

FUCHS SE

Financial Results Q1 2026

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MOVING YOUR WORLD

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HIGHLIGHTS Q1 2026

Sales revenues

€ 934 mn

+1% (Q1 2025: € 924 mn)

EBIT

€ 125 mn

+16% (Q1 2025: € 108 mn)

FCF before acquisitions

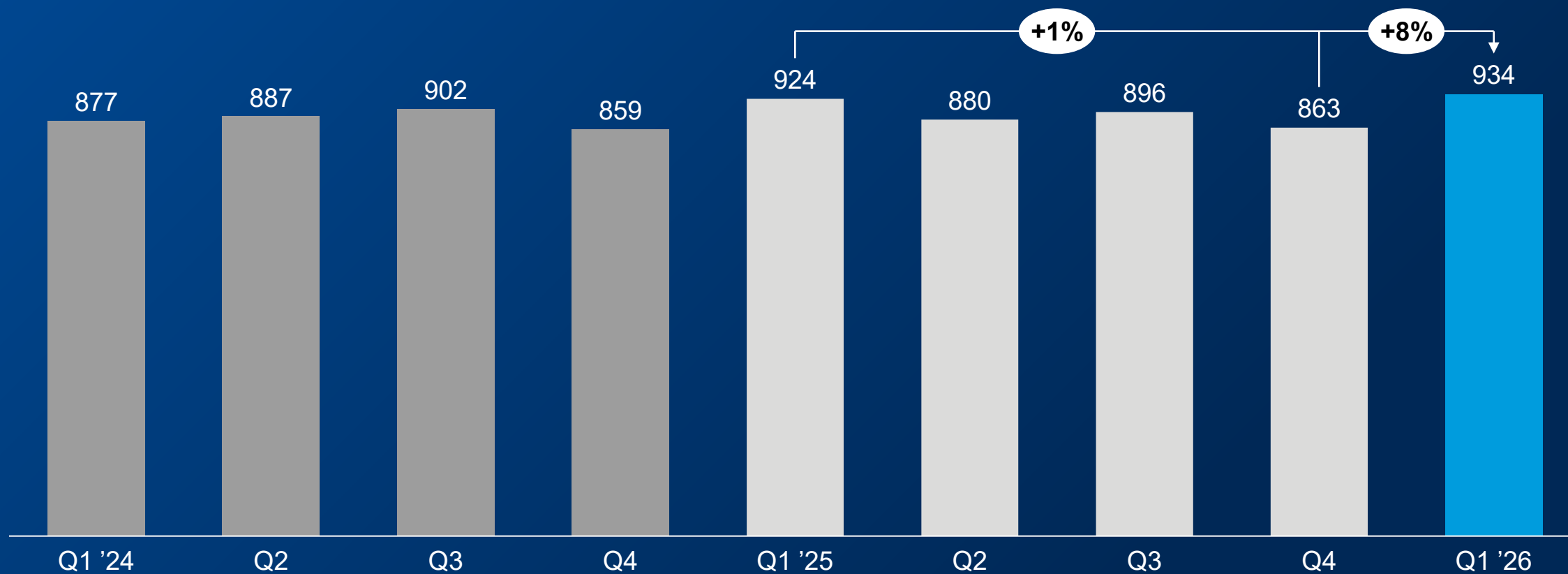
€ 54 mn

€ +37 mn (Q1 2025: € 17 mn)

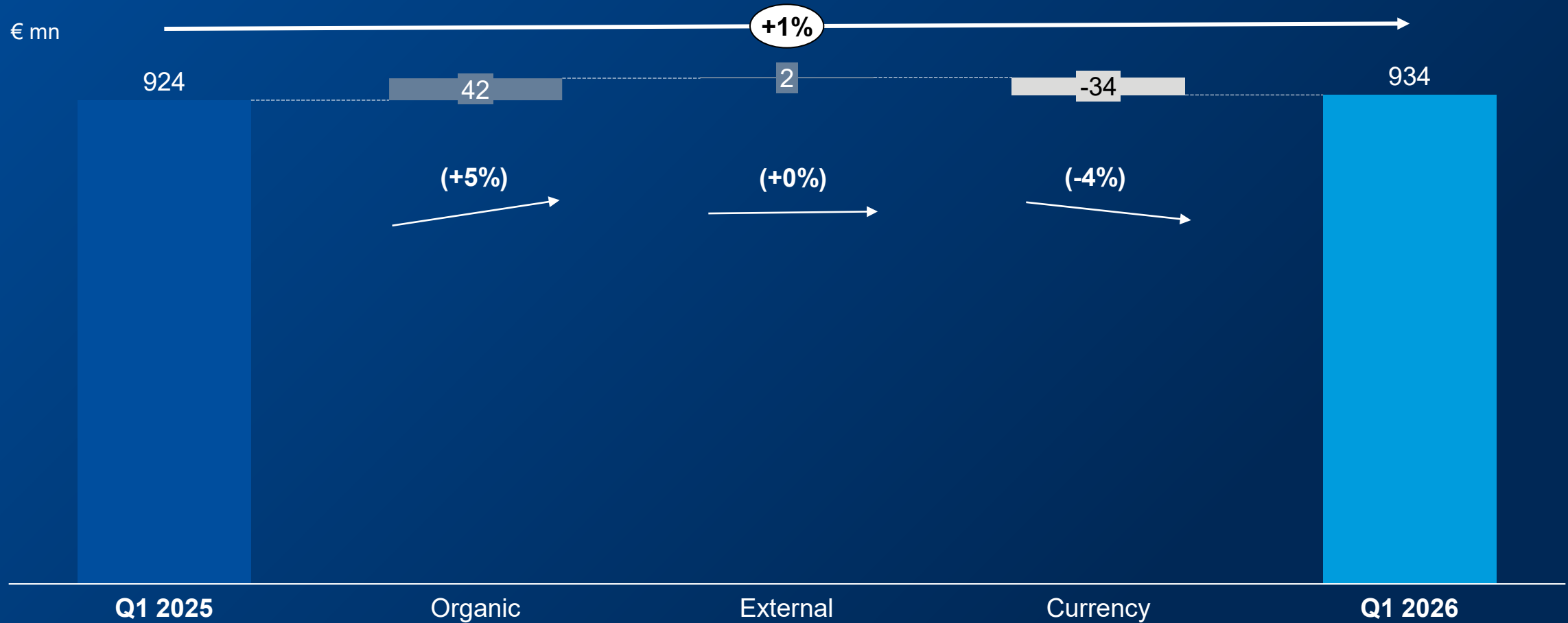
- Strong volume growth drives sales increase despite FX headwinds
- EBIT reaches new quarterly record
- EPS up 15% to € 0.68 (0.59)
- Solid Free Cashflow

QUARTERLY SALES DEVELOPMENT

€ mn

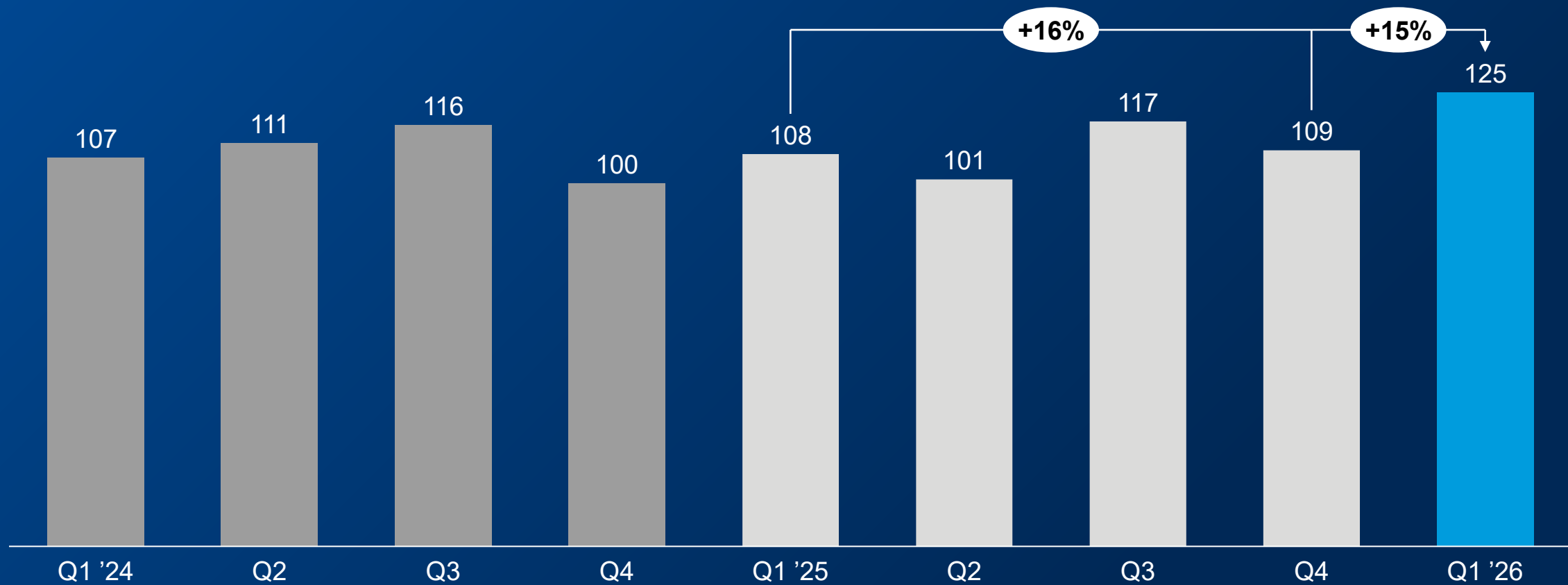


SALES Q1 2026



QUARTERLY EBIT DEVELOPMENT

€ mn



KPI SUMMARY Q1 2026

KPI in € mn	Q1 2026	Q1 2025
Sales	934	924
Cost of sales	-606	-607
Gross profit	328	317
Other function costs	-204	-211
EBIT bef. at Equity	124	106
EBIT	125	108
Capex	-21	-12
Change of NOWC	-49	-64
FCF bef. acq.	54	17

- Sales up 1% or € 10mn led by strong organic growth and despite heavy negative currency headwinds
- Gross margin at 35.1%, well ahead of prior year's figure of 34.3% and on par with previous two quarters
- Other function costs € 7mn below prior year, primarily due to gains from sale of land in Australia
- EBIT improved significantly by 16% to € 125mn (108) compared with previous year's level due to gross margin improvement and one-time gains; EBIT margin at 13.4% (11.7%)
- Capex above low previous year's and in line with full year guidance
- Seasonal build up of NOWC but lower than last year
- Solid FCF driven by strong earnings development

EUROPE, MIDDLE EAST, AFRICA

KPI in € mn	Q1 2026	Q1 2025
Sales	547	522
Organic growth	25 (5%)	-6 (-1%)
External growth	1 (0%)	14 (2%)
FX effects	-1 (0%)	3 (1%)
EBIT bef. at Equity	61	50
EBIT	62	52

- Sales up 5% year over year driven by organic growth; increasing demand in March
- Most countries expand sales; high growth in South Africa, Germany, Italy and the UK
- External growth driven by ASEOL acquisition
- EBIT improved strongly driven by margin expansion and high sales growth; strong contributions from Germany and South Africa

ASIA-PACIFIC



KPI in € mn	Q1 2026	Q1 2025
Sales	266	264
Organic growth	17 (6%)	16 (7%)
External growth	0 (0%)	1 (0%)
FX effects	-15 (-5%)	2 (1%)
EBIT bef. at Equity	46	33
EBIT	46	33

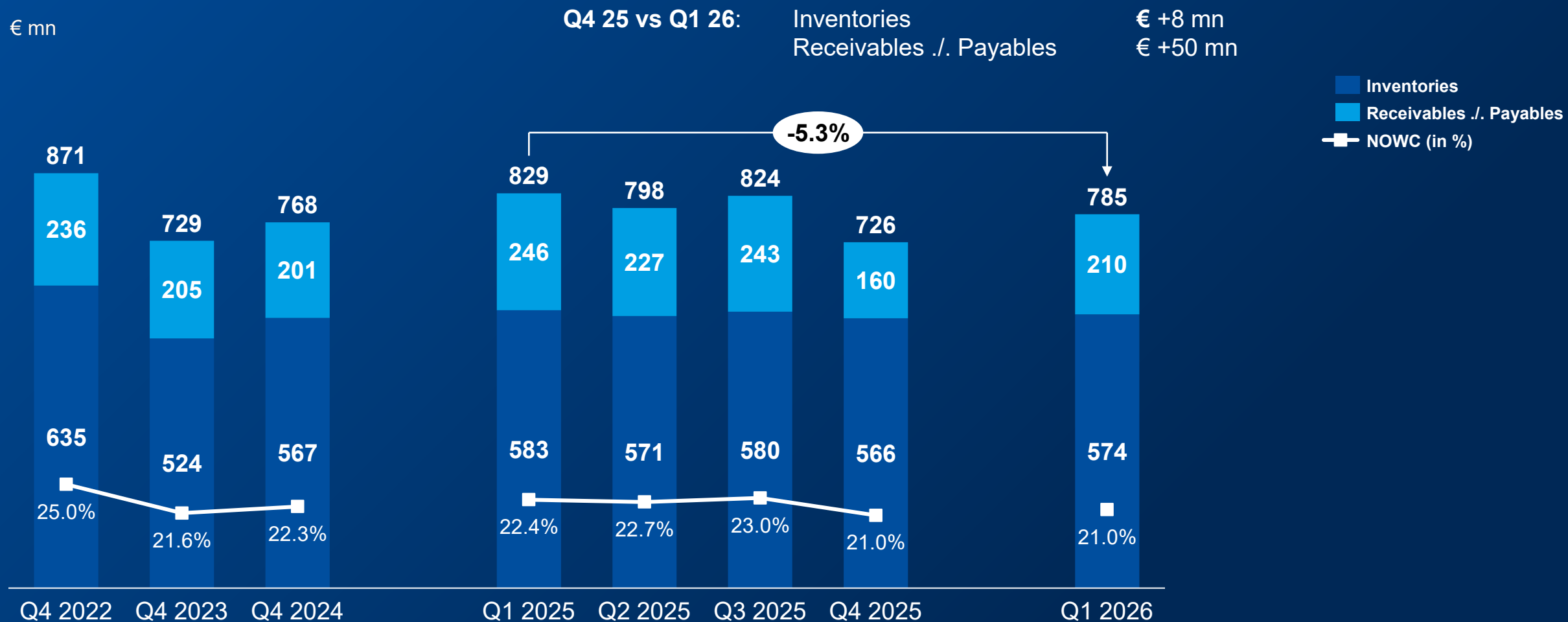
- Sales up 1%; strong organic growth of 6% driven by business expansion, especially in China, Australia and many smaller countries
- Significant negative currency effects almost entirely offset organic growth
- EBIT up by 39% year over year driven by strong improvement of gross profit and € 7mn gain from sale of land in Australia
- Positive earnings development especially in China and Australia

NORTH AND SOUTH AMERICA

KPI in € mn	Q1 2026	Q1 2025
Sales	172	183
Organic growth	6 (3%)	12 (8%)
External growth	1 (1%)	2 (1%)
FX effects	-18 (-10%)	2 (1%)
EBIT bef. at Equity	19	21
EBIT	19	21

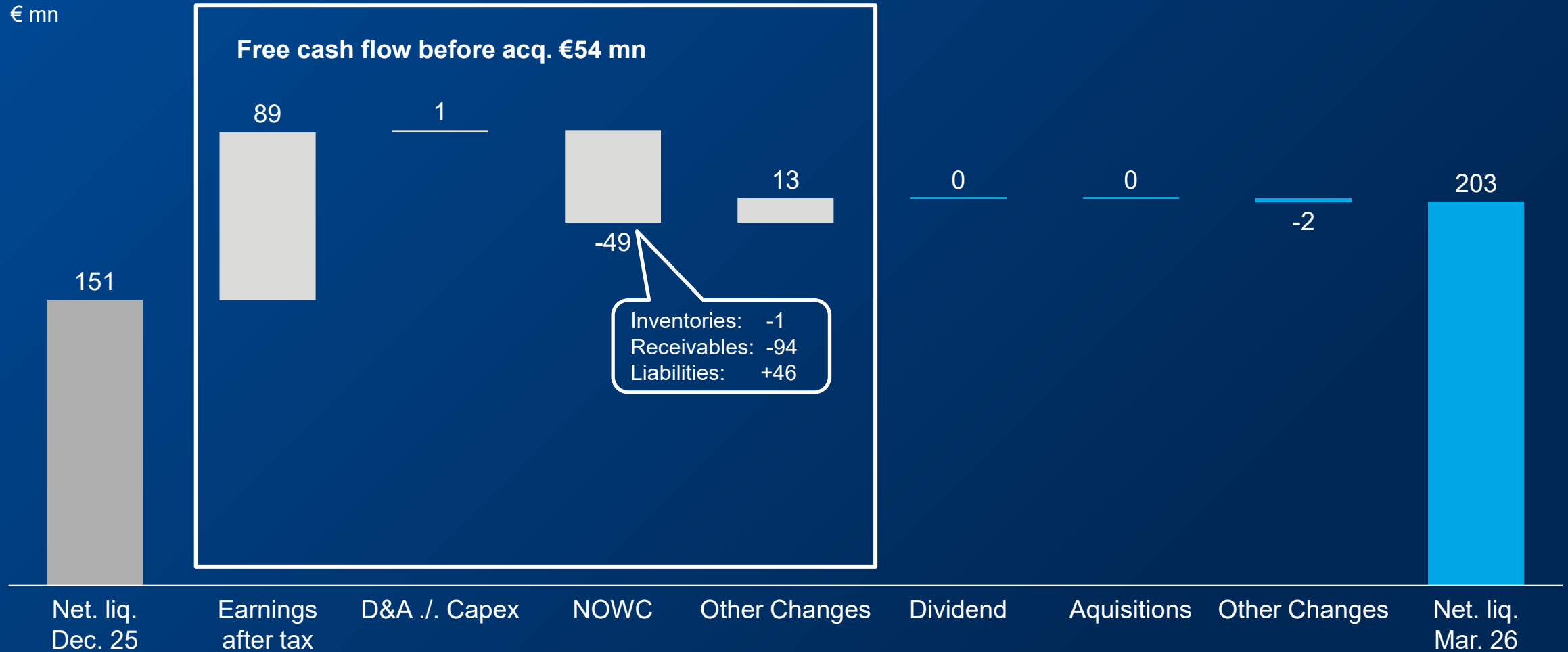
- Sales decline 6% year over year due to significant negative currency effects
- Organic growth of 3% year over year predominantly driven by North America
- External growth from IRMCO, a specialist in lubricant solutions for metal forming
- Weakness of US-Dollar significantly impacted earnings development; stable operating profit performance in North America
- Positive business development in South America year on year

NET OPERATING WORKING CAPITAL (NOWC)



NET LIQUIDITY

€ mn



MIDDLE EAST CONFLICT: TREND CHANGE FOR MATERIAL PRICES

2026

Base Oils
and
additives

- Balanced supply and demand situation until beginning of March; Middle East conflict disruptive to price trend and availability
- Confident to supply our existing customers thanks to our broad sourcing network – but tight supply exists in the market
- Existing customers come first; we are cautious with new business
- Raw material prices are rising sharply due to tight supply. We have already increased prices, and more adjustments will be necessary
- Even if the conflict ends soon, supply conditions are unlikely to normalize before year-end.

OUTLOOK 2026

KPI ¹ in € mn	Actuals 2025	Outlook 2026 (March, 20th)	Outlook 2026 (April, 29th)	
Sales	3,563	~3,700	Significantly above 3,700	Organic growth accelerated by strong price increases to compensate raw material cost inflation; M&A activities; negative FX effects in H1
EBIT	435	~450	~450	Price increases to compensate raw material cost inflation; strict cost management
FVA	249	~250	Somewhat below 250	Higher earnings vs. increasing capital employed
FCF bef. acq.	316	~270	Significantly below 270	Strong increase of NOWC due to raw material cost inflation and sales price increases

¹ The impact of the ongoing tense geopolitical situation on the global economy and FUCHS cannot be reliably estimated. In addition, the further development of raw material prices remains a matter of great uncertainty.



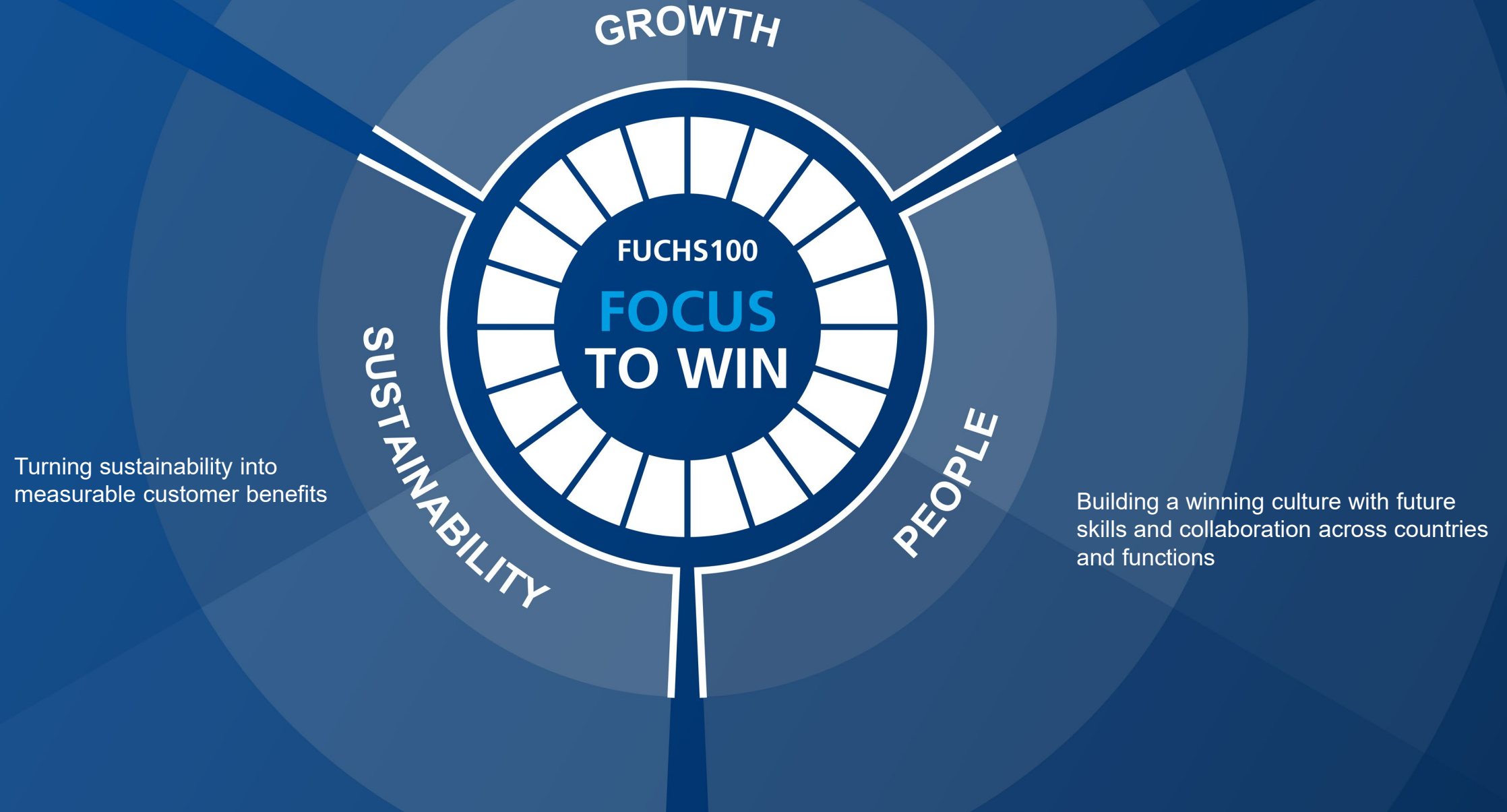
News from the FUCHS world

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**FUCHS strengthens its
presence in Turkey with the
complete takeover of the joint
venture OPET FUCHS**

Prioritizing six global focus areas
with the greatest growth opportunities



FINANCIAL CALENDAR & CONTACT

May 2026

- **05/06** Annual General Assembly, Mannheim
- **05/12** UBS Pan European Small and Mid-Cap Conference 2026, London
- **05/20 - 05/21** Berenberg European Conference, New York
- **05/26** dbaccess Conference, Frankfurt

June 2026

- Roadshows

July 2026

- **07/31** Half-year Financial Statement

August 2026

- Virtual Roadshow

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| Q&A

