FOSTER
Sound to Life

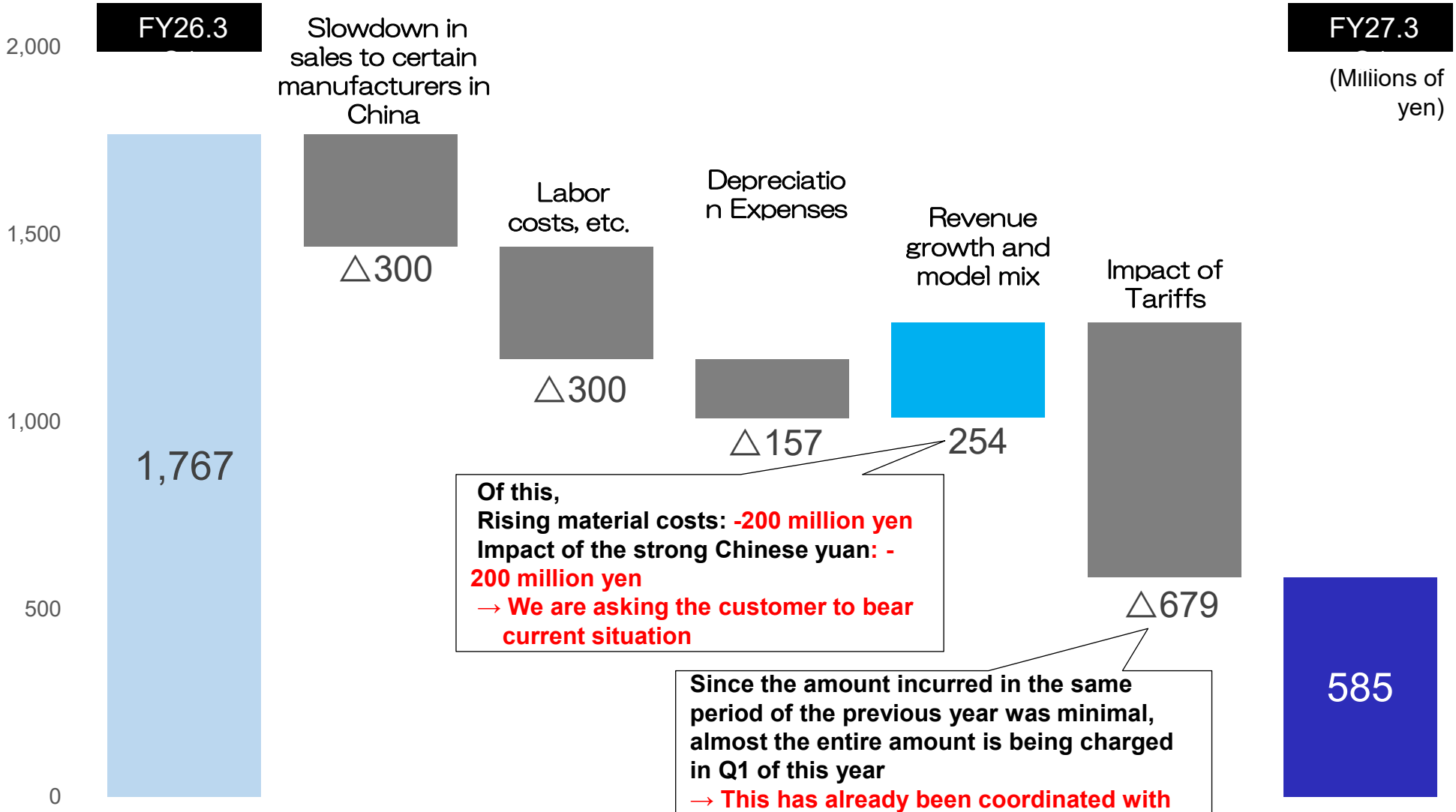
Supplementary Document Ended June 30, 2026

Foster Electric Company, Limited

(Stock code: 6794, Prime Market)

Analysis of Changes (Operating Income) – Results for the First Quarter of the Fiscal Year Ending March 2027

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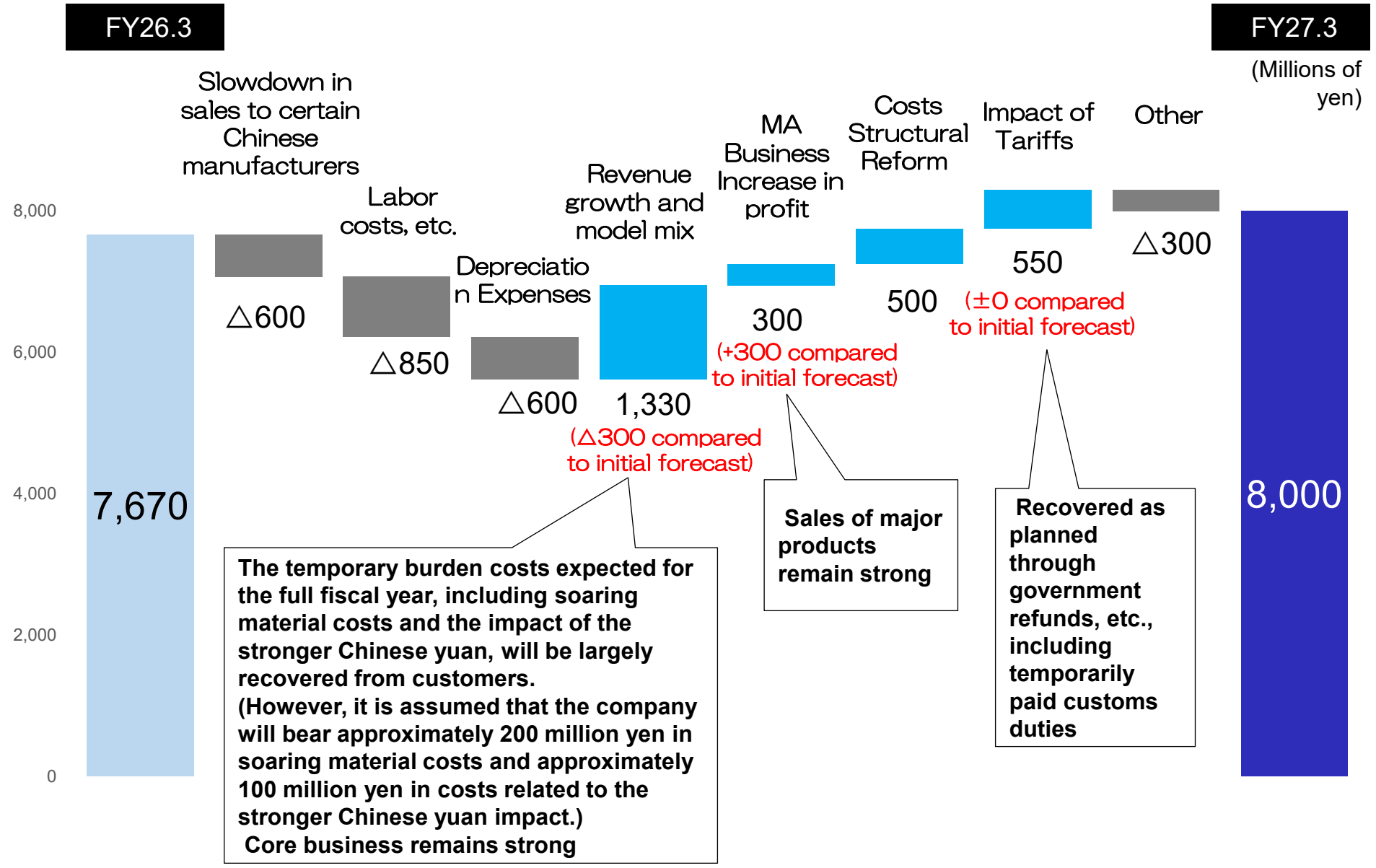


Of this,
Rising material costs: -200 million yen
Impact of the strong Chinese yuan: -200 million yen
→ We are asking the customer to bear current situation

Since the amount incurred in the same period of the previous year was minimal, almost the entire amount is being charged in Q1 of this year
→ This has already been coordinated with customers, and a refund is expected from the U.S. government is expected to provide a refund

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Analysis of Changes (Operating Income)
Fiscal Years Ending March 2026–March 2027 (Forecast)



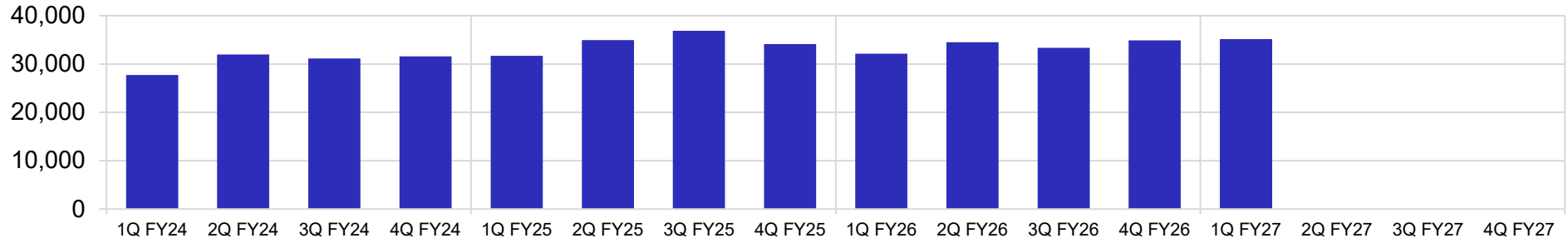
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Quarterly Results (Consolidated)

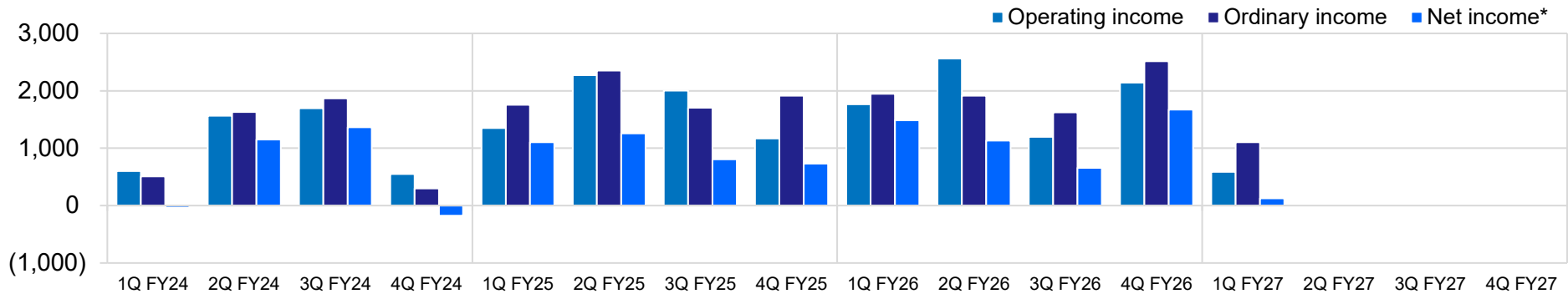
Results (Millions of yen)

	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	2Q FY26	3Q FY26	4Q FY26	1Q FY27	2Q FY27	3Q FY27	4Q FY27
Net sales	27,750	31,951	31,143	31,603	31,687	34,925	36,861	34,133	32,136	34,517	33,349	34,907	35,097			
Operating income	602	1,563	1,697	550	1,351	2,271	2,002	1,171	1,767	2,560	1,198	2,144	585			
Ordinary income	509	1,630	1,868	298	1,757	2,351	1,703	1,914	1,948	1,915	1,624	2,515	1,104			
Net income*	(36)	1,150	1,366	(176)	1,106	1,257	805	733	1,487	1,132	657	1,673	128			
Income ratio	2.2%	4.9%	5.4%	1.7%	4.3%	6.5%	5.4%	3.4%	5.5%	7.4%	3.6%	6.1%	1.7%			
Ordinary income to net sales	1.8%	5.1%	6.0%	0.9%	5.5%	6.7%	4.6%	5.6%	6.1%	5.5%	4.9%	7.2%	3.1%			
Net income to net sales**	(0.1%)	3.6%	4.4%	(0.6%)	3.5%	3.6%	2.2%	2.1%	4.6%	3.3%	2.0%	4.8%	0.4%			

Net sales (Millions of yen)



Profits (Millions of yen)



*Net income attributable to owners of the parent. **Net income to net sales attributable to owners of the parent.

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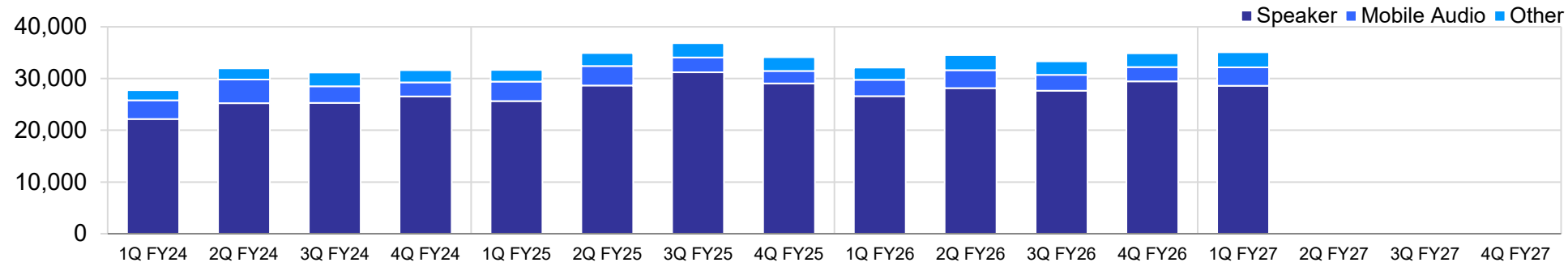
Quarterly Results by Segment (Consolidated)

Results (Millions of yen)

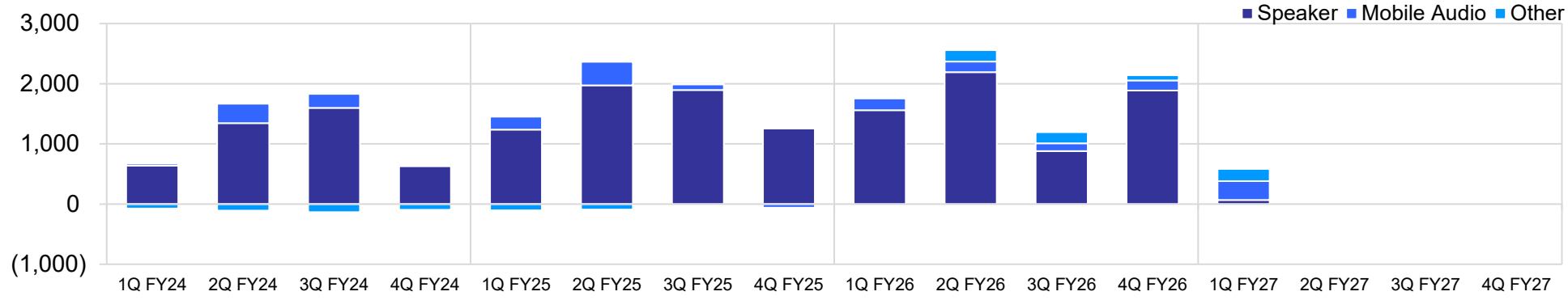
Sales	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	2Q FY26	3Q FY26	4Q FY26	1Q FY27	2Q FY27	3Q FY27	4Q FY27
Speaker	22,154	25,218	25,277	26,526	25,633	28,639	31,200	29,048	26,614	28,174	27,644	29,435	28,610			
Mobile Audio	3,644	4,611	3,222	2,720	3,800	3,759	2,894	2,439	3,125	3,468	3,065	2,809	3,574			
Other	1,951	2,122	2,644	2,356	2,253	2,525	2,766	2,646	2,395	2,874	2,639	2,661	2,912			
Operating income																
Speaker	639	1,345	1,601	633	1,236	1,974	1,897	1,253	1,559	2,194	879	1,889	70			
Mobile Audio	37	325	230	15	218	389	95	(61)	201	174	130	166	312			
Other	(74)	(107)	(134)	(97)	(104)	(92)	9	(19)	6	192	188	88	201			

*Net sales of other businesses are shown after elimination of intersegment transactions.

Sales (Millions of yen)



Operating income (Millions of yen)



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Quarterly Balance Sheet and Statement of Cash Flows

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Balance sheet (Millions of yen)

	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	2Q FY26	3Q FY26	4Q FY26	1Q FY27	2Q FY27	3Q FY27	4Q FY27
Total current assets	74,035	75,378	77,901	78,925	83,264	85,597	89,170	83,045	82,223	82,899	83,369	83,529	83,124			
Cash and deposits	16,218	16,882	18,868	20,216	19,708	19,779	23,811	20,388	22,243	20,443	19,210	20,235	19,567			
Notes and accounts receivable – trade	24,496	25,836	24,581	25,799	27,512	28,515	30,572	30,700	30,563	31,064	28,908	26,754	25,627			
Other	33,321	32,660	34,452	32,910	36,044	37,302	34,785	31,957	29,416	31,390	35,250	36,540	37,929			
Total non-current assets	19,813	21,902	23,458	23,822	24,877	23,530	24,204	23,780	22,729	23,719	26,531	28,715	29,947			
Net property, plant and equipment	15,846	17,582	18,951	19,377	20,291	19,085	19,737	19,394	19,011	19,997	22,691	24,249	25,550			
Total intangible assets	221	252	255	336	388	409	407	469	457	457	457	488	460			
Total investments and other assets	3,745	4,067	4,251	4,108	4,197	4,035	4,059	3,916	3,260	3,264	3,382	3,977	3,935			
Total assets	93,849	97,280	101,360	102,747	108,142	109,128	113,374	106,826	104,952	106,618	109,901	112,244	113,071			
Total current liabilities	33,055	31,854	32,990	31,899	33,218	36,314	37,842	33,886	34,108	32,953	33,258	31,675	33,182			
Notes and accounts payable – trade	9,876	11,714	12,734	12,169	14,366	16,817	17,481	18,998	16,831	17,776	16,492	14,931	13,344			
Short-term loans and bonds payable	15,928	11,782	12,223	11,346	10,869	11,131	11,398	5,502	7,736	5,948	6,569	6,453	9,454			
Other	7,251	8,358	8,033	8,384	7,983	8,365	8,963	9,385	9,541	9,228	10,197	10,290	10,383			
Total non-current liabilities	1,809	2,741	5,758	6,529	6,440	6,084	5,895	4,207	3,813	3,682	3,747	3,642	3,524			
Long-term debt and bonds payable	0	0	3,175	3,781	3,587	3,393	3,200	1,650	1,500	1,350	1,200	1,050	900			
Other	1,809	2,741	2,583	2,748	2,853	2,691	2,695	2,557	2,313	2,332	2,547	2,592	2,624			
Total net assets	58,984	62,684	62,611	64,319	68,483	66,729	69,636	68,731	67,030	69,983	72,895	76,926	76,363			
Shareholders' equity	43,785	45,011	46,154	45,989	46,760	48,122	48,479	49,251	49,842	51,191	51,055	52,728	51,836			
Accumulated other comprehensive income	9,771	11,654	9,943	12,014	14,987	11,075	13,648	11,619	9,631	10,920	13,435	14,977	15,463			
Non-controlling interests	5,426	6,018	6,512	6,314	6,735	7,531	7,507	7,861	7,555	7,871	8,404	9,220	9,064			
Total liabilities and net assets	93,849	97,280	101,360	102,747	108,142	109,128	113,374	106,826	104,952	106,618	109,901	112,244	113,071			

Statement of cash flows (Millions of yen)

	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	2Q FY26	3Q FY26	4Q FY26	1Q FY27	2Q FY27	3Q FY27	4Q FY27
Operating activities	5,334	5,553	1,553	2,988	1,015	1,685	5,466	6,663	1,320	704	1,741	3,169	465			
Investing activities	(537)	(800)	(2,776)	(4,426)	(451)	(1,324)	(1,015)	1,945	84	(1,092)	(2,797)	(1,975)	(2,023)			
Financing activities	(2,584)	(4,605)	3,502	(753)	(1,890)	519	(928)	(7,585)	969	(2,163)	(677)	(460)	1,355			
Foreign exchange impact	358	516	(293)	357	612	(472)	181	(686)	(903)	751	499	507	(473)			
Net increase (decrease) in cash flow	2,571	664	1,986	(1,834)	(712)	409	3,703	337	1,471	(1,799)	(1,233)	1,241	(676)			
Cash at the end of period	16,218	16,882	18,868	17,034	16,321	16,730	20,434	20,771	22,243	20,443	19,210	20,451	19,775			

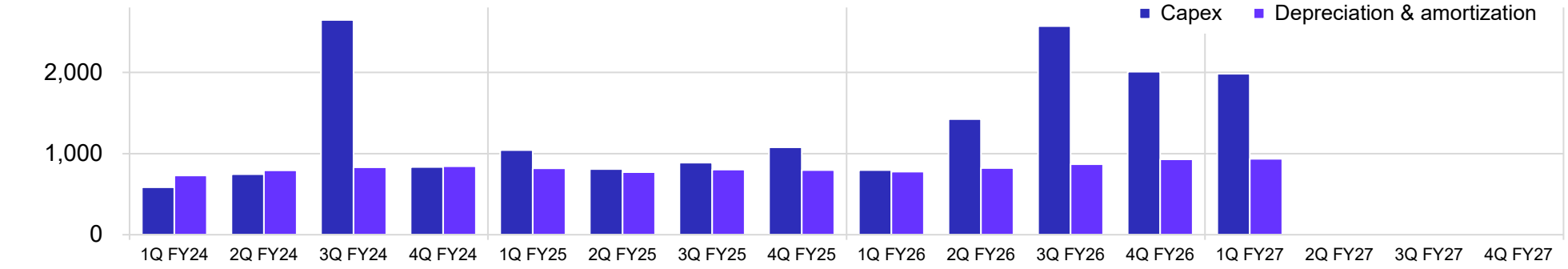
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Quarterly Capex, Depreciation and Amortization, R&D Expenses

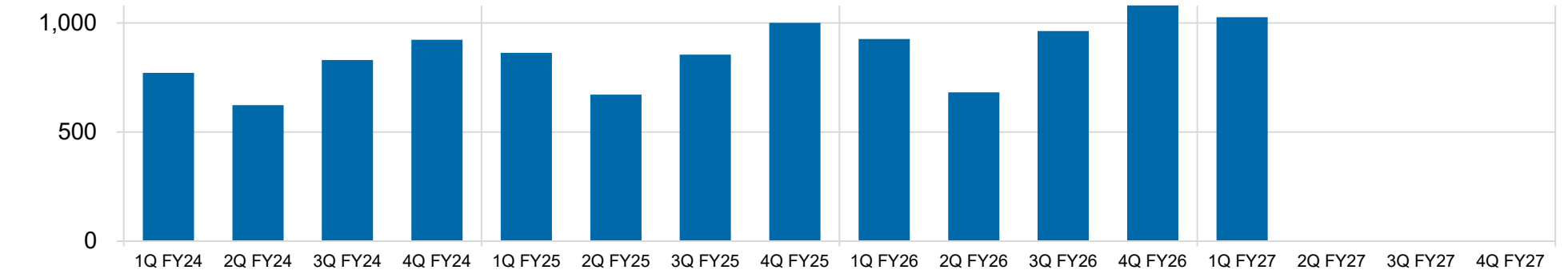
Capex, depreciation & amortization, R&D expenses (Millions of yen)

	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	2Q FY26	3Q FY26	4Q FY26	1Q FY27	2Q FY27	3Q FY27	4Q FY27
Capex	584	745	2,646	834	1,042	808	887	1,077	798	1,425	2,570	2,009	1,984			
Depreciation & amortization	731	792	830	844	819	772	803	796	778	822	868	929	935			
R&D expenses	771	623	830	923	863	671	855	1,001	926	682	963	1,191	1,027			

Capex, depreciation & amortization (Millions of yen)



R&D expenses (Millions of yen)

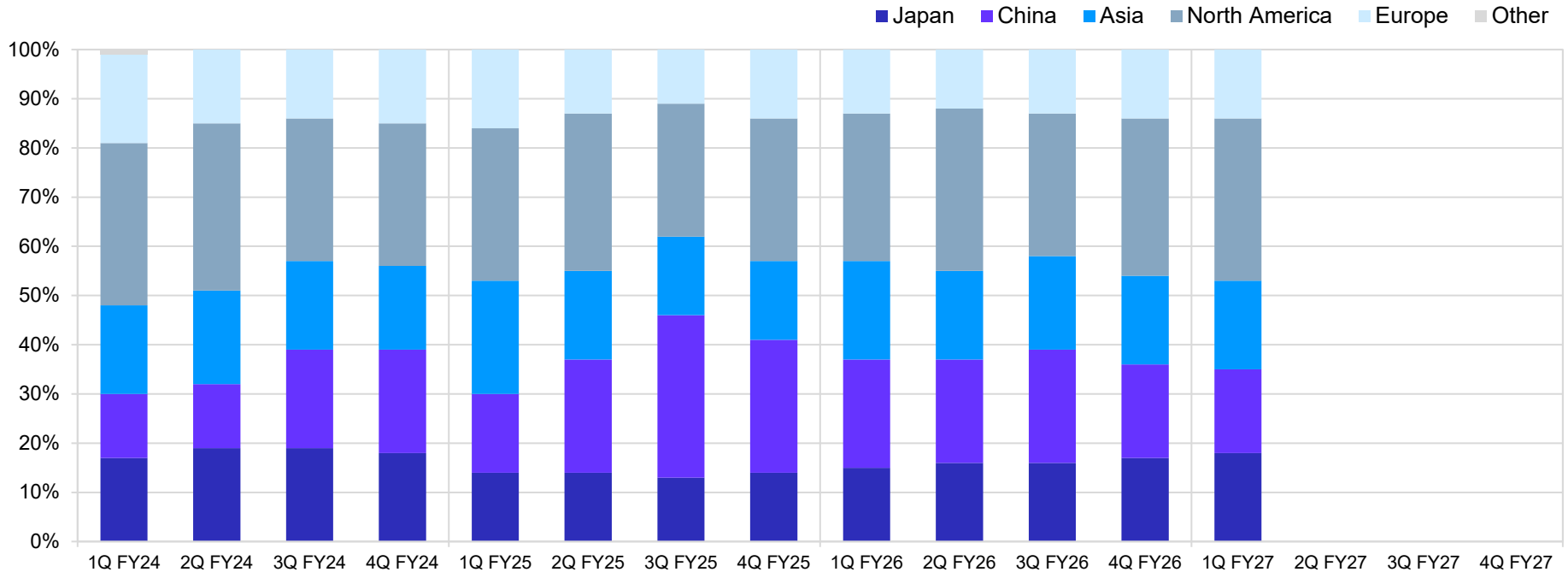


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Quarterly Sales Weighting of Car Speakers by Region

Sales weighting of car speakers by region

	1Q FY24	2Q FY24	3Q FY24	4Q FY24	1Q FY25	2Q FY25	3Q FY25	4Q FY25	1Q FY26	2Q FY26	3Q FY26	4Q FY26	1Q FY27	2Q FY27	3Q FY27	4Q FY27
Japan	17%	19%	19%	18%	14%	14%	13%	14%	15%	16%	16%	17%	18%			
China	13%	13%	20%	21%	16%	23%	33%	27%	22%	21%	23%	19%	17%			
Asia	18%	19%	18%	17%	23%	18%	16%	16%	20%	18%	19%	18%	18%			
North America	33%	34%	29%	29%	31%	32%	27%	29%	30%	33%	29%	32%	33%			
Europe	18%	15%	14%	15%	16%	13%	11%	14%	13%	12%	13%	14%	14%			
Other	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%			
Total sales (Millions of yen)	19,642	22,327	21,799	23,386	22,349	25,251	27,769	26,316	23,951	25,846	25,097	26,972	26,343			



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[Precautionary Statement]

All forward-looking statements contained in this material, including forecasts, plans, and outlooks on current or future earnings, are based on currently available information and assumptions on risks and uncertainties that may affect future earnings. Actual results may differ from forecasts or estimates due to a range of factors, including economic conditions surrounding the Group's operations, business conditions of related markets and at OEM customers, the competitive environment and pricing competition in Japan and overseas, raw material prices, foreign exchange rates, risks affecting overseas business, regulations in Japan and overseas, disasters or accidents, and share prices.

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