

Second Quarter 2026 Results Conference Call

August 6, 2026



Forward-Looking Statements

This document contains statements that, to the extent they are not recitations of historical fact, constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All such statements are intended to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and this statement is included for purposes of such safe harbor provisions.

“Forward-looking” statements, as such term is defined by the Securities and Exchange Commission (the “SEC”) in its rules, regulations and releases, represent VSE’s expectations or beliefs, including, but not limited to, statements concerning the expected financial and other benefits of the acquisition of PAG, VSE’s operations, economic performance, financial condition, growth and acquisition strategies, investments and future operational plans. Without limiting the generality of the foregoing, words such as “may,” “will,” “expect,” “believe,” “anticipate,” “intend,” “forecast,” “seek,” “plan,” “predict,” “project,” “could,” “estimate,” “might,” “continue,” “seeking” or the negative or other variations thereof or comparable terminology are intended to identify forward-looking statements.

These statements speak only as of the date of this document and VSE undertakes no ongoing obligation, other than that imposed by law, to update these statements as a result of new information, future events or otherwise. These statements relate to, among other things, VSE’s future financial condition, results of operations or prospects; VSE’s business and growth strategies; and VSE’s financing plans and forecasts. You are cautioned that any such forward-looking statements are not guarantees of future performance and involve significant risks and uncertainties, certain of which are beyond VSE’s control, and that actual results may differ materially from those contained in or implied by the forward-looking statements as a result of various factors, some of which are unknown, including, without limitation, risks related to: the performance of the aviation aftermarket; global economic and political conditions; supply chain delays and disruptions; competition from existing and new competitors; losses related to investments in inventory and facilities; interruptions in VSE’s operations; challenges related to workforce management or any failure to attract or retain a skilled workforce; the significant expenses that have been incurred and will be incurred in connection with acquisition of PAG; VSE’s ability to successfully integrate and achieve the strategic and other objectives and benefits, including any expected synergies, relating to recently completed acquisitions, including the acquisition of PAG; access to and the performance of third-party package delivery companies; prolonged periods of inflation and VSE’s ability to mitigate the impact thereof; future business conditions resulting in impairments; VSE’s ability to successfully divest businesses and to transition facilities in connection therewith; VSE’s work on large government programs; health epidemics, pandemics and similar outbreaks; compliance with government rules and regulations, including tariffs and environmental and pollution risk; VSE’s ability to mitigate the impacts of increased costs related to tariffs; litigation and legal actions arising from VSE’s operations; technology and cybersecurity threats and incidents; VSE’s outstanding indebtedness, including the increase in indebtedness upon completion of the acquisition of PAG; market volatility in the debt and equity capital markets; VSE’s ability to continue to pay dividends at current levels or at all; VSE’s published financial guidance; restrictions and limitations that may stem from financing arrangements VSE enters into or assumes in the future; and the other factors identified in VSE’s reports filed or expected to be filed with the SEC, including VSE’s Annual Report on Form 10-K for the year ended December 31, 2025.

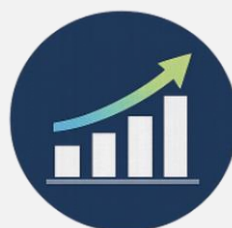
Q2 2026 Highlights

Acquisitions Completed, Record Performance Delivered, Integration Underway



Largest Acquisition Completed

- PAG advances VSE's strategy to become the world's leading independent provider of aviation aftermarket distribution and repair services
- Completed NorthStar acquisition, expanding engine-related MRO and aftermarket support capabilities



Record Revenue and Profitability Delivered

- Revenue increased 65% and Adjusted EBITDA⁽¹⁾ increased 98% year-over-year
- Strong organic revenue remains broad based across both repair and distribution
- Record 19.2% Adjusted EBITDA margin⁽¹⁾ reinforces the path to margins above 20% over time
- Raised full-year revenue and Adjusted EBITDA margin⁽¹⁾ guidance, reflecting confidence in the market conditions and combined platform



Integration Execution and Synergy Capture Underway

- Established business plans, integration governance and executive-owned workstreams across the combined platform
- Advancing insourcing, joint sales, channel alignment and operating-efficiency opportunities
- Early execution is validating the synergy and margin-expansion opportunities

⁽¹⁾ Non-GAAP measures. See additional information in the Appendix at the end of this presentation regarding non-GAAP financial measures.

Q2 2026: Acquisitions Closed, Integration Underway

Precision Aviation Group (“PAG”)

Closed May 5, 2026

Strategic Impact

Transforms the scale and breadth of the VSE Aviation aftermarket platform

- Acquired PAG in a transaction valued at approximately \$2.025 billion in cash and equity
- Materially expands VSE’s scale, global reach, proprietary content and repair capabilities across commercial, business and general aviation, rotorcraft, OEM, and defense end markets
- Integration execution underway across sales-channel alignment, insourcing, systems, joint commercial opportunities and other revenue and margin synergies

NorthStar Technologies (“NorthStar”)

Closed April 1, 2026

Strategic Impact

Deepens aftermarket engine and OEM supported supply-chain capabilities

- Adds engine-related MRO, third-party logistics and component-support capabilities to VSE’s aftermarket platform
- Expands VSE’s participation across multiple engine platforms and deepens its role within OEM aftermarket supply chains
- Integration actions completed and underway include rebranding to VSE Aviation, aligning leadership, and launching initiatives to expand logistics, repair capacity and engine-component support

Consolidated Second Quarter 2026 Financial Highlights

Record Results Demonstrate Strength of VSE Platform

2Q'26

\$449M

2Q'26 Revenue

\$86M (19.2%)

2Q'26 Adj. EBITDA \$ (Margin %)⁽¹⁾

\$1.75

2Q'26 Adj. Diluted EPS⁽¹⁾

- Revenue of \$449 million increased 65% year-over-year, including ~14% organic growth
Growth was driven by new business wins, expanded product and repair capabilities, market share gains, increased share of wallet, and contributions from recent acquisitions
- Adjusted EBITDA⁽¹⁾ of \$86M (19.2% margin), increased 98% year-over-year
Adjusted EBITDA margin of 19.2% increased approximately 320 basis points, reflecting favorable mix, strong operating execution, synergy realization from prior acquisitions, and contributions from PAG
- Adjusted net income of \$55 million increased 101%, while Adjusted diluted EPS of \$1.75 increased 33% year-over-year

(excludes discontinued operations)

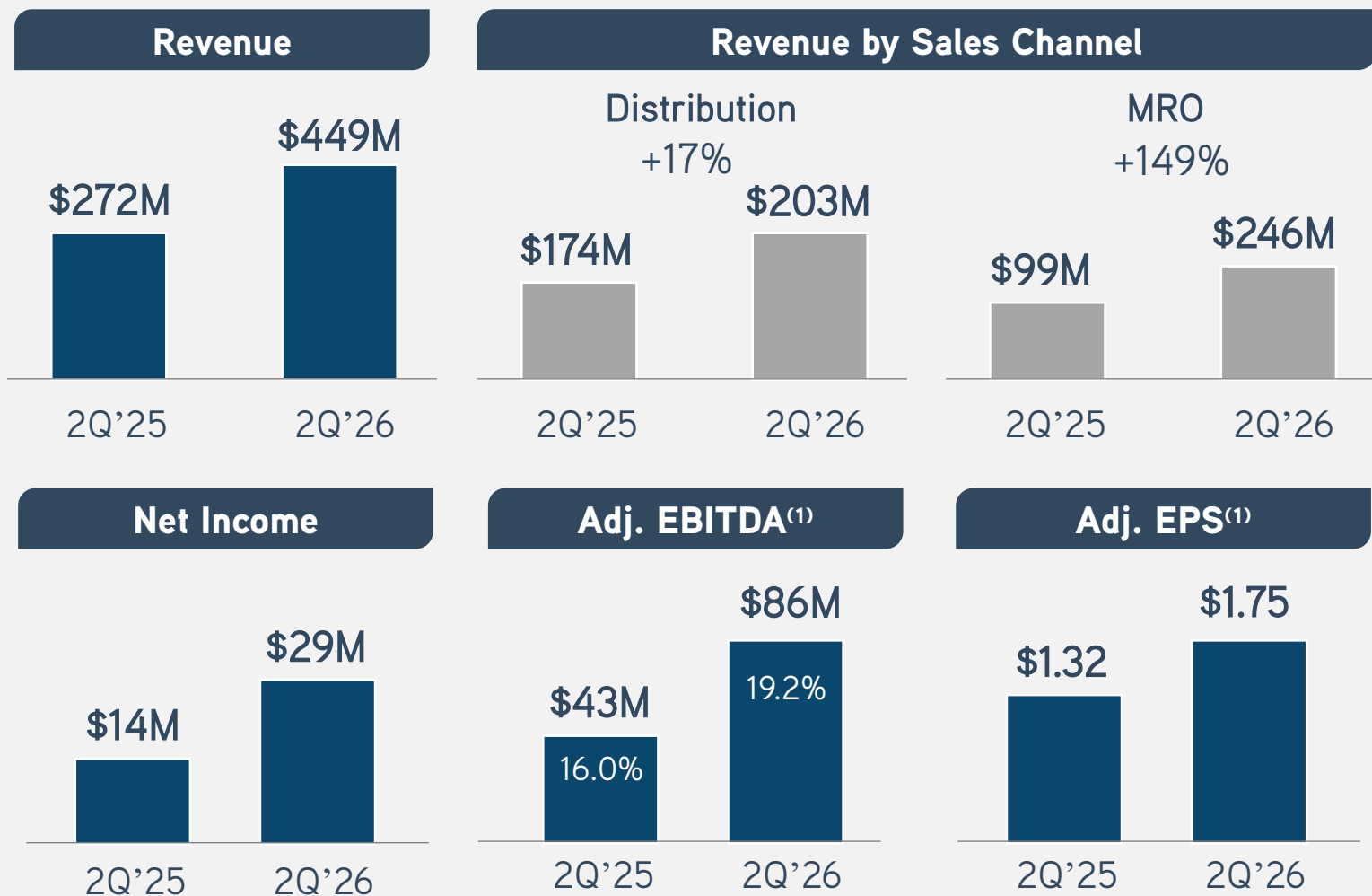
Consolidated Second Quarter 2026 Results

2Q'25 vs. 2Q'26

+65%
Revenue Growth

+98%
Adj. EBITDA Growth⁽¹⁾

+33%
Adj. EPS Growth⁽¹⁾



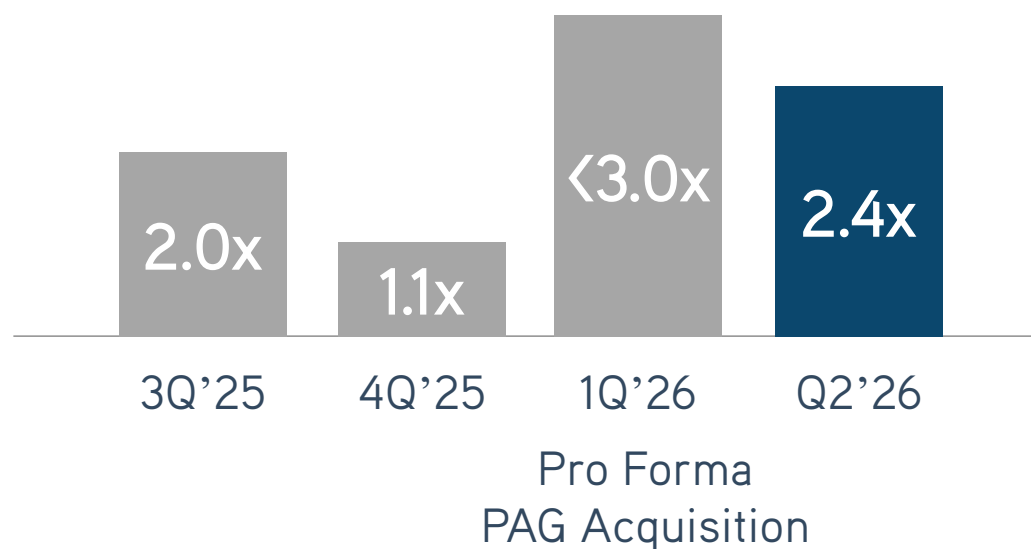
(excludes discontinued operations)

Note: The change in revenue by channel and margin may be different than reported due to rounding

Balance Sheet Review as of June 30, 2026

Strong free cash flow and 2.4x Adjusted Net Leverage ratio following the PAG acquisition

Adjusted Net Leverage⁽¹⁾



■ Total Debt outstanding was \$967 million

■ Revolver availability was ~\$500 million

■ Free Cash Flow was \$19 million in 2Q'26, driven by strong profitability and disciplined working capital management

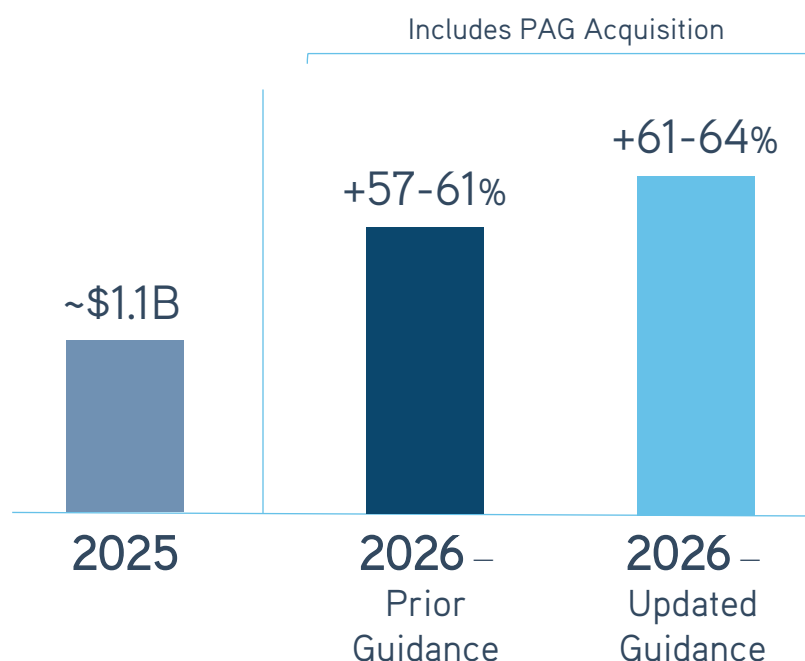
■ Adjusted Net Leverage ratio is 2.4x as of 2Q'26

■ Adjusted Net Leverage ratio expected to continue to improve in 2H'26, supported by stronger free cash flow

Increases 2026 Guidance⁽¹⁾

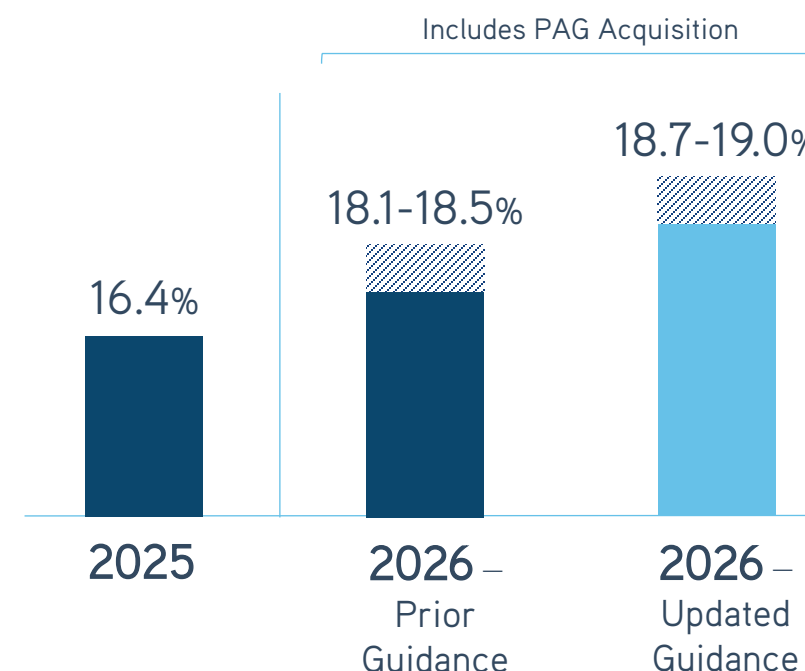
Guidance increase reflects record first-half performance, continued organic growth, integration progress, and stronger visibility into demand and program activity

Revenue Growth



- Revenue growth driven by strength in commercial engine aftermarket, new business wins, execution on new distribution awards, expanded product and repair capabilities, and contributions from recent acquisitions

Consolidated Adjusted EBITDA %



- Organic margin expansion driven by integration synergies, operating leverage, program optimization, and increased MRO utilization
- Recent acquisitions expected to be accretive to VSE's full year consolidated Adjusted EBITDA margin

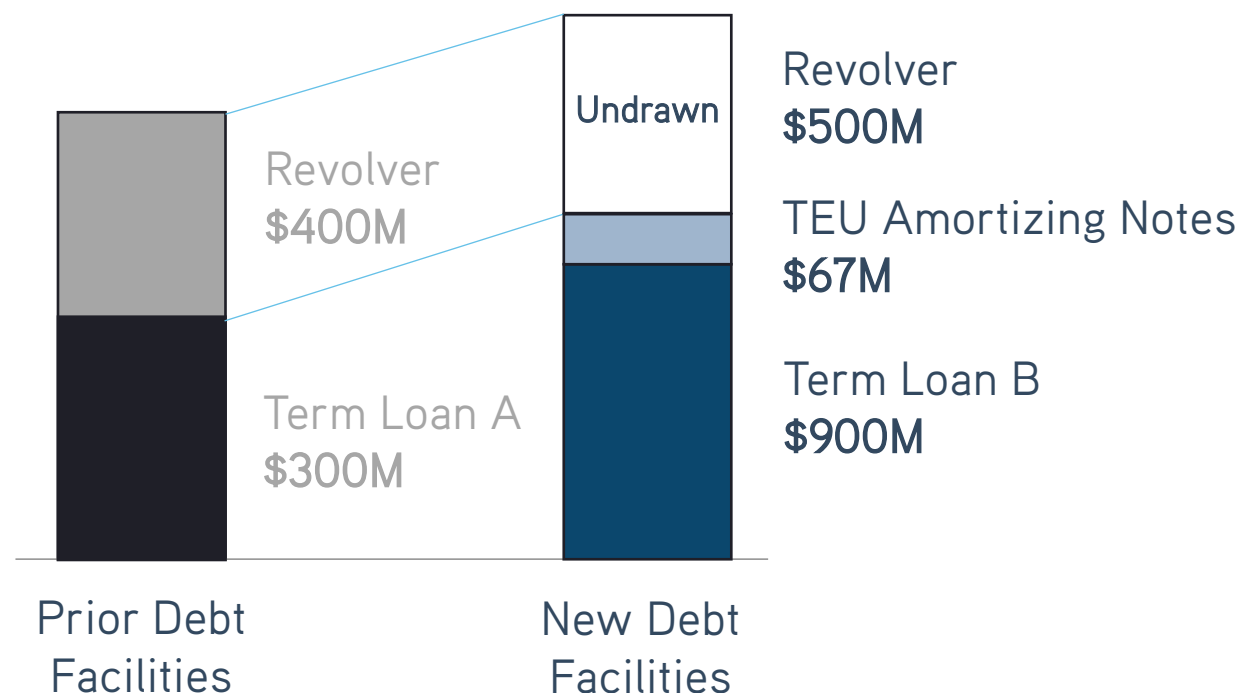
2026 Priorities

- 1 Execute acquisition integrations and accelerate synergy realization
- 2 Implement newly awarded distribution and OEM programs across core platforms
- 3 Expand engine focused MRO capacity to capture incremental demand
- 4 Advance and convert the organic growth pipeline
- 5 Enhance systems and processes to support scale and future integrations
- 6 Advance PAG integration across sales channels, insourcing, systems, organization, and joint commercial opportunities

Appendix

Refinancing Update – New Term Loan B and Upsized Revolver

\$900M New Term Loan B + \$500M Revolver (Undrawn at Close) as of June 30, 2026



-  Improved scalability and operating flexibility
-  Enhanced cash flow
-  Expanded borrowing capacity
-  Extended maturity
-  Strong institutional support
-  Attractive pricing

2026 Updated Guidance Modeling Items

Additional FY'26 Modeling Items

Interest Expense, Net ⁽¹⁾	~\$36-\$39 million
Depreciation & Amortization	~\$96-\$100 million
Tax Rate	~25%
Stock-based Compensation	~\$18-\$19 million
Capital Expenditures as a percentage of sales	~2-2.5%

(1) Excludes interest income on note receivable.

Non-GAAP Financial Measures

In addition to the financial measures prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"), this earnings presentation also contains non-GAAP financial measures. These measures provide useful information to investors.

VSE considers Adjusted Net Income from Continuing Operations, Adjusted EPS (Diluted) from Continuing Operations, EBITDA from Continuing Operations, Adjusted EBITDA from Continuing Operations, Adjusted EBITDA margin from Continuing Operations, Acquisition Adjusted EBITDA from Continuing Operations, TTM Adjusted EBITDA from Continuing Operations, TTM Acquisition Adjusted EBITDA from Continuing Operations, net debt, net leverage ratio, adjusted net leverage ratio, and free cash flow as non-GAAP financial measures and important indicators of performance and useful metrics for management and investors to evaluate VSE's business's ongoing operating performance on a consistent basis across reporting periods. These non-GAAP financial measures, however, should not be considered in isolation or as a substitute for performance measures prepared in accordance with GAAP. Adjusted Net Income from Continuing Operations represents Net Income adjusted for acquisition-related costs, amortization of intangible assets, stock-based compensation, other discrete items, and related tax impact. Management believes these acquisition-related costs and other discrete items provide useful information about nonrecurring costs and benefits to help users meaningfully evaluate and compare the Company's quarterly and year-to-date performance against prior periods. Adjusted EPS (Diluted) from Continuing Operations is computed by dividing net income, adjusted for the discrete items as identified above and the related tax impacts, by the diluted weighted average number of common shares outstanding. Beginning with the second quarter of 2026, Adjusted Net Income from Continuing Operations and Adjusted EPS (Diluted) from Continuing Operations now include adjustments for amortization of intangible assets and stock-based compensation, with retrospective adjustments included for prior periods presented. Management believes these adjustments provide useful information to evaluate VSE's ongoing operating performance on a consistent basis. EBITDA from Continuing Operations represents net income before interest expense, income taxes, amortization of intangible assets and depreciation and other amortization. Management believes EBITDA from Continuing Operations provides useful information about the Company's operating performance as it isolates non-cash depreciation and amortization charges as well as interest expense and income taxes, which are non-operating items. Adjusted EBITDA from Continuing Operations represents EBITDA from Continuing Operations (as defined above) adjusted for non-cash stock-based compensation and discrete items as identified above. Adjusted EBITDA margin from Continuing Operations represents Adjusted EBITDA from Continuing Operations as a percentage of revenue. Acquisition Adjusted EBITDA from Continuing Operations represents Adjusted EBITDA from Continuing Operations plus the pre-acquisition portion of EBITDA from Continuing Operations for the trailing twelve months. TTM Adjusted EBITDA from Continuing Operations represents Adjusted EBITDA from Continuing Operations as defined above for the trailing twelve months. TTM Acquisition Adjusted EBITDA from Continuing Operations includes pre-acquisition portion of EBITDA from Continuing Operations for the trailing twelve months that is not included in historical results. TTM Acquisition Adjusted EBITDA from Continuing Operations does not reflect all adjustments that would otherwise be required in connection with the preparation of pro forma financial statements in accordance with Article 11 of Regulation S-X. Net debt is defined as principal amount of debt less debt issuance costs and less cash and cash equivalents. Free cash flow represents operating cash flow less capital expenditures. Capital expenditures include purchases of property and equipment. Net leverage ratio is calculated as net debt divided by TTM Adjusted EBITDA from continuing operations. Adjusted Net leverage ratio is calculated as net debt divided by TTM Acquisition Adjusted EBITDA from Continuing Operations.

Additionally, Adjusted EBITDA margin is also presented as a forward-looking non-GAAP financial measure, defined as estimated operating income before depreciation and amortization expenses as a percentage of revenue. This measure is based solely on information available to VSE as of the date of this earnings presentation and may differ materially from VSE's actual operating results as a result of developments that occur after the date of this earnings release. The determination of the amounts that are excluded from this non-GAAP financial measure is a matter of management judgment and depends upon, among other factors, the nature of the underlying expense, income amounts or anticipated synergies recognized in a given period. VSE is unable to present a quantitative reconciliation of forward-looking VSE Adjusted EBITDA from Continuing Operations to net income because certain information regarding the Company's provision for income taxes is not available, and management cannot reliably predict all of the necessary components of net income at this time without unreasonable effort or expense. For the same reasons, the Company is unable to address the probable significance of the unavailable information. The unavailable information could have a significant impact on the Company's future financial results. Reconciliations of these measures to the most directly comparable GAAP measures and other information relating to these non-GAAP measures is included in the supplemental schedules attached. These non-GAAP measures, however, have limitations as analytical tools and should not be considered in isolation or as a substitute for performance prepared in accordance with GAAP.

GAAP to Non-GAAP Reconciliations

EBITDA from Continuing Operations and Adjusted EBITDA from Continuing Operations

(\$ in thousands)

Three months ended June 30,

	2026	2025	% Change
Net income from continuing operations	\$ 28,523	\$ 13,638	109.1%
Interest expense, net	5,230	6,445	(18.9)%
Provision for income taxes	10,732	2,430	341.6%
Amortization of intangible assets	18,450	6,487	184.4%
Depreciation and other amortization	5,524	3,147	75.5%
EBITDA from continuing operations	68,459	32,147	113.0%
Acquisition, integration and restructuring costs	9,047	1,832	393.8%
Divestiture-related restructuring costs	-	432	(100.0%)
Earn-out receivable adjustment	-	5,900	(100.0%)
Loss on debt extinguishment	4,473	-	-%
Stock-based compensation	4,045	3,141	28.8%
Adjusted EBITDA from continuing operations	\$ 86,024	\$ 43,452	98.0%
Net Income margin from continuing operations	6.4%	5.0%	1.4%
Adjusted EBITDA margin from continuing operations	19.2%	16.0%	3.2%

(excludes discontinued operations)

GAAP to Non-GAAP Reconciliations

Adjusted Net Income from Continuing Operations and Adjusted EPS (Diluted) from Continuing Operations

Three months ended June 30,				
(\$ in thousands, except per share data)				
	2026	2025	% Change	
Net Income from continuing operations	\$ 28,523	\$ 13,638	109.1%	
Adjustments to net income from continuing operations:				
Acquisition, integration and restructuring costs	9,047	1,832	393.8%	
Divestiture-related restructuring costs	-	432	(100.0)%	
Interest income on note receivable	(688)	-	-%	
Earn-out receivable adjustment	-	5,900	(100.0)%	
Loss on debt extinguishment	4,473	-	-%	
Debt issuance costs	-	491	(100.0)%	
Amortization of intangible assets	18,450	6,487	184.4%	
Stock-based compensation	4,045	3,141	28.8%	
	63,850	31,921	100.0%	
Tax impact on adjusted items	(8,814)	(4,562)	93.2%	
Adjusted Net Income from continuing operations	\$ 55,036	\$ 27,359	101.2%	
Weighted Average Diluted Shares	31,385	20,731	51.4%	
GAAP EPS (Diluted)	\$ 0.91	\$ 0.66	37.9%	
Adjusted EPS (Diluted) from continuing operations	\$ 1.75	\$ 1.32	32.6%	

Calculation uses an estimated statutory tax rate on non-GAAP tax deductible adjustments.

GAAP to Non-GAAP Reconciliations

Balance Sheet

Reconciliation of Operating Cash Flow to Free Cash Flows

(\$ in thousands)

	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025
Net cash provided by (used in) operating activities	\$ 27,557	\$ (62,264)	\$ 37,642	\$ 24,089
Capital expenditures	(8,870)	(6,457)	(6,768)	(6,049)
Free Cash Flow	\$ 18,687	\$ (68,721)	\$ 30,874	\$ 18,040

Reconciliation of Debt to Net Debt

(\$ in thousands)

	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025
Principal amount of debt	\$ 966,668	\$ 366,342	\$ 296,250	\$ 359,741
Debt issuance costs	(19,711)	(5,367)	(3,446)	(3,645)
Cash and cash equivalents	(75,360)	(1,239,407)	(69,358)	(8,784)
Net Debt	\$ 871,597	\$ (878,432)	\$ 223,446	\$ 347,312

Net Leverage Ratio

(\$ in thousands)

	June 30, 2026	March 31, 2026	December 31, 2025	September 30, 2025
Net Debt	\$ 871,597	\$ (878,432)	\$ 223,446	\$ 347,312
TTM Adjusted EBITDA from continuing operations ⁽¹⁾	\$ 240,573	\$ 198,001	\$ 182,924	\$ 164,463
Net Leverage Ratio ⁽²⁾	3.6x	NM	1.2x	2.1x
TTM Acquisition Adjusted EBITDA from continuing operations ⁽³⁾	\$ 370,179	\$ 217,995	\$ 209,128	\$ 171,564
Adjusted Net Leverage Ratio ⁽²⁾	2.4x	NM	1.1x	2.0x

(1) TTM Adjusted EBITDA from continuing operations is defined as Adjusted EBITDA from continuing operations for the most recent twelve (12) month period.

(2) Net Leverage Ratio and Adjusted Net Leverage Ratio as of March 31, 2026 are not meaningful due to cash and cash equivalents exceeding debt.

(3) TTM Acquisition Adjusted EBITDA from continuing operations includes pre-acquisition portion of EBITDA for the trailing twelve months that is not included in historical results.