The Year Ended March 2026
Financial Results Presentation
〔IFRS〕

（April, 2025 – March, 2026）

Iida Group Holdings

May 15, 2026

Overview: The Year Ended March 2026

- **Both revenue and profit increased YoY. Revenue: ¥1,508.8 billion, OP: ¥94.4 billion, even including approximately ¥5 billion of advertising costs related to EXPO 2025 Osaka, Kansai Japan.**
- **OPM: 6.3%, +0.8 percentage points YoY.**

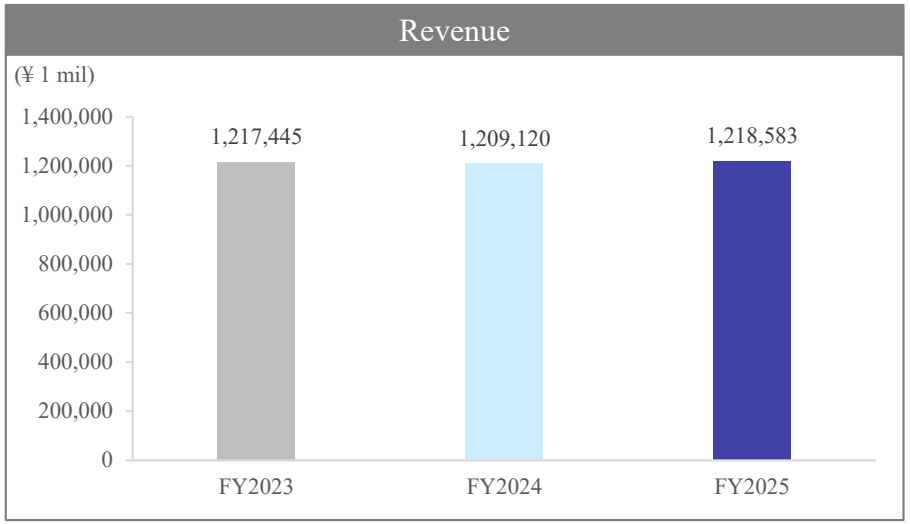
(¥ 1 mil)

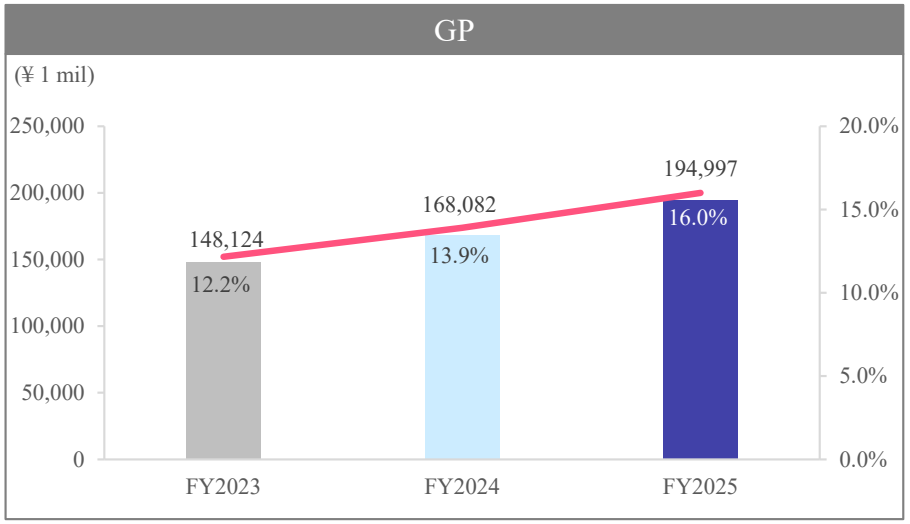
	FY 2024 (2024.4-2025.3)		FY 2025 (2025.4-2026.3)		Change	FY 2025 (Forecast)	
	Result	Margin	Result	Margin		Budget	Change
Revenue	1,459,639	-	1,508,864	-	103.4%	1,530,000	98.6%
Gross Profit	232,377	15.9%	268,552	17.8%	115.6%	–	–
Operating Profit	80,452	5.5%	94,444	6.3%	117.4%	93,000	101.6%
Profit Attributable to Owners of Parent	50,697	3.5%	63,315	4.2%	124.9%	58,000	109.2%
Basic Earnings per Share	¥181.16	-	¥229.13	-	-	–	–

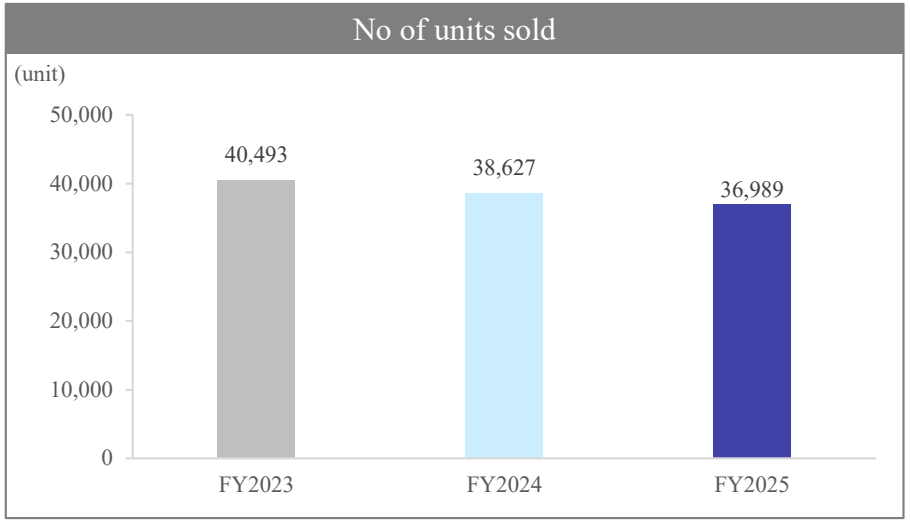
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Detached Houses

- **Revenue: 100.8% YoY. GPM: 16.0%, +2.1 percentage points YoY.**
- **The number of units sold: -1,638 YoY. Average selling price: ¥32.94 million per unit, +1.64 million YoY.**







(¥ 1 mil)

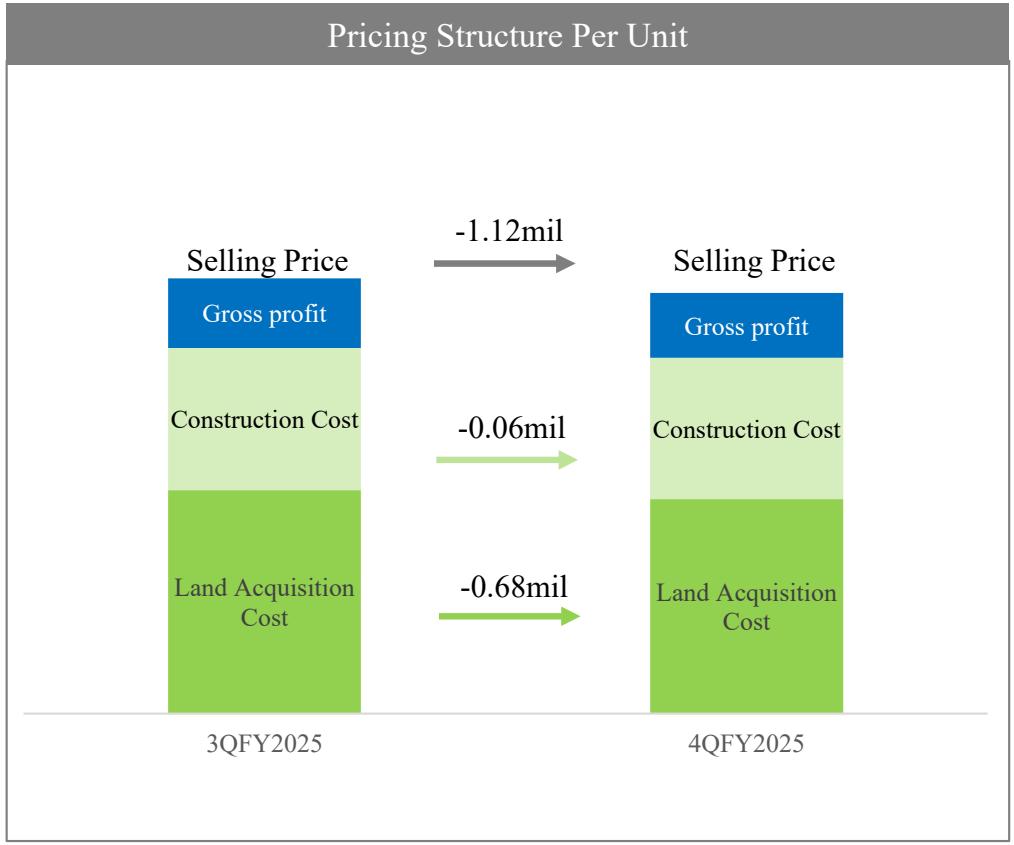
	FY2023	FY2024	FY2025	Change yoy
Revenue	1,217,445	1,209,120	1,218,583	100.8%
GP	148,124	168,082	194,997	116.0%
	12.2%	13.9%	16.0%	+2.1pt
No of units sold	40,493	38,627	36,989	95.8%
Average price	30.06	31.30	32.94	105.2%

* Units for our rental detached house business are not included.

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Pricing Structure Per Unit of Detached House Business

- **Land acquisition cost: -¥680,000 per unit from 3Q for FY2026/3. House construction cost: -¥60,000 per unit from 3Q for FY2026/3**
- **Selling price: -¥1.12 million per unit from 3Q for FY2026/3 due to sales of units in long-term inventory at the end of the fiscal year. Ratio of inventory for sale: improved by 5.6 percentage points YoY.**



Selling price

- The sales share in the Tokyo metropolitan area: -0.3 percentage points.
- Selling price: approximately +5% YoY.

House construction cost

- House construction cost: remained almost flat from 3Q for FY2026/3.

Land purchasing cost

- The sales share in the Tokyo metropolitan area: -0.3 percentage points.
- Our analysis for the decrease: differences in settlement timing

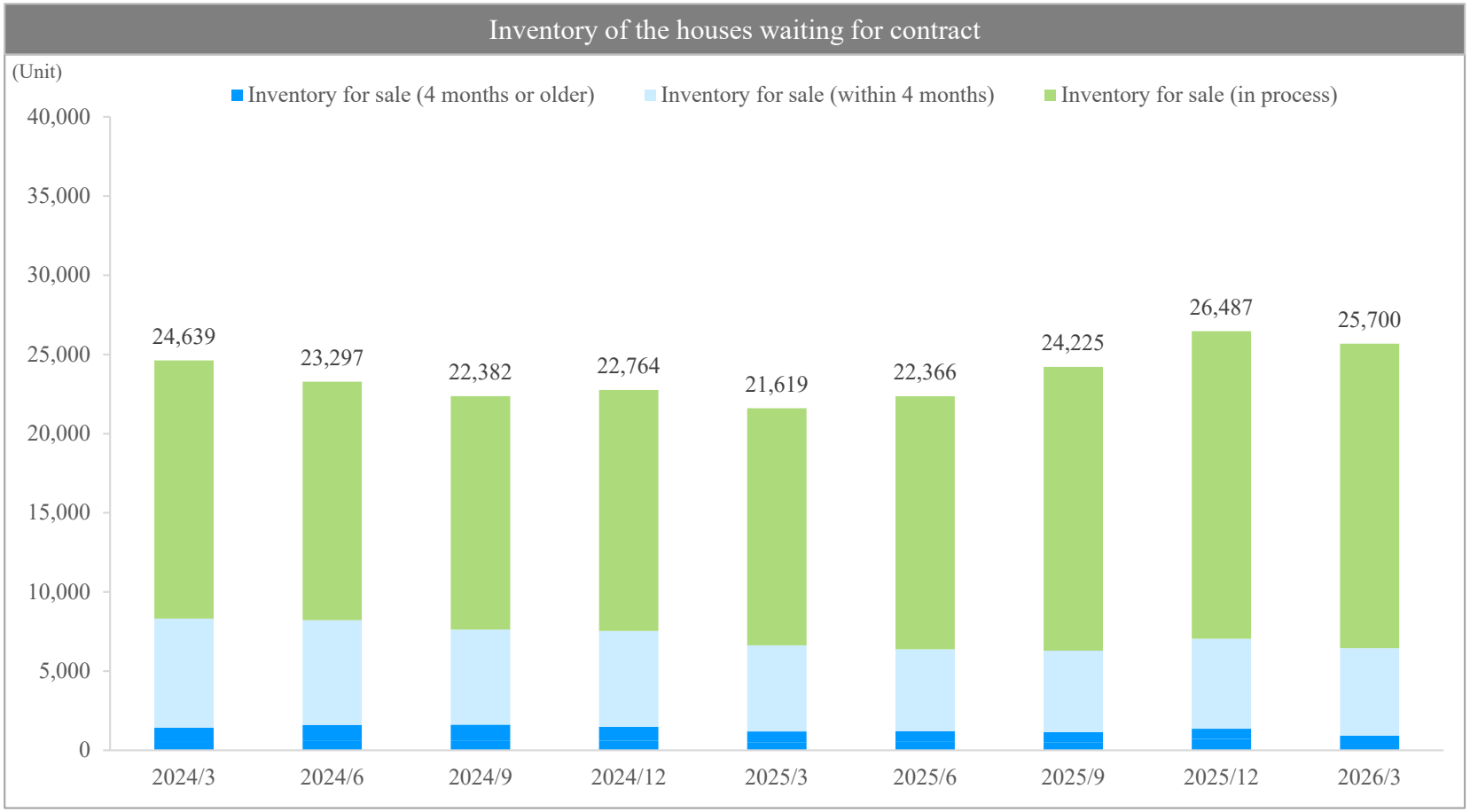
GM decreased by ¥370,000 per unit from 3Q for FY2026/3.

* Land sale and housing lots subject to construction of the houses and the construction works are not included in the analysis.

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Inventories of Detached Houses

- **The inventory number of the units waiting for contract at the end of March 2026: 25,700, the level of which is appropriate for sales plan for FY2027/3.**
- **We hold approximately six months' worth of the inventory of work-in-progress and finished units, the materials for which have already been procured. That means having a buffer against materials procurement risks.**

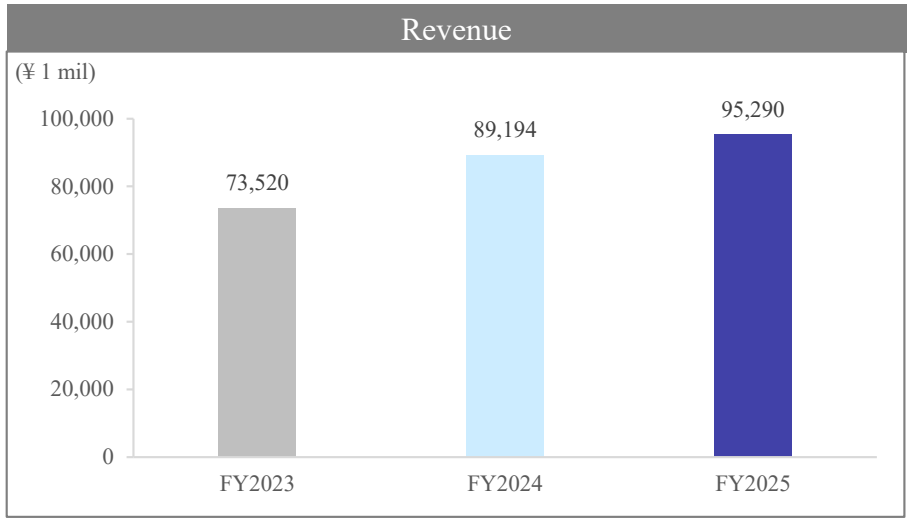


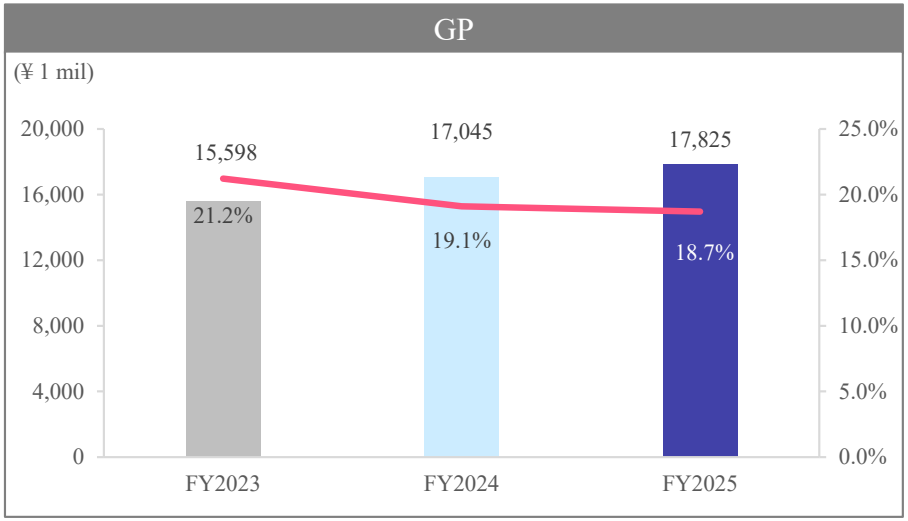
* Based on business performance of 6 major subsidiaries.

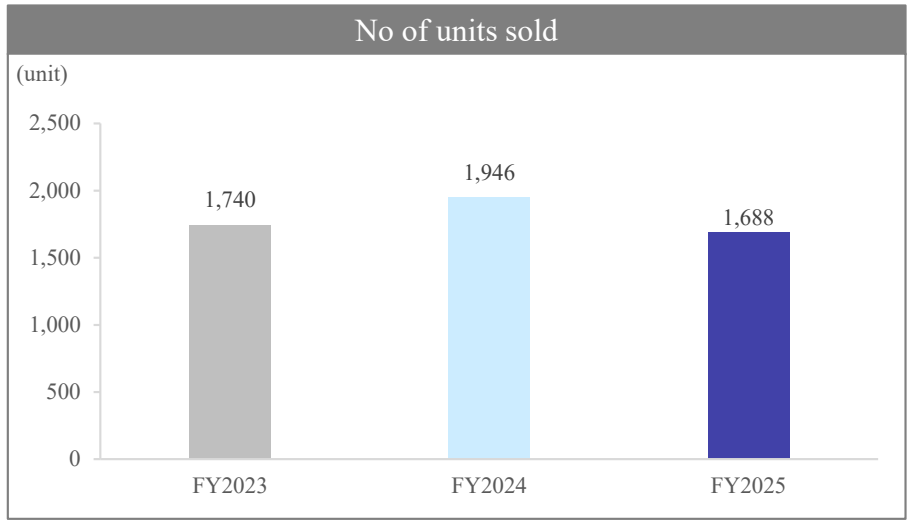
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Condominiums

- **The number of units sold, including sales by the building in 4Q for FY 2026/3: 1,688, 99.3% against the sales plan for FY2026/3.**
- **GPM: 18.7%. Average selling price: ¥50.10 million, +¥3.03 million per unit YoY.**







(¥ 1 mil)

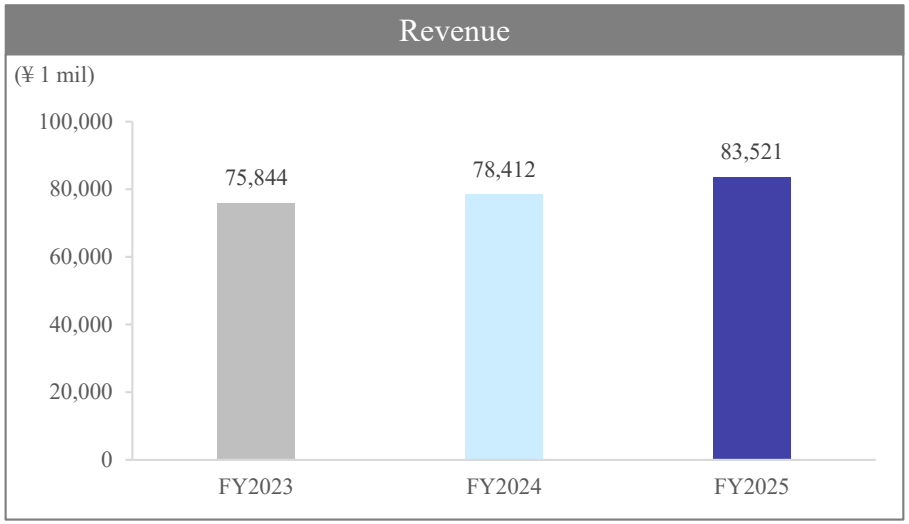
	FY2023	FY2024	FY2025	Change yoy
Revenue	73,520	89,194	95,290	106.8%
GP	15,598	17,045	17,825	104.6%
	21.2%	19.1%	18.7%	▲0.4pt
No of units sold	1,740	1,946	1,688	86.7%
Average price*	39.64	47.07	50.10	106.4%

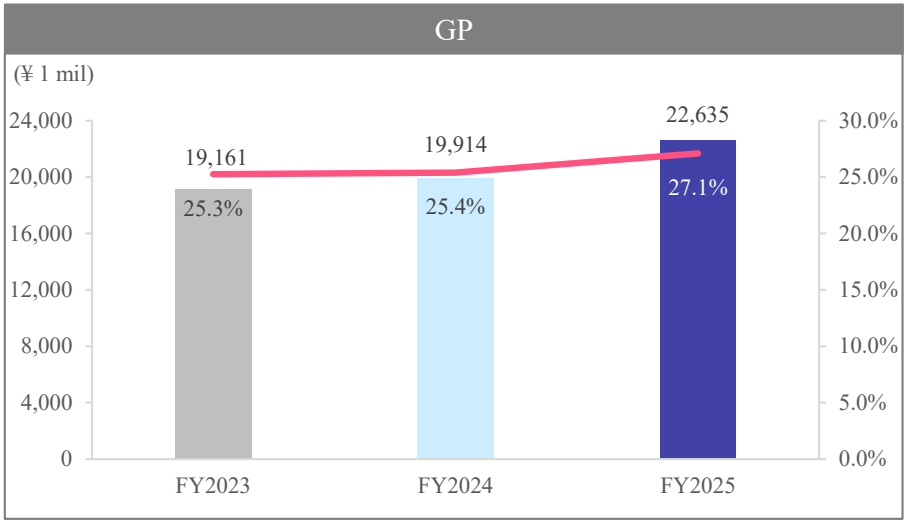
* The average selling price does not include sales of land and condo-buildings, renovation works and JV projects.

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Contract Construction

- **The contract construction business increased as a whole YoY. Revenue: ¥83.5 billion. GP: ¥22.6 billion, 113.7% YoY.**
- **The number of contract construction houses delivered: 2,435, +94 YoY.**





(¥ 1 mil)

	FY2023	FY2024	FY2025	Change yoy
Revenue	75,844	78,412	83,521	106.5%
GP	19,161	19,914	22,635	113.7%
	25.3%	25.4%	27.1%	+1.7pt

* Contract construction business includes the business of custom-built detached houses, renovation works and option works.

(Ref.) Change in the number of units delivered

(Unit)

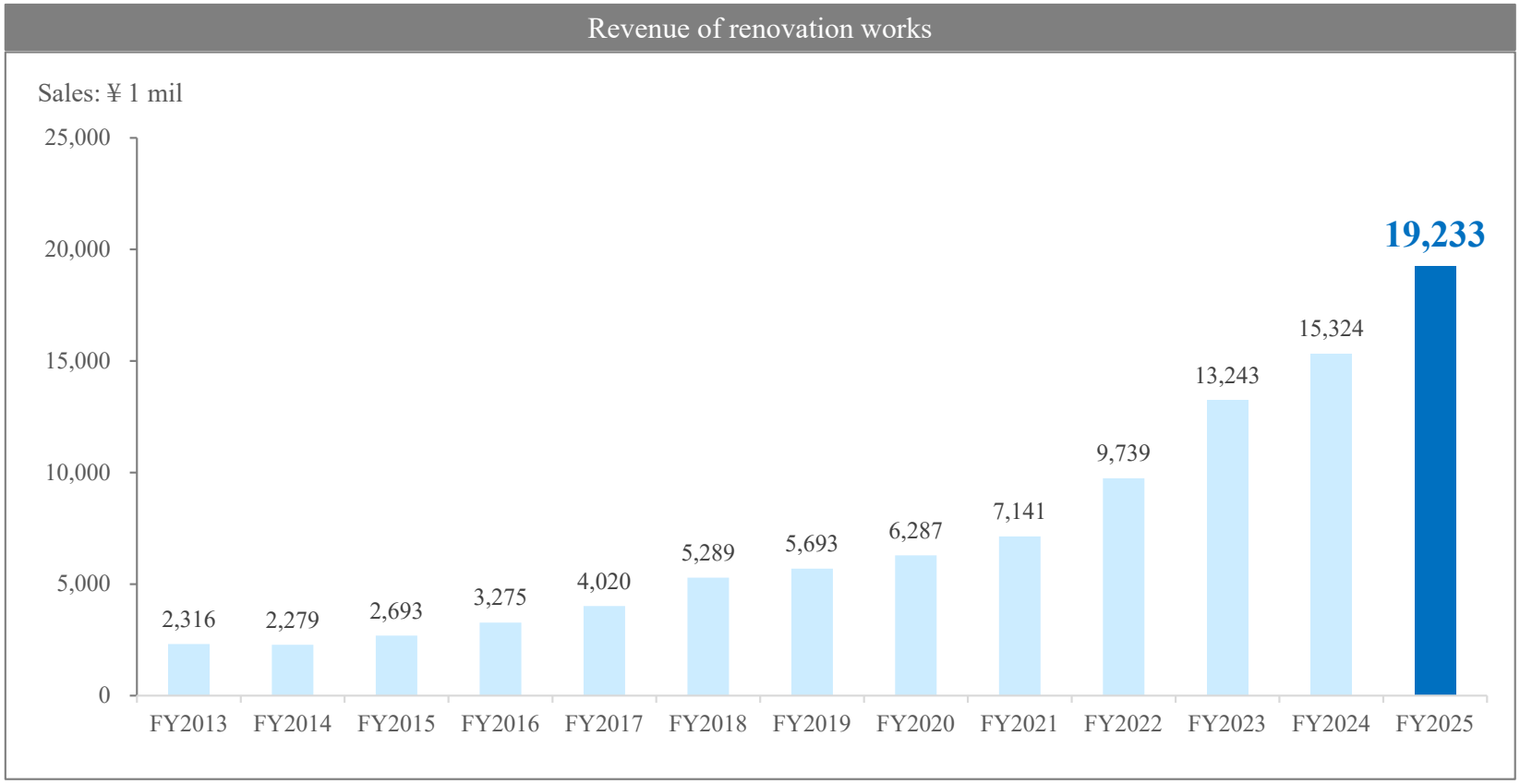
	FY2023	FY2024	FY2025	Change yoy
Custom-Built Detached Houses No of units sold (Unit)	2,587	2,341	2,435	104.0%

* The number of units delivered, counted at a time of the completion, is for reference.

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【Ref】 Renovation Works

- **Revenue: ¥19.2 billion, 125.5% YoY. Revenue including optional works: ¥35.4 billion.**
- **We have already started proposal-based sales through a 10-year maintenance inspection, and will strengthen it going forward.**



* Renovation works here refer to various kinds of works, the orders of which we take a year after the houses are delivered to the customers. The figures are included in the performance of the business segments we disclose.

* Optional works refer to various kinds of works, the orders of which we take after the houses are delivered to the customers.

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Performance by Segment

- **Revenue of “others”: ¥111.4 billion, 134.4% YoY due to expansion of housing business in the U.S. and profit-earning properties business.**
- **GP of “others”: ¥33.0 billion, 121.1% YoY.**

(¥ 1 mil)

	FY2024		FY2025		Change yoy
	Results	Margin	Results	Margin	
Revenue	**1,459,639**	**–**	**1,508,864**	**–**	**103.4%**
Detached houses	1,209,120	–	1,218,583	–	100.8%
Condominiums	89,194	–	95,290	–	106.8%
Contract constructions	78,412	–	83,521	–	106.5%
Others	82,912	–	111,468	–	134.4%
Gross profit	**232,377**	**15.9%**	**268,552**	**17.8%**	**115.6%**
Detached houses	168,082	13.9%	194,997	16.0%	116.0%
Condominiums	17,045	19.1%	17,825	18.7%	104.6%
Contract constructions	19,914	25.4%	22,635	27.1%	113.7%
Others	27,334	33.0%	33,093	29.7%	121.1%

* The results of Performance by Segment are calculated in the same manner as in Tanshin.
* Consolidation basis intra-group transactions in GP by segment is just for reference based on a simple calculation method.

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SG&A Costs

- **SG&A costs: +¥19.6 billion YoY. SG&A costs to sales ratio: 11.5%.**
- **The reason for the hike in SG&A costs: recording of approximately ¥5 billion of advertising costs related to EXPO 2025 Osaka, Kansai Japan, an increase in personnel costs along with a rise in the number of employees, and the like.**

(¥ 1 mil)

	FY2024		FY2025		Change
	Result	Margin	Result	Margin	
SG&A costs	**153,363**	**10.5%**	**173,002**	**11.5%**	**112.8%**
Commission Paid	33,672	2.3%	34,031	2.3%	101.1%
Advertising expenses	15,476	1.1%	20,993	1.4%	135.7%
Personnel expenses	54,481	3.7%	61,028	4.0%	112.0%
Depreciation	9,328	0.6%	10,216	0.7%	109.5%
Others	40,404	2.8%	46,732	3.1%	115.7%

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Consolidated BS

- **Inventories: +174.6 billion YoY. Investment property: ¥74.5 billion, +¥4.4 billion YoY.**
- **Goodwill: +¥9.2 billion YoY due to acquisition of a housing business company in the U.S. and an impairment loss along with the revision of the business plan in RFP in Russia.**

(¥ 1 mil)

	March, 2025	March, 2026	Change
Current Assets	**1,342,622**	**1,463,311**	**+120,688**
Cash and Deposits	501,094	436,653	▲ 64,441
Inventories	791,372	966,039	+174,667
Other Current Assets	50,155	60,617	+10,462
Non - Current Assets	**511,208**	**545,428**	**+34,220**
PP&E	130,598	136,513	+5,915
Goodwill	215,952	225,159	+9,206
Investment Property	70,167	74,599	+4,431
Other Non - Current Assets	94,489	109,156	+14,666
Total Assets	**1,853,830**	**2,008,739**	**+154,908**

	March, 2025	March, 2026	Change
Current Liabilities	**472,418**	**640,011**	**+167,592**
Bonds and Borrowings	285,716	464,547	+178,830
Trade and Other payables	117,124	95,836	▲ 21,287
Other Current Liabilities	69,577	79,627	+10,049
Non - Current Liabilities	**399,425**	**347,168**	**▲ 52,257**
Bonds and Borrowings	338,504	292,660	▲ 45,844
Other Non - Current Liabilities	60,920	54,507	▲ 6,413
Total Liabilities	**871,844**	**987,179**	**+115,335**
Equity Attributable to Owners of the Parent	**981,488**	**1,020,964**	**+39,476**
Capital Stock	10,000	10,000	0
Capital Surplus	374,634	377,934	+3,299
Retained Earnings	605,464	641,017	+35,553
Treasury Stock	▲ 9,182	▲ 9,182	▲ 0
Other Components	572	1,195	+623
Non-controlling interests	**498**	**595**	**+97**
Equity Total	**981,986**	**1,021,560**	**+39,573**
Total Liabilities and Equity	**1,853,830**	**2,008,739**	**+154,908**

＜Safety Index＞

	March, 2025	March, 2026	Change
D/E ratio	0.67	0.77	+0.11
Net D/E ratio	0.15	0.34	+0.19

	March, 2025	March, 2026	Change
Shareholders' equity ratio	52.9%	50.8%	▲2.1pt
ROE	5.2%	6.3%	+1.1pt

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Overview of Inventories

＜Inventories＞ (¥ 1 mil)

	March, 2025	March, 2026	Change
Inventories	**791,372**	**966,039**	**+174,667**
Uncompleted construction contracts	66,633	79,413	+12,780
Inventory for sale	327,880	365,010	+37,129
Inventory for sale in-process	382,351	504,750	+122,399
Others	14,507	16,865	+2,358

＜Inventory breakdown (detached houses)＞ (¥ 1 mil)

	March, 2025	March, 2026	Change
Amount	**522,075**	**623,503**	**+101,428**
Inventory for sales	239,080	244,414	+5,333
Inventory for sale in process	282,994	379,089	+96,094

* Based on 6 major subsidiaries

＜Inventory breakdown (condominiums）＞ (¥ 1 mil)

	March, 2025	March, 2026	Change
Amount	**114,355**	**132,829**	**+18,474**
Inventory for sales	31,149	48,260	+17,111
Inventory for sale in process	83,206	84,568	+1,362

* Based on 6 major subsidiaries

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Overview of Cash Flows

(¥ 1 mil)

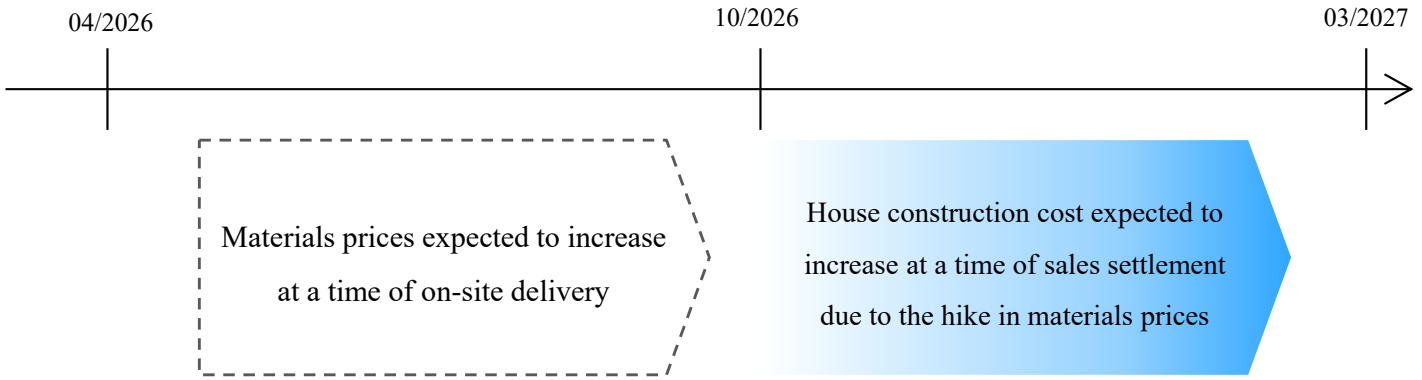
	FY2024	FY2025	Main factors
Cash flows from operating activities	92,252	▲ 97,485	Profit before income taxes Increase in inventories Income taxes paid
Cash flows from investing activities	▲ 38,620	▲ 59,780	Payments into time deposits Proceeds from withdrawal of time deposits Purchase of property, plant, equipment, and investment property
Cash flows from financing activities	▲ 11,044	72,388	Increase in loans payable Cash dividends paid Repayments of lease liabilities
Increase and decrease in cash and cash equivalents	42,577	▲ 84,932	
Cash and cash equivalents at the beginning of the period	433,097	475,675	
Cash and cash equivalents at the end of the period	475,675	390,743	

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Results Forecast for the Year Ending March 2027

The situation in the Middle East and the impact on materials prices

Our forecast is that the impact of rising material prices stemming from the Middle East situation will gradually become apparent in sales settlements from October 2026 onward; however, considering the current situation, the impact is expected to be limited.



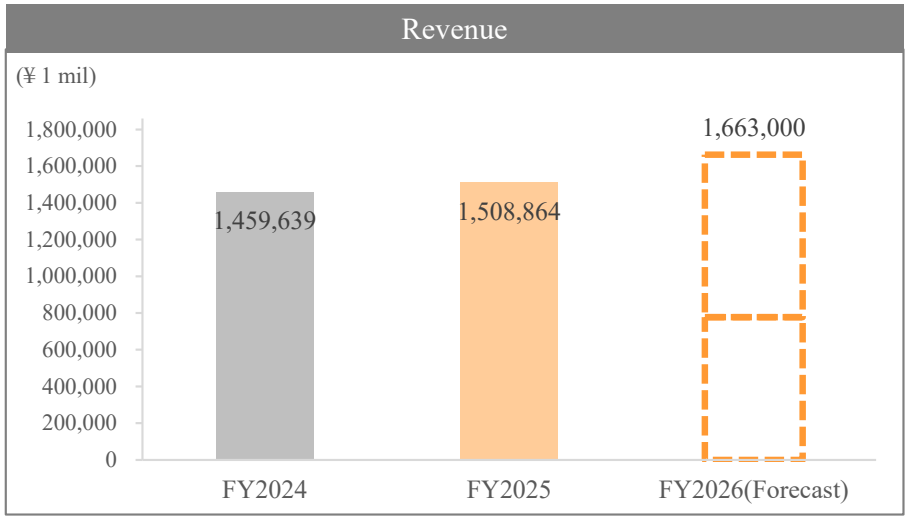
Impact on us and our response

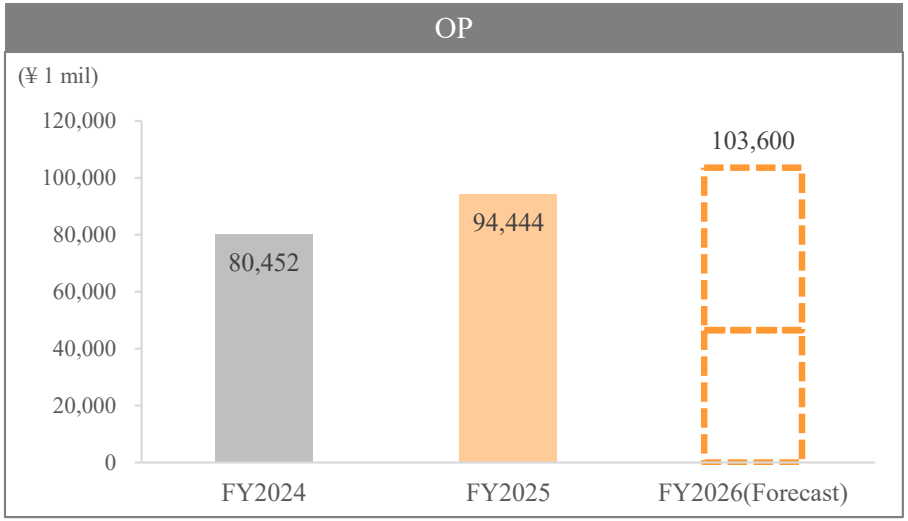
- Impact on house construction will be limited thanks to the procurement system though in-house materials companies and economies of scale.
- House construction has proceeded as planned as we have enough procurement of materials for work-in-progress units.

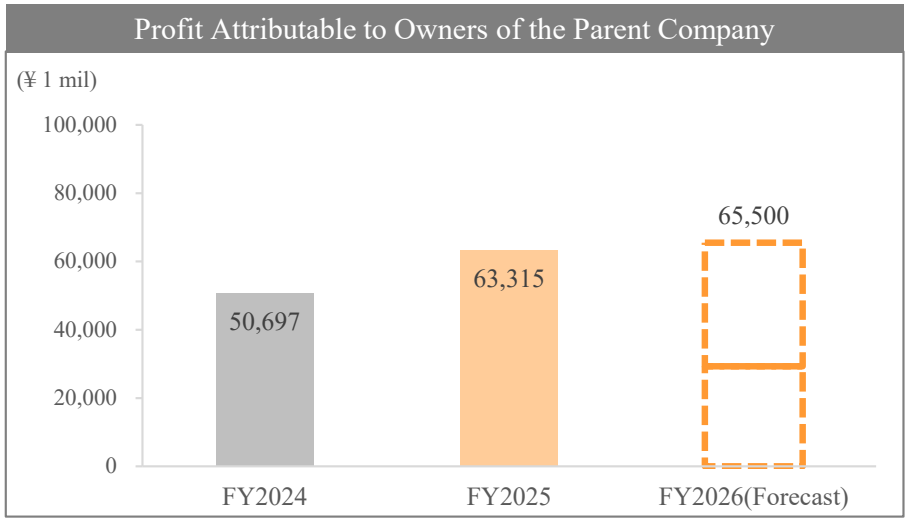
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Results Forecast for the Year Ending March 2027

Selling price of detached houses factors in a cost hike to a certain degree.
We will expand renovation works business and other businesses by sticking to our policy of "expansion of business portfolio." (See next pages.)







	FY 2025 (A)	FY 2026 (Forecast)		Change (B/A)
		1st Half	Full Year (B)	
Revenue	1,508,864	778,000	1,663,000	110.2%
Operating Profit	94,444	46,500	103,600	109.7%
	6.3%	6.0%	6.2%	▲0.0pt
Profit to Attributable to Owners of the Parent Company	63,315	29,300	65,500	103.5%
	4.2%	3.8%	3.9%	▲0.3pt

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Results Forecast for the Year Ending March 2027

(¥ 1 mil)

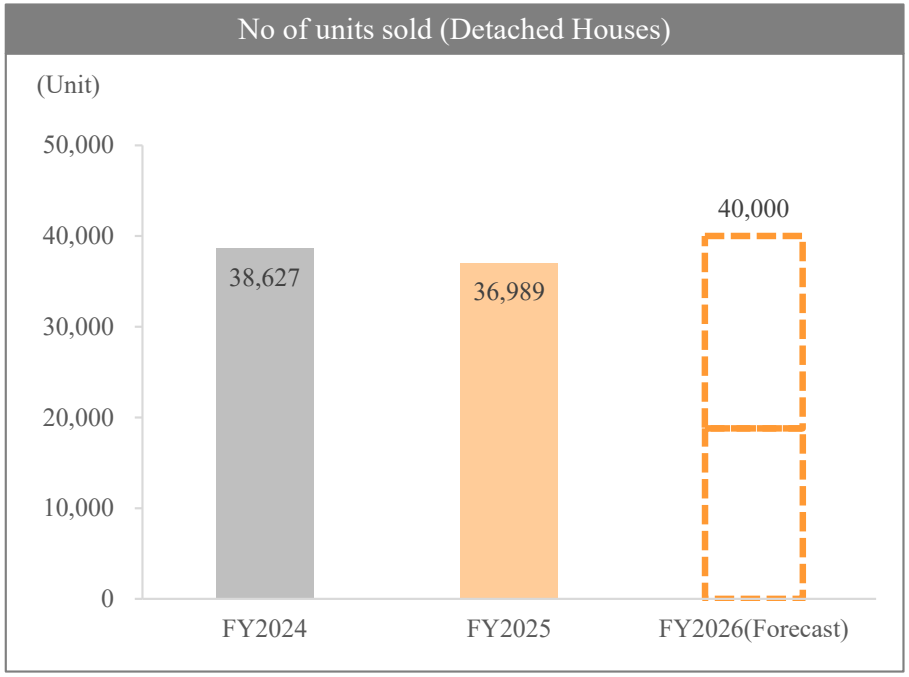
	FY2025 (Result)		FY2026 (Forecast)			Change (B/A)
	Revenue	GPM	Revenue		GPM	
	Full year(A)	Full year	1st H	Full year(B)	Full year	
Total	**1,508,864**	**17.8%**	**778,000**	**1,663,000**	**17.3%**	**110.2%**
Detached houses business	1,218,583	16.0%	624,700	1,331,000	15.6%	109.2%
Condominiums business	95,290	18.7%	34,200	85,000	16.7%	89.2%
Contract constructions business	83,521	27.1%	34,300	78,300	24.1%	–
Renovation business	–	–	12,700	25,800	28.7%	–
Others	111,468	29.7%	72,100	142,900	28.0%	128.2%

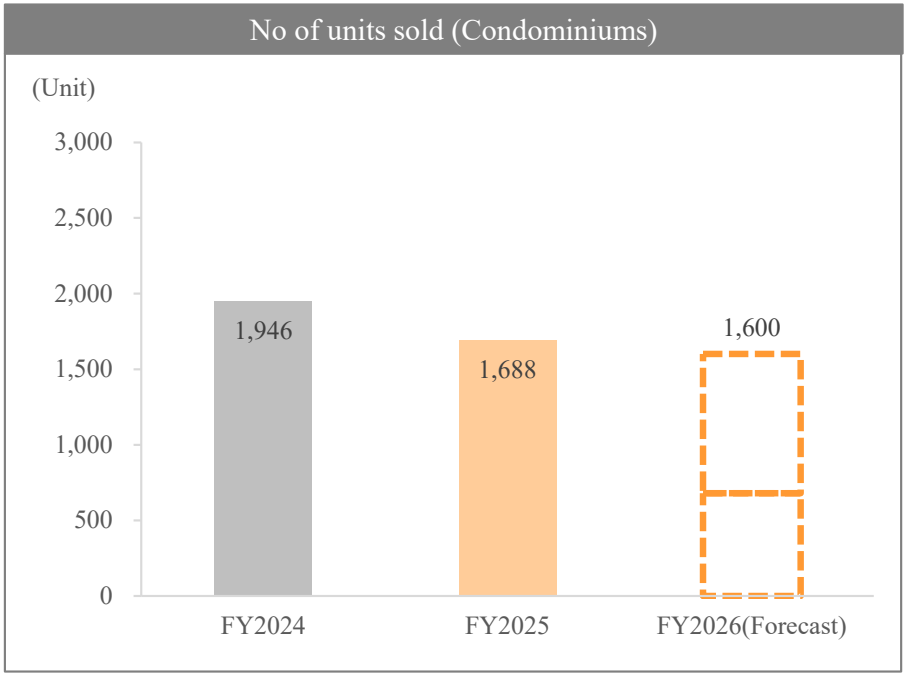
※ From the plan for FY2027/3, the Renovation works has been reclassified from being included within existing segments to a standalone segment.

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Results Forecast for the Year Ending March 2027

- **Detached houses: the number of unis sold is expected to be 40,000, 108.1% YoY, due to the appropriate inventory number of units waiting for contract at the beginning of the current fiscal year.**
- **Condominiums: the number of units sold is expected to be 1,600, 94.8% YoY.**





	FY 2025 (A)	FY 2026 (Forecast)		Change (B/A)
		1st Half	Full Year (B)	
Detached Houses No. of units sold	36,989	18,800	40,000	108.1%

	FY 2025 (A)	FY 2026 (Forecast)		Change (B/A)
		1st Half	Full Year (B)	
Condominiums No. of units sold	1,688	680	1,600	94.8%

* Land deals included in detached houses business

* The number of units sold does not include the units for rental detached houses.

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Financial Policy (Necessity of “Safe Money”)

To secure “Safe Money” of approximately ¥200 billion to keep the solid management.

We have supplied the housing products, with which people can enjoy a safe, comfortable and healthy life for long, towards “the 100-year life” along with the enhancement of longevity.
We have recognized that it is our responsibility to continue to provide regular maintenance services for the buyers for longer than 70 years after the houses are delivered.
Therefore, we have secured the necessary “Safe Money” to keep the financial base strong enough to continue to provide the products with the high quality even if the economic environment changes drastically. The amount of “Safe Money” is based on the results of the regular stress test.
We estimate that the appropriate level of safety reserves at this moment is approximately ¥200 billion and that we will be able to secure it by the end of FY2027/3.

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Shareholder Return Policy

【Shareholder Return Policy】

To keep a progressive dividend payment linked to the business performance.

To purchase treasury stocks flexibly.

* Progressive dividend policy: to raise dividend payment at least in line with an increase in business performance, without reducing the payment even if the business performance gets worse.

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Shareholder return, Equity Information

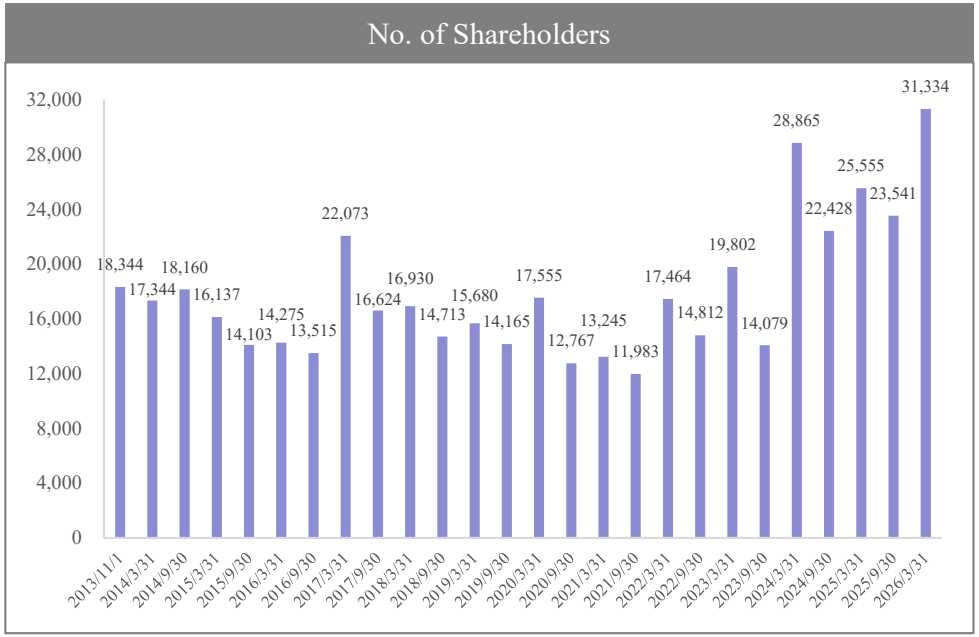
＜Shareholder return＞

	FY2023	FY2024	FY2025	FY2026 (Forecast)
EPS ¥	132.57	181.16	229.13	237.04
DPS ¥	90.00	90.00	100.00*	92.00
Payoutratio	67.9%	49.7%	43.6%	38.8%

* A commemorative dividend related to participation in EXPO included for FY2026/3.

＜Equity Information＞

	As of March 31, 2026
Total number of authorized shares	1,100,000,000
Total number of outstanding shares	280,379,057
No. of Shareholders	31,334



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Initiatives to sustainability

- **Promoting supply of environmentally friendly houses. For example, all our newly built detached houses have been ZEH compliant since April 2025,**
- **Certified as KENKO Investment for Health Outstanding Organization 2026 (Large Enterprise Category) , working on improvement of workplace environment.**

Environmental initiatives

ZEH compliant ratio of detached houses

Have achieved

100%

- All the newly built detached houses of the Group have been ZEH compliant since April 2025.
- Promoting initiatives towards realization of carbon neutrality by 2050.



※ ZEH = Net Zero Energy House

Financing based on environmental evaluation　Mizuho Eco Finance

Environmental initiatives
100% ZEH compliant in detached houses
Supply of environmentally friendly houses

→

Environmental evaluation by external organizations

→

Mizuho Eco Finance
Execution of the loan agreement

- Recognized for our initiatives, we have signed an environmental evaluation loan agreement with Mizuho Bank, Ltd.
- We have proactively obtained evaluations and certificates by external organizations, such as “A-” score in the CDP Environmental Disclosure.

Human capital initiatives

Certified as KENKO Investment for Health Outstanding Organization

2026
健康経営優良法人
KENKO Investment for Health
大規模法人部門

- Certified as KENKO Investment for Health Outstanding Organization 2026 (Large Enterprise Category)
- Promoting initiatives towards improvement of workplace environment where employees can work proactively in good health.
- Promoting employee health and enhancing preventive measures
- Improving Work-Life Balance and promoting Work Style Reforms.
- Building an inclusive organization.

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Reference Data

Business Performance for FY2025

(¥1 mil)

	1Q	2Q	3Q	4Q	Accumulated	Change yoy	Change
Revenue	326,061	358,966	371,655	452,180	1,508,864	1,459,639	+49,225
Gross profit	57,828	64,770	65,502	80,451	268,552	232,377	+36,174
Margin	17.7%	18.0%	17.6%	17.8%	17.8%	15.9%	+1.9pt
SG&A costs	43,887	40,064	39,884	49,165	173,002	153,363	+19,639
Cost to sales ratio	13.5%	11.2%	10.7%	10.9%	11.5%	10.5%	+1.0pt
Operating profit	14,198	25,325	25,911	29,009	94,444	80,452	+13,991
Margin	4.4%	7.1%	7.0%	6.4%	6.3%	5.5%	+0.7pt
Profit before income taxes	11,657	24,411	25,665	28,209	89,943	74,315	+15,627
Margin	3.6%	6.8%	6.9%	6.2%	6.0%	5.1%	+0.9pt
Profit after income taxes	7,450	16,709	17,512	19,947	61,621	49,101	+12,519
Margin	2.3%	4.7%	4.7%	4.4%	4.1%	3.4%	+0.7pt
Profit for the year attributable to owners of the parent company	8,019	16,898	18,060	20,336	63,315	50,697	+12,618
Margin	2.5%	4.7%	4.9%	4.5%	4.2%	3.5%	+0.7pt

P/L by segment

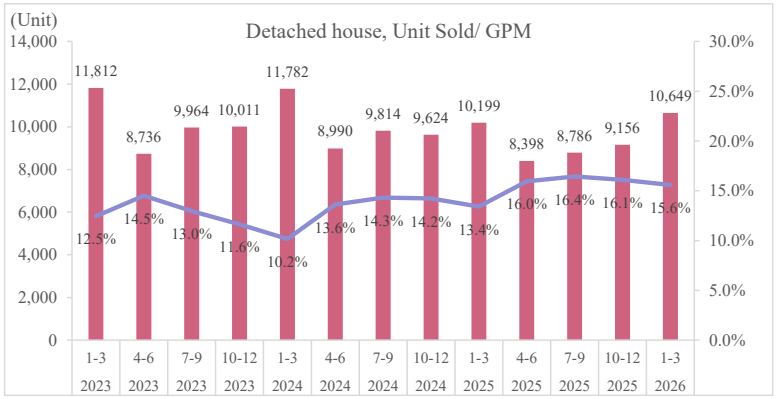
(¥1 mil)

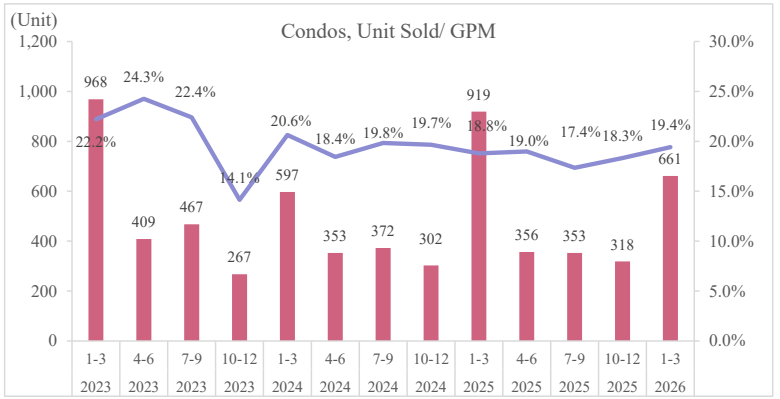
Detached houses (land deals included)	1Q	2Q	3Q	4Q	Accumulated	Change yoy	Change
Revenue	270,088	292,777	305,654	350,063	1,218,583	1,209,120	+9,463
Gross profit	43,080	48,136	49,221	54,559	194,997	168,082	+26,914
Gross profit margin	16.0%	16.4%	16.1%	15.6%	16.0%	13.9%	+2.1pt
No. of units sold	8,398	8,786	9,156	10,649	36,989	38,627	▲1,638

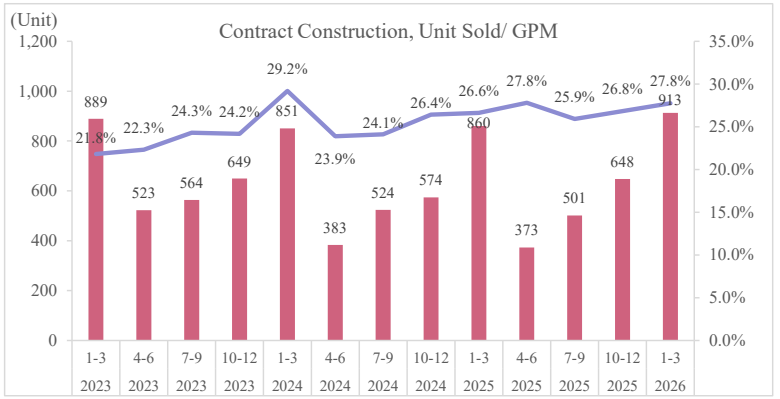
Condominiums	1Q	2Q	3Q	4Q	Accumulated	Change yoy	Change
Revenue	16,416	21,198	15,966	41,709	95,290	89,194	+6,096
Gross profit	3,117	3,679	2,927	8,100	17,825	17,045	+780
Gross profit margin	19.0%	17.4%	18.3%	19.4%	18.7%	19.1%	▲0.4pt
No. of units sold	356	353	318	661	1,688	1,946	▲258

Contract constructions	1Q	2Q	3Q	4Q	Accumulated	Change yoy	Change
Revenue	18,554	18,939	22,832	23,195	83,521	78,412	+5,109
Gross profit	5,162	4,906	6,125	6,441	22,635	19,914	+2,721
Gross profit margin	27.8%	25.9%	26.8%	27.8%	27.1%	25.4%	+1.7pt
No. of units delivered	373	501	648	913	2,435	2,341	+94

Others	1Q	2Q	3Q	4Q	Accumulated	Change yoy	Change
Revenue	21,002	26,050	27,202	37,212	111,468	82,912	+28,555
Gross profit	6,468	8,047	7,227	11,350	33,093	27,334	+5,758
Gross profit margin	30.8%	30.9%	26.6%	30.5%	29.7%	33.0%	▲3.3pt







* The number of units delivered is calculated based on completion method (ref value).

* The results of “land lots subject to construction of the houses and the construction works” are included in the segment of detached houses in accordance with Tanshin.

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Business Performance by Segment (Quarterly-Basis)

No. of units sold by segment

	2023 1-3	2023 4-6	2023 7-9	2023 10-12	2024 1-3	2024 4-6	2024 7-9	2024 10-12	2025 1-3	2025 4-6	2025 7-9	2025 10-12	2026 1-3
Detached houses*	11,812	8,736	9,964	10,011	11,782	8,990	9,814	9,624	10,199	8,398	8,786	9,156	10,649
Condominiums	968	409	467	267	597	353	372	302	919	356	353	318	661
Contract constructions	889	523	564	649	851	383	524	574	860	373	501	648	913

* Land deals included

Revenue by segment (¥1 mil)

	2023 1-3	2023 4-6	2023 7-9	2023 10-12	2024 1-3	2024 4-6	2024 7-9	2024 10-12	2025 1-3	2025 4-6	2025 7-9	2025 10-12	2026 1-3
Detached houses*	344,735	264,498	299,788	300,544	352,612	278,737	307,060	301,795	321,526	270,088	292,777	305,654	350,063
Condominiums	37,571	18,568	21,722	9,791	23,438	15,853	15,293	20,578	37,467	16,416	21,198	15,966	41,709
Contract constructions	18,596	16,457	16,875	20,620	21,891	17,068	18,162	21,871	21,310	18,554	18,939	22,832	23,195
Others	18,965	17,409	16,369	15,147	23,443	15,885	19,058	18,535	29,433	21,002	26,050	27,202	37,212

* Land deals included

Gross profit by segment (¥1 mil)

	2023 1-3	2023 4-6	2023 7-9	2023 10-12	2024 1-3	2024 4-6	2024 7-9	2024 10-12	2025 1-3	2025 4-6	2025 7-9	2025 10-12	2026 1-3
Detached houses*	42,934	38,383	38,867	34,983	35,889	37,999	43,974	42,946	43,161	43,080	48,136	49,221	54,559
Condominiums	8,344	4,506	4,869	1,384	4,838	2,923	3,033	4,044	7,044	3,117	3,679	2,927	8,100
Contract constructions	4,055	3,674	4,103	4,987	6,395	4,079	4,378	5,781	5,675	5,162	4,906	6,125	6,441
Others	4,105	6,294	5,878	5,925	8,634	5,979	7,275	5,976	8,102	6,468	8,047	7,227	11,350

* Land deals included

GPM by segment

	2023 1-3	2023 4-6	2023 7-9	2023 10-12	2024 1-3	2024 4-6	2024 7-9	2024 10-12	2025 1-3	2025 4-6	2025 7-9	2025 10-12	2026 1-3
Detached houses*	12.5%	14.5%	13.0%	11.6%	10.2%	13.6%	14.3%	14.2%	13.4%	16.0%	16.4%	16.1%	15.6%
Condominiums	22.2%	24.3%	22.4%	14.1%	20.6%	18.4%	19.8%	19.7%	18.8%	19.0%	17.4%	18.3%	19.4%
Contract constructions	21.8%	22.3%	24.3%	24.2%	29.2%	23.9%	24.1%	26.4%	26.6%	27.8%	25.9%	26.8%	27.8%
Others	21.7%	36.2%	35.9%	39.1%	36.8%	37.6%	38.2%	32.2%	27.5%	30.8%	30.9%	26.6%	30.5%

* Land deals included

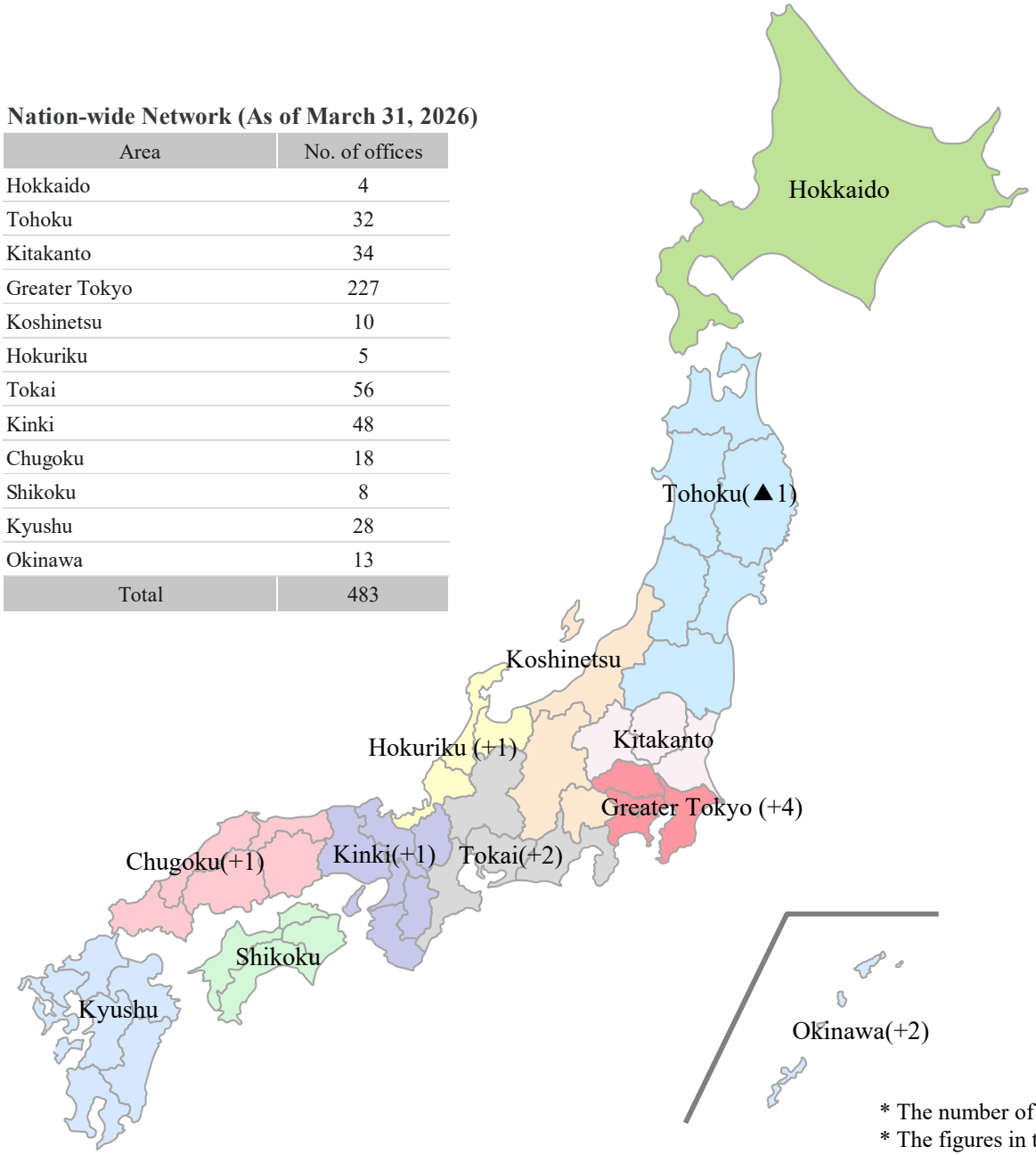
* Renovation Works & Option Works are included in segments of Detached Houses, Condominiums and Contract Construction.
* The number of units delivered is calculated based on completion method (ref value).

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Nation-wide Network / Market share by area : Detached houses

Nation-wide Network (As of March 31, 2026)

Area	No. of offices
Hokkaido	4
Tohoku	32
Kitakanto	34
Greater Tokyo	227
Koshinetsu	10
Hokuriku	5
Tokai	56
Kinki	48
Chugoku	18
Shikoku	8
Kyushu	28
Okinawa	13
Total	483



Shares by area (Detached houses)

	FY2022	FY2023	FY2024	FY2025
Hokkaido	8.2%	11.6%	8.6%	13.0%
Tohoku	44.8%	47.0%	46.2%	58.8%
Kitakanto	34.9%	30.5%	30.7%	37.1%
Greater Tokyo	30.5%	31.6%	31.5%	33.9%
Koshinetsu	20.7%	23.5%	22.3%	26.0%
Hokuriku	17.7%	18.9%	16.0%	17.9%
Tokai	32.2%	32.9%	33.4%	36.2%
Kinki	18.3%	17.9%	16.5%	19.7%
Chugoku	23.7%	20.6%	18.4%	25.8%
Shikoku	16.3%	18.0%	18.6%	25.1%
Kyushu	19.6%	17.7%	18.9%	21.4%
Okinawa	55.4%	52.9%	67.0%	63.2%
Total	**27.9%**	**28.3%**	**27.8%**	**31.6%**

(Source：MLIT New housing starts)

※Based on the business results of our 6 major subsidiaries.

* The number of the sales offices of the major 6 group companies.
* The figures in the parentheses show changes in the number of the sales offices in FY ended March 2026.

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Iida Group Holdings Co., Ltd.
Corporate Planning Department
TEL: +81-422-38-8828
E-Mail: ir@ighd.co.jp