

The background of the slide features a dramatic landscape with a blue sky and distant mountains. In the foreground, a large, dark, jagged rock formation is shown, with numerous smaller rock fragments and debris floating in the air around it. A white, geometric, crystalline structure is positioned on the right side of the rock formation, appearing to be part of the scene. The Robit logo is in the top left corner.

Robit

Q2 & H1 2026 Report Results Webcast

August 7, 2026

Mikko Kuusilehto, Group CEO
Ari Suokas, Group CFO



DISCLAIMER

This presentation contains, or may be deemed to contain, statements that are not historical facts but forward-looking statements. Such forward-looking statements are based on the current plans, estimates and expectations of Robit Plc's management based on information available to it on the date of this presentation.

By their nature, forward-looking statements involve risks and uncertainties, because they relate to events and depend on circumstances that may or may not occur in the future.

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Q2 2026: REVENUE AND PROFITABILITY CONTINUED TO IMPROVE

REVENUE AND PROFITABILITY INCREASED

- **Market demand** in mining remained good.
- **Orders received** increased by 10.3% to MEUR 22.8 (20.7).
- **Net sales** increased by 22.5% to MEUR 24.0 (19.6). In fixed currencies, increase was 22.2%.

EBIT POSITIVE, LARGELY DRIVEN BY NET SALES

- **EBIT increased** to MEUR 1.0 (-0.6), 4.1% of net sales (-3.1%).
- **Profitability increased** driven by higher volumes in several market areas.

NET CASH FLOW FROM OPERATIONS IMPACTED BY INCREASED INVENTORIES

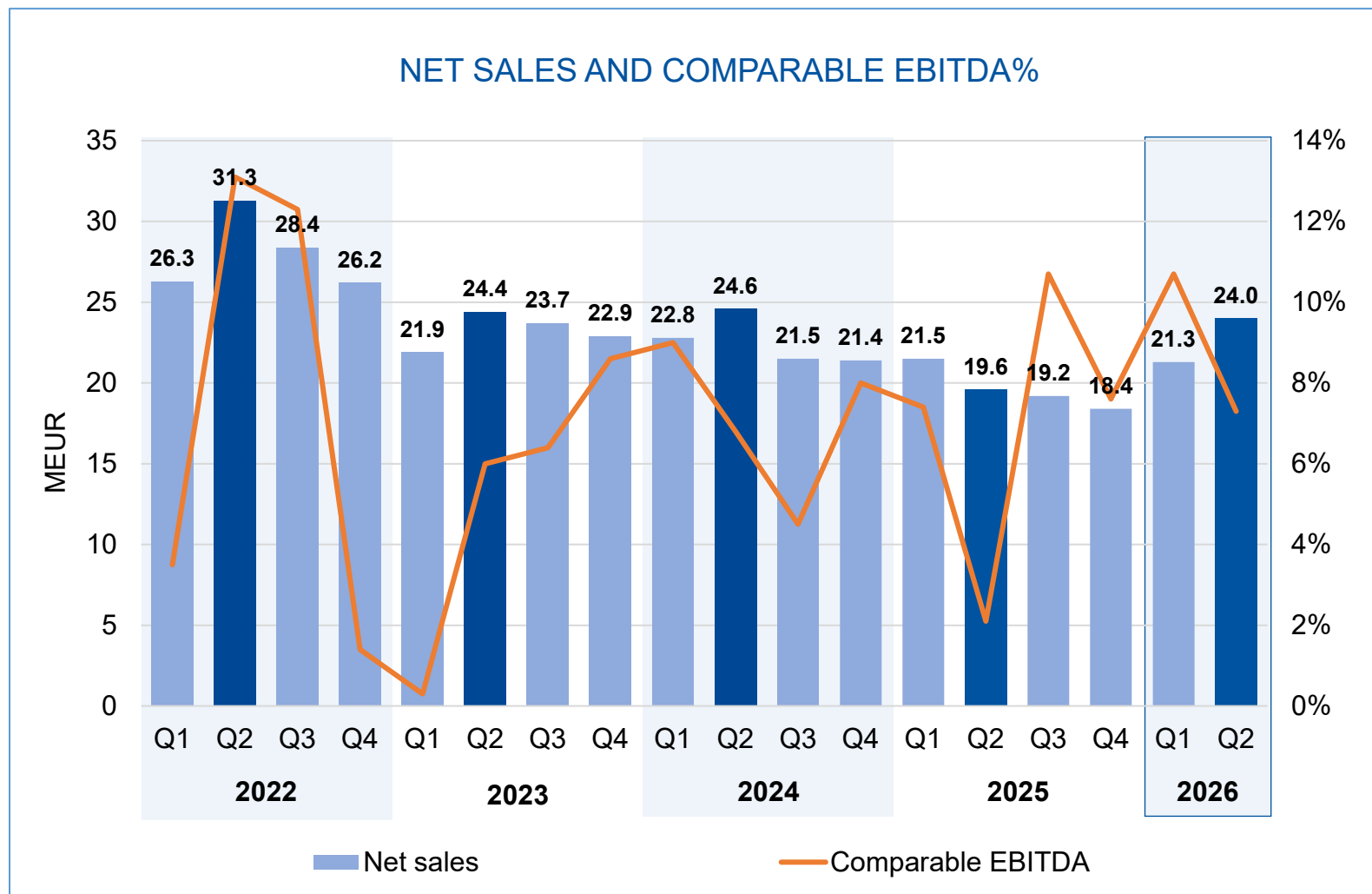
- Net cash flow from operations was MEUR -2.5 (1.8) influenced by changes in the inventories.

POSITIVE STEPS TAKEN TOWARDS ACHIEVING SUSTAINABILITY TARGETS

- Emission intensity -49.8% was below benchmark year of 2020, 5%-points further down from H2 2025 (-44.8%), target is -50%.
- The lost time incident frequency rate increased. Through systematic safety work and by strengthening our safety culture, we aim to move closer to our target zero accident.



H1 2026: GROWTH IN NET SALES, PROFITABILITY IMPROVED



NET SALES MEUR 45.3 (41.1) –
INCREASE IN FIXED CURRENCIES
11.7%

- **Top Hammer** net sales decreased by 4.0% to MEUR 27.2 (28.3).
- **Down the Hole** net sales increased by 5.8% to MEUR 5.9 (5.6).
- **Geotechnical** net sales increased by 68.5% to MEUR 12.1 (7.2).

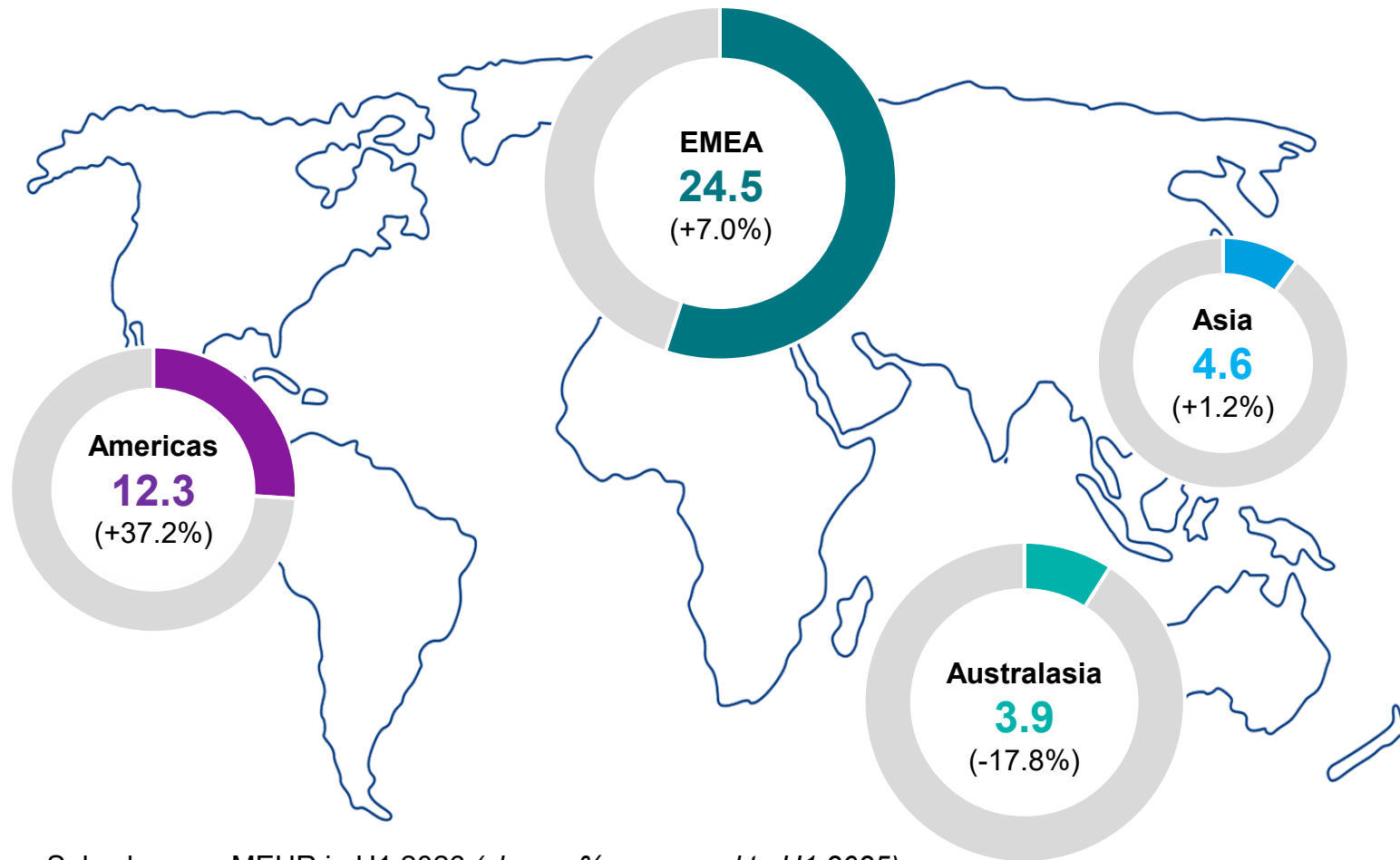
COMPARABLE EBITDA IMPROVED

- **Comparable EBITDA increased by MEUR 2.0** and totalled MEUR 4.0 (2.0), 8.9% of net sales (4.9%).

CASH FLOW FROM OPERATIONS

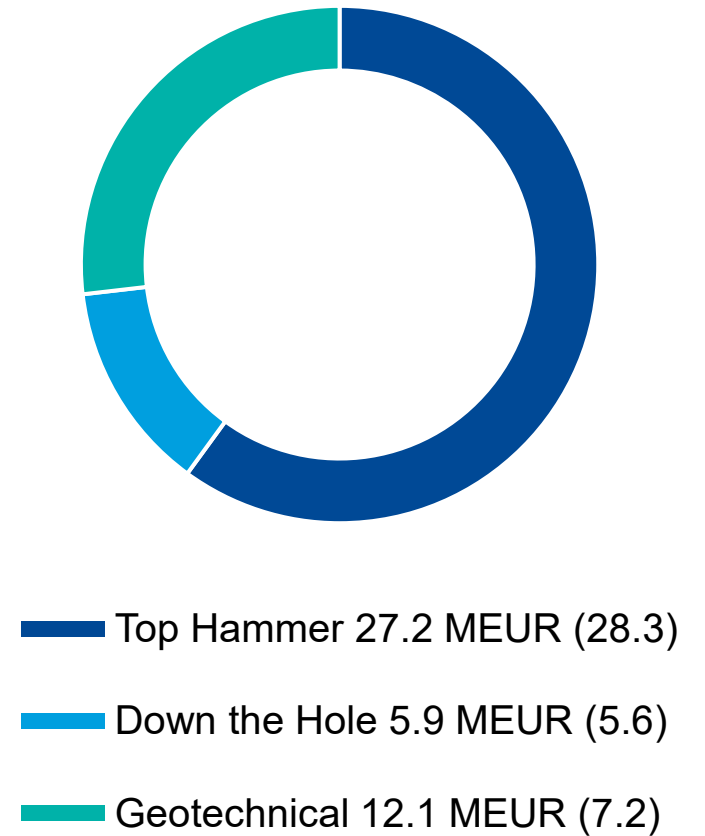
- **Net cash flow from operations** was MEUR -4.0 (-0.3).

H1 2026: STRONG GROWTH IN AMERICAS AND GEO BUSINESS



■ Sales by area MEUR in H1 2026 (*change% compared to H1 2025*)

Net sales distribution by SBU



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Financials

Ari Suokas, Group CFO



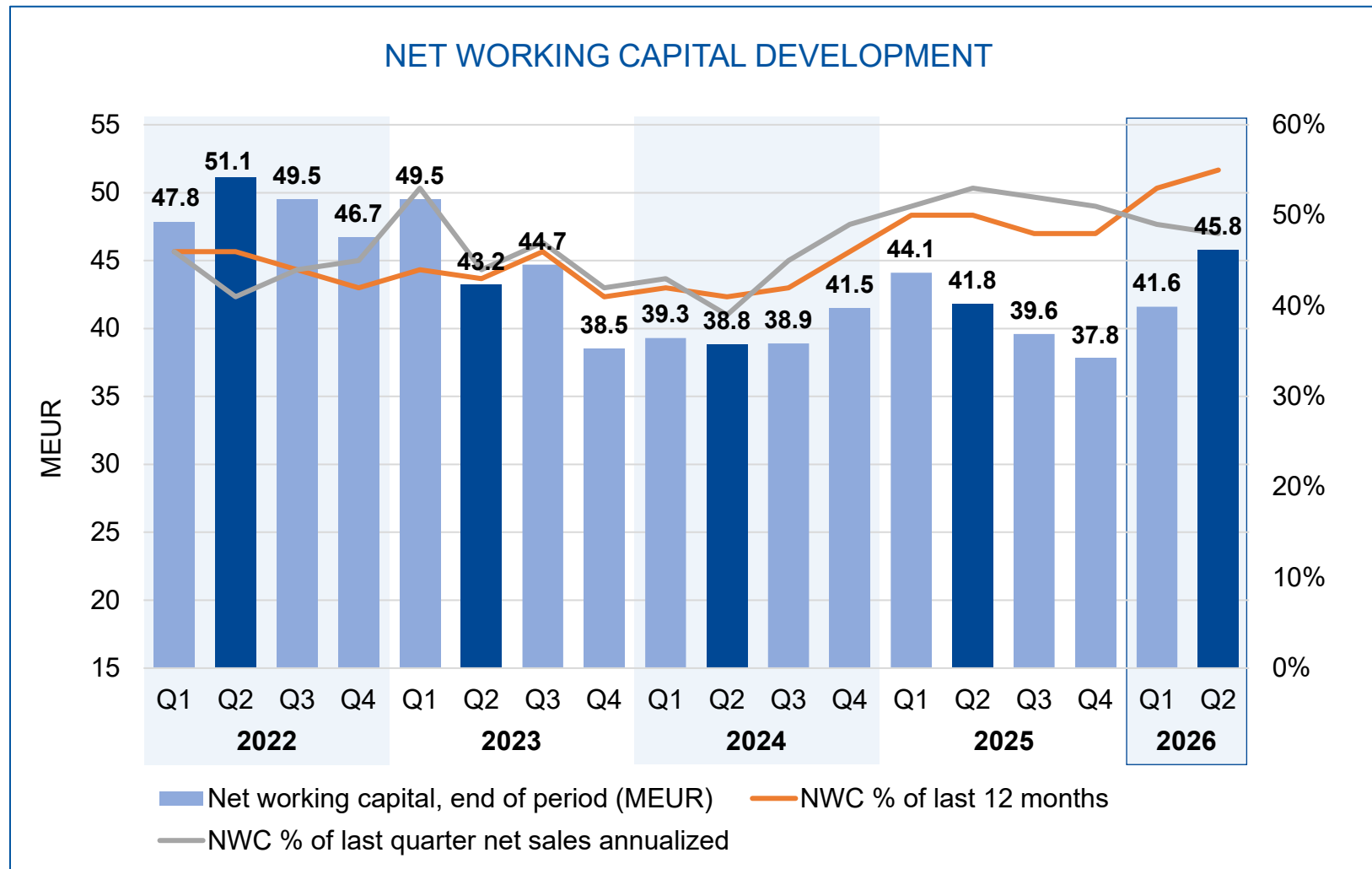
Q2 2026: EBIT IMPROVED DUE TO HIGHER VOLUME

- **Net sales** Q2 2026 increased by 22.5% to MEUR 24.0 (19.6).
- Q2 2026 **EBITDA%** increased to 7.3% (1.9%).
- **EBIT%** in Q2 2026 turned positive compared to last year 4.1% (-3.1%).
- Q2 2026 **result of the period** increased and was MEUR 0.5 (-1.2).

Key financials	Q2 2026	Q2 2025	Change %	H1 2026	H1 2025	Change %	2025
Net sales, EUR 1 000	23 984	19 585	22.5%	45 262	41 135	10.0%	78 762
EBITDA, EUR 1 000	1 760	368	377.6%	4 046	1 970	105.4%	5 169
EBITDA, % of sales	7.3%	1.9%		8.9%	4.8%		6.6%
EBIT, EUR 1 000	979	-600	>100%	2 371	25	>100%	1 395
EBIT, % of sales	4.1%	-3.1%		5.2%	0.1%		1.8%
Result of the period, EUR 1 000	524	-1 215	>100%	1 427	-744	>100%	-237
Result of the period, % of sales	2.2%	-6.2%		3.2%	-1.8%		-0.3%
Earnings per share (EPS)	0.02	-0.06	>100%	0.06	-0.04	>100%	-0.01
Return on capital employed (ROCE), %				7.1%	1.2%		2.7%

Q2 2026: NET WORKING CAPITAL DEVELOPMENT

- **NWC** increased by MEUR 4.0 and totaled MEUR 45.8 (41.8).
- **Inventories** increased to MEUR 46.3 (36.4) driven by increased tungsten price.
- **Receivables** increased to MEUR 20.6 (18.1).
- **Payables** increased to MEUR 21.1 (12.7).
- **NWC%** of last 12 months sales was 55.3%.



Q2 2026: CASH FLOW

- **Cash flow before changes in NWC** was MEUR 1.9 (1.0).
- **Operating cash flow** was MEUR -2.5 (1.8).
- **Cash flow from investing activities** was MEUR -0.1 (-0.3).
- **Cash flow from financing activities** resulted to MEUR 1.5 (-2.5).

EUR thousand	Q2 2026	Q2 2025	H1 2026	H1 2025	2025
Cash flow from operating activities					
Cash flows before changes in working capital	1 869	971	4 212	3 202	5 980
Cash flows from operating activities before financial items and taxes	-1 953	2 217	-3 343	246	7 240
Net cash inflow (outflow) from operating activities	-2 484	1 818	-3 969	-341	5 921
Net cash inflow (outflow) from investing activities	-140	-299	-219	-649	-998
Net cash inflow (outflow) from financing activities	1 545	-2 548	1 727	-109	-4 155
Net increase (+)/decrease (-) in cash and cash equivalents	-1 079	-1 029	-2 462	-1 099	768
Cash and cash equivalents at the beginning of the financial period	8 171	8 781	9 515	9 040	9 040
Exchange gains/losses on cash and cash equivalents	94	-164	133	-352	-293
Cash and cash equivalents at end of the period	7 186	7 588	7 186	7 588	9 515

FINANCIAL POSITION

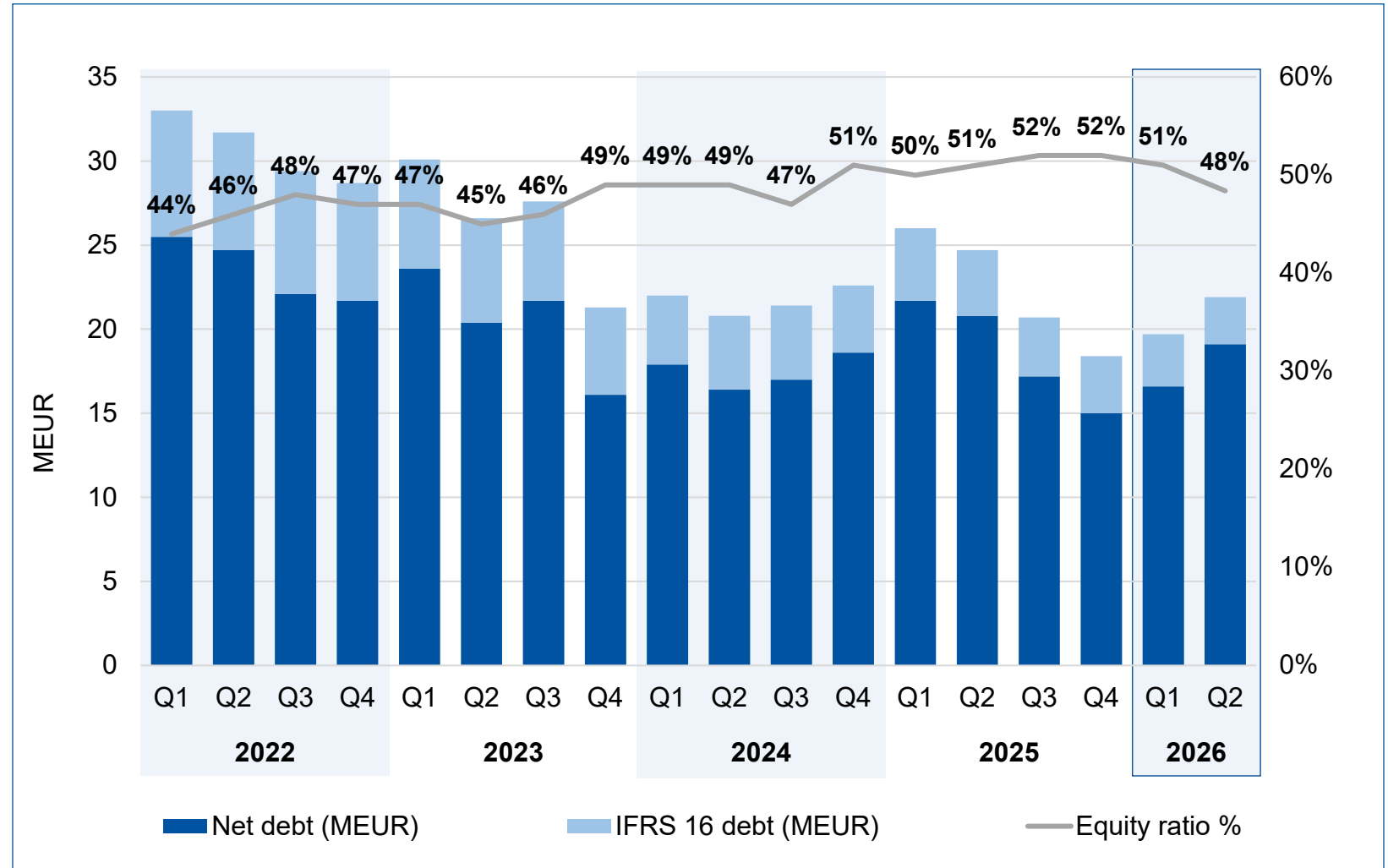
- **Cash and cash equivalents** at the end of Q2 2026 were MEUR 7.2 (7.6).
- **Total interest-bearing loans** and utilized credit limits were MEUR 26.3 (28.4) including IFRS 16 lease liabilities of MEUR 2.8 (3.9).

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

EUR thousand	30 Jun 2026	30 Jun 2025	31 Dec 2025
ASSETS			
Total non-current assets	19 108	22 440	20 744
Current assets			
Inventories	46 349	36 414	37 786
Account and other receivables	20 183	17 932	14 604
Other receivables and financial assets	387	151	295
Cash and cash equivalents	7 186	7 588	9 515
Total current assets	74 105	62 086	62 200
Total assets	93 213	84 525	82 944
EQUITY AND LIABILITIES			
Equity total	44 910	42 780	43 012
Total non-current liabilities	17 212	22 725	18 110
Total current liabilities	31 091	19 020	21 822
Total liabilities	48 303	41 745	39 932
Total equity and liabilities	93 213	84 525	82 944

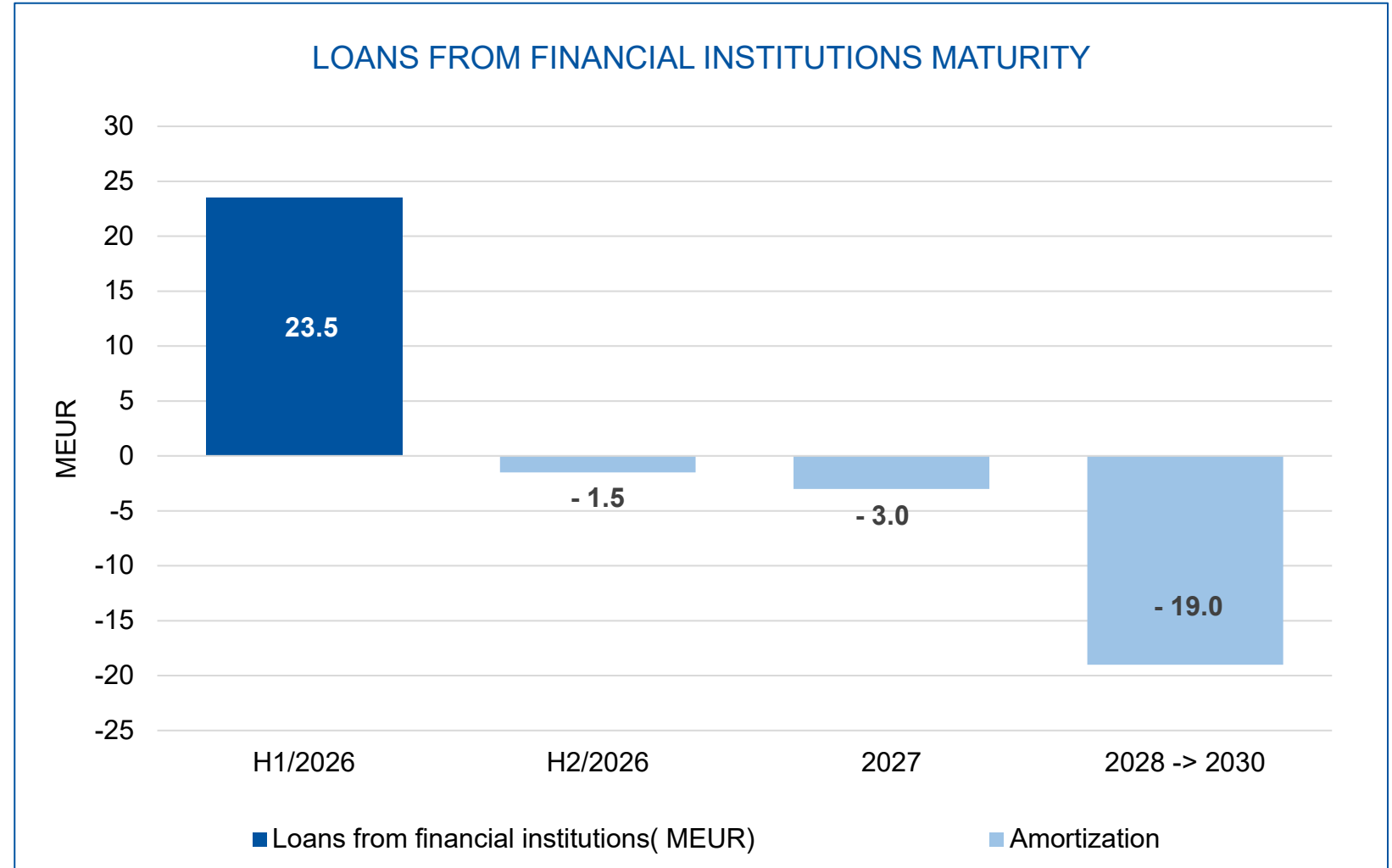
CAPITAL STRUCTURE

- **Net debt** decreased and was MEUR 19.1 (20.8).
- **Net debt/12 month rolling EBITDA** was 2.64 staying clearly below financial covenant threshold 3.50.
- **Equity ratio** remained strong at 48.4%.



LOAN MATURITY

- Loans from financial institutions at the end of Q2 2026 totaled MEUR 23.5.
- Senior loan amortization of MEUR 1.5 bi-annually in June and December.
- Company has an interest rate swap of EUR 10 million, which took effect on July 2025 and ends on 30 June 2030.



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Outlook

Mikko Kuusilehto, Group CEO



FOCUS AREAS IN 2026

STRONG GROWTH

- Together with focused distributors and direct presence
- Drive volume growth that increase market share and long-term profitability

WIN WHERE WE COMPETE

- Focus on applications and segments where Robit wins on performance and reliability
- Strengthen pricing knowledge and support distributor execution

STRONG IN THE MARKET, SOLID IN OPERATIONS

- Strengthen face-to-face customer and distributor engagement as well as secure availability and cost competitiveness
- Mitigate raw material and tariff risks through disciplined sourcing, pricing mechanisms and supply chain flexibility

FINANCIAL TARGETS AND GUIDANCE 2026

FINANCIAL TARGETS

Robit’s long-term target is to **grow faster than average market growth and achieve comparable EBIT profitability of more than 10%.**

	Long-term target	2024	2025	Rolling 12 months per 30 Jun 2026
Comparable EBIT, % of net sales, p.a.	>10%	2.8%	2.1%	4.8%

GUIDANCE

Robit estimates that **net sales in 2026 will increase** and **comparable EBIT profitability in euros will improve** compared to 2025.

Background for the guidance

The guidance is based on an assessment that demand in the mining industry will remain at a good level and that demand in the construction industry will develop positively in the second half of 2026. The guidance is based on the assumption that there will be no significant changes in exchange rates from the level effective at the end of 2025, and that possible import tariffs will not significantly weaken the company’s relative competitiveness in key markets.



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Q & A

Mikko Kuusilehto, Group CEO

Ari Suokas, Group CFO





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Thank you!

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