

FUCHS SE

Financial Results H1 2026

| **Analyst Conference, July 31, 2026**
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MOVING YOUR WORLD

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HIGHLIGHTS H1 2026

Sales revenues

€ 2,003 mn

+11% (H1 2025: € 1,804 mn)

EBIT

€ 260 mn

+24% (H1 2025: € 209 mn)

FCF before acquisitions

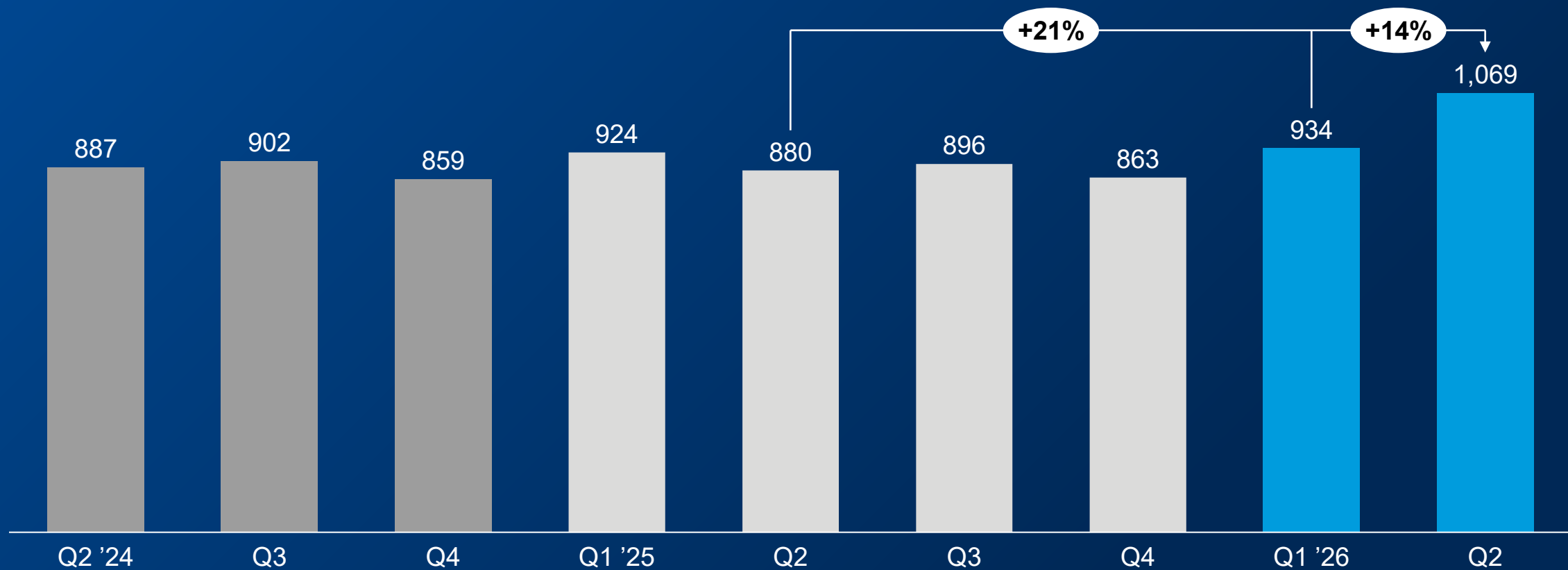
€ 61 mn

€ -20 mn (H1 2025: € 81 mn)

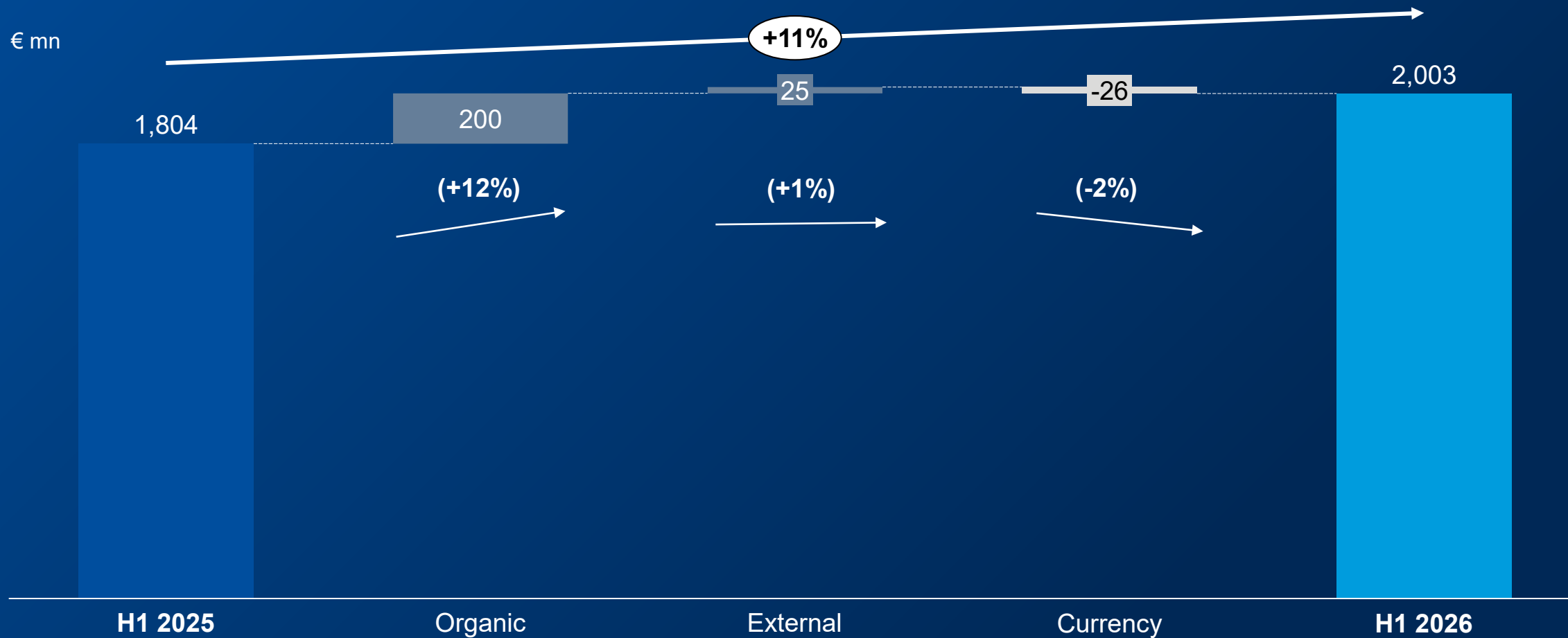
- High demand drives volume and sales growth
- EBIT reaches new half-year record
- Free Cashflow declines due to inflation-driven NOWC build-up

QUARTERLY SALES DEVELOPMENT

€ mn

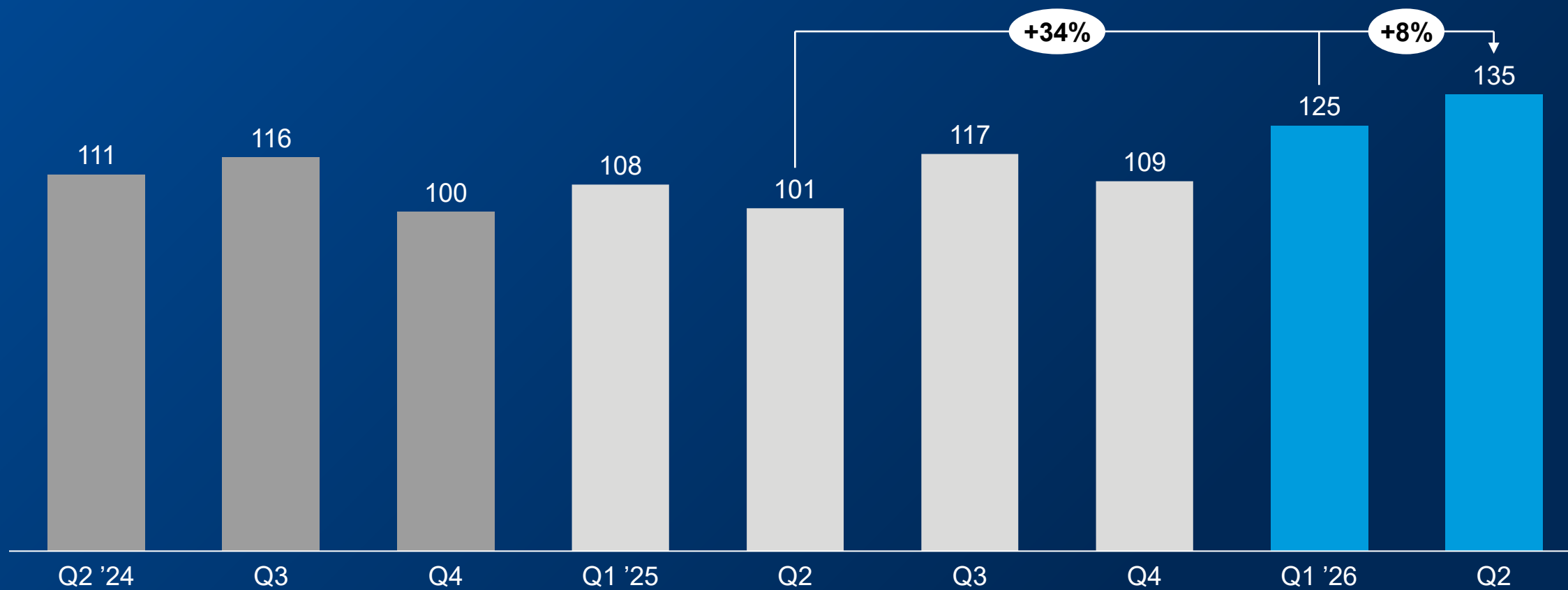


SALES H1 2026



QUARTERLY EBIT DEVELOPMENT

€ mn



KPI SUMMARY H1 2026

KPI in € mn	H1 2026	H1 2025
Sales	2,003	1,804
Cost of sales	-1,305	-1,178
Gross profit	698	626
Other function costs	-441	-421
EBIT bef. at Equity	257	205
EBIT	260	209
Capex	-35	-32
Change of NOWC	-139	-59
FCF bef. acq.	61	81

- Sales up 11% or € 199mn led by strong organic growth driven by temporarily higher customer demand
- Gross margin remains solid at 34.8%, slightly below the first quarter level (35.1%) and in line with the prior year's period (34.7%)
- Other function costs € 20mn above prior year mainly driven by higher Sales and R&D expenses as well as one-off effects in other operating income and expenses. The positive one-time gain from sale of land in Australia in the first quarter was more than offset by negative one-offs related to the first-time consolidation of the Turkish joint venture
- EBIT improved significantly by 24% to € 260mn (209) supported by strong sales growth
- FCF before acquisitions declined due to the inflation-driven increase in net operating working capital (NOWC)

EUROPE, MIDDLE EAST, AFRICA

KPI in € mn	H1 2026	H1 2025
Sales	1,156	1,039
Organic growth	90 (9%)	-19 (-2%)
External growth	24 (2%)	27 (3%)
FX effects	3 (0%)	4 (0%)
EBIT bef. at Equity	121	105
EBIT	124	109

- Sales up 11% year over year mainly driven by strong organic growth
- All countries contributed to growth; strong performance in Germany, South Africa, Poland, Italy and the UK
- External growth reflects the full consolidation of the Turkish joint venture following the acquisition completed end of April 2026
- EBIT improvement driven by high sales growth

ASIA-PACIFIC



KPI in € mn	H1 2026	H1 2025
Sales	567	506
Organic growth	69 (14%)	32 (7%)
External growth	0 (0%)	2 (0%)
FX effects	-8 (-2%)	-13 (-3%)
EBIT bef. at Equity	91	64
EBIT	91	64

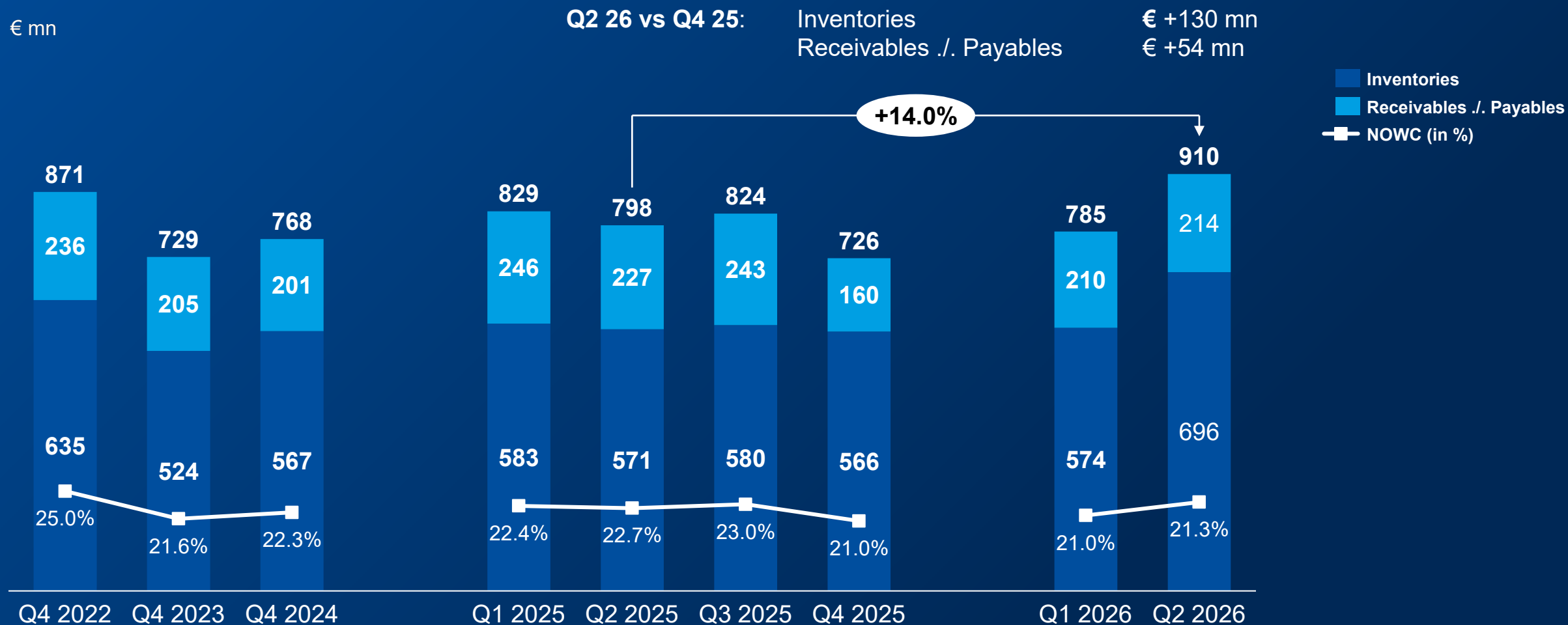
- Sales up 12%, driven by strong organic growth of 14% and high customer demand; China with highest absolute contribution and smaller countries with high relative growth rates
- Currency effects improved and even turned slightly positive in the second quarter
- EBIT up by 42% year over year driven by high sales growth and strong improvement of gross profit as well as € 7mn gain from sale of land in Australia incurred in Q1
- Positive earnings development especially in China and Australia

NORTH AND SOUTH AMERICA

KPI in € mn	H1 2026	H1 2025
Sales	376	350
Organic growth	47 (13%)	14 (4%)
External growth	1 (0%)	5 (2%)
FX effects	-22 (-6%)	-10 (-3%)
EBIT bef. at Equity	52	35
EBIT	52	35

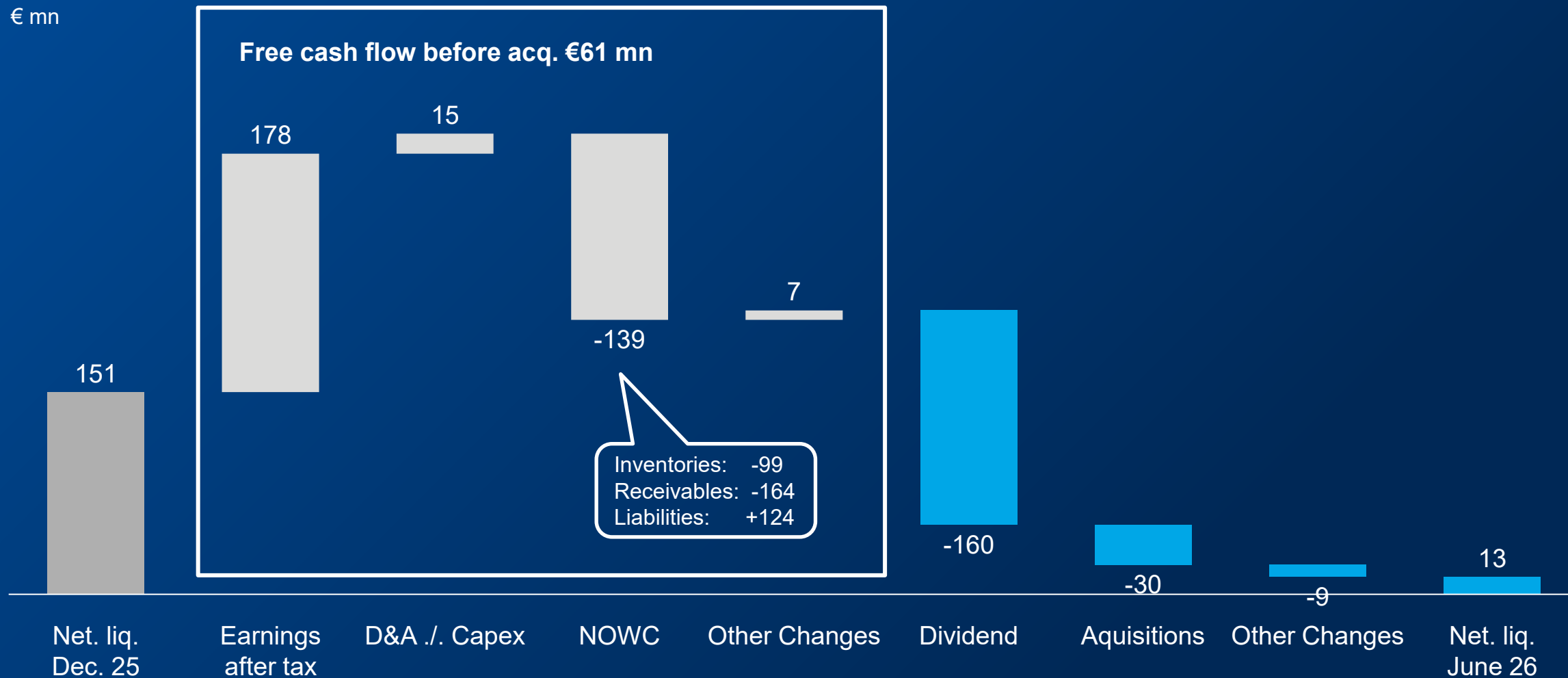
- Sales grow 7% year over year despite negative currency effects
- Organic growth of 13% year over year predominantly driven by North America; South America also well above prior year
- External growth from IRMCO, a specialist in lubricant solutions for metal forming
- Significant EBIT improvement compared to the weak prior year period which was impacted by uncertainties around tariff discussions; both North and South America with strong earnings growth
- High translational currency effects continued to impact earnings; however, FX headwinds eased over the course of the first half year

NET OPERATING WORKING CAPITAL (NOWC)



NET LIQUIDITY

€ mn



MIDDLE EAST CONFLICT: HIGH MATERIAL COST INFLATION



2026

Base Oils
and
additives

- Balanced supply- demand environment until early March; Middle East conflict disrupted pricing and availability
- Confident to supply our existing customers thanks to our broad sourcing network – but tight supply exists in the market
- Sharp increase in raw material prices due to constrained supply - peak not yet reached; transparent customer communication – multiple price increases implemented
- Market visibility remains limited amid ongoing geopolitical tensions
- Even if the conflict was resolved in the near term, supply conditions are unlikely to normalize before mid 2027

OUTLOOK 2026

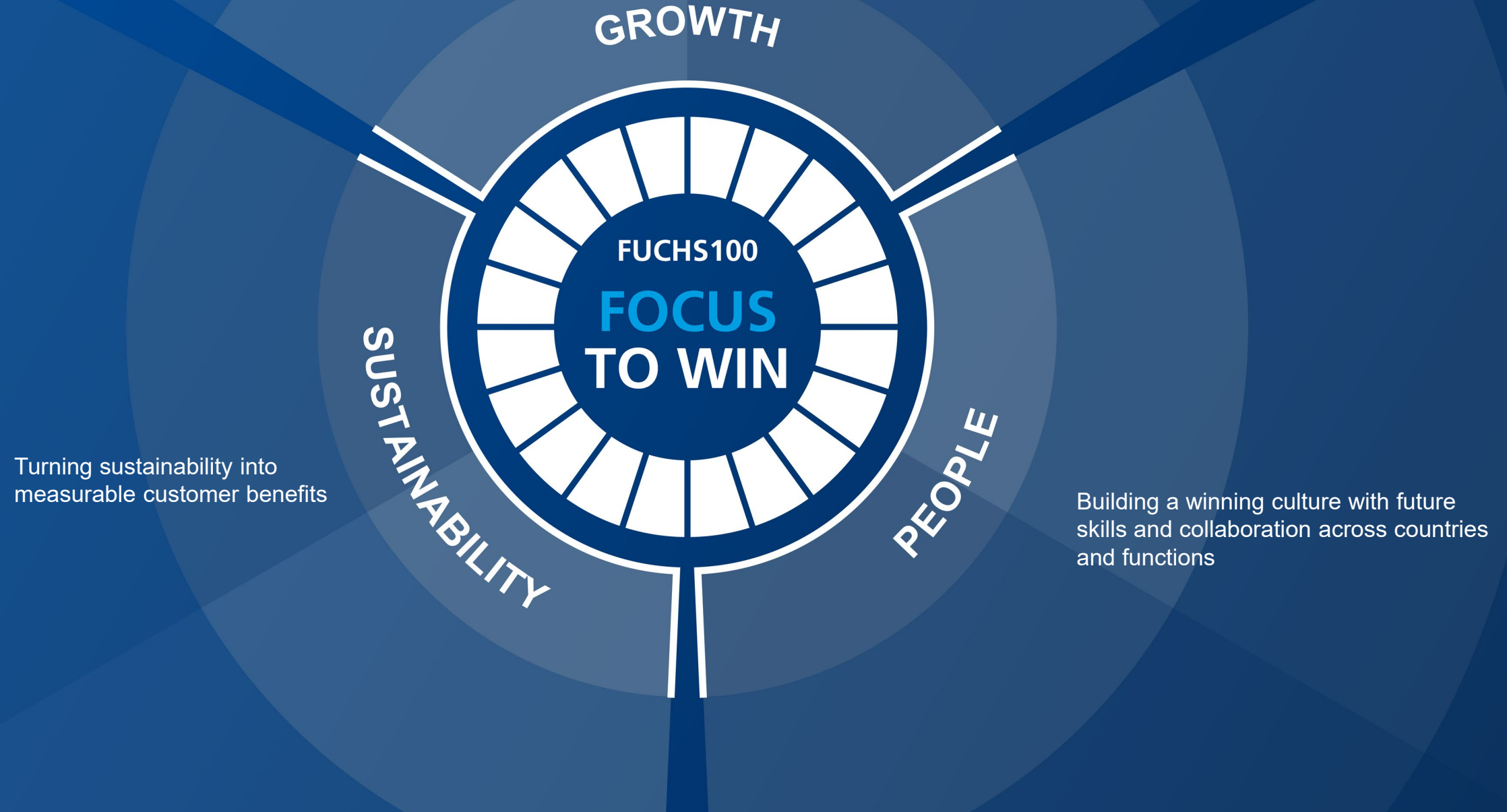
KPI ¹ in € mn	Actuals 2025	Outlook 2026			
		March, 20th	April, 29th	July, 31st	
Sales	3,563	~3,700	Significantly above 3,700	Significantly above 3,700	Organic growth accelerated by strong price increases to compensate raw material cost inflation; M&A activities; negative FX effects on H1 performance
EBIT	435	~450	~450	460 - 480	Strong volume growth in Q2 including temporary effects; price increases implemented to offset raw material cost inflation; continued strict cost management
FVA	249	~250	Somewhat below 250	Moderately above 250	Higher earnings vs. increasing capital employed
FCF bef. acq.	316	~270	Significantly below 270	Significantly below 270	Strong increase of NOWC, driven by raw material cost inflation and sales price increases

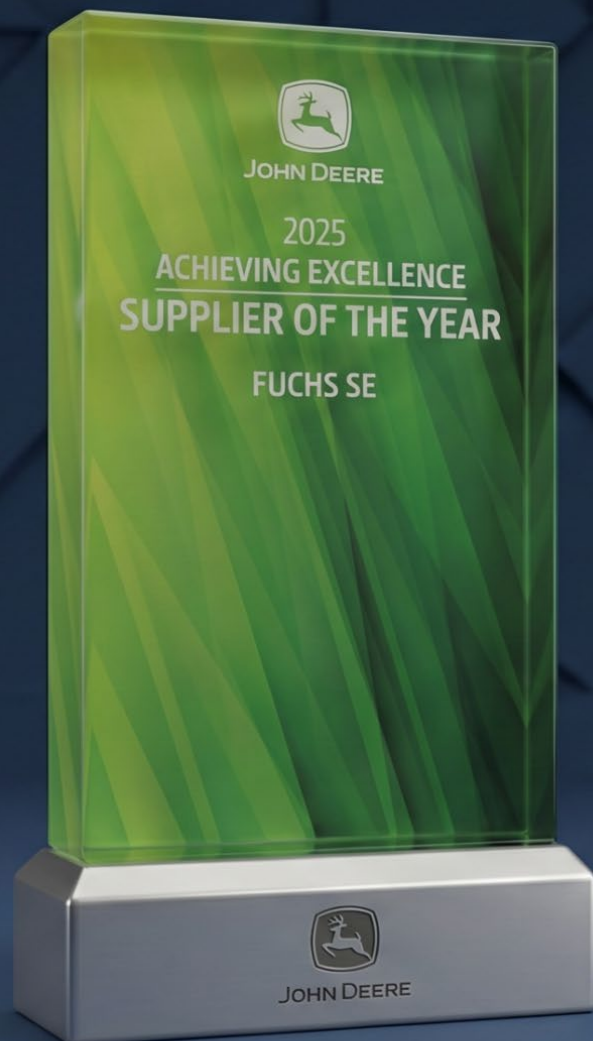
¹ The impact of the ongoing tense geopolitical situation on the global economy and FUCHS cannot be reliably estimated. In addition, the further development of raw material prices remains a matter of great uncertainty.



News from the FUCHS world

Prioritizing six global focus areas
with the greatest growth opportunities





**FUCHS honored with the
“John Deere Supplier of the
Year Award” for the 3rd time**



FUCHS100 – Global Virtual Roadshow

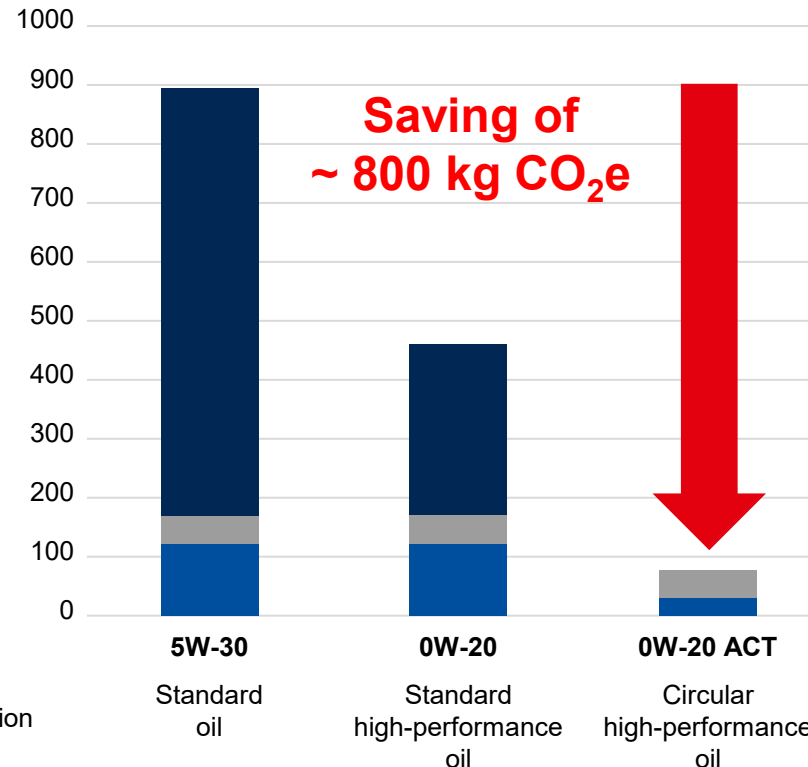


SUSTAINABILITY

Measurable Customer Benefits of Circular Engine Oil (0W-20 ACT)

Results

Climate Change
[kg CO₂e]



By using 0W-20 ACT, customers can save approximately 800 kg of CO₂e over the product life.

This is equivalent to around four round-trip flights between Frankfurt and London.

- Additional Gasoline Consumption
- End of life
- Consumption (Engine Oil)
- Raw Material + Manufacturing

FINANCIAL CALENDAR & CONTACT

August 2026

- **08/05** Virtual Roadshow with Metzler

September 2026

- **09/01** Commerzbank & ODDO BHF Corporate Conference, Frankfurt
- **09/08** Berenberg Food Ingredients & Chemicals Conference, London
- **09/10** Jefferies Global Industrial Conference, New York
- **09/22** Berenberg & Goldman Sachs German Corporate Conference, Munich
- **09/23** Baader Investment Conference, Munich

October 2026

- **10/30** Q3 Financial Statement

November 2026

- **11/24 – 11/25** Deutsches Eigenkapitalforum, Frankfurt

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| Q&A

