



SEI Investments.

Ryan Hicke, CEO

Raymond James Institutional Investor Conference

March 2, 2026

Safe Harbor Statement

This presentation contains forward-looking statements within the meaning or the rules and regulations of the Securities and Exchange Commission. In some cases you can identify forward-looking statements by terminology, such as "may," "will," "expect," "believe," "remain" and "continue" or "appear." Our forward-looking statements include our current expectations as to:

- our ability to maintain our sales momentum;
- how we are reshaping our operating model, deepening client engagement and relationships, strengthening our talent, and sharpening our strategic vision, if at all;
- our ability to generate earnings growth, sales events, and returns to our shareholders;
- the evolution of our go-to-market strategy;
- our ability to serve the world's most sophisticated institutional, wealth, and asset management organizations;
- our strategic priorities and our ability to execute against these priorities;
- the strength of our position to address current and future uncertainties;
- the impacts of market uncertainty;
- the nature and scope of asset management products we will launch;
- our ability to deliver sustained, long-term growth and shareholder value;
- the demand for our products and services;
- the headwinds that may affect our businesses;
- the opportunities available to us for growth and to gain share in the markets in which we currently, and seek to, participate;
- the performance of our various businesses, including the margins and profitability of such businesses and the events that may affect the margins, profitability and growth prospects of these businesses;
- The drivers of future revenue, margin and earnings growth;
- the benefits, if any, that we or our clients may derive from acquired assets;
- the strength and elements of our balance sheet;
- the strength of our pipelines and the momentum that each may have;
- our run rate and the stability of the elements of that run rate;
- our commitment to returning annual cash flow to shareholders and the percentage of this cash flow that may be returned;
- the resiliency of our business; and
- the market dynamics affecting our businesses.

You should not place undue reliance on our forward-looking statements, as they are based on the current beliefs and expectations of our management and subject to significant risks and uncertainties, many of which are beyond our control or are subject to change. Although we believe the assumptions upon which we base our forward-looking statements are reasonable, they could be inaccurate. Some of the risks and important factors that could cause actual results to differ from those described in our forward-looking statements can be found in the "Risk Factors" section of our Annual Report on Form 10-K for the year ended Dec. 31, 2025, filed with the Securities and Exchange Commission.

Past performance does not guarantee future results.

Leveraging SEI's unique competitive position



SEI's business evolution

Legacy —————> Inflection —————> Future

2017 to 2022

7%

Avg. annual
EPS growth
2017 to 2022

24%

Consolidated
operating margin
2022

\$364M

Avg. annual
share repurchases
2017 to 2022

\$69M

Total net
sales events
2022

-14%

Avg. annual total
shareholder return
2017 to 2022

2022 to today

18%

Avg. annual
EPS growth
2022 to 2025

27%

Consolidated
operating margin
2025

\$616M

Total share
repurchases
2025

\$150M

Total net
sales events
2025

46%

Avg. annual total
shareholder return
2022 to 2025

"SEI 2025 to 2030"

**Continued
momentum**

Earnings per share

Net sales events

Consolidated
operating margins

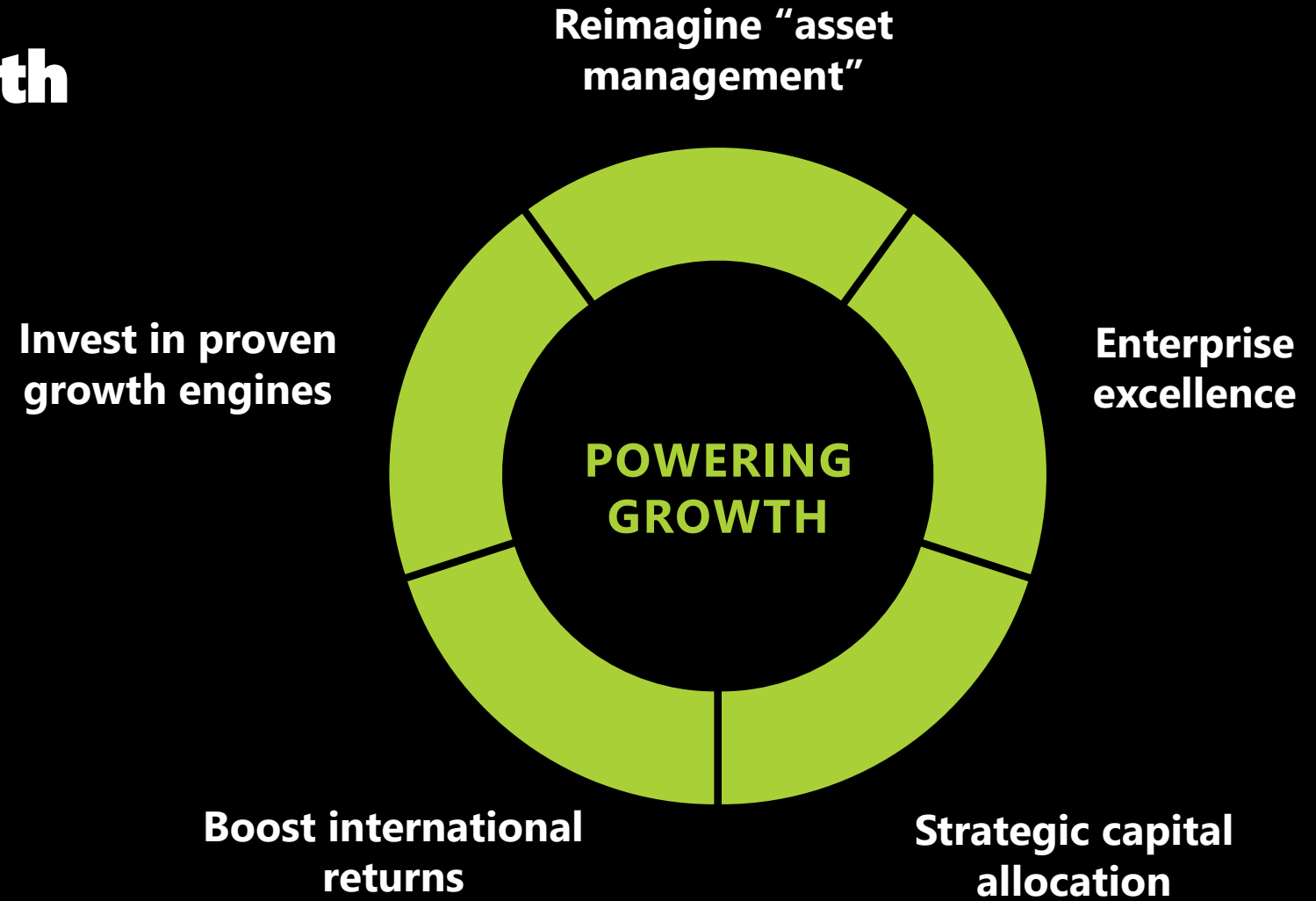
90-100%

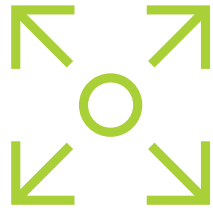
Combined dividend
and share repurchases
% of free cash flow

**Double-
digit**
Average
annual TSR

Total shareholder return calculated using FactSet, assuming reinvestment of dividends

SEI's path to accelerating growth





Grow the core



Move up market

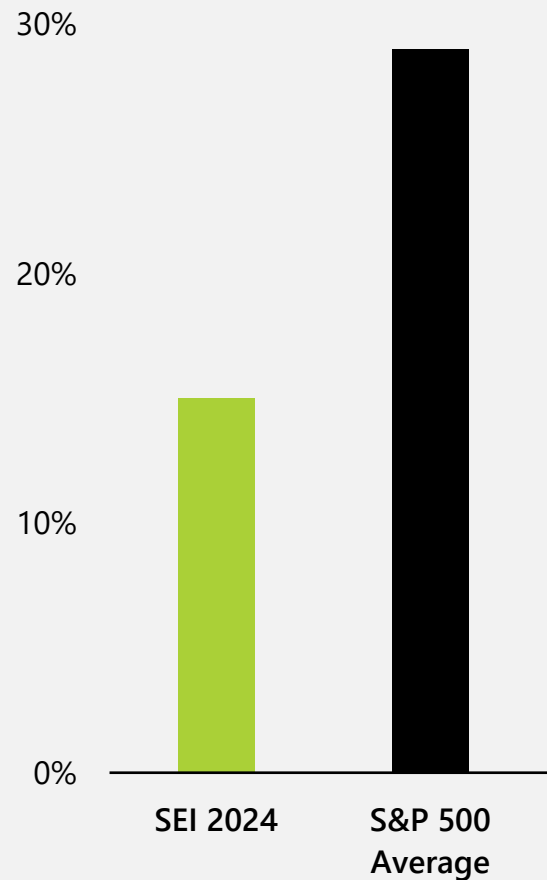


**Grow wealth
management capability**

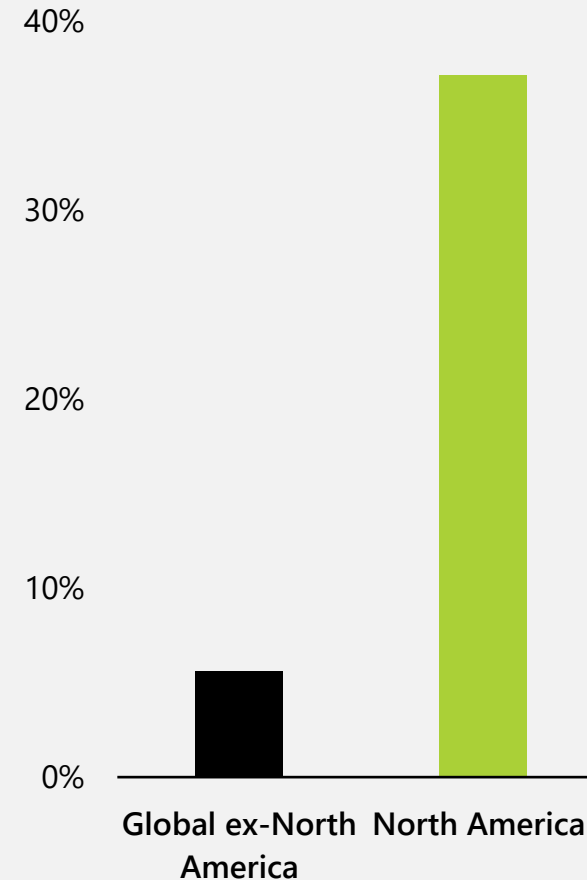


Significant margin upside within global business

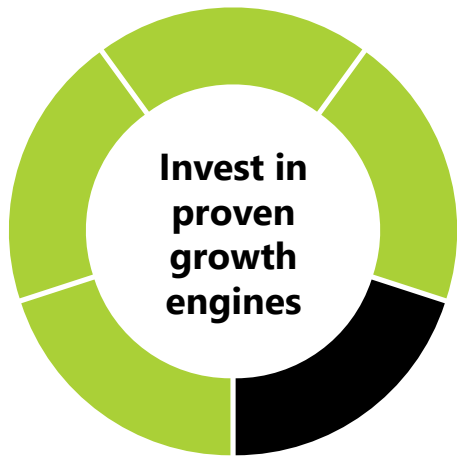
% of revenue from non-U.S.



Operating margins: Global upside



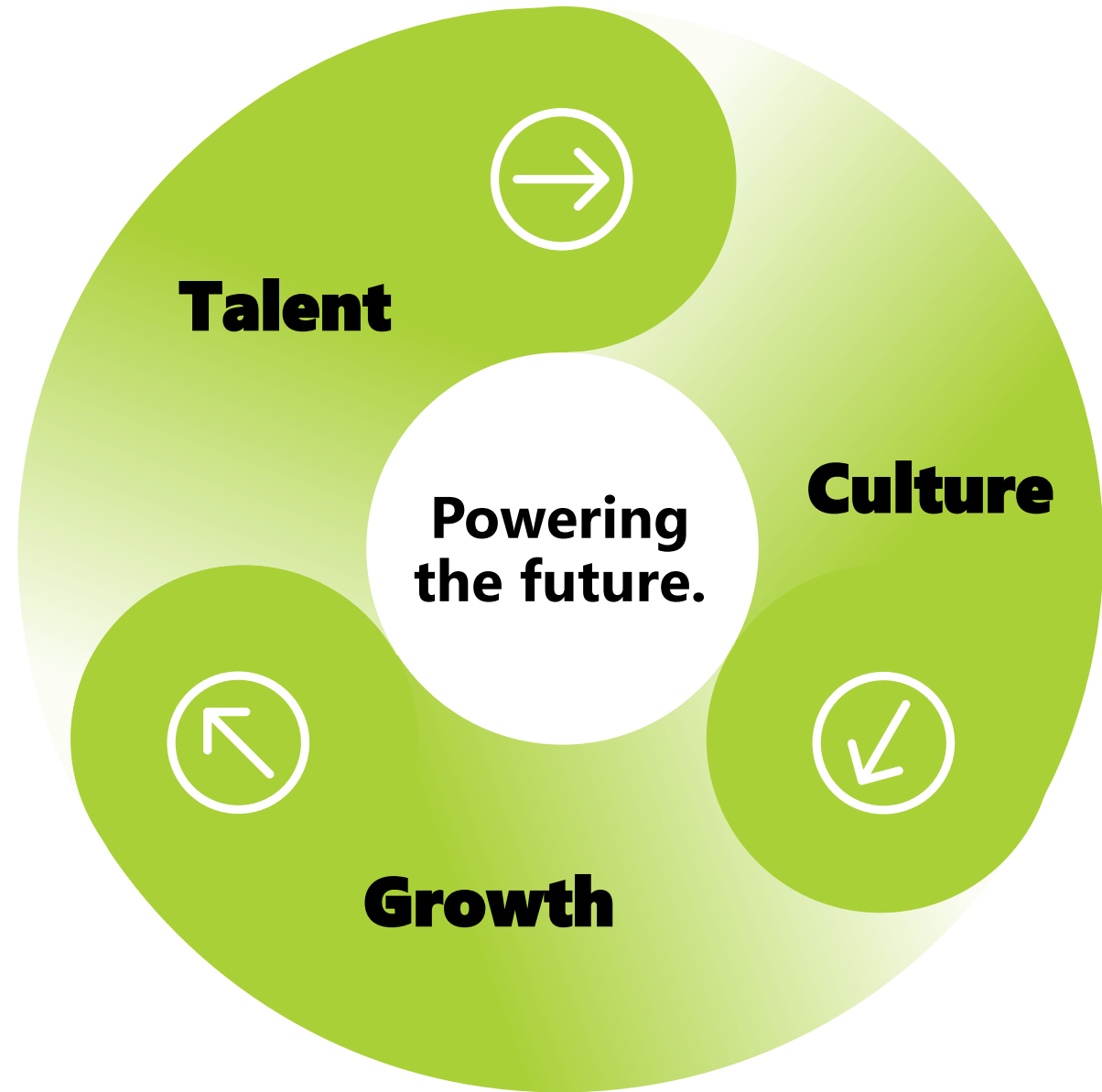
Source: 2023 S&P Global Market Intelligence analysis



**Capitalize on
existing strengths**

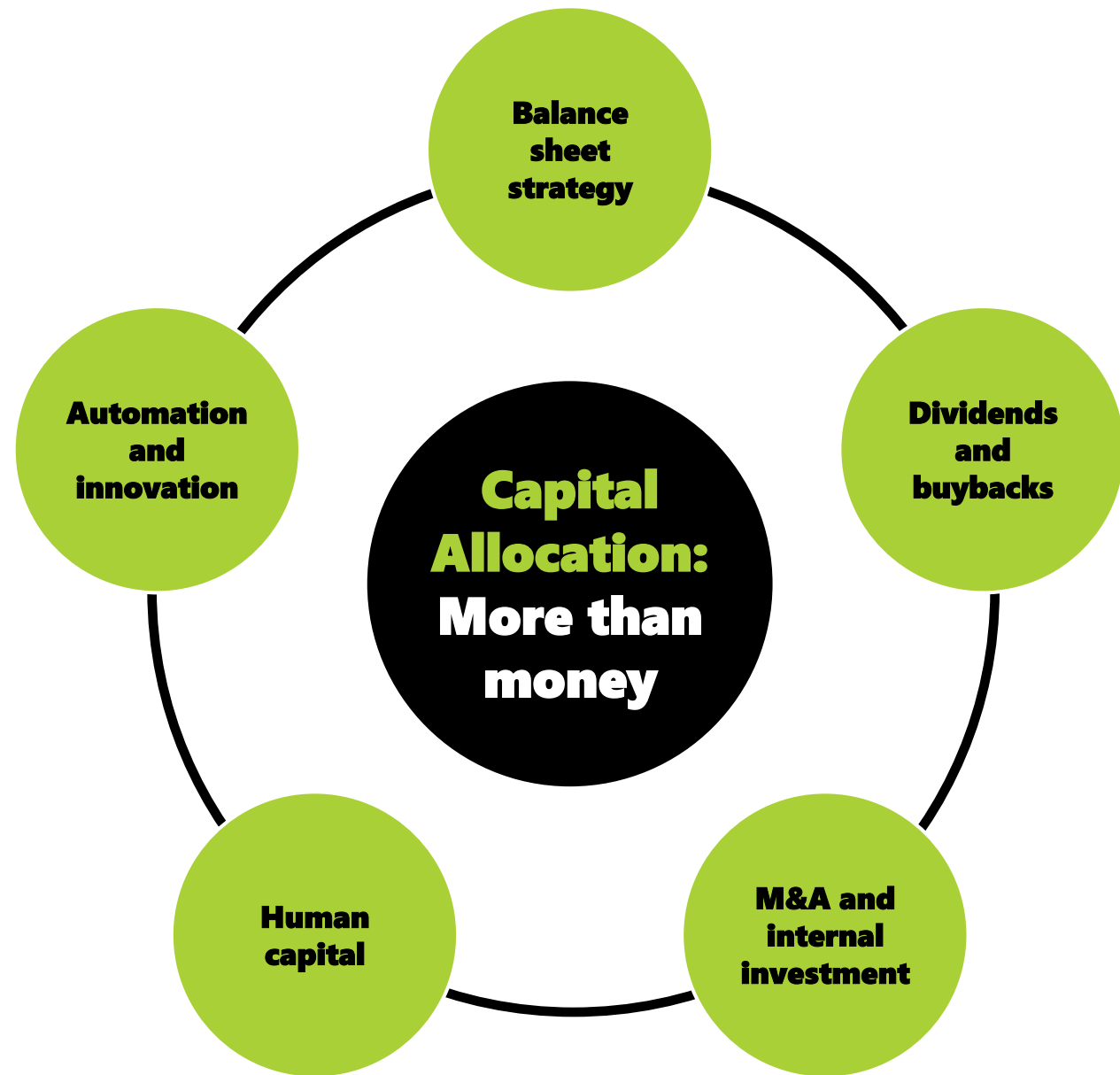


**Expand initiatives
that drive
operational gains**





**Smart use of capital
against growth
opportunities**





AI risks and opportunities... let's talk about it

Questions?

