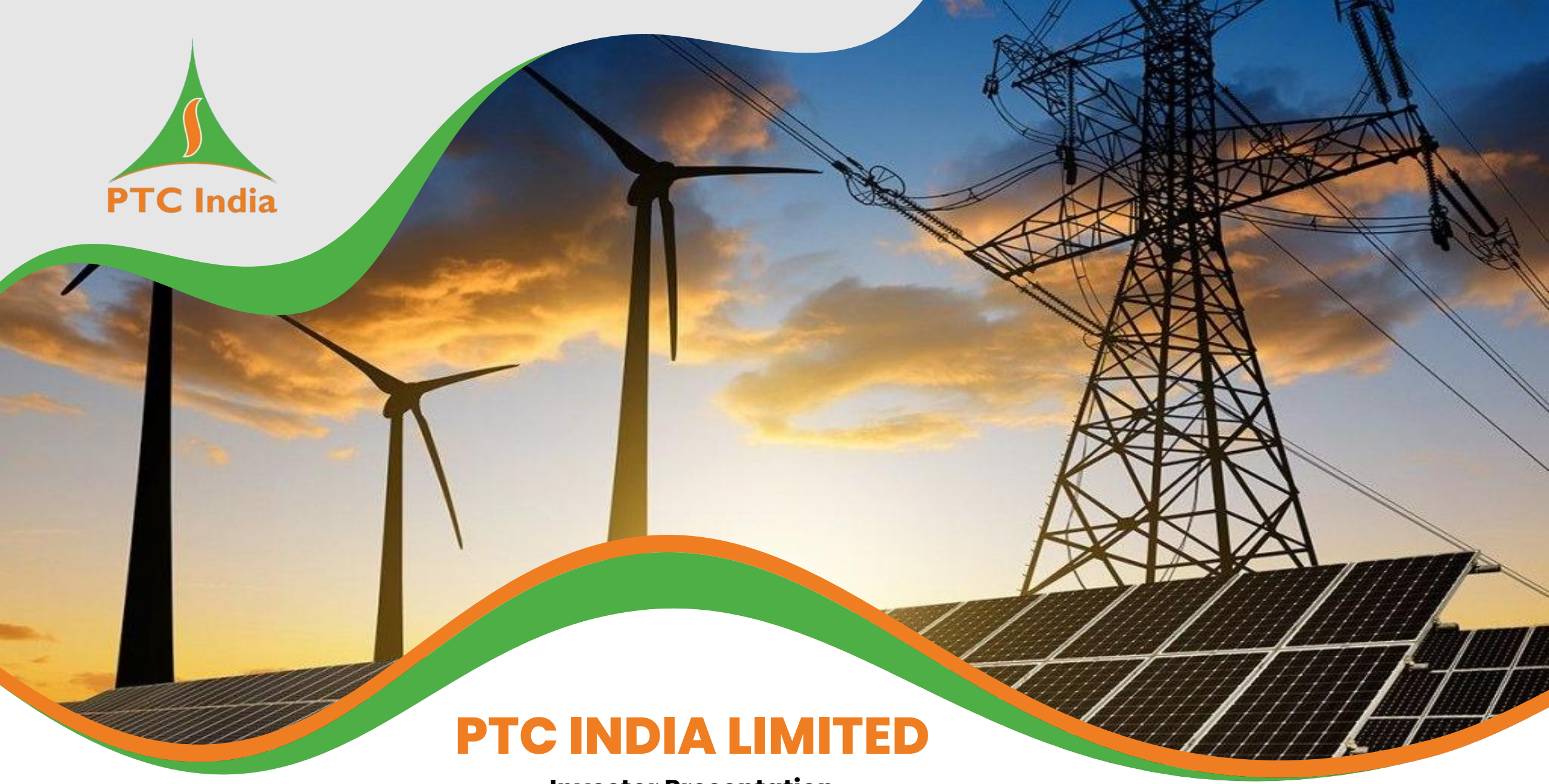


# PTC INDIA LIMITED

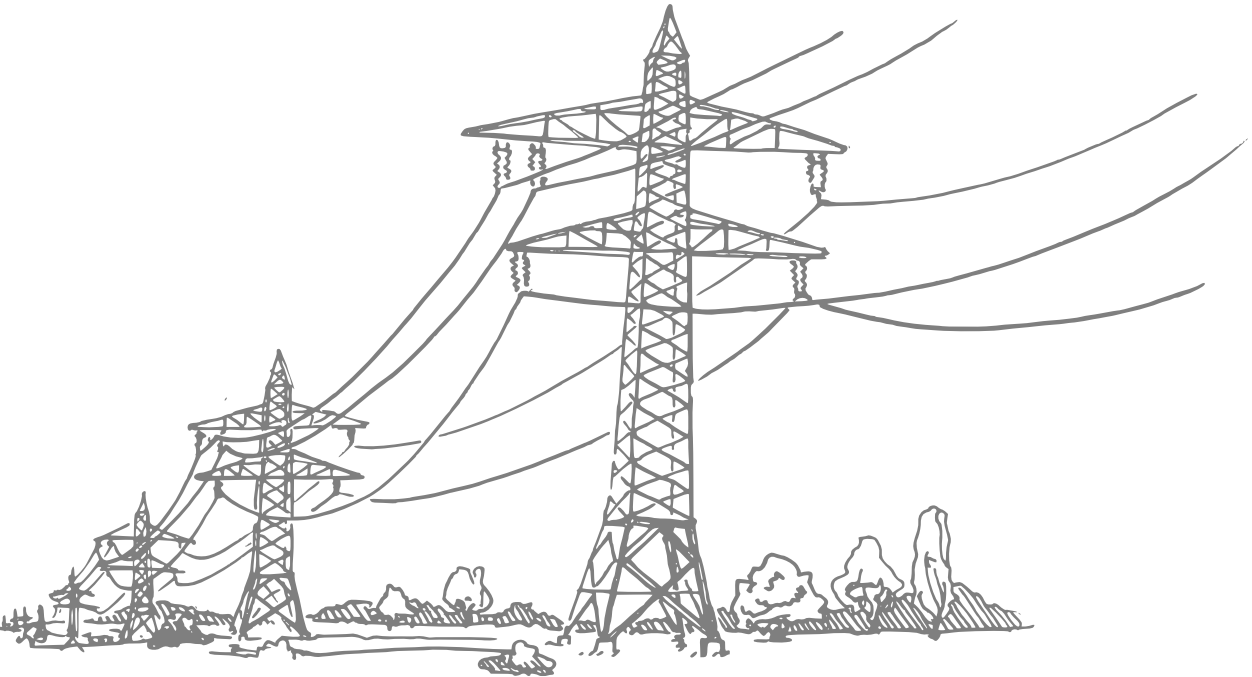
**Investor Presentation**

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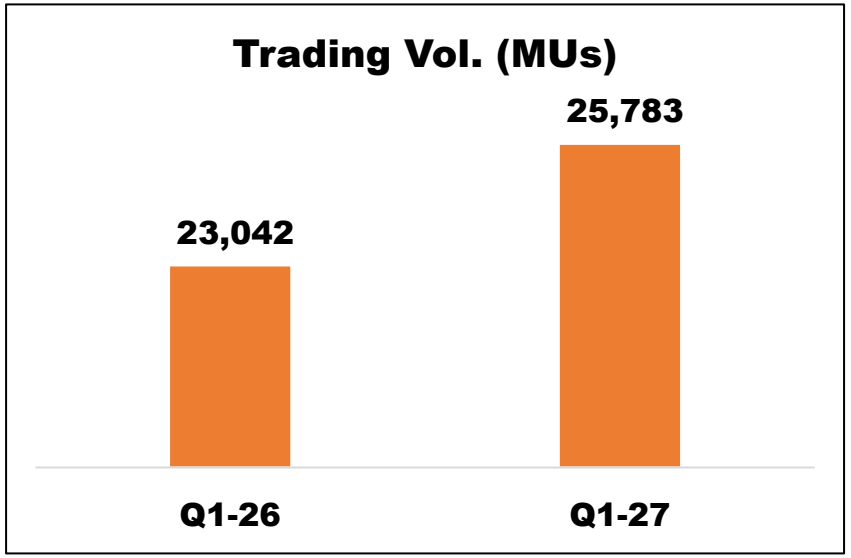



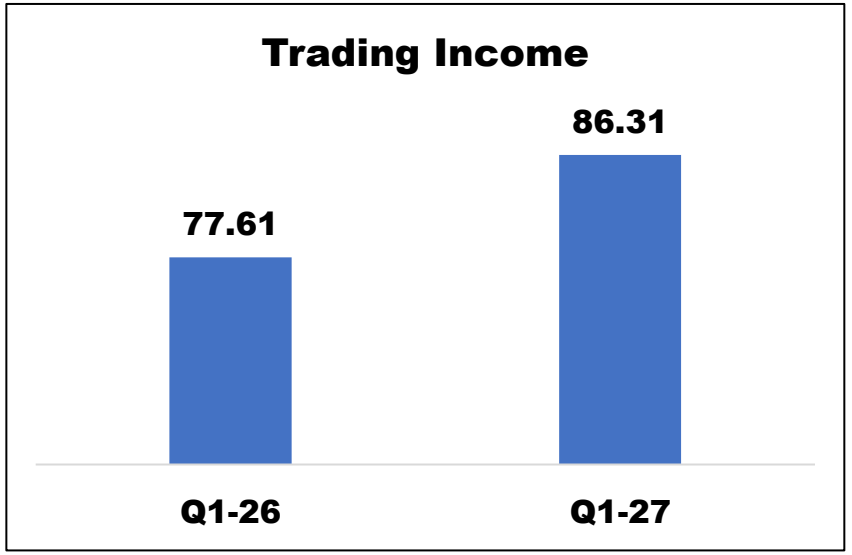


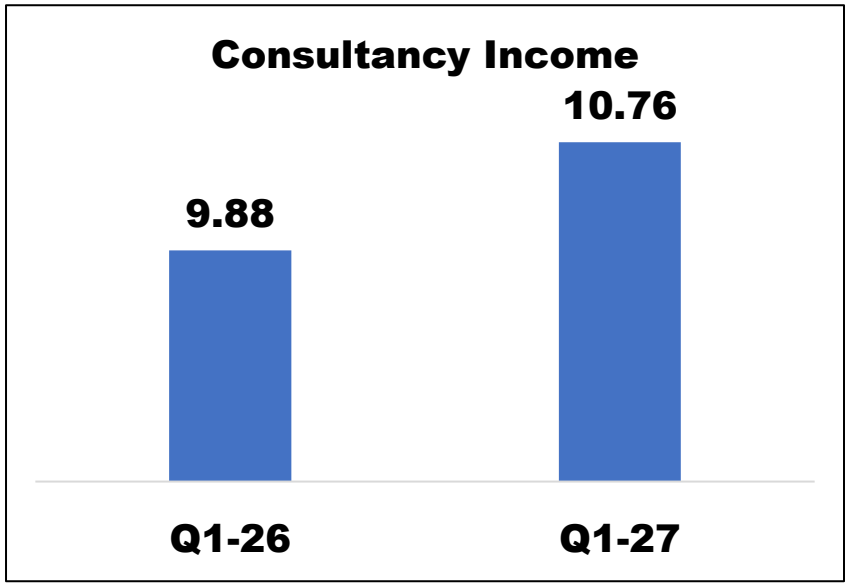
# Business Overview
# **Q1 FY2027 (Standalone)**

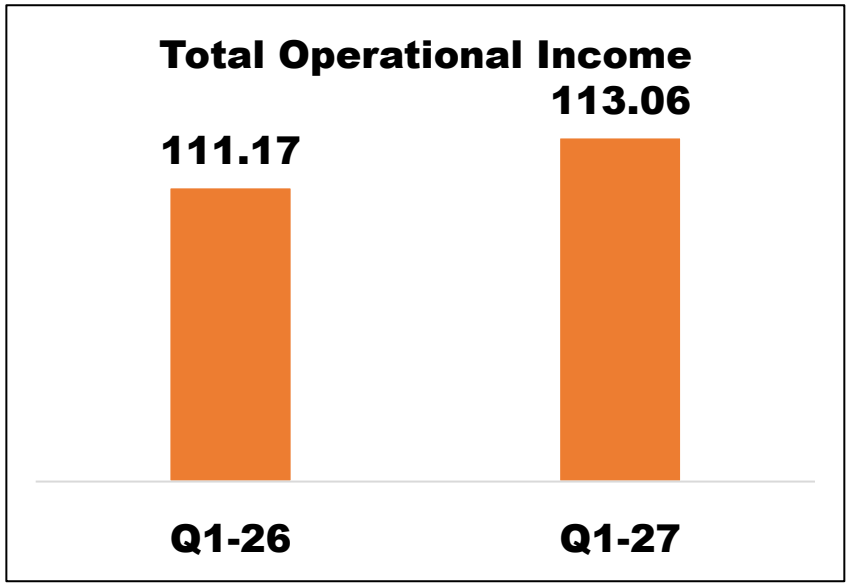
# Business (Q1-FY26 vs Q1-FY27)

All amount in Rs Crores

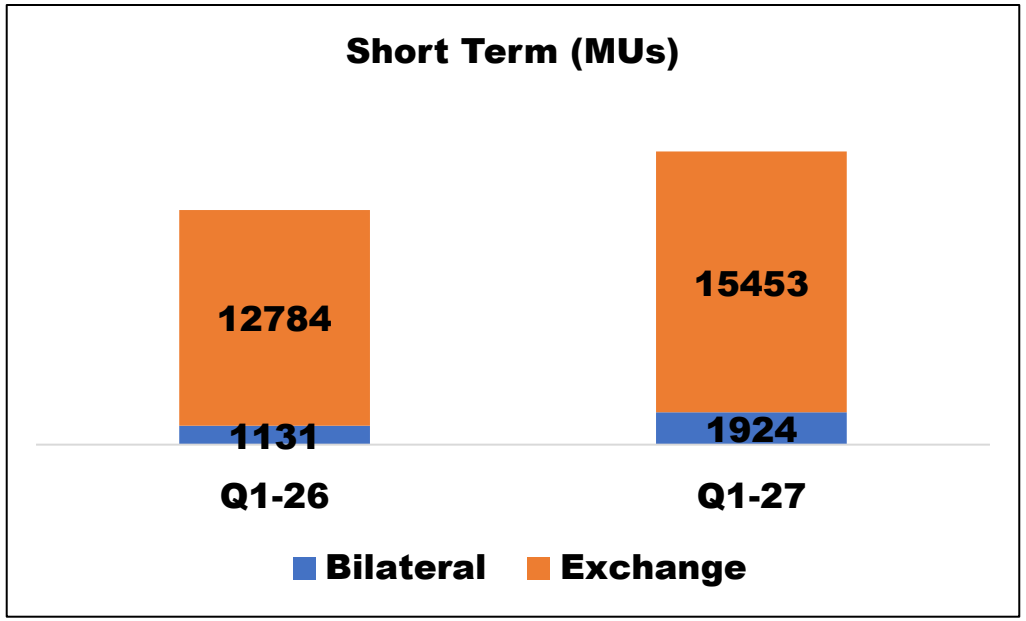


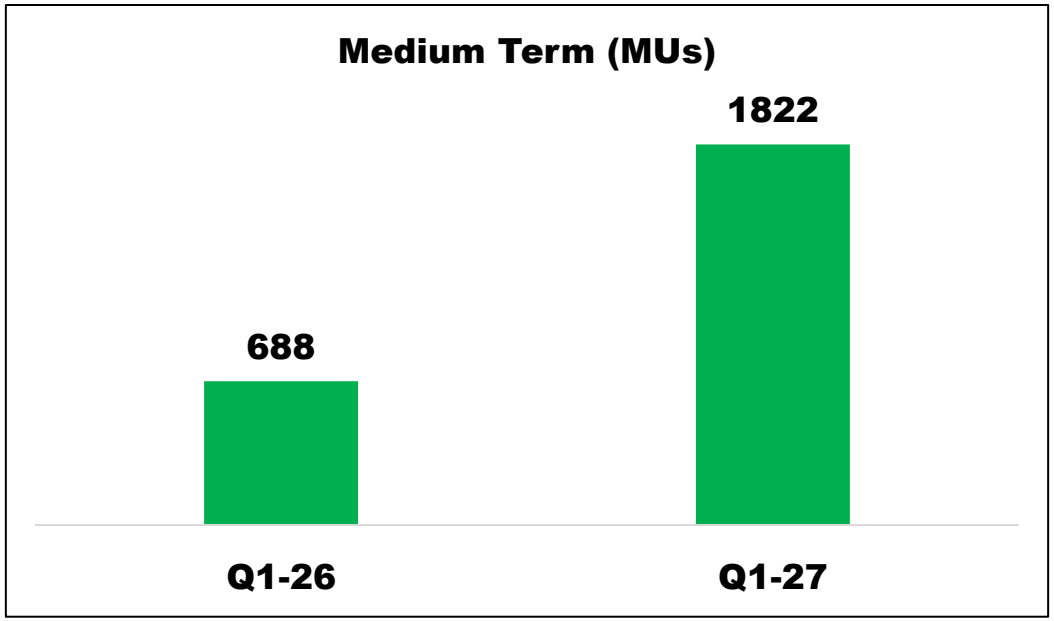



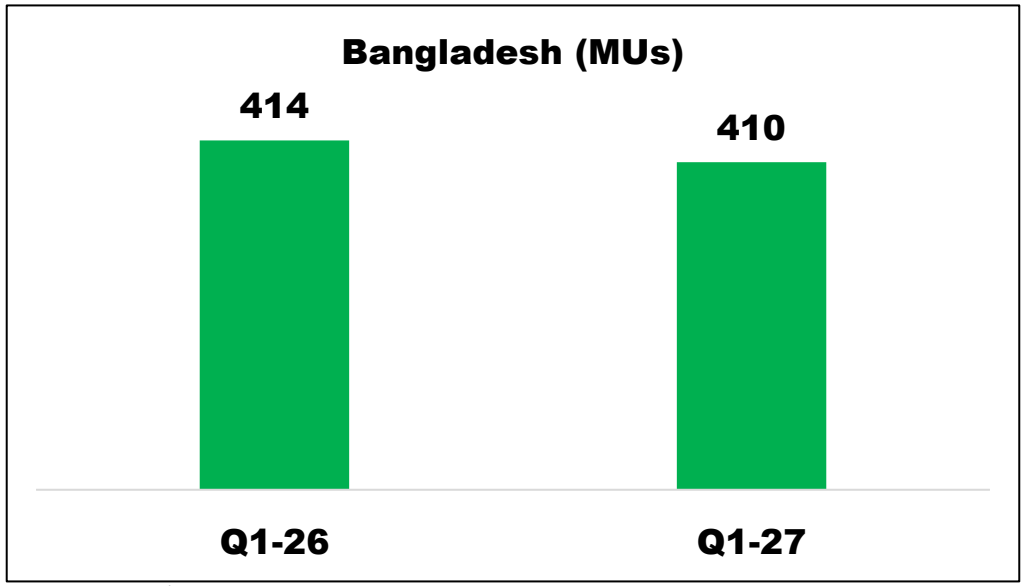



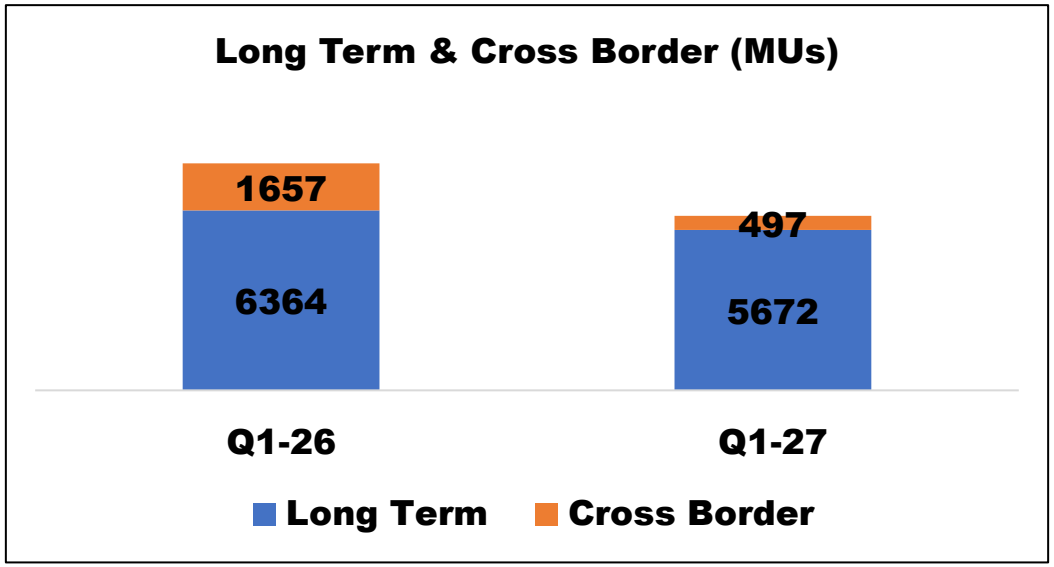



# Trading Mix


Short Term (MUs)
12784
1131
15453
1924
Q1-26
Q1-27
Bilateral
Exchange

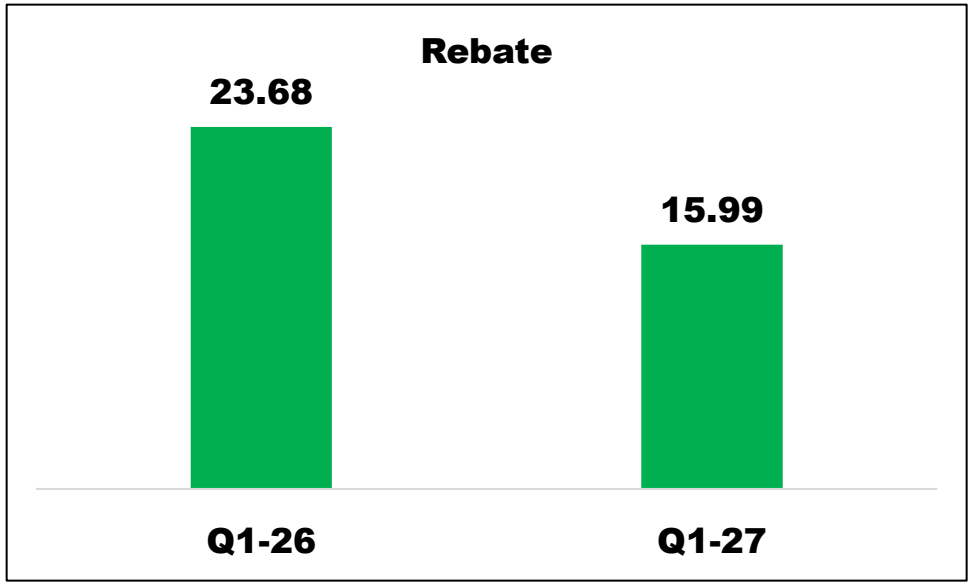

Medium Term (MUs)
688
1822
Q1-26
Q1-27

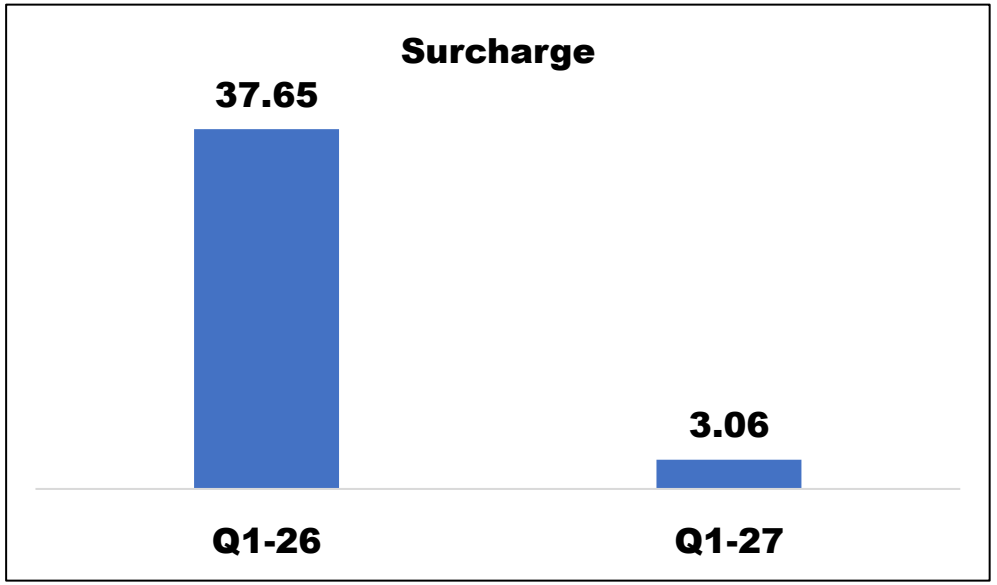

Bangladesh (MUs)
414
410
Q1-26
Q1-27

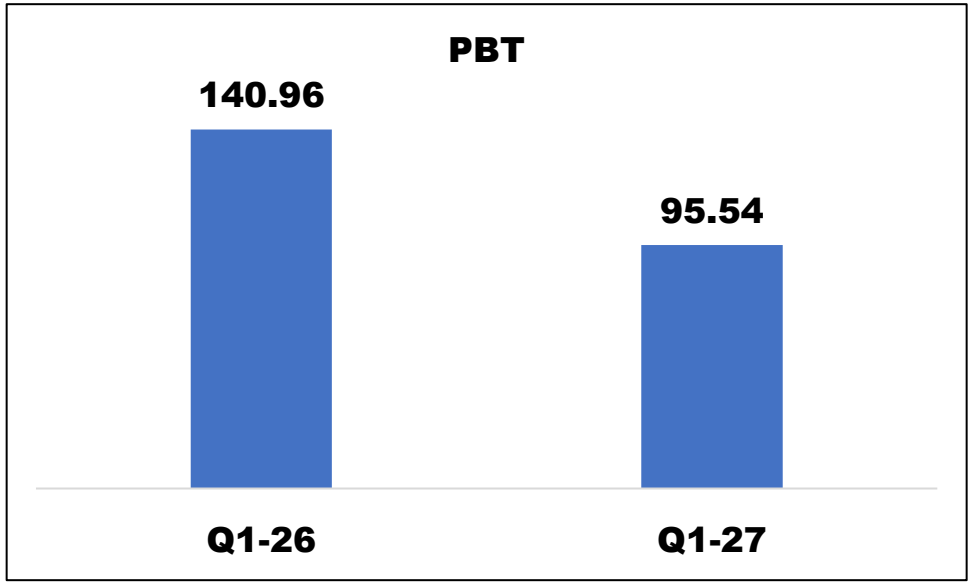

Long Term & Cross Border (MUs)
1657
6364
497
5672
Q1-26
Q1-27
Long Term
Cross Border

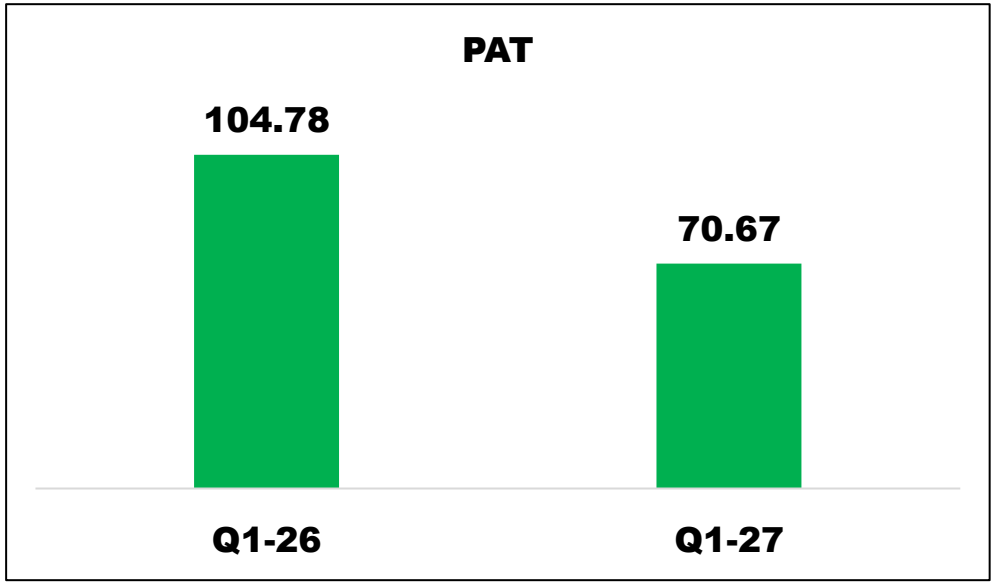
# Financial (Q1-FY26 vs Q1-FY27)

**All amount in Rs Crores**



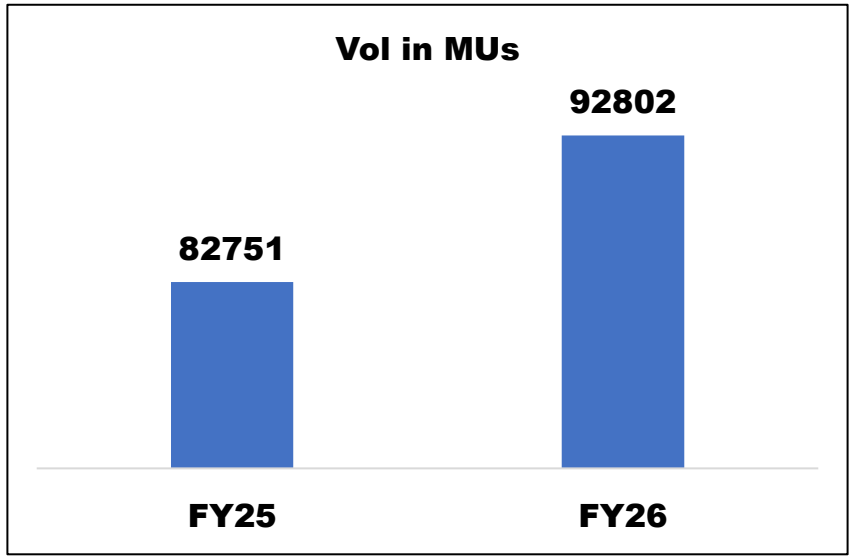



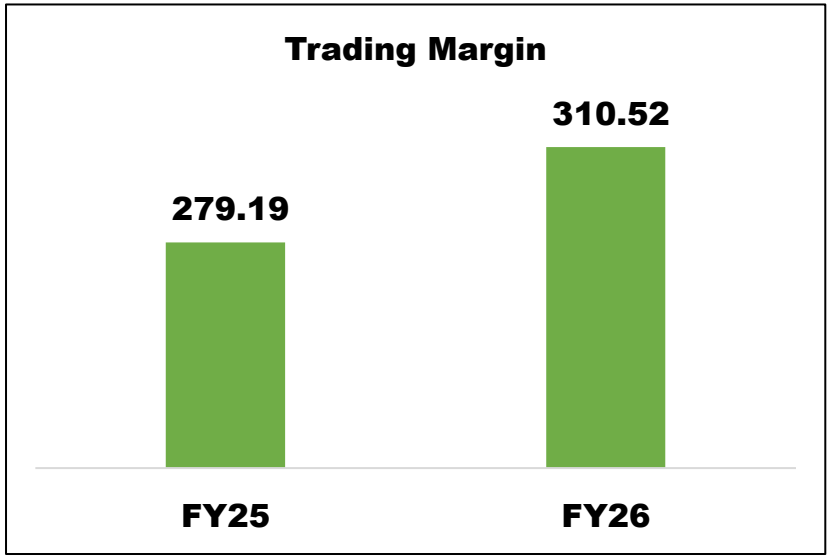



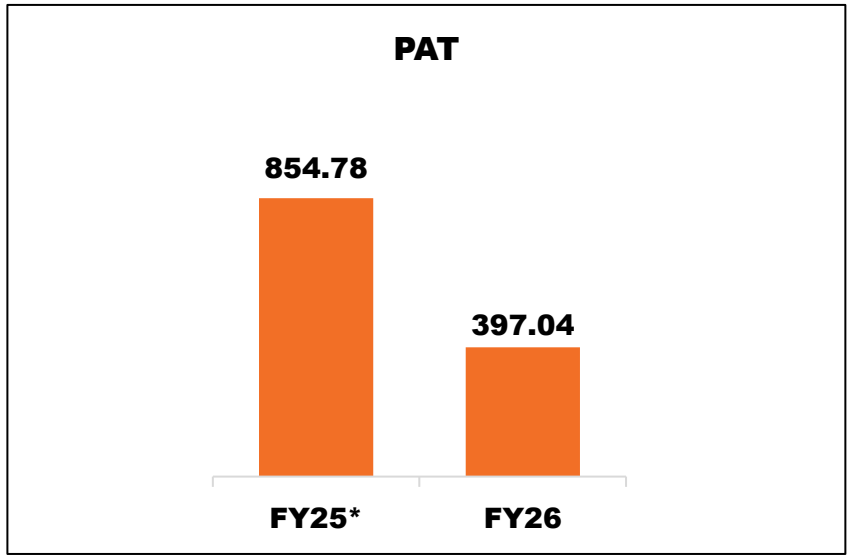



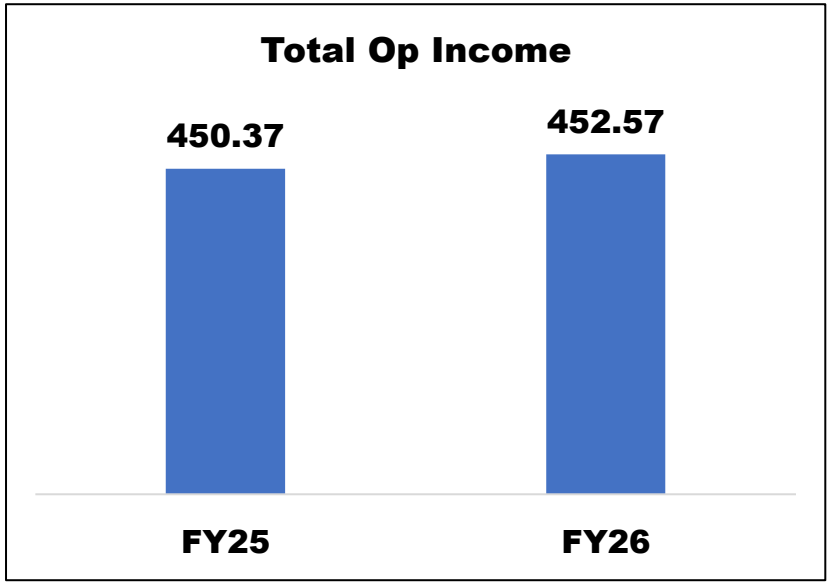
# FY25 vs FY26 (Standalone)

All amount in Rs Crores




FY24-25 includes contribution of INR 457.39 Crores from divestment of PEL

# PTC OVERVIEW

## VISION

To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions

## MISSION

- Promote Power Trading to optimally utilize the existing resources
- Develop power market for market -based investments into the Indian Power Sector
- Facilitate development of power projects particularly through private investment
- Promote exchange of power with neighboring countries

## CORE VALUES

- Transparency
- The Customer is Always Right
- Encouraging Individual Initiative
- Continuous Learning
- Teamwork



# PTC OVERVIEW

## 1999

- Company got incorporated.
- Cross Border business

## 2004

- Listing on bourses in 2004
- Changed the logo for an inclusive business involving renewable

## 2006

- Creation of Subsidiaries – PFS & PEL in 2008
- Hydro power from Bhutan in 2003-04

## 2008

- 2 traches of QIP in 2008/09 totaling to 1700 Crores

## 2011

- Listing of PFS

## 2012

- Tolling as business started
- Adding Bangladesh as Client
- Operationalization of ST renewable

## 2017

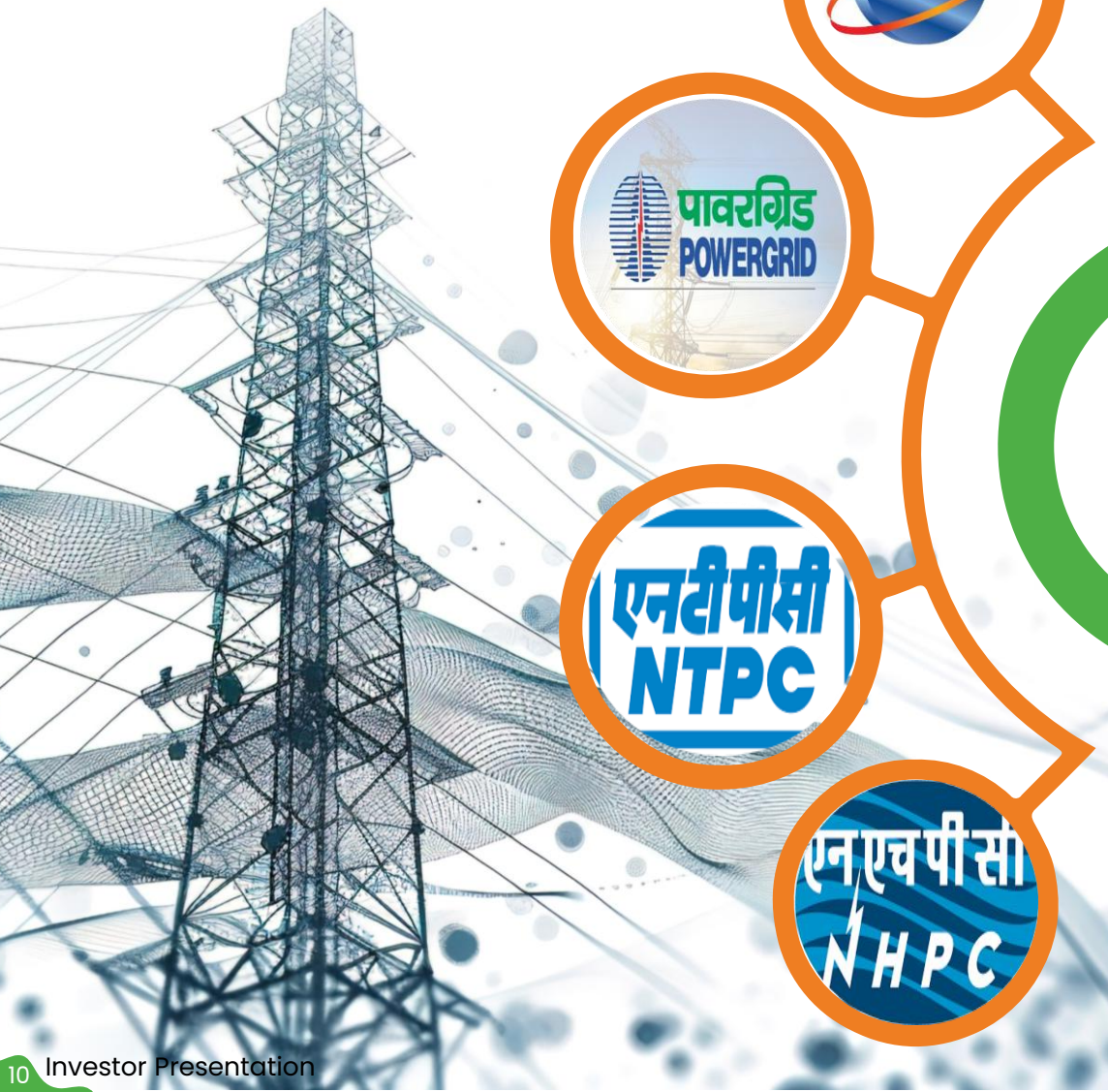
- Renewable Trading
- Medium Term Trading as a new business model

## 2026

- 92.80 Billion Units of electricity trading
- PAT of ₹ 397 Crores

*: includes profit from sale of PEL transaction

# PTC OVERVIEW



- 4 PSUs under Power Ministry hold 16.20% of the company
- Foreign Portfolio Investor hold 23.67%
- Insurance Companies hold 3.81%
- Mutual Funds hold 4.93%c

# PTC OVERVIEW

Was co- Promoter of India's first electricity exchange (IEX) and is co-promoter of Hindustan Power Exchange (HPX)

Tolling agreement with generator

Long Term PPA to IPPs

Introduction of Short-Term Market



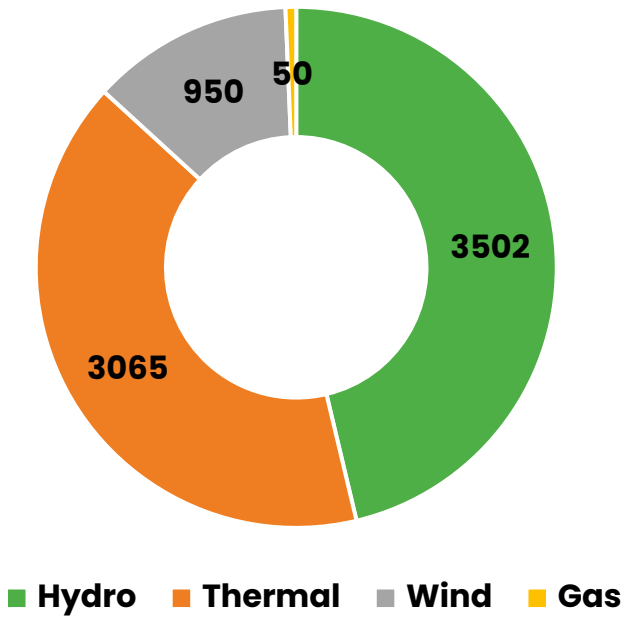
Long term PPA to Renewable Sector (Wind)

Electricity Trading concept introduced by PTC and was first to start trade in 2001. Amongst **first** to get trading license after EA -2003

Cross Border Trade (Nepal, Bhutan & Bangladesh)

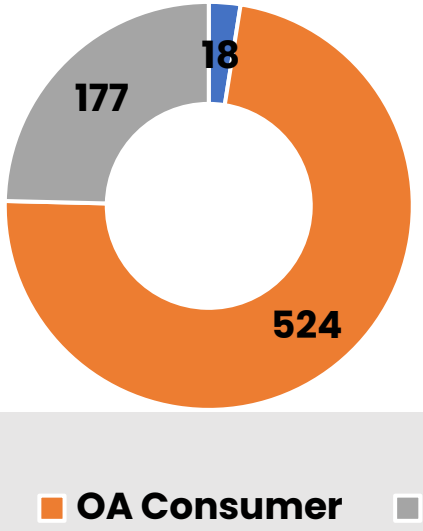
# PTC OVERVIEW

## LT & MT Portfolio in MW




- PTC has more than 7500 MW of operating LT & MT contract
- Hydro based projects consists of 46% of the total PPA.
- Renewable projects (including Hydro) 58% of the operating PPA portfolio of the company

## Client List




- Satisfactorily serving more than 719 clients across all segments
- Almost all utilities are our clients in short term (bilateral and / or exchange traded products).
- With transition towards carbon neutrality, demand for Renewable energy & different structure, C&I consumer and CPP model is new growth driver.



# Business Summary
# **Q1 FY2027**

# BUSINESS SUMMARY

Total Trading Volume for Q1-FY2027 grew by 12% to 25.78 BUs — **12%**

PAT for Q1-FY2027 is Rs 70.67 Crores — **70.67**

Trading income grew by 11% to Rs 86.31 Crores in Q1-FY 2027 — **86.31**

Total Operational Income is Rs 113.06 Crore for Q1-FY2027 — **113.06**




**REC** — Traded 0.38 Lakh in Q1-FY 2027

**14** — Sale of GoHP's share of Power (Free) from state's HEPs

**18** — New Clients (Cross Border, C&I ) added during the Quarter (Q1-FY27)

**10.76** — Consultancy income contributed Rs 10.76 Crores in total operational income

# BUSINESS SUMMARY





key Distribution Licence O&M for an State Industrial development corporation

3 Year Work Order from Railway Energy Management Company Ltd. (REMCL) for the procurement of power for Indian Railways

Facilitation of renewable PPA and trading for large gas company

Preparation of Business Plan for Charging Parks on Highways.

## Trading & Consulting Business Initiative

Renewable energy advisory assignment focused on accelerating renewable energy adoption in the Commercial & Industrial (C&I) sector through regulatory, financial, and implementation

# INDIAN POWER TRADING MARKET: AT A GLANCE

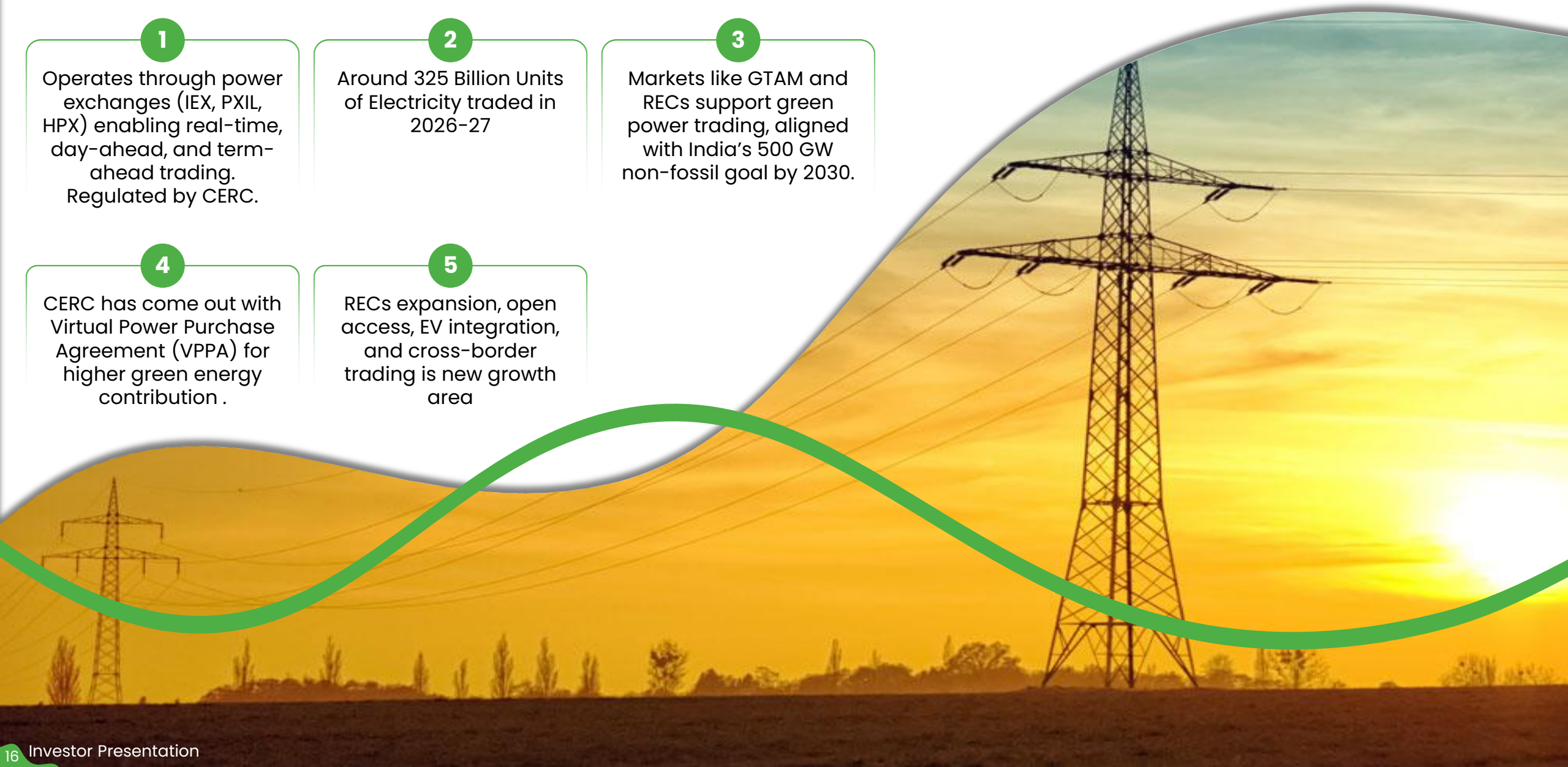
1. Operates through power exchanges (IEX, PXIL, HPX) enabling real-time, day-ahead, and term-ahead trading. Regulated by CERC.

2. Around 325 Billion Units of Electricity traded in 2026-27

3. Markets like GTAM and RECs support green power trading, aligned with India's 500 GW non-fossil goal by 2030.

4. CERC has come out with Virtual Power Purchase Agreement (VPPA) for higher green energy contribution .

5. RECs expansion, open access, EV integration, and cross-border trading is new growth area



# Thank You



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**Fax No.** – 91-11-41659144,41659145