

Prince Pipes and Fittings Ltd.

Investor Presentation | Q2 & H1 FY27

Piping progress across every corner of nation

Safe harbor

This presentation and the accompanying slides (the “Presentation”), which have been prepared by **Prince Pipes and Fittings Limited** (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.



PRINCE PIPING SYSTEMS



Q2 & H1 FY27 RESULT HIGHLIGHTS

Performance highlights

SALES VOLUME

- Sales Volume for Q2 FY27 stood at **52,080 MT;** grew by **22% YoY**
- In H1 FY27, Sales volume stood at **92,809 MT**; a growth of **7% YoY**

REVENUE

- Revenues for the quarter stood at **INR 821 Cr;** up by **38% YoY**
- H1 FY27 Revenues stood at **INR 1,430 Cr;** grew by **22% YoY**



EBITDA

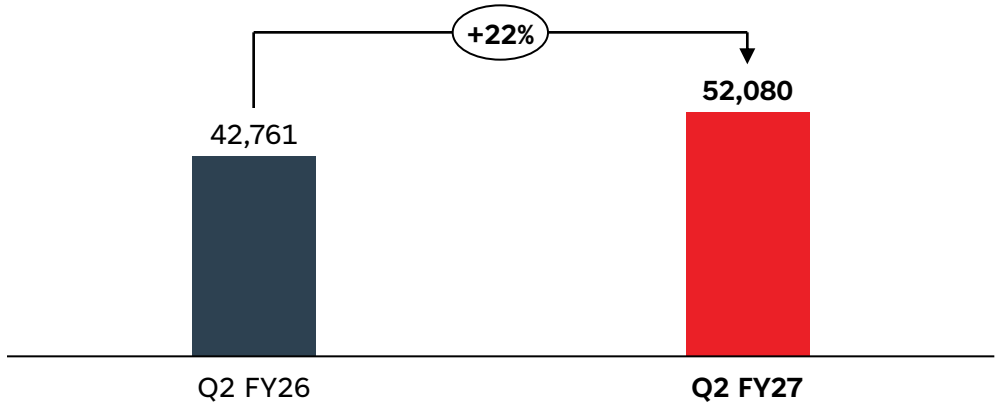
- EBITDA for the quarter stood at **INR 100 Cr;** up by **82% YoY**
- EBITDA stood at **INR 177 Cr** in H1 FY27; up **86% YoY**
- Margins for the quarter and H1 FY27 stood at **12%**

PROFIT AFTER TAX

- For Q2 FY27, PAT stood at **INR 48 Cr; up by 220% YoY.** Margins at **6%**
- PAT for H1 FY27 stood at **INR 82 Cr;** a growth of **310% YoY.** PAT Margins stood at **6%**

Q2 FY27 Key performance metrics

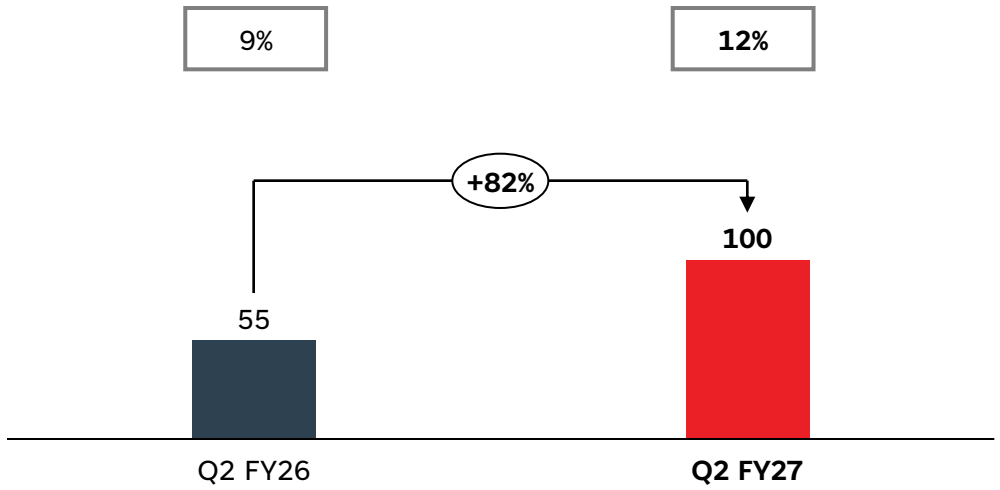
Sales Volume (in MT)



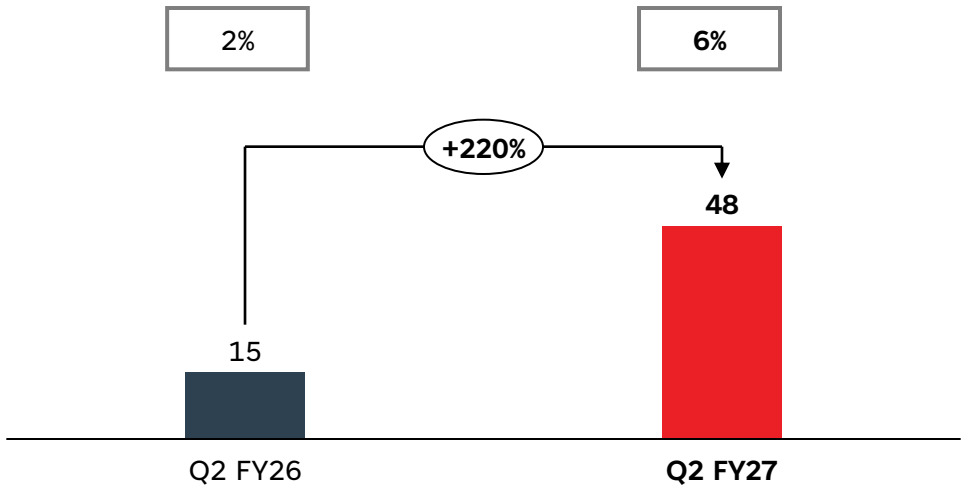
Revenue from Operations



EBITDA & EBITDA Margin (%)



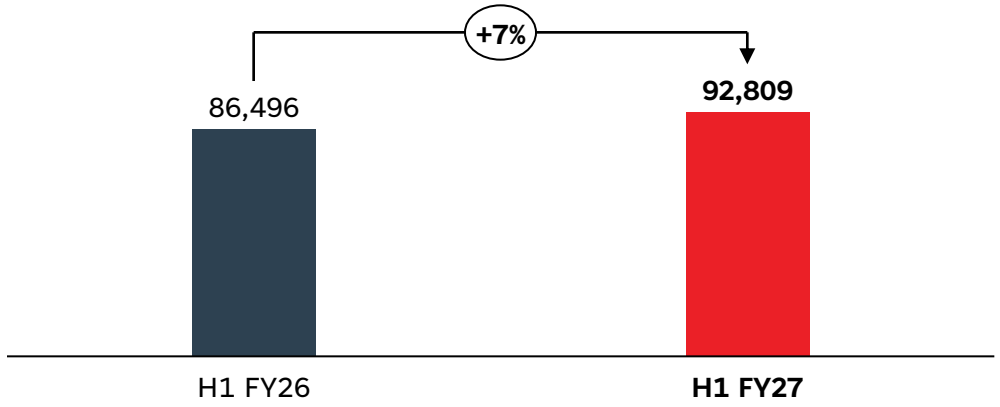
PAT & PAT Margin (%)



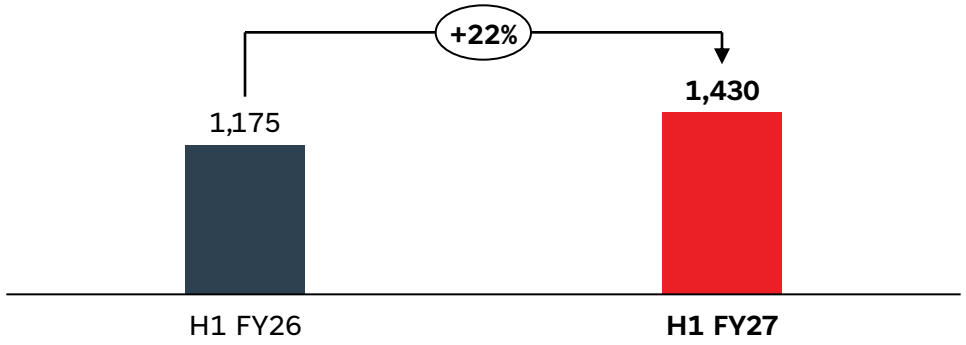
all figures in INR Cr.

H1 FY27 Key performance metrics

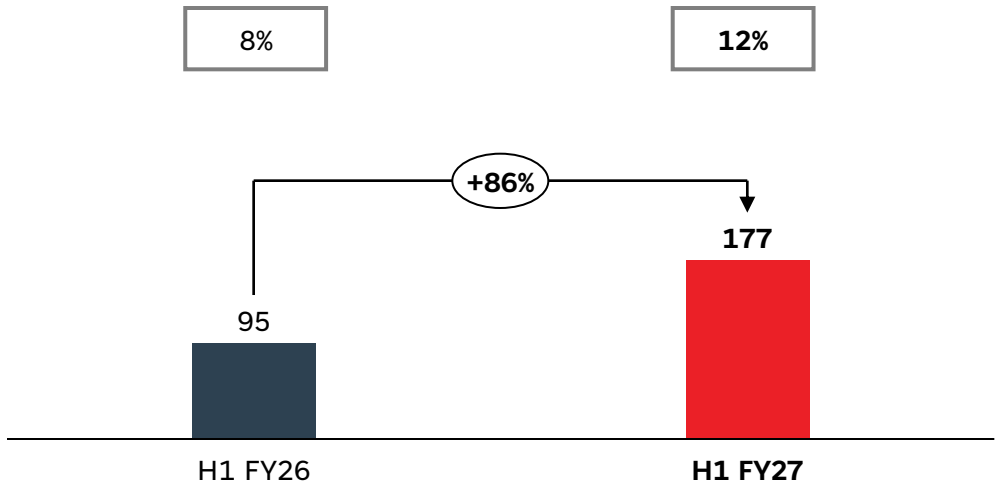
Sales Volume (in MT)



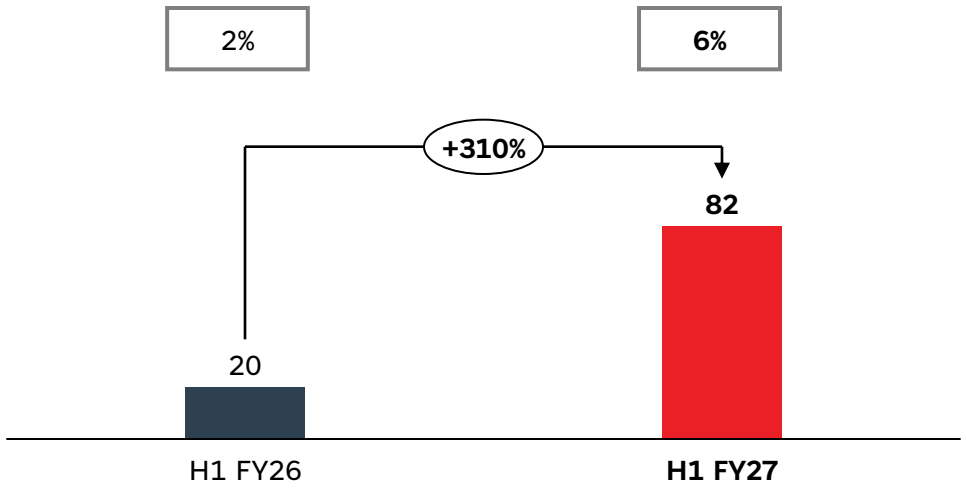
Revenue from Operations



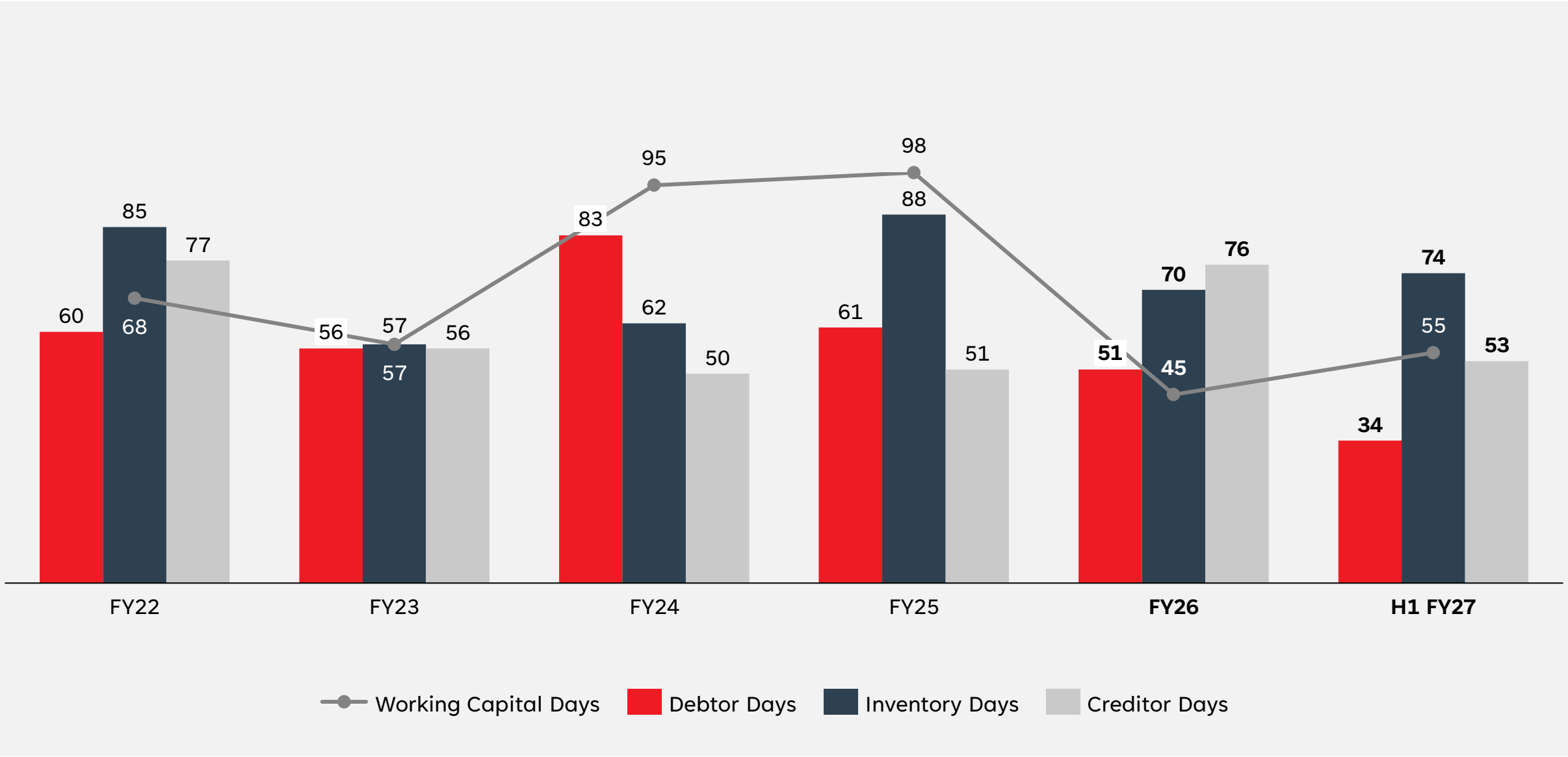
EBITDA & EBITDA Margin (%)



PAT & PAT Margin (%)



Working capital cycle



Profit & loss statement

Particulars (INR Cr)	Q2 FY27	Q2 FY26	YoY%	Q1 FY27	QoQ%	H1 FY27	H1 FY26	YoY%
Revenue from Operations	**821**	**595**	**38%**	**609**	**35%**	**1,430**	**1,175**	**22%**
Raw Material Consumed	581	427		403		983	859	
Gross Profit	**240**	**168**		**206**		**447**	**316**	
Gross Profit Margin %	**29%**	**28%**		**34%**		**31%**	**27%**	
Employee Expenses	55	45		51		106	86	
Other Expenses	85	68		78		164	135	
EBITDA	**100**	**55**	**82%**	**77**	**30%**	**177**	**95**	**86%**
EBITDA Margin %	**12%**	**9%**		**13%**		**12%**	**8%**	
Other Income	3	2		4		7	4	
Depreciation	35	33		35		70	63	
EBIT	**68**	**24**	**183%**	**46**	**48%**	**114**	**36**	**216%**
EBIT Margin %	**8%**	**4%**		**8%**		**8%**	**3%**	
Finance Cost	1	4		3		5	10	
Profit before Tax	**67**	**20**	**235%**	**43**	**56%**	**109**	**26**	**319%**
PBT Margin %	**8%**	**3%**		**7%**		**8%**	**2%**	
Tax Expense	19	5		9		27	6	
Profit after Tax	**48**	**15**	**220%**	**34**	**41%**	**82**	**20**	**310%**
PAT Margin %	**6%**	**2%**		**6%**		**6%**	**2%**	
EPS	4.3	1.3		3.0		7.4	1.8	

Balance sheet

Particulars (INR Cr)	H1 FY27	FY26
ASSETS		
Non - Current Assets		
Property, plant and equipment	1,057	1,056
Capital work-in-progress	7	24
Right of use assets	5	6
Goodwill	0	0
Other tangible assets	4	5
Intangible assets under development	8	2
Financial Assets		
(i) Investments	0	0
(ii) Loans	0	0
(iii) Other Financial Assets	15	15
Other non-current assets	29	8
Total Non - Current Assets	**1,125**	**1,116**
Current Assets		
Inventories	579	495
Financial Assets		
Investments	128	148
(i) Trade receivables	263	363
(ii) Cash and cash equivalents	59	128
(iii) Bank balances other than (ii) above	1	1
(iv) Loans	0	0
(v) Other current financial assets	11	16
Current Tax Assets	0	0
Other current assets	144	157
Total Current Assets	**1,185**	**1,308**
Total Assets	**2,310**	**2,424**

Particulars (INR Cr)	H1 FY27	FY26
EQUITY & LIABILITIES		
Equity		
(a) Equity share capital	111	111
(b) Other equity	1,604	1,534
Total Equity	**1,715**	**1,645**
Liabilities		
Non - Current Liabilities		
Financial liabilities		
(i) Borrowings	38	62
(ii) Lease liabilities	2	1
Other Financial Liabilities	0	0
Provisions	27	26
Deferred Tax Liabilities (net)	21	24
Total Non - Current Liabilities	**88**	**113**
Current Liabilities		
Financial liabilities		
(i) Borrowings	60	78
(ii) Lease liabilities	3	4
(iii) Trade payables		
(a) total outstanding dues of micro enterprises and small enterprises	47	33
(b) total outstanding dues of creditors other than micro enterprises and small enterprises	238	359
(iv) Other financial liabilities	58	83
Provisions	4	4
Current tax liabilities	12	5
Other Liabilities	85	100
Total Current Liabilities	**507**	**666**
Total Liabilities	**595**	**779**
Total Equity and Liabilities	**2,310**	**2,424**

Cashflow statement

Particulars (INR Cr)	H1 FY27	H1 FY26
Cash Flow from Operating Activities		
Profit before Tax	109	26
Adjustment for Non-Operating Items	76	74
Operating Profit before Working Capital Changes	**185**	**100**
Changes in Working Capital	116	116
Cash Generated from Operations	**69**	**216**
Less: Direct Taxes paid	-23	-16
Net Cash from Operating Activities	**46**	**200**
Cash Flow from Investing Activities	**-52**	**-186**
Cash Flow from Financing Activities	**-64**	**-55**
Net increase/ (decrease) in Cash & Cash equivalent	**-70**	**-41**
Cash and cash equivalents as at the beginning of the period	**128**	**80**
Cash and cash equivalents at the end of the period	**58**	**39**

PRINCE
PIPING SYSTEMS



COMPANY OVERVIEW

About the company

- Over the last 4 decades, Prince Pipes has emerged as a leader in the Indian pipes and fittings industry, creating innovations in plumbing, irrigation, storage, and sewerage systems. Now the journey has taken a much larger scale.
- Today we are one of India's largest integrated piping solutions providers. Our operations continue to expand across agriculture, plumbing, borewell categories, and are building the widest sewerage range and underground drainage solutions.
- Prince Pipes has an extensive pan-India distribution network of over 1,500 channel partners. With nine manufacturing units we are well positioned to address the growing potential of the Indian pipes and fittings industry.



VISION

To be an acknowledged leader in Indian plastic piping industry by exceeding customers expectations and maximizing bottom line for all our stake holders.

MISSION

Our mission is to bring a revolution in plastic piping industry through innovative solutions which would create a profitable growth and benefit our customers & the society at large.

Prince Pipes – at a glance

1987
Incorporation

9
No. of Facilities

7
Warehouses

1,500+
Channel Partners

CRISIL A+
Outlook: NEGATIVE

2,392
Employees

INR 2,974 Cr
Market Cap (November 02, 2026)

INR 73 Cr *
PAT (For FY 2026)

4,35,222 MTPA
Total Installed Capacity

AQUEL BY PRINCE
Bathware Brand

PRINCE & TRUBORE
Piping Product Brands

STOREFIT
Water Tank Brand

- Amongst **TOP 5 PROCESSORS** in Piping Industry
- More than **4 DECADES** of Operations
- Strategic located **MANUFACTURING UNITS**
- Industry's Most **TRUSTED BRAND**

*Note: *exceptional item for FY26 represents INR 2.05 cr net of tax towards estimated increase in provision for employee benefits arising from the implementation of the New Labour Code*

Our growth journey so far

2023

- Mr. Jayant Chheda, CMD, bestowed with the Lifetime Achievement Award by Modern Plastics
- Embarks on a new phase of growth with launch of Modern Plumbing and Bathware
- Haridwar plant honoured with the Imexl Commitment Prize by Kaizen Hansei
- Chennai plant awarded IGBC Gold Rated Green Factory Building Certification

2024

- Acquired renowned Bathware Brand Aquel and identified assets for Rs. 55 crore
- Prince Pipes is now a Great Place to Work (GPTW) certified organization
- Mr. Parag Chheda, JMD, bestowed with 'Most Inspiring Entrepreneurs to Watch in 2024' by Times of India
- Prince Pipes is among the Top 2 Most Desired Brands in the Pipes Category – as declared by TRA Research

2025

- Manufacturing unit commissioned at Begusarai, Bihar, strengthening our presence in Eastern region
- Won Ambition Box Employee Choice Award

2026

- Completed second tranche of asset purchase agreement of Bathware manufacturing unit at Bhuj, Gujarat
- Launched **Smartfit plus** CPVC range across markets
- Rolled out new brand campaign – ***INDIA KI PRAGATI KA TAJ***
- Launched Low noise PP pipe system **- DECILO**

2022

Jaipur plant awarded IGBC Platinum rated Green Building certification by the Indian Green Building Council (IGBC)

2021

- Manufacturing unit commissioned at Sangareddy, Telangana, to strengthen strategic presence in South India
- Jaipur plant awarded Gold Award by National Awards for Manufacturing Competitiveness (NAMC) 2021

2020

- Prince Pipes collaborates with Lubrizol compounds
- Launch of Storefit Water Tanks across India

2019

- Manufacturing unit at Jobner, Rajasthan to cater to increasing volume demand
- Company successfully listed on BSE and NSE

2018

Expands reach as a B2C brand with Akshay Kumar as brand ambassador

2015

- Mr. Jayant Chheda, CMD, received the "Lifetime Achievement Award" at Vinyl India Conference
- "IMEA Award" for Haridwar factory by Frost & Sullivan

1989

1st PVC Fittings Manufacturing Unit initiated to provide total piping solutions

1995

Manufacturing unit at Athal (Silvassa-D & N.H) established to set-up a large-scale Injection Moulding facility

2000

Set up a new extrusion unit at Dadra (Silvassa - D & N.H) to augment the pipe manufacturing capacity

2005

Prince Pipes achieved the Rs.100 Crore benchmark

2008

Manufacturing unit at Haridwar (UK) established to serve increasing demand

2012

Acquired "Trubore"- from Chemplast Sanmar Group along with their two manufacturing units at Kolhapur & Chennai

Key business segments



PIPING BUSINESS

PRINCE PIPING SYSTEMS



MODERN PLUMBING SOLUTIONS

MODERN PLUMBING

Bring Home world class plumbing solutions



WATER STORAGE

STOREFIT Paani Ka Bank



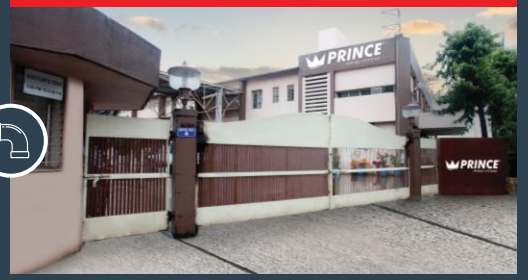
BATHWARE

Aquel By PRINCE

FAUCETS | SANITARYWARE SHOWERS | CISTERNS

Strategically located manufacturing units across the country

ATHAL (1995)



Installed Capacity **12,079** MTPA

DADRA (2000)



Installed Capacity **83,268** MTPA

HARIDWAR (2008)



Installed Capacity **89,517** MTPA

CHENNAI (2012)



Installed Capacity **49,874** MTPA

KOLHAPUR (2012)



Installed Capacity **21,780** MTPA

JAIPUR (2019)



Installed Capacity **51,063** MTPA

SANGAREDDY (2021)



Installed Capacity **56,304** MTPA

BEGUSARAI (2025)



Installed Capacity **71,337** MTPA

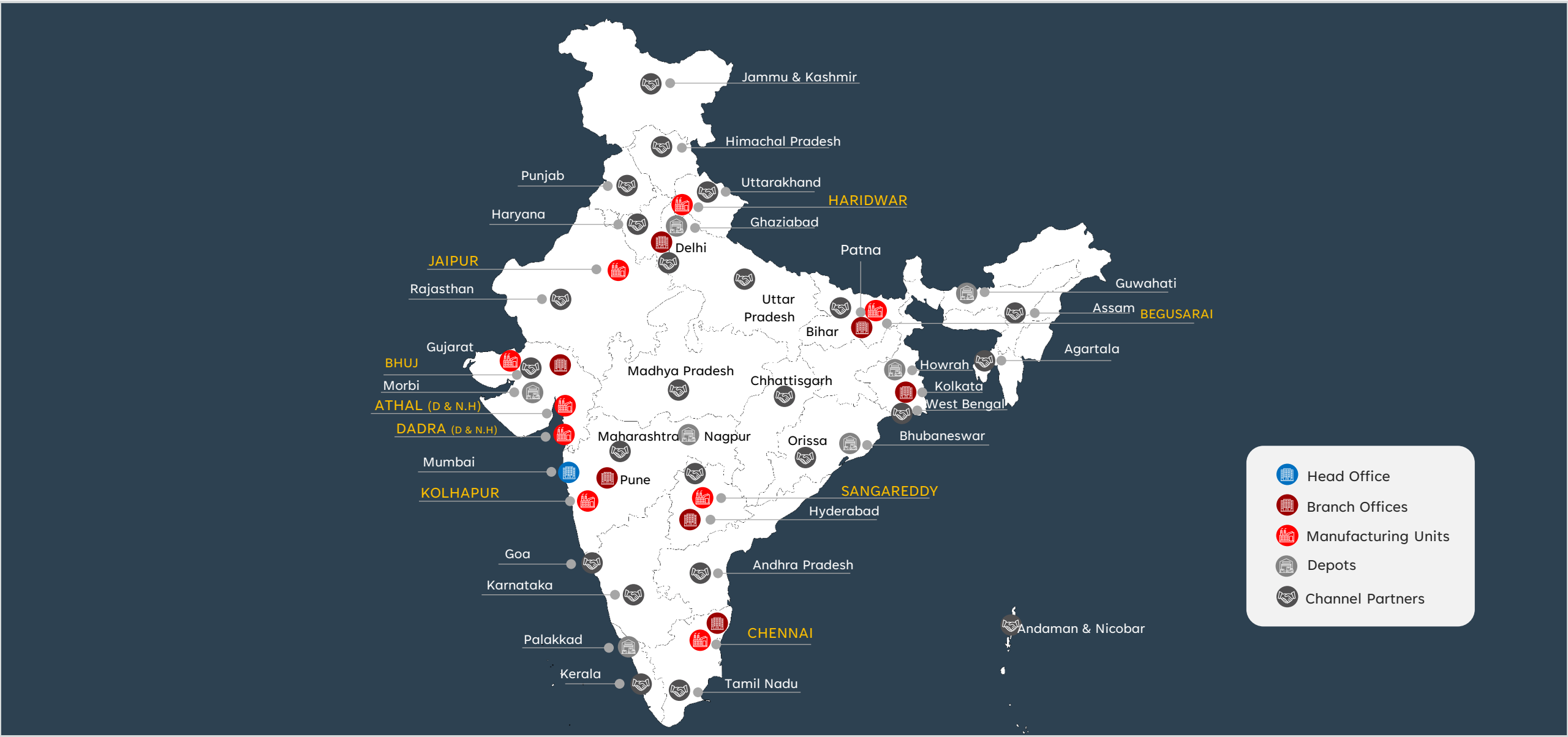
BHUJ (2026)



Product Manufactured

Pipes | Fittings | Tanks | Bathware

Growing distribution network



Experienced leadership



MR. JAYANT S. CHHEDA
Founder, Chairman and Managing Director

Leads by extensive industry knowledge, more than four decades of experience and a founder member since Prince Pipes' incorporation. He was conferred with the Lifetime Achievement Award at Vinyl India Conference, 2014 and with Lifetime Achievement Award by Modern Plastics in 2023.



MR. PARAG J. CHHEDA
Joint Managing Director

Associated with the company since 1994. Was awarded Inspiring 'Business Leader Award 2016' at the Economic Times Summit.



MR. VIPUL J. CHHEDA
Executive Director

His honed skills and dedication towards our vision over last 28 years has made him a vital part of our growth story.



MR. RAJENDRA GOGRI
Independent Director

Brings experience of nearly four decades and served as the Chairman & Managing Director of Aarti Industries Ltd. His sharp skills in financial and commercial matters set him apart.



MRS. AMISHA VORA
Independent Director

Has been appointed as a Non-Executive Women Independent Director on the Board of the Company w.e.f Aug 2023. She is highly acknowledged equity market veteran, with 35+ years of experience and is CMD of Prabhudas Lilladher Group



MR. ANKUR BANSAL
Independent Director

He is the Co-Founder and Director of BlackSoil, an alternative credit platform. Before co-founding BlackSoil, he worked with J.P. Morgan, Citi and Morgan Stanley. He is a Chartered Accountant and a Chartered Financial Analyst by qualification.

Awards & achievements

2016

Certificate of appreciation for active association at the Gujarat Premier 10th Mega Industrial Exhibition VCCI Global Trade Show 2016

Mr. Parag Chheda - JMD was awarded the 'Inspiring Business Leader Award' at the Economic Times Summit, 2016

Digital Transformation Awards 2016 – Transformation with Cloud Networking by Citrix

2017

The Economic Times Polymers Awards 2017 – for Excellence in Building and Construction (Plumbing) Large Enterprises



2021 & 2022

Awarded Brand of the year- pipes at Reality+ INEX Awards 2021

Jaipur plant wins gold at National awards for Manufacturing competitiveness 2021

Nihar Chheda wins "ET POLYMERS - Next Generation Leader" Award 2021

Awarded the best channel Loyalty Program in the customer FEST Awards 2022

2023

Awarded The best channel Loyalty Program for second time at the customer FEST Awards

Wins Sustainability 4.0 awards by Frost & Sullivan

Wins brand of the year water Technologies award by INEX Reality

2024

Founder and Chairman Mr. Jayant Chheda awarded the lifetime achievement award by Society of Plastic Engineers India

Athal plant wins the IMEXL commitment prize for facilitating operational excellence and sustainable improvement culture

Mr. Parag Chheda, JMD, bestowed with 'Most Inspiring Entrepreneurs to Watch in 2024' by Times of India

2025

Achieved Great Place to Work (GPTW) certification

Prince Pipes was among top 2 in most desired brands in Pipes category as declared by TRA Research in Most Desired Brand, 2024

Awarded Ambition Box Employee Choice Award

PRINCE®
PIPING SYSTEMS



PRODUCT PORTFOLIO

Product basket (1/3)

PLUMBING & INDUSTRIAL SYSTEMS



SMARTFIT PLUS
CPVC PLUMBING SYSTEMS



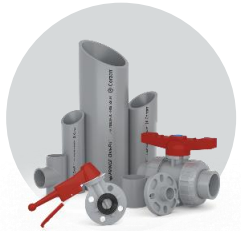
GREENFIT®
PP-R Plumbing & Industrial Piping Systems



EASYFIT®
UPVC Plumbing Systems



EASYFIT® RE
Reclaim Piping Systems



ONEFIT
CPVC Industrial Piping Systems



EASYFIT® iN
Industrial Piping Systems

SEWERAGE & UNDERGROUND



SILENTFIT®
Low Noise SWR Systems



ULTRAFIT®
SWR Piping Systems



FOAMFIT™
Underground Drainage Piping Systems



DRAINFIT™
UPVC Underground Drainage Piping Systems



CORFIT®
Underground Double Wall Corrugated Pipes



DURAFIT™
FRP Manhole & Chamber Covers

New Addition to the Portfolio



Low noise Polypropylene Pipe system - DECILO



AERATOR
FOR HIGH-RISE BUILDINGS



BIOFIT
Septic tanks for wastewater management

Product basket (2/3)

AGRICULTURE, WATER STORAGE & SUB SURFACE DRAINAGE



AQUAFIT®
Agriculture Piping Systems



SAFEFIT®
Borewell Systems



PEFit AQUA
HDPE PIPING SYSTEMS



STOREFIT®
Paani Ka Bank



RAINFIT®
Roofwater Systems



TERRAFIT
Perforated Corrugated Pipes for Sub-Surface Drainage

WIRE PROTECTION



CABLEFIT
CABLE DUCTING PIPES



WiREFIT™
Electrical Conduit Pipes & Fittings

PTMT TAPWARE





DURATAP
PTMT TAPWARE

Product basket (3/3)

A strong platform, complementary to Prince's growth plans in the high growth Indian bathware market

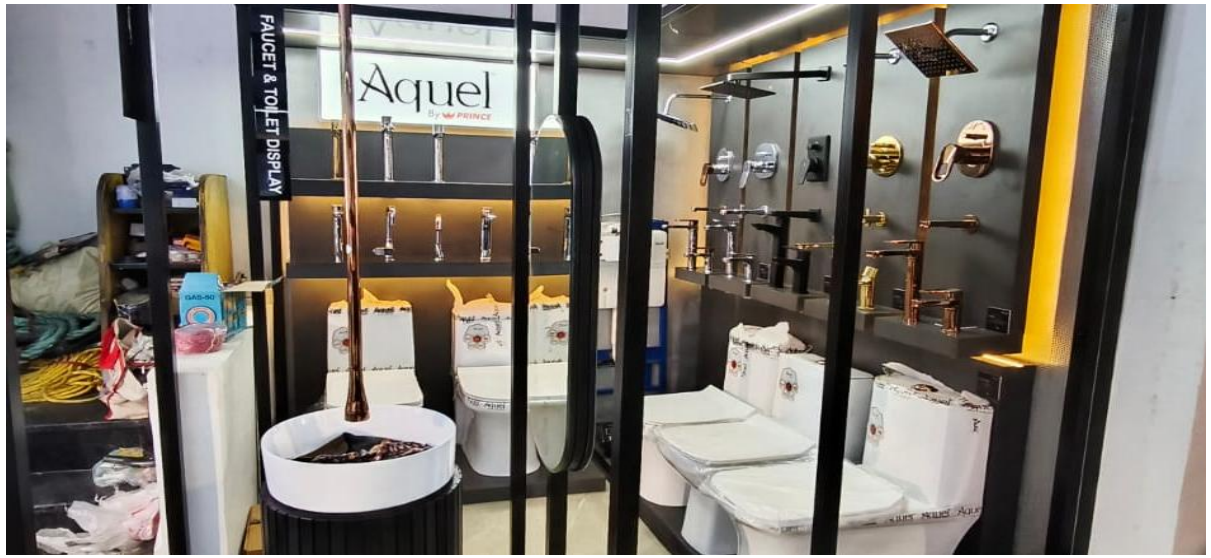


Acquisition presents strong synergies and advantages:

- Direct access to an iconic brand along with state-of-the-art facility
- Increase in presence in the plumbing and bathing segments, enables Prince to increase its participation and contribution to the high growth real estate
- Access to distribution channel in major markets across India
- Presents opportunity to build greater depth for Prince's bathware segment and leverage Aquel's iconic brand equity

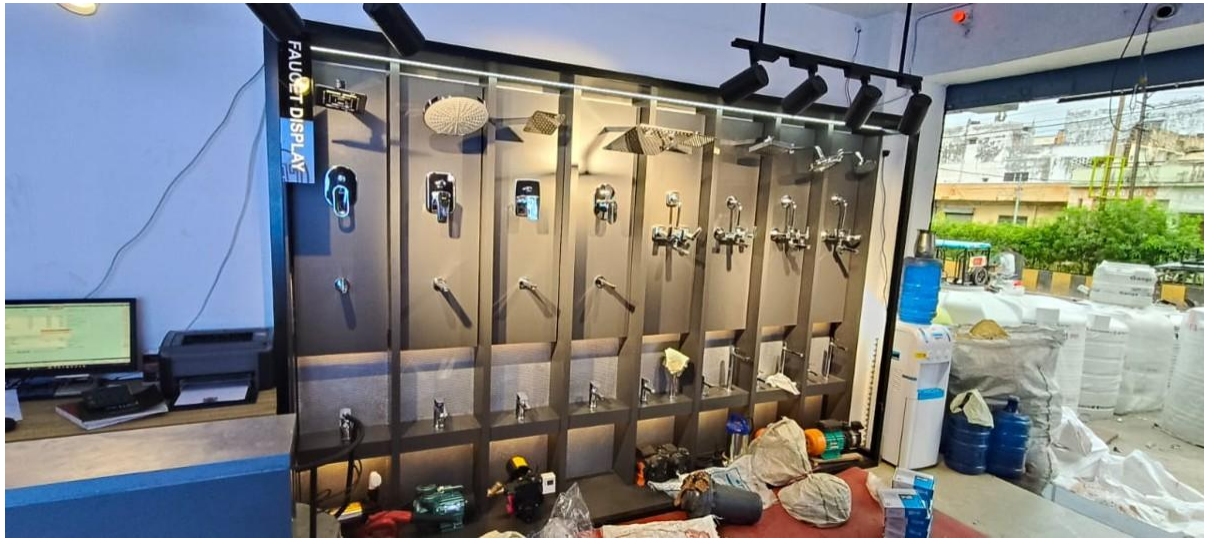


New display centers of Aquel – Rajasthan (1/2)









New display centers of Aquel – Punjab (2/2)









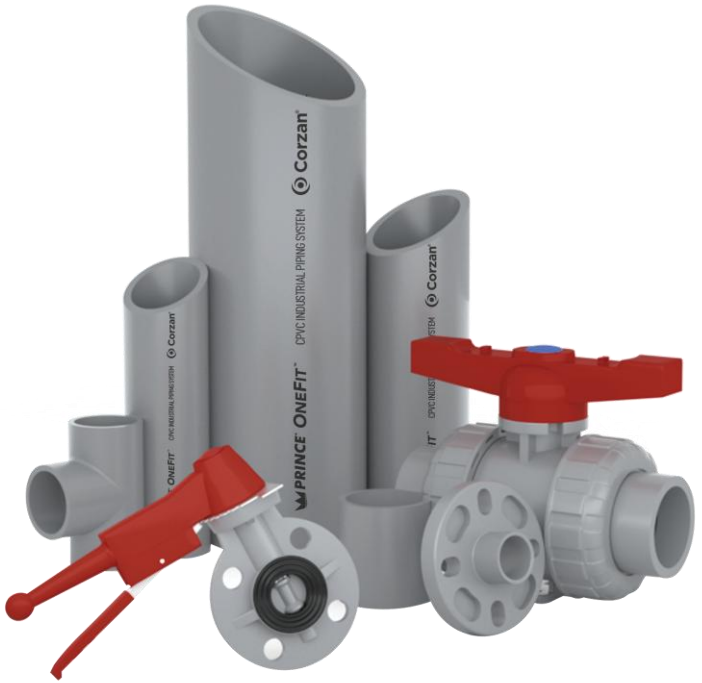








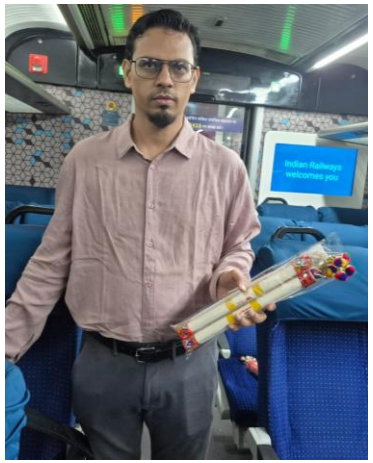
PRINCE
PIPING SYSTEMS

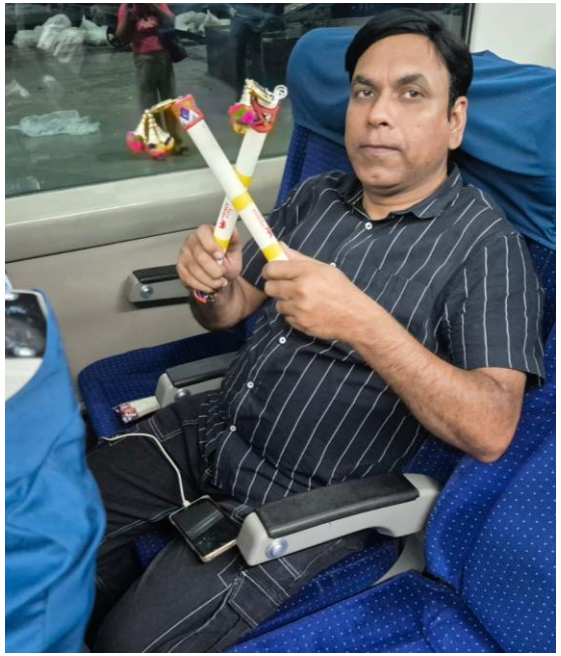


BRANDING INITIATIVES

Dandiya distribution in Shatabdi Express









Ashadhi Ekadashi Festival





















Branding at strategic locations







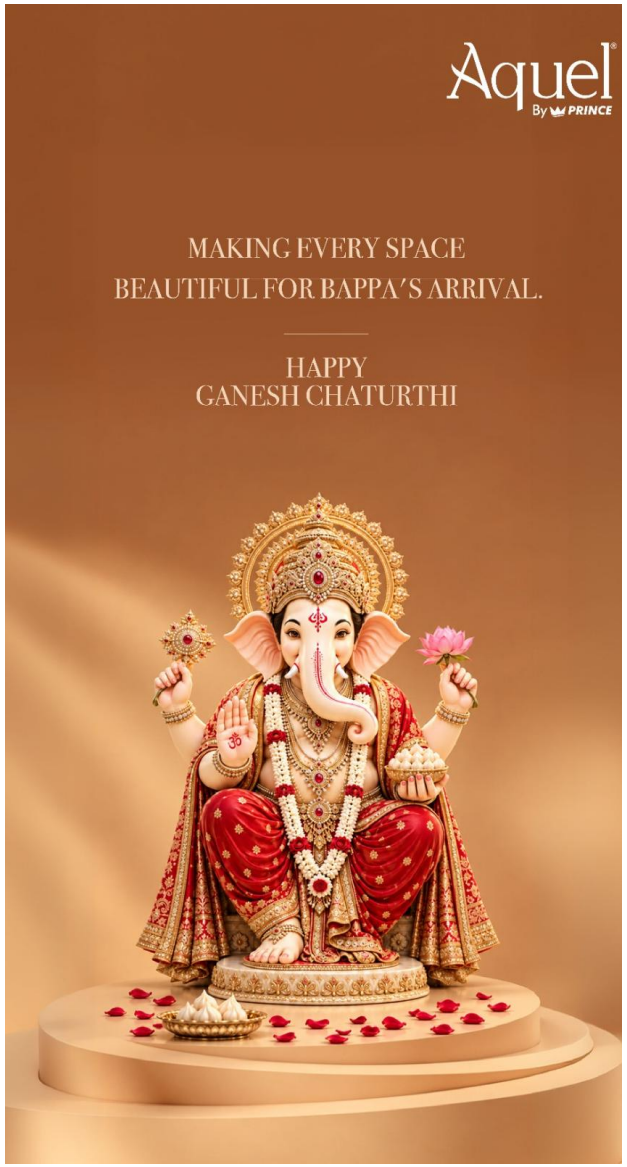




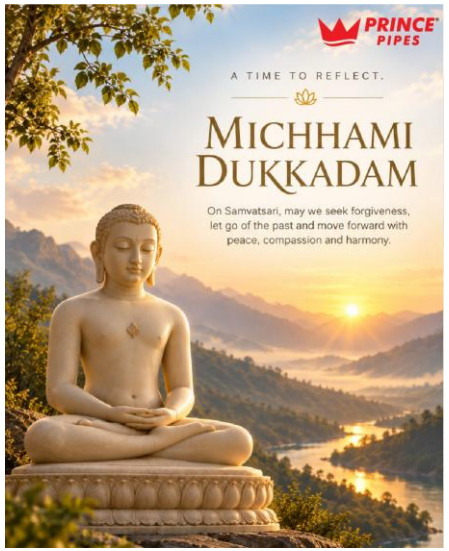




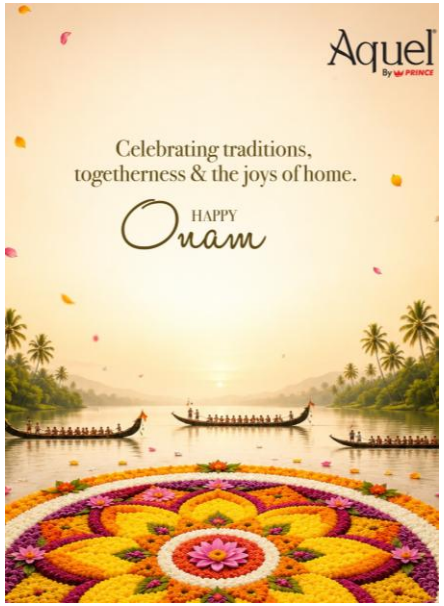
Digital marketing initiatives (1/2)

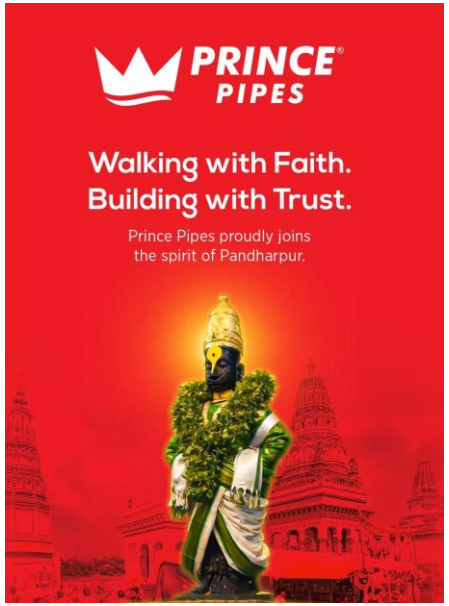




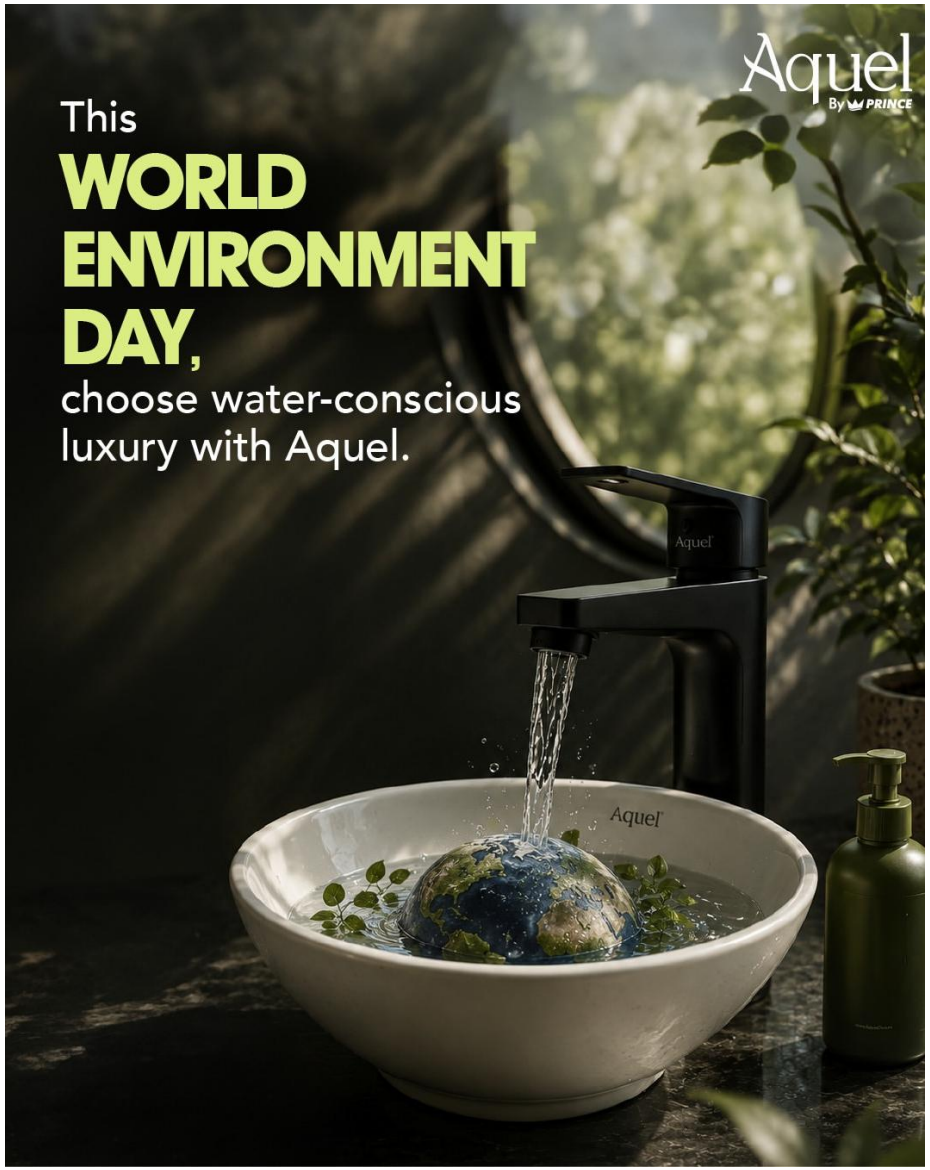








Digital marketing initiatives (2/2)













Plumbers, Architects and Retailers Meeting















PRINCE
PIPING SYSTEMS

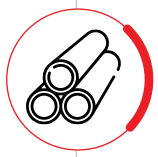


POISED FOR FUTURE GROWTH

Growth strategy

BUILDING PRESENCE ACROSS THE PRODUCT CHAIN TO STRENGTHEN INDIA'S WATER INFRASTRUCTURE

PRESENCE ACROSS WATER INFRASTRUCTURE - ADDING DEPTH TO PRODUCT PORTFOLIO



- Continue to launch state-of-art products in the piping division to bring innovative and global products to the domestic market
- Launched: Prince Onefit with Corzan CPVC technology ; New vertical – Modern Plumbing & Expansion into Prince Bathware

PREMIUMISATION - THE KEY TO BRAND GROWTH



- Transforming marketing strategy to create demand-pull to emphasise value of Prince products
- High decibel BTL a branding campaigns, road shows with dealers, architects, builders, plumber meets, education & awareness campaigns, active channel partner engagements

BUILDING FUTURE CAPACITIES & MANUFACTURING EXCELLENCE



- Aim of being future fit, build multiple pillars of the business
- Built footprint across the country with state-of-the-art manufacturing facilities

INNOVATION CAPABILITIES - BRING STATE-OF-ART GLOBAL PRODUCTS



- Strategically driving activities towards diversification strategy to bring new global products to the Indian market
- Also bring new technology and global knowledge to bolster India's water infrastructure

DRIVING ESG - PROGRESS WITH PURPOSE



- Delivery of growth, which is consistent, competitive, profitable and responsible
- Overarching goal remain: Achieve cost reductions by continuously optimizing our production processes and organizational structures

STRONG & GROWING NETWORK OF PAN-INDIA CHANNEL PARTNERS



- Long term and relationship driven
- Channel associate ecosystem of over 1500 partners an integral part of business delivery to drive mutual and sustainable growth

Always staying ahead of the curve



2008
First company to venture into North India and set up a plant at Haridwar

2012
Acquired Chennai & Kolhapur plant through inorganic strategy from Chemplast Sanmar

2014
Early movers in Eastern India with a unique asset light model

2020
Tie up with Lubrizol to form CPVC compound and market the brand FlowGuard Plus

2021
Commissioning of Telangana plant, marking the Company's expansion towards South India

2023
Collaborations to bring global technologies to industry. Diversified into Modern Plumbing

2024
Acquire Renowned Bathware Brand Aquel

2025
Commissioning of Bihar Plant, marking the Company's expansion towards East India

2026
Successfully completed second tranche of asset purchase agreement of Bathware Manufacturing unit at Bhuj, Gujarat

Focus on triple bottom line

TRIPLE BOTTOM-LINE GOALS

- Environmental
- Financial
- Social

GREEN ENERGY UP TO Q2 FY27

11,67,768 Tree Seedlings Grown for a Decade

35,584 MT Coal Burned

Reduce Green-house gas emissions over the past years

37% Carbon emission reduced (MJ/MT production) since FY-17

1,81,132 MT Carbon Footprint saved since FY-17

1,05,118 MWH of Green Energy used since FY-20

~ 21% Total energy requirement fulfilling through Renewable Energy sources for Q2 FY27

Embracing Green Energy across Factories

To improve Equipment Efficiency & Machine Output

Energy Audit conducted through 3rd party to Curb Energy Leakages

CSR initiatives

Water Access and Augmentation

Prince Pipes and Fittings Ltd., in partnership with Ambuja Foundation, continued its Water Access & Augmentation Project in Rajasthan, creating over 56,000 m³ of water storage capacity and benefiting 3,194 people directly and nearly 40,000 indirectly through water conservation, efficient irrigation, and community-led sustainability initiatives, contributing to SDG 6 (Clean water & sanitation) , SDG 13 (Climate Action) and SDG 15 (Life on Land)





Education & Women Empowerment





Prince Pipes and Fittings Ltd., in partnership with Mahita Organisation, continued the "Improving the Quality of Life" initiative in Sangareddy, Telangana, supporting girls' education, student development, and sustainable livelihoods through scholarships, career guidance, farmer training, and women entrepreneurship programmes, contributing to SDG 4 (Quality Education), SDG 5 (Gender Equality) and SDG 8 (Decent work & Economic growth)

Healthcare & Community Wellbeing

Prince Pipes and Fittings Ltd., in partnership with Empower Foundation, implemented the Swasthya Sathi Programme in Begusarai, Bihar, reaching 5,100+ individuals through 57 health camps and facilitating 1,918 tele-consultations. The initiative also supported 500 beneficiaries in accessing government health insurance schemes and strengthened community health awareness and frontline healthcare capacity, contributing to SDG 3 (Good Health & Well-being)





CSR initiatives

Integrated Community Development

Prince Pipes and Fittings Ltd., in partnership with Ambuja Foundation, launched an Integrated Community Development Programme in Haridwar, Uttarakhand, planting 200 saplings, deploying 3 e-loaders for waste management, installing 100 streetlights, and developing a Smart School with improved learning and drinking water facilities. The initiative also promoted community well-being through health and hygiene awareness programmes, contributing to SDG 3 (Good Health & Well-being), SDG 4 (Quality Education), SDG 11 (Sustainable Cities & Communities) and SDG 13 (Climate Action)









Founding Literacy & School Transformation

Prince Pipes and Fittings Ltd., in partnership with Learning Link Foundation, launched the Gyan Shakti Whole School Transformation Programme in Begusarai, Bihar, benefiting around 2,250 students and 45 teachers across 9 government schools. The initiative focused on strengthening foundational literacy and numeracy through teacher training, learning resources, child-centric teaching methods, and improved learning environments, contributing to SDG 4 (Quality Education)

PRINCE
PIPING SYSTEMS



WAY FORWARD

Way forward

Building presence across the product chain to strengthen India's water infrastructure

Achieving sustainable growth through judicious operational methods and product innovation

Expanding our distribution network across target markets



Improving RoCE and RoE ratios by monitoring volume and price growth

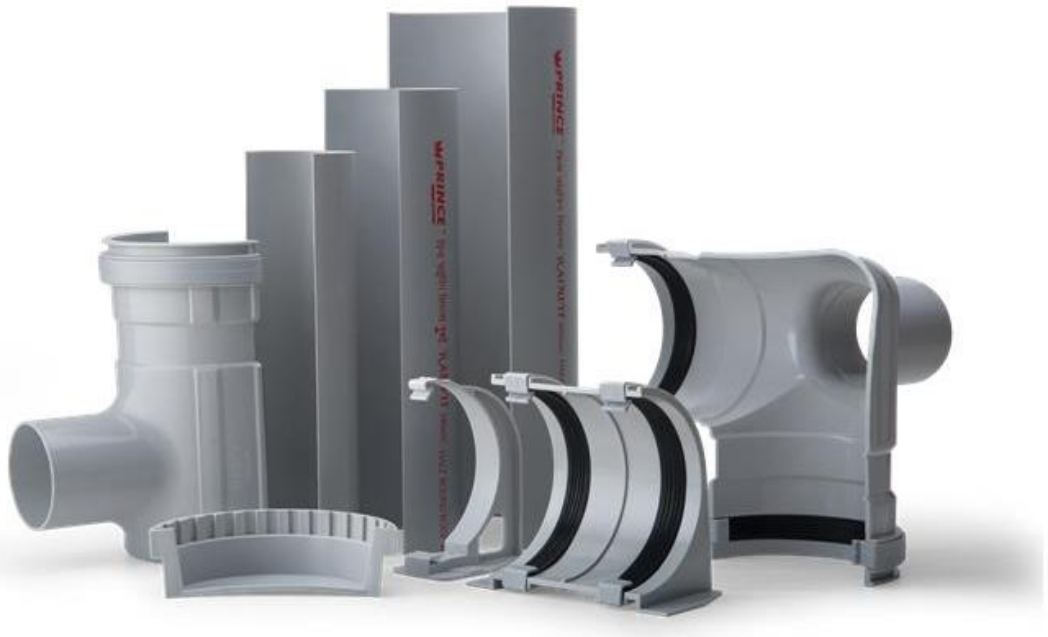
Reducing costs to ensure comfortable EBITDA margins

Introducing value added products to ensure cost efficiency and enhanced market share

Investment rationale

- Legacy Pipe manufacturer – core competency growing in piping business
- Committed to transforming India's water infrastructure through innovation
- Huge headroom for domestic growth – with Per Capita PVC Consumption lowest in India compared globally
- Long term demand visibility led by Real Estate, Industrial Agriculture & infrastructure
- Strong domain expertise of promoters along with execution prowess



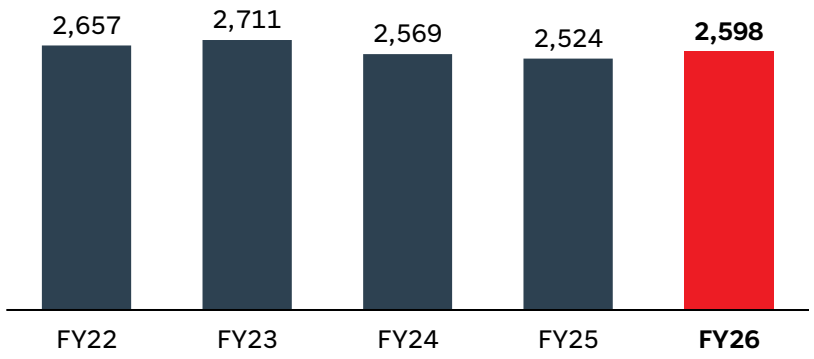


HISTORICAL FINANCIAL HIGHLIGHTS

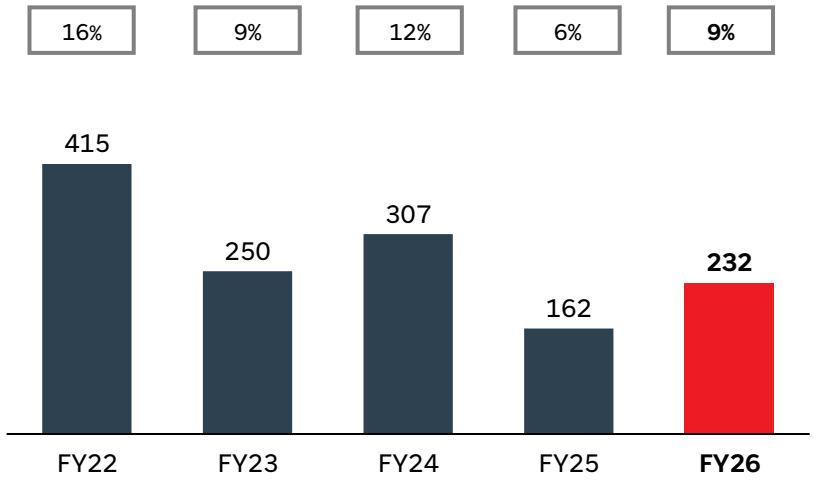
Key financial performance in charts

all figures in INR Cr.

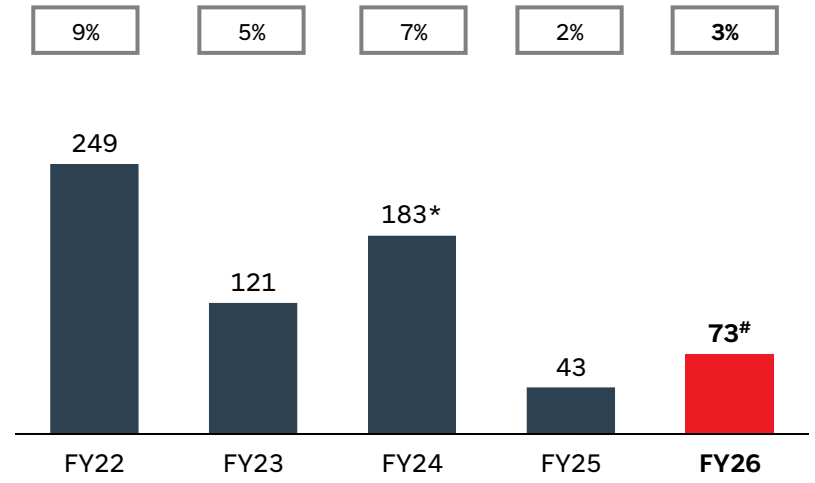
Revenue from Operations



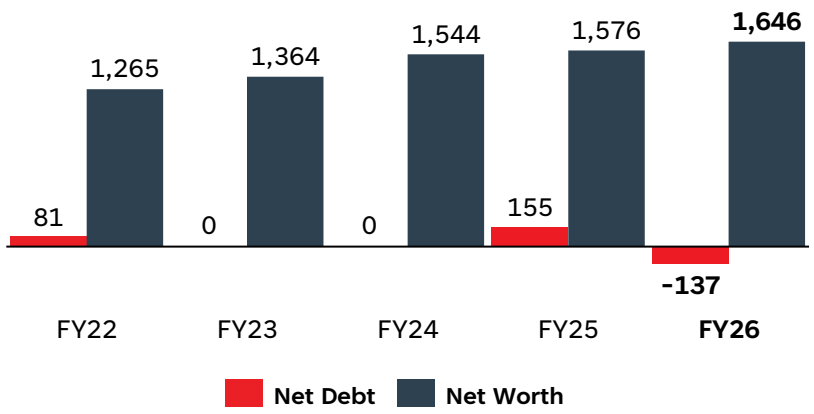
EBITDA & EBITDA Margin (%)



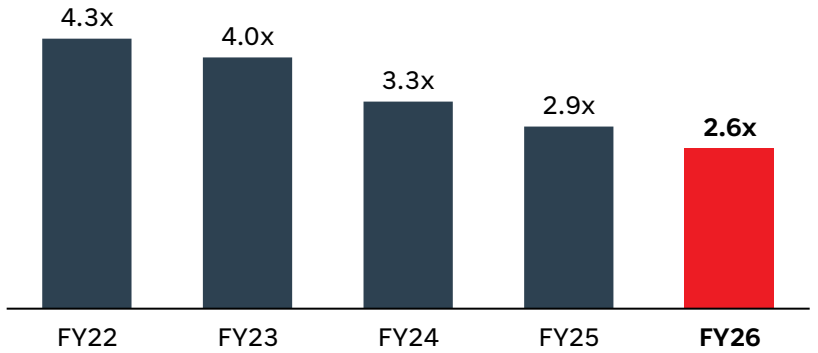
PAT & PAT Margin (%)



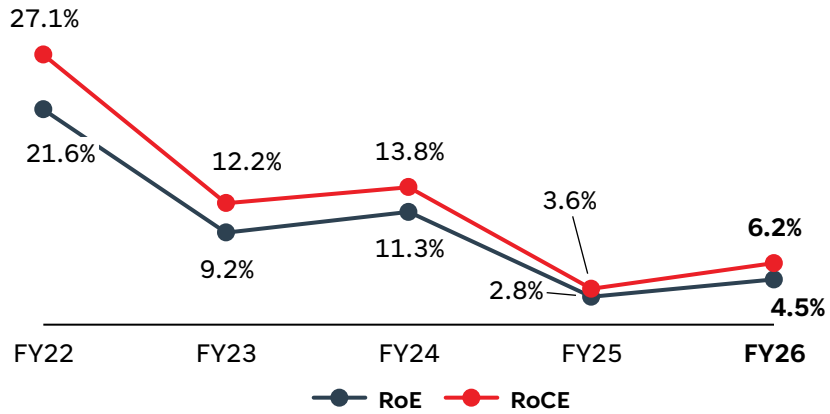
Net Debt & Net Worth



Net Fixed Assets Turnover Ratio (x)



RoE (%) & RoCE (%)



*Note: * - Exceptional item for FY24 represents net gain of INR 17.93 crore; # - exceptional item for FY26 due to INR 2.05 cr net of tax towards estimated increase in provision for employee benefits arising from the implementation of the New Labour Code*

Thank You

For further information, please contact:

COMPANY:

Prince Pipes and Fittings Ltd.

CIN: L26932DN1987PLC005837

Mr. Anand Gupta, Chief Financial Officer

investor@princepipes.com

www.princepipes.com

INVESTOR RELATIONS ADVISORS:

MUFG Intime India Private Limited

A part of MUFG Corporate Markets,
a division of MUFG Pension & Market Services

Mr. Sumeet Khaitan

sumeet.khaitan@in.mpms.mufg.com

Mr. Omkar Bagwe

omkar.bagwe@in.mpms.mufg.com

For Meeting request - Click here

