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Schaeffler India Limited

Investor Presentation

July 23, 2026

We pioneer motion

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Q2 2026 Awards and Accolades

Best Partner 2025 Award
from Voith Turbo Pvt. Ltd.

Agile, Customer-Focused Cost Excellence, and Efficient Sourcing Award
from Sandvik Mining and Rock Technology India Pvt. Ltd.

Hall of Fame Award
from John Deere

Supplier of the Year (Runner Up) Award
from Toyota Kirloskar Auto Parts Pvt. Ltd.

Zero PPM Award
from Toyota Kirloskar Auto Parts Pvt. Ltd.

Outstanding Performance in Best Value Creation Award
from Denso India Private Limited

Certificate of Appreciation for zero PPM
from Denso India Private Limited

Tribal and Indigenous Communities Development Category Award
at CSR Convention and Best Practices in CSR Awards 2026 by Parul University

Special Support Category Award
from Escorts Kubota Limited

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1 **Economy and Industry**

2 Business Highlights - Q2 and 6M 2026

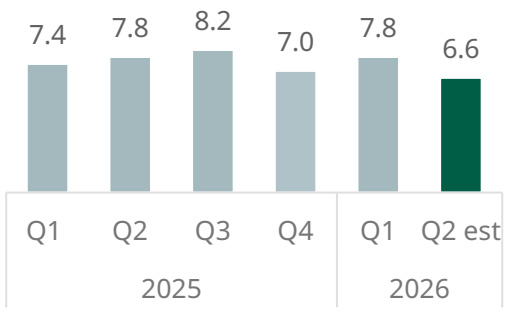
3 Financial Highlights - Q2 and 6M 2026

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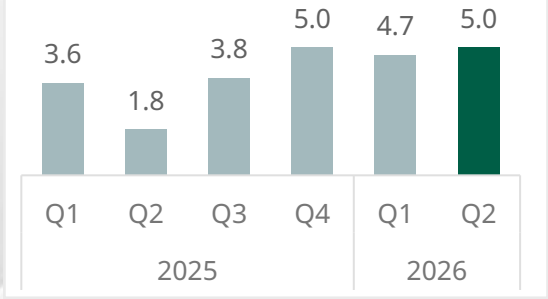
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Economy

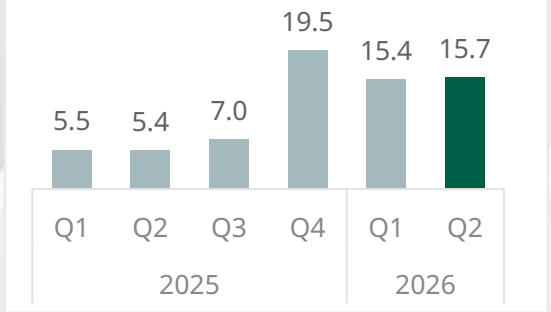
GDP 1) 3)



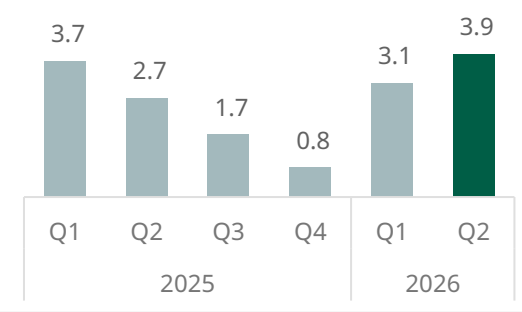
IIP 1) 3) 6)



Automotive Production 2) 4)



CPI 1)3)



Key messages

- **GDP** – Estimated growth at ~6.6%, marking a slowdown amid global uncertainty and subpar monsoon risks mount.
- **IIP** – Growth momentum sustained due to resilient manufacturing output and gradual recovery in capex demand.
- **Automotive** – Q2 YoY growth for CVs at 13.6% for PVs at 16.5% and for Tractors at 14.4%.
- **CPI** – Surge in CPI driven by base effects, increase in housing costs and demand revival.

Note :

- Data is reinstated every quarter as per final reports released by authorities
- GDP, IIP, and Automotive Production are YoY growth rates, whereas CPI is quarterly inflation rate.
- Growth rates of the three sectors, Mining, Manufacturing and Electricity for the month of May are -1.6%, 5.5% and 9.9% respectively.
- Automotive Production includes PVs, CVs, & Tractors with production share of 69%, 14% & 16% respectively.

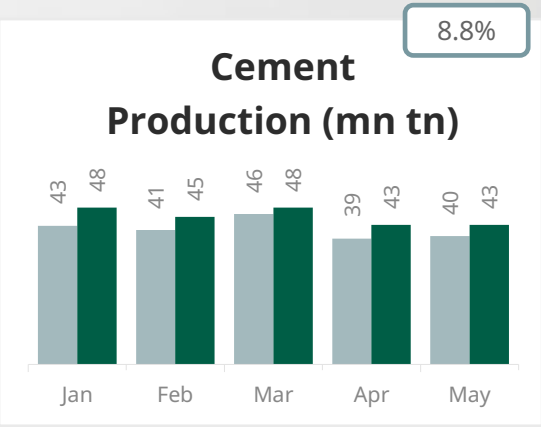
Source of data :
1) Ministry of Statistics & Programme Implementation
2) SIAM : Society of Indian Automobile Manufacturers
3) GDP - Gross Domestic Production, IIP - Index of Industrial Production, CPI - Consumer Price Index

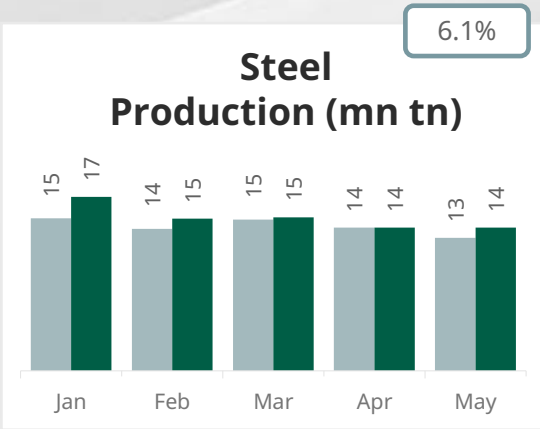
4) Automotive Production includes PVs, CVs, & Tractors
5) GDP data for Q1CY26 is based on estimates
6) IIP Q2 numbers are only for April and May, June data not yet published

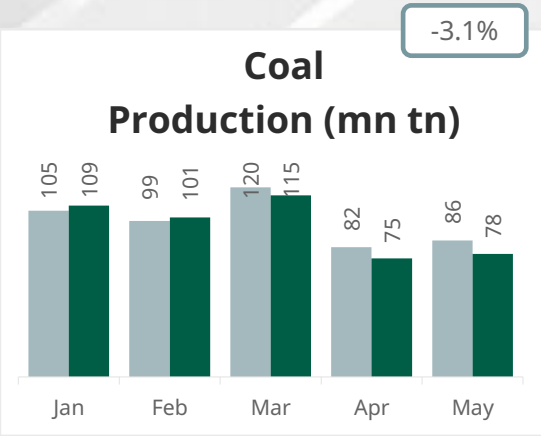
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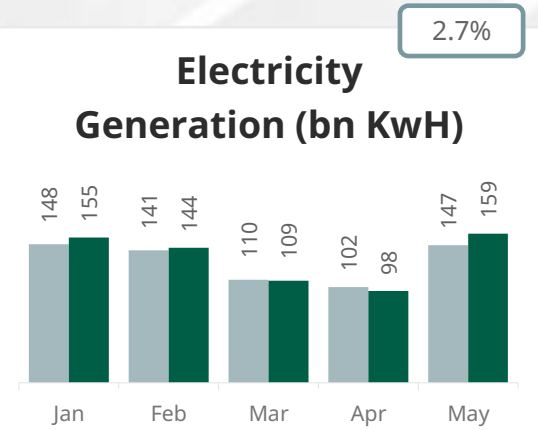
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Core Sector Performance









Key aspects

- Core industry growth for Q1FY27 registered at 1.2% compared to 1.0% for the same period last year.
- Cement production registered growth whereas steel production moderated due to rising raw material costs, higher imports, and softer domestic price trends.
- Coal production remained sluggish amid geopolitical instability whereas electricity generation rebounded in May on record summer demand during heatwaves.

Sector weightage within eight core sectors

Sector	% weight
Cement	5.4%
Steel	17.9%
Coal	10.3%
Electricity	19.8%

Source of Data: Core sectors data - Office of Economic Advisor

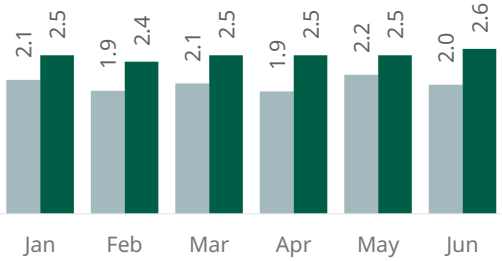
2025 2026 YTD CY2026 Growth

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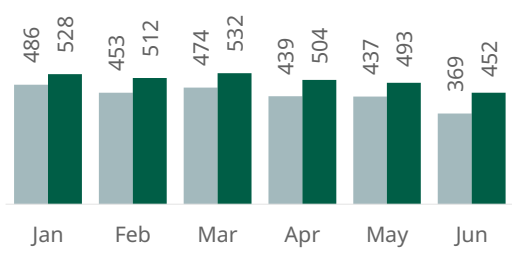
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Automotive Sector Performance

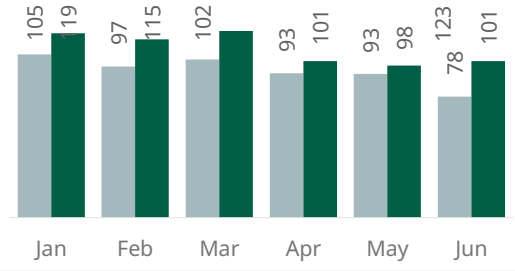
Two and three wheelers (mn units)[1)]



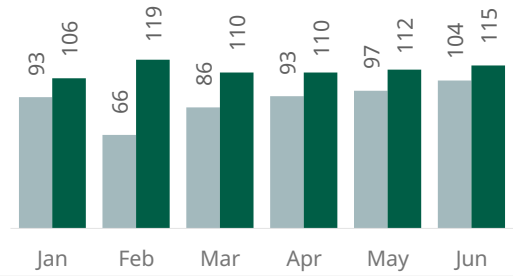
Passenger Vehicles (th units)[2)]



Commercial Vehicles (th units)[2)]



Agricultural Tractors (th units)



Key aspects

- **Two and three wheelers** – Growth driven by rural demand and steady urban mobility needs.
- **PVs and CVs** – Growth driven by new product launches and infrastructure investments.
- **Tractors** - Growth driven by strong monsoon outlook rural subsidies and higher farm incomes.

Year to Date (YTD) Growth

Vehicle	YTD Growth
2W and 3W	22.4%
PVs	13.7%
CVs	15.4%
Tractors	24.7%

Source of data :
[1)] SIAM : Society of Indian Automobile Manufacturers
[2)] TMA : Tractor Manufacturers Association2
Note : 2W – Two wheelers, 3W- Three-wheeler , CV – Commercial Vehicles, PV – Passenger Vehicles, AT- Agricultural Tractors

2025 2026

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1 Economy and Industry

2 **Business Highlights - Q2 and 6M 2026**

3 Financial Highlights - Q2 and 6M 2026

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Q2 2026 Performance

Key messages

1. YoY double digit growth momentum continued in Automotive Technologies, Vehicle Lifetime Solutions and Exports
2. Earnings quality marginally declined given increased cost linked to geopolitical developments
3. Working capital increase is mainly due to inventories, same will be managed in coming quarters
4. Capex – framework remains on track

Revenue
26,814
mn INR
17.5% vs Q2'25
7.0% vs Q1'26

EBITDA
5,132
mn INR
19.1% Q2'26
19.3% Q1'26

PAT
3,367
mn INR
12.6% Q2'26
12.8% Q1'26

FCF
965
mn INR
-66.3% vs Q2'25
-29.5% vs Q1'26

EBITDA : Earning Before Interest, Tax and Depreciation (before exceptional item), FCF : Free Cashflow, PAT: Profit After Tax
Note: Q2 2026 performance comments on Standalone Financials

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Business Developments

AUTOMOTIVE TECHNOLOGIES

Precision and Longevity

- New business wins in Clutch for passenger vehicles.
- Continued momentum in Double clutch for tractors.
- Business wins for Overrunning Alternator Pulley.



VEHICLE LIFETIME SOLUTIONS

Increased Market Coverage

- Business wins for FEAD timing kits, bearings and lubricants continued
- Launched focus campaigns and workshop engagement programs
- Continued focus on portfolio expansion and penetration through range extension



BEARINGS AND INDUSTRIAL SOLUTIONS

Advance Motion Solutions

- New business wins for CRBs, DGBBs, SRBs, TRBs and Plain Bearings for raw material sector.
- Business wins for Wheel Bearing , Needle Bearing , Water Pump Bearing and Gen-2 WB for automotive sector.
- Continued momentum for NRBs for two-wheeler segment.



SRBs -Spherical roller bearing, TRB - Tapered roller bearing, CRB - Cylindrical roller bearing, DGBBs- Deep Groove Ball Bearing, FEAD- Front End Accessory Drive

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3 **Financial Highlights - Q2 and 6M 2026**

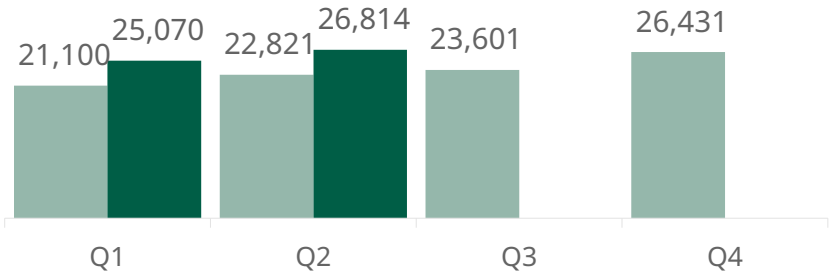
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Revenue from operations

Total revenue

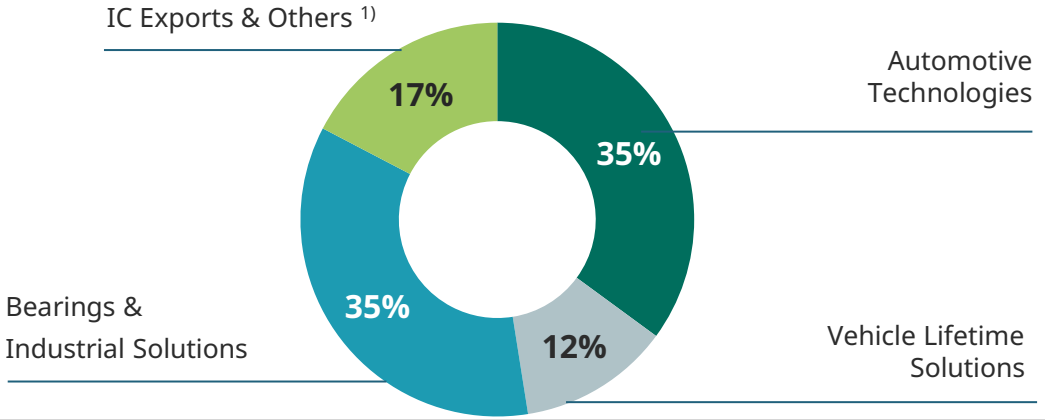
mn INR



	Q1	Q2
QoQ Growth	-5.1%	7.0%
YoY Growth	18.8%	17.5%

Sales Mix

Q2 2026



Growth	Q2'26 vs Q1'26	Q2'26 vs Q2'25
Automotive Technologies	3.6%	33.3%
Vehicle Lifetime Solutions	10.8%	9.9%
Bearings and Industrial Solutions	6.5%	5.0%
Intercompany Exports & others	12.5%	23.9%

Key aspects

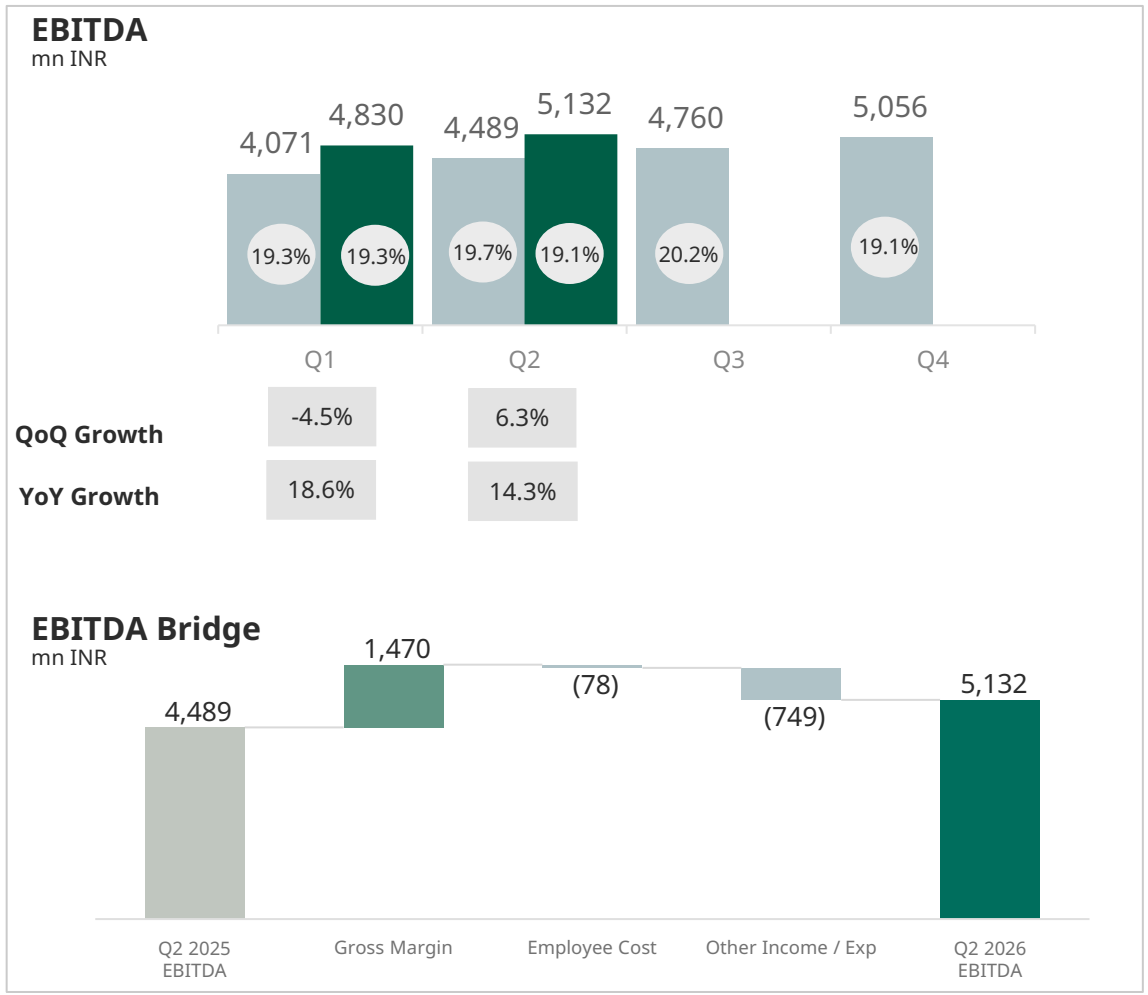
- YoY Double digit growth in Automotive Technologies and Vehicle Lifetime Solutions and Exports, domestic business up 16.2%
- QoQ domestic business showed resilient growth at 5.9%

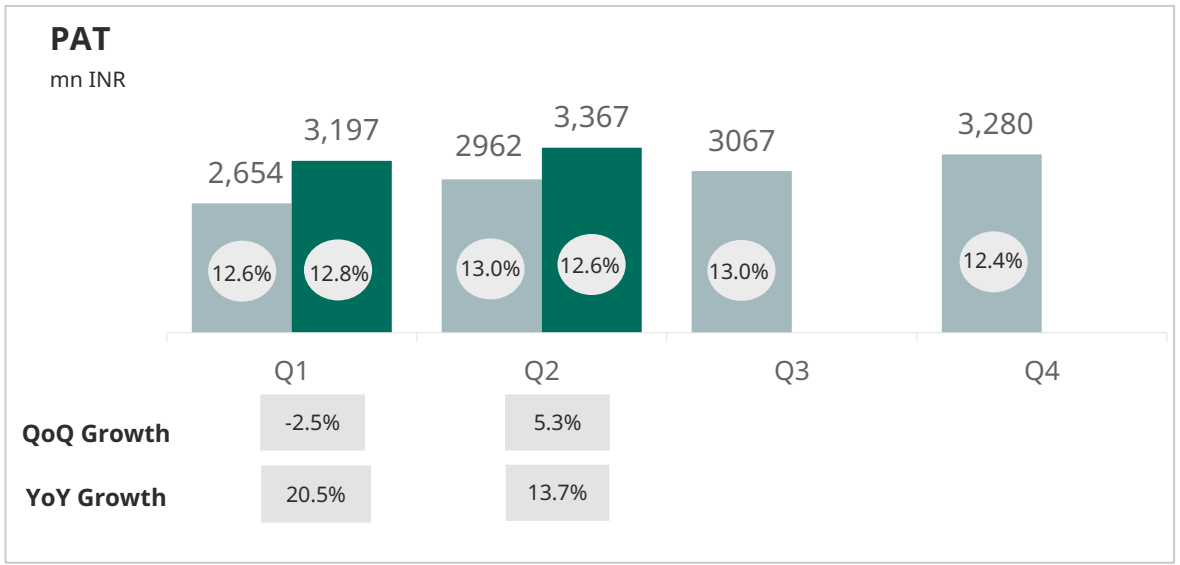
IC Exports – Intercompany Exports; 1) Exports mainly includes exports to group companies, scrap sale and other operating income
Note : Business highlights on Standalone Financials

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Earnings Quality





Key aspects

- Earnings quality marginally impacted given to geopolitical developments related to fuel prices and depreciating INR

EBITDA (before exceptional items) – Earning Before Interest, Tax, Depreciation and Amortization) - interest income (net) at 267 mn INR in Q2"26 (262 mn INR Q2'25)
PAT: Profit After Tax
Note : Performance indicators on Standalone Financials

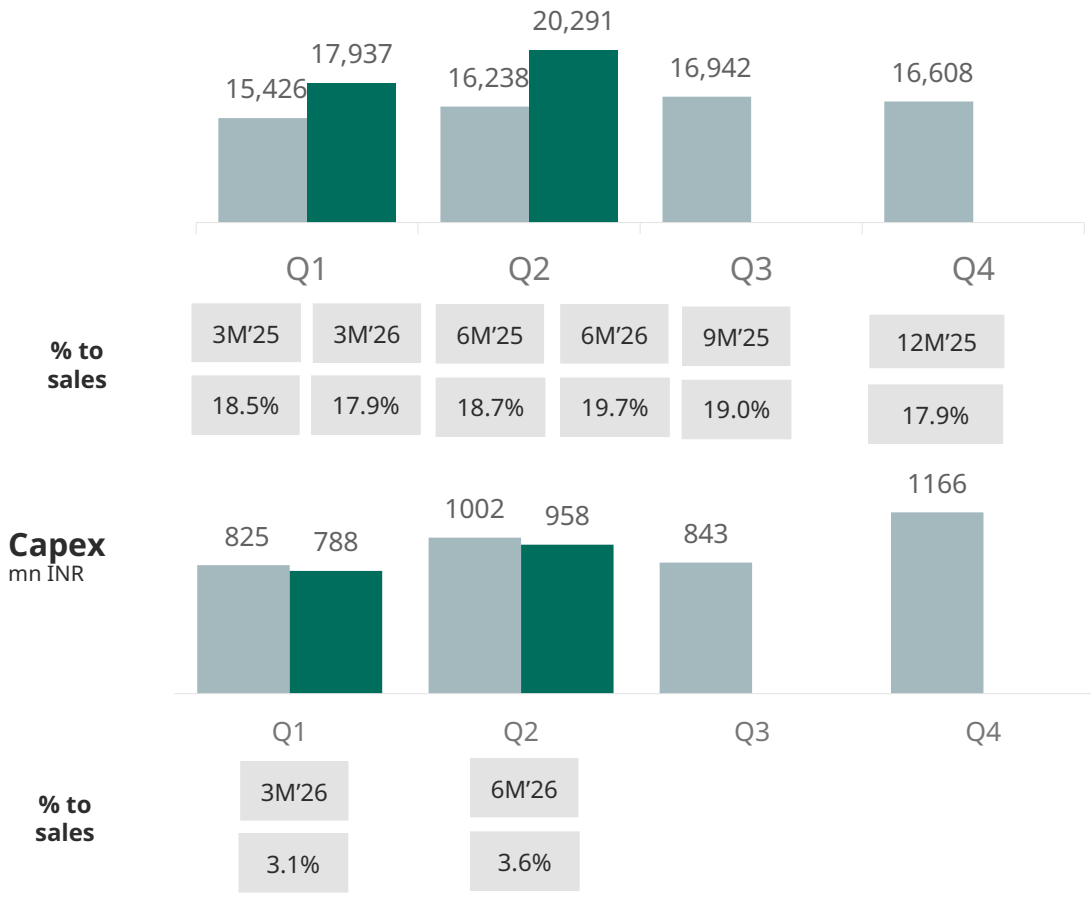
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Working Capital and Capex

Working Capital

mn INR

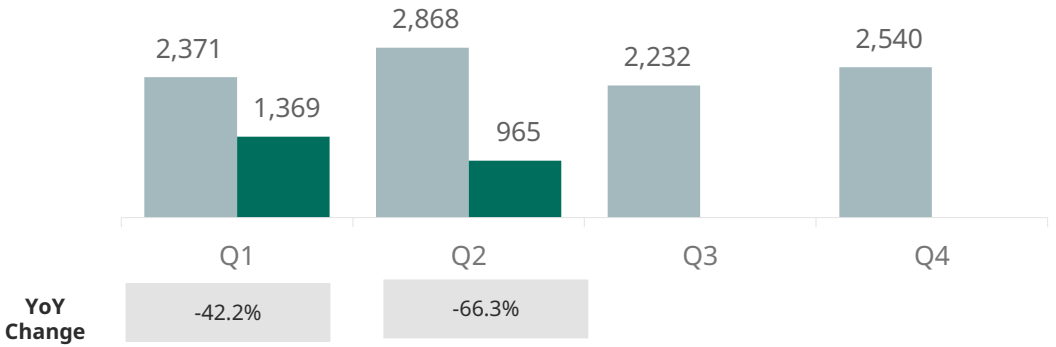


Capex

mn INR

Free Cash Flow

mn INR



Key aspects

- Capex – framework on track
- Free cash flow generation – impacted by increase in working capital and reduction in earnings

Note : Business highlights on Standalone Financials

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Performance Indicators

	Unit	Q2 2026	Q1 2026	Q2 2025	6M 2026	6M 2025
Revenue	mn INR	**26,814**	**25,070**	**22,821**	**51,884**	43,921
Revenue growth (YoY)	%	**17.5%**	**18.8%**	**10.1%**	**18.1%**	12.0%
Revenue growth (QoQ)	%	7.0%	-5.1%	8.2%	-	-
EBITDA[1)]	mn INR	5,132	4,830	4,489	9,962	8,560
EBITDA Margin	%	**19.1%**	**19.3%**	**19.7%**	**19.2%**	19.5%
EBIT	mn INR	4,259	3,962	3,718	8,221	6,996
EBIT Margin	%	**15.9%**	**15.8%**	**16.3%**	**15.8%**	15.9%
EBT	mn INR	4,525	4,257	3,980	8,782	7,537
EBT Margin	%	**16.9%**	**17.0%**	**17.4%**	**16.9%**	17.2%
PAT	mn INR	3.367	3,197	2,962	6,564	5,616
PAT Margin	%	**12.6%**	**12.8%**	**13.0%**	**12.7%**	12.8%
Capex[2)]	mn INR	958	788	1,002	1,746	1,827
FCF	mn INR	965	1,369	2,868	2,335	5,239

[1)] EBITDA (before exceptional items) - Earning Before Interest, Tax, Depreciation and Amortization - interest income (net) at 267 mn INR in Q2"26 (262 mn INR Q2'25) ; [2)] Capex includes CWIP
Note : Performance indicators on Standalone Financials

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Q2 2026 - Consolidated Financial Results

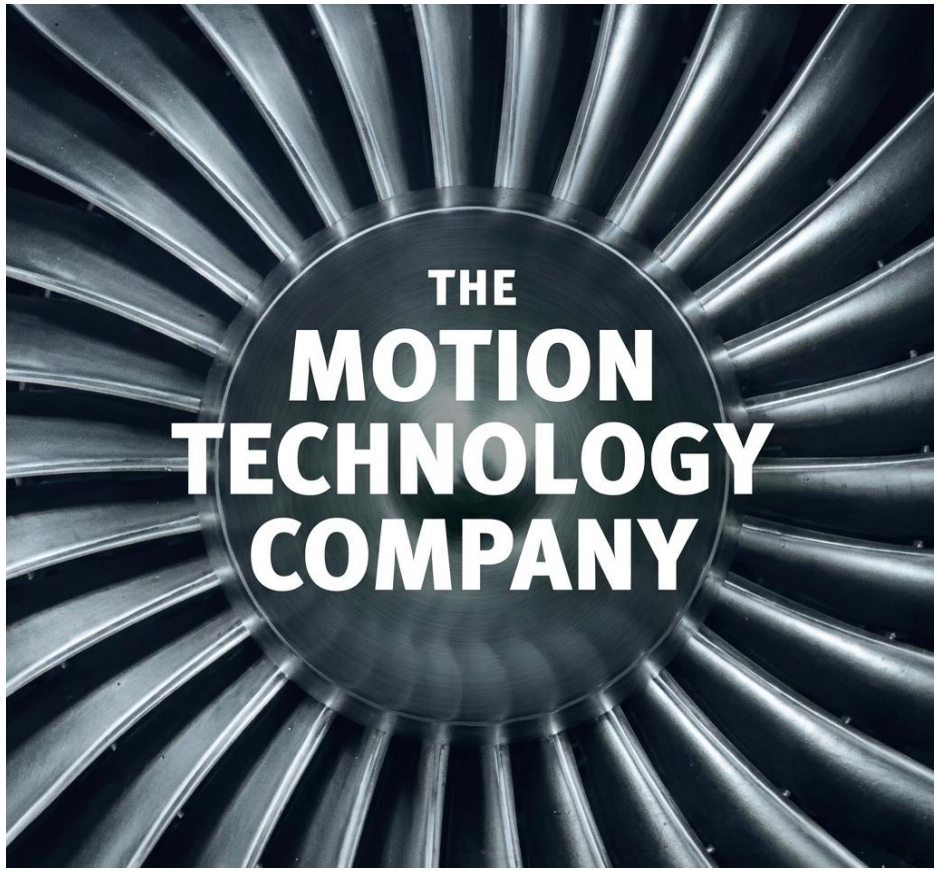
mn INR	Schaeffler India Limited Standalone (Q2 2026)	KRSV Innovative Auto Solutions Private Limited (Q2 2026)	Schaeffler India Limited Consolidated[1)] (Q2 2026)
Revenue	26,814	791	27,605
EBITDA (before exceptional)	19.1%	-17.3%	18.5%
EBIT (before exceptional)	15.9%	-19.1%	15.2%
EBT (before exceptional)	16.9%	-22.7%	16.1%

[1)] Consolidated results are net of consolidation effects

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In Summary



1. YoY double digit growth momentum sustained in Automotive Technologies, Vehicle Lifetime Solutions and Intercompany Exports
2. Earnings quality marginally impacted given increased cost linked to geopolitical developments
3. Working capital levels to remain in check. Capex framework remains on track
4. Committed to deliver results and drive long term stakeholder value

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