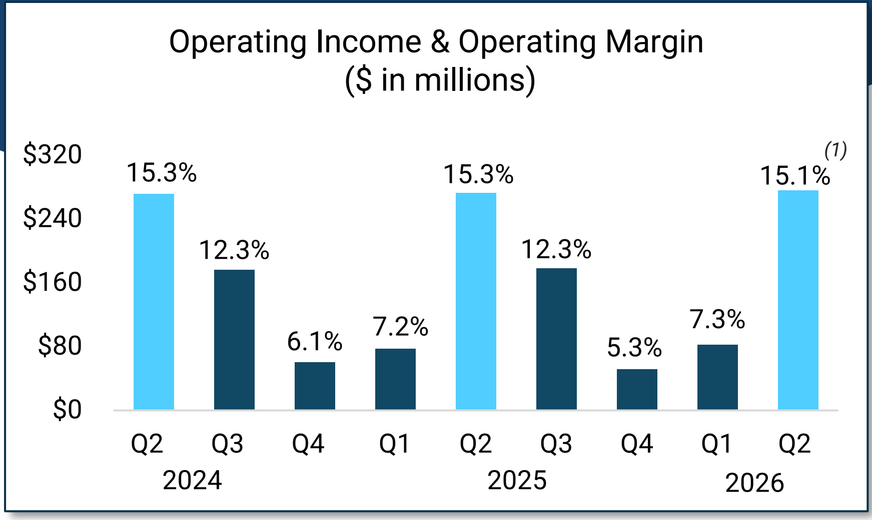
- Supply chain initiatives mitigated headwinds from accelerated freight cost increases and customer mix

QUARTERLY FINANCIAL TRENDS









(1) *Based on Adjusted Operating Expenses and Adjusted Operating Income; see Appendix for additional details*

BALANCE SHEET, CASH FLOW & CAPITAL ALLOCATION

As of and through June 30, 2026

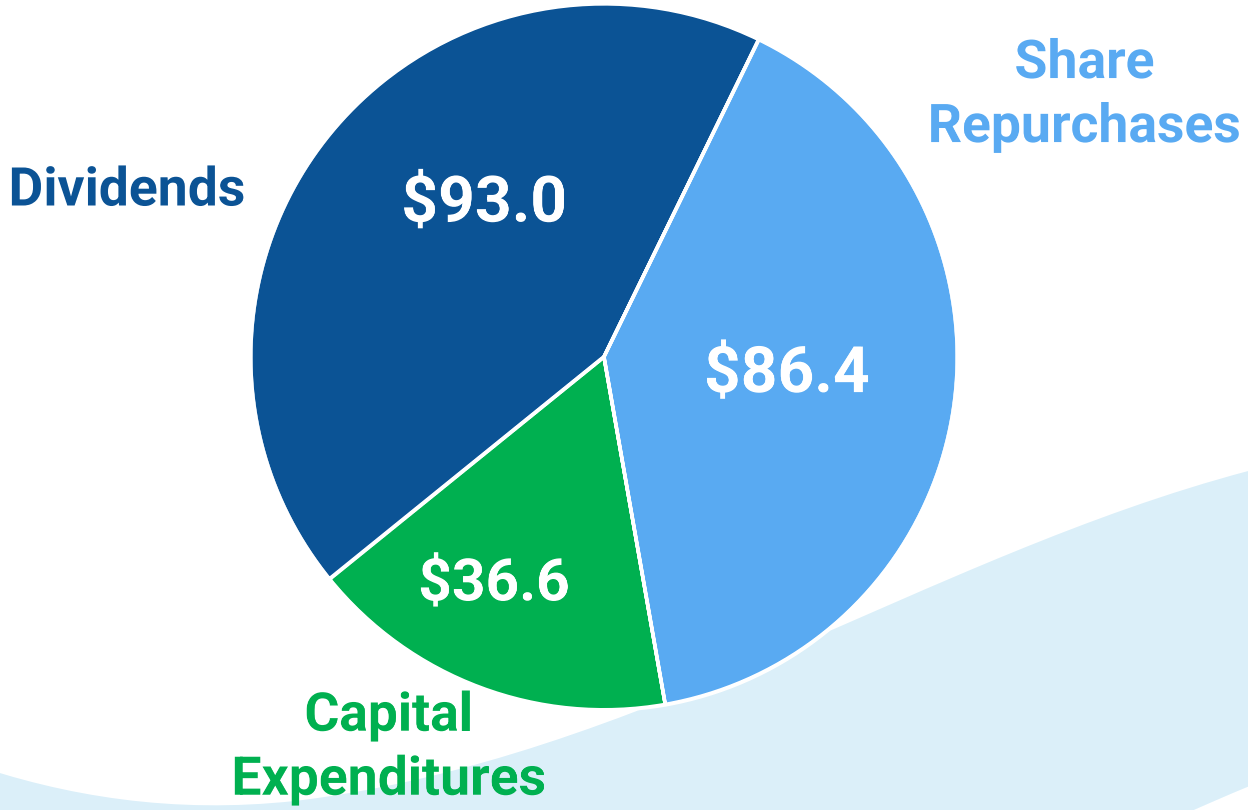
Net Cash Used in Operating Activities
$748K
vs $1.5M in Q2 2025

Inventory
+$48.5M and +4% vs 6/30/2025
Down from +14% as of 03/31/2026 as we sell through peak season stocking levels

Debt
$110.8M increase vs 6/30/2025 primarily to fund open market share repurchases

1.78x
Debt/EBITDA
vs 1.47x Q2 2025 within range of 1.5x-2.0x

2026 Capital Allocation
($ in millions)



Returning $179.4 million to our shareholders year-to-date through Q2 2026

2026 GUIDANCE

	Latest Guidance	
2026 Earnings Driver	**As of 07/23/26**	**As of 04/23/26**
Net sales	**+ Low-single digits**	+ Low-single digits
Inflation/pricing	**+2%**	+1% to +2%
Maintenance from installed base	**Slight growth**	Slight growth
New construction units	**Flat to slightly down**	Consistent with PY
Renovation and remodel activity	**Flat to slightly up**	Flat to slightly up
Gross margin	**~30 bps below PY**	Consistent with PY
Interest expense	**$49 million to $51 million**	$49 million to $51 million
Annual tax rate (excluding ASU)(1)	**~25.0%**	~25.0%
Weighted average share outstanding	**36.4 million**	36.6 million
Diluted earnings per share(2)	**$10.66 to $10.96**	$10.87 to $11.17
Adjusted diluted earnings per share(2), (3)	**$10.87 to $11.17**	N/A

Note: Based on company estimates; references to expected trends and comparisons are versus full year 2025

[1]Tax rate (excluding ASU) is slightly lower than 25.0% in Q3 2026 and slightly higher for the other quarters
[2]Includes $0.02 benefit related to ASU 2016-09
[3]See Appendix

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Appendix

APPENDIX

Reconciliations of non-GAAP financial measures

Reconciliation of Net Income to Adjusted EBITDA	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	**2025**	**2026**	**2025**
Net income *($ in thousands)*	**$ 188,089**	$ 194,258	**$ 241,319**	$ 247,803
Adjustments to increase (decrease) net income:				
Interest and other non-operating expenses (1)	**13,931**	12,803	**26,430**	24,009
Provision for income taxes	**65,345**	66,180	**82,325**	79,064
Share-based compensation (2)	**12,003**	6,895	**17,475**	12,950
Equity in (earnings) loss of unconsolidated investments, net	**(28)**	13	**7**	(41)
Depreciation	**11,385**	9,964	**22,654**	19,804
Amortization (3)	**1,990**	1,963	**3,993**	3,925
CEO transition costs (2)	**1,962**	—	**1,962**	—
Adjusted EBITDA	**$ 294,677**	$ 292,076	**$ 396,165**	$ 387,514

(1) Excludes loss (gain) on foreign currency transactions of $342 and ($584) for the three months ended June 30, 2026 and June 30, 2025, respectively, and $209 and ($628) for the six months ended June 30, 2026 and June 30, 2025, respectively.
(2) CEO transition costs comprise $6.3 million included within share-based compensation for awards previously granted but not fully amortized and $2.0 million of cash transition costs for a total of $8.3 million included in Selling and administrative expenses on the Consolidated Statements of Income for the three and six months ended June 30, 2026.
(3) Excludes amortization of deferred financing costs of $275 and $202 for the three months ended June 30, 2026 and June 30, 2025, respectively, and $550 and $387 for the six months ended June 30, 2026 and June 30, 2025, respectively. This non-cash expense is included in Interest and other non-operating expenses, net on the Consolidated Statements of Income.

APPENDIX

Reconciliations of non-GAAP financial measures

Reconciliation of operating expenses to adjusted operating expenses	Three Months Ended June 30,	Six Months Ended June 30,
	2026	2026
Operating expenses	$ 273,083	$ 520,343
CEO transition costs	(8,262)	(8,262)
Adjusted operating expenses	$ 264,821	$ 512,081

Reconciliation of net income to adjusted net income	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
Net income	$ 188,089	$194,258	$ 241,319	$ 247,803
CEO transition costs	8,262	—	8,262	—
Tax impact	(738)	—	(738)	—
ASU 2016-09 tax deficiency (benefit)	60	(39)	(720)	(3,884)
Adjusted net income	$ 195,673	$ 194,219	$ 248,123	$ 243,919

Reconciliation of operating income to adjusted operating income	Three Months Ended June 30,	Six Months Ended June 30,
	2026	2026
Operating income	$ 267,679	$ 350,290
CEO transition costs	8,262	8,262
Adjusted operating income	$ 275,941	$ 358,552

Reconciliation of diluted EPS to adjusted diluted EPS	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
Diluted EPS	$ 5.17	$ 5.17	$ 6.61	$ 6.57
After-tax CEO transition costs	0.21	—	0.21	—
ASU 2016-09 tax benefit	—	—	(0.02)	(0.10)
Adjusted diluted EPS	$ 5.38	$ 5.17	$ 6.80	$ 6.47

APPENDIX

Reconciliations of non-GAAP financial measures

2026 Guidance Range	Full Year 2026 Floor	Full Year 2026 Ceiling
Diluted EPS[1]	$ 10.66	$ 10.96
After-tax CEO transition costs	0.21	0.21
Adjusted diluted EPS[1]	$ 10.87	$ 11.17

[1] Includes $0.02 year-to-date ASU 2016-09 tax benefits

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