Canon Marketing Japan Group

FY2026 1Q
Consolidated Results

April 22, 2026
Hatsumi Hirukawa
Director, Senior Vice President

Canon Marketing Japan Group

- The figures are rounded off to the nearest 100 million yen in this material.
- Forward-looking statements and results forecasts presented in this material are based on the management's assumptions using currently available information and therefore contain inherent risks and uncertainties. As a consequence, due to a range of possible factors, actual results may materially differ from the forecasts.
- This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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Agenda

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Key Points

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Summary of 1Q of FY2026 Financial Results

- Net sales and income increased year on year.
- Operating income, ordinary income and net income attributable to owners of the parent all surpassed previous record highs for 1Q results.
- Operating margin and ordinary margin reached new quarterly highs.
- Gains in both sales and income were greater than forecast.

FY2026 Financial Results Forecasts

- The previous forecasts have not been changed. The Group aims to achieve an increase in sales and income for the sixth consecutive fiscal year.

Topics

- IR Day was held for the first time on March 4.

  <Refer to the below for details.>

  Canon Marketing Japan Group IR Day https://corporate.jp.canon/en/ir/library/business-briefing

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Summary of Results

1Q 2026 Actual
(from January 1 to March 31)

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- ✓ **Operating income, ordinary income and net income attributable to owners of the parent all surpassed previous record highs for 1Q results.**
- ✓ **Operating margin and ordinary margin reached new quarterly highs.**

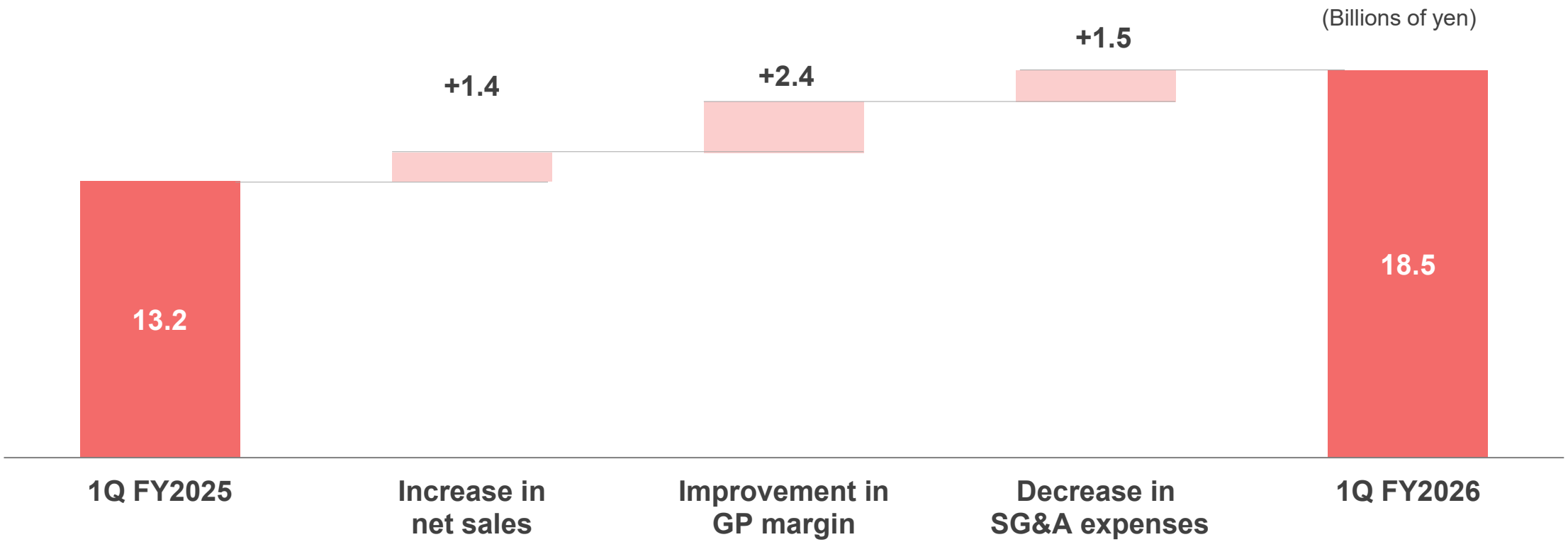
(Billions of yen)	1Q FY2025	1Q FY2026	Changes	
			Amount	%
Net sales	167.3	**171.7**	+4.3	+3%
Gross profit	51.6 (30.9%)	**55.5** (32.3%)	+3.8 (+1.4pt)	+7%
Operating income	13.2 (7.9%)	**18.5** (10.8%)	+5.4 (+2.9pt)	+41%
Ordinary income	13.2 (7.9%)	**18.6** (10.8%)	+5.4 (+2.9pt)	+41%
Net income attributable to owners of the parent	8.8 (5.3%)	**12.8** (7.5%)	+4.0 (+2.2pt)	+45%

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Operating Income Variance Analysis

1Q 2026 Actual
(from January 1 to March 31)

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Improvement in GP margin

- GP margin improved in all the segments

Decrease in SG&A expenses

- Personnel expenses -1.3B
- Amortization of goodwill, etc. -0.2B

➢ Refer to page 25 for details.

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Results by Segment

1Q 2026 Actual
(from January 1 to March 31)

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(Billions of yen)	1Q FY2025		1Q FY2026		Changes	
	Net sales	Op. income	Net sales	Op. income	Net sales	Op. income
Enterprise	68.0	5.1	**69.7**	**7.4**	+1.7	+2.3
Area	60.6	5.5	**60.6**	**7.3**	-0.0	+1.8
Consumers	31.9	2.1	**32.1**	**2.7**	+0.2	+0.6
Professional	13.4	1.2	**13.8**	**1.7**	+0.4	+0.5
Other	-6.6	-0.7	**-4.5**	**-0.6**	+2.1	+0.1
Total	167.3	13.2	**171.7**	**18.5**	+4.3	+5.4

*Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.

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Segment Results　Enterprise Segment

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- ✓ Net sales increased, reflecting a steady performance from Canon Products & Other as well as IT Solutions.
- ✓ Operating income increased due to a rise in gross profit following the growth of net sales and high value-added products and services being a larger percentage of total sales.

(Billions of yen)	1Q			
	FY2025	FY2026	Changes	
			Amount	%
Canon Products & Other	14.2	**14.6**	+0.5	+3%
IT Solutions	53.9	**55.1**	+1.2	+2%
Net sales	68.0	**69.7**	+1.7	+2%
Op. income	5.1	**7.4**	+2.3	+44%
margin	7.5%	**10.5%**	+3.1pt	–

[Reference] Results of main consolidated company

Canon IT Solutions Inc.

	1Q		Changes
	FY2025	FY2026	%
Net sales	40.8	41.0	+1%
Op. income	4.3	5.3	+24%

Canon IT Solutions Inc.
Orders received and outstanding orders, Y/Y Non-consolidated

	1Q
Orders received	+8%
Outstanding orders	-9%

Outstanding orders excluding the Data Center business increased by 3% year on year.

*TCS Inc. was merged into Canon IT Solutions Inc. in July 2025. The results of Canon IT Solutions Inc. 2025 have been recalculated accordingly.

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Segment Results　Area Segment

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- ✓ Net sales remained flat year on year due to a decrease in sales in Canon Products & Other, despite steady sales in IT Solutions.
- ✓ Operating income increased reflecting a rise in the gross profit margin, which was a result of high value-added products and services being a larger percentage of total sales.

(Billions of yen)	1Q			
	FY2025	FY2026	Changes	
			Amount	%
Canon Products & Other	39.2	**38.7**	-0.5	-1%
IT Solutions	21.4	**21.8**	+0.5	+2%
Net sales	60.6	**60.6**	-0.0	-0%
Op. income	5.5	**7.3**	+1.8	+34%
margin	9.1%	**12.1%**	+3.0pt	–

[Reference] Results of main consolidated company

Canon System & Support Inc.

	1Q		Changes
	FY2025	FY2026	%
Net sales	29.1	30.2	+4%
Op. income	2.6	3.6	+37%

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Segment Results　Consumers Segment

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- ✓ Net sales rose. This is mainly attributable to higher sales of interchangeable lens cameras and compact cameras, despite sales decreasing in IT products.
- ✓ Operating income increased following the increase in gross profit, which reflected the growth of net sales, and high value-added products being a larger percentage of total sales.

(Billions of yen)	1Q			
	FY2025	FY2026	Changes	
			Amount	%
Canon Products & Other	21.4	**22.0**	+0.6	+3%
IT Solutions	10.4	**10.0**	-0.4	-4%
Net sales	31.9	**32.1**	+0.2	+1%
Op. income	2.1	**2.7**	+0.6	+31%
margin	6.5%	**8.5%**	+2.0pt	–

■ Consumer Products, Y/Y Non-consolidated

		1Q
Interchangeable Lens Camera	Unit	+18%
Inkjet Printer (IJP)	Unit	-7%
IJP Cartridge	Amount	-3%

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Segment Results　Professional Segment

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- ✓ Net sales increased on the heels of increases in sales in Production printing and Industrial equipment, despite sales decreasing in Healthcare business.
- ✓ Operating income increased, reflecting a rise in gross profit due to higher sales.

(Billions of yen)	1Q			
	FY2025	FY2026	Changes	
			Amount	%
Production printing	2.2	**2.4**	+0.2	+12%
Industrial equipment	3.5	**3.8**	+0.3	+9%
Healthcare business	7.7	**7.6**	-0.1	-2%
Net sales	13.4	**13.8**	+0.4	+3%
Op. income	1.2	**1.7**	+0.5	+40%
margin	9.1%	**12.3%**	+3.2pt	–

[Reference] Results of main consolidated company

Canon Production Printing Systems Inc.

	1Q		Changes
	FY2025	FY2026	%
Net sales	2.1	2.3	+12%
Op. income	0.1	0.2	+133%

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Sales of Products and Service by Segment

1Q 2026 Actual
(from January 1 to March 31)

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(Billions of yen)

	Enterprise		Area		Consumers		Professional		Other		Total		Composition Ratio
	1Q FY2025	1Q FY2026	1Q FY2025	1Q FY2026	1Q FY2025	1Q FY2026	1Q FY2025	1Q FY2026	1Q FY2025	1Q FY2026	1Q FY2025	1Q FY2026	1Q FY2026
SI/Solutions	**17.7**	**19.2**	**2.1**	**2.4**	**–**	**–**	**7.8**	**7.6**	**-0.1**	**-0.3**	**27.5**	**28.9**	**31%**
Changes		+8%		+17%		-		-2%		-		+5%	
Service/Outsourcing	**20.2**	**21.0**	**4.8**	**5.1**	**–**	**–**	**0.4**	**0.4**	**-0.6**	**-0.5**	**24.8**	**26.0**	**28%**
Changes		+4%		+7%		-		+4%		-		+5%	
IT Products/ System construction	**15.9**	**14.9**	**14.5**	**14.3**	**10.4**	**10.0**	**–**	**–**	**-3.1**	**-0.8**	**37.8**	**38.4**	**41%**
Changes		-6%		-1%		-4%		-		-		+2%	
IT Solutions	**53.9**	**55.1**	**21.4**	**21.8**	**10.4**	**10.0**	**8.1**	**8.0**	**-3.7**	**-1.6**	**90.1**	**93.3**	**100%**
Changes		+2%		+2%		-4%		-2%		-		+4%	
Canon Products & Other	**14.2**	**14.6**	**39.2**	**38.7**	**21.4**	**22.0**	**5.3**	**5.8**	**-2.9**	**-2.9**	**77.2**	**78.3**	
Changes		+3%		-1%		+3%		+11%		-		+1%	
Total	**68.0**	**69.7**	**60.6**	**60.6**	**31.9**	**32.1**	**13.4**	**13.8**	**-6.6**	**-4.5**	**167.3**	**171.7**	
Changes		+3%		-0%		+1%		+3%		-		+3%	

*Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.
*Starting from FY2026, the name of SI Services', 'Maintenance and Operation Service/Outsourcing' and 'IT Products and System Sales' were changed into 'SI/Solutions', 'Service/Outsourcing' and 'IT Products/System Construction' respectively. Concurrently, the basis of aggregation for the three categories was changed and 'FY2025 results' is recalculated accordingly.

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Summary of Forecasts

Previous Forecast vs Current Forecast

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(Billions of yen)	FY2026 Previous forecast	FY2026 Current forecast	Changes		FY2025 Actual	Changes	
			Amount	%		Amount	%
Net sales	685.0	**685.0**	–	–	679.8	+5.2	+1%
Operating income	60.0 (8.8%)	**60.0** **(8.8%)**	– –	–	58.2 (8.6%)	+1.8 (+0.2pt)	+3%
Ordinary income	60.7 (8.9%)	**60.7** **(8.9%)**	– –	–	59.8 (8.8%)	+0.9 (+0.1pt)	+1%
Net income attributable to owners of the parent	42.0 (6.1%)	**42.0** **(6.1%)**	– –	–	41.5 (6.1%)	+0.5 (+0.0pt)	+1%

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Forecasts by Segment

Actual vs
Current Forecast

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(Billions of yen)

	FY2025 Actual		FY2026 Current forecast		Changes			
					Net sales		Op. income	
	Net sales	Op. income	Net sales	Op. income	Amount	%	Amount	%
Enterprise	265.8	21.1	**275.4**	**22.4**	+9.6	+4%	+1.3	+6%
Area	240.3	22.3	**235.5**	**22.3**	-4.8	-2%	–	–
Consumers	144.8	13.0	**142.6**	**13.0**	-2.2	-2%	–	–
Professional	48.8	5.5	**49.0**	**5.0**	+0.2	+0%	-0.5	-10%
Other	-19.8	-3.8	**-17.5**	**-2.7**	+2.3	–	+1.1	–
Total	679.8	58.2	**685.0**	**60.0**	+5.2	+1%	+1.8	+3%

*Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.

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Forecasts by Segment

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(Billions of yen)	FY2025				FY2026				Changes			
	1Q Actual		2Q-4Q Actual		1Q Actual		2Q-4Q Forecast		1Q		2Q-4Q	
	Net sales	Op. income	Net sales	Op. income	Net sales	Op. income	Net sales	Op. income	Net sales	Op. income	Net sales	Op. income
Enterprise	68.0	5.1	197.7	16.0	**69.7**	**7.4**	**205.7**	**15.0**	+1.7	+2.3	+8.0	-0.9
Area	60.6	5.5	179.7	16.8	**60.6**	**7.3**	**174.9**	**15.0**	-0.0	+1.8	-4.7	-1.9
Consumers	31.9	2.1	112.9	10.9	**32.1**	**2.7**	**110.5**	**10.3**	+0.2	+0.6	-2.4	-0.7
Professional	13.4	1.2	35.4	4.3	**13.8**	**1.7**	**35.2**	**3.3**	+0.4	+0.5	-0.3	-1.0
Other	-6.6	-0.7	-13.3	-3.1	**-4.5**	**-0.6**	**-13.0**	**-2.1**	+2.1	+0.1	+0.3	+1.0
Total	167.3	13.2	512.5	45.0	**171.7**	**18.5**	**513.3**	**41.5**	+4.3	+5.4	+0.9	-3.5

*Other is a business segment that is not included in the reportable segments of the Company and includes the shared service business and the elimination of intersegment transactions.

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Segment Forecasts

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Enterprise

- ✓ Net sales are expected to rise following strong sales of IT Solutions.
- ✓ Operating income is expected to decrease due to an increase in SG&A expenses.

(Billions of yen)

	1Q Actual				2Q-4Q Forecast			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Net sales	68.0	**69.7**	+1.7	+2%	**197.7**	**205.7**	+8.0	+4%
Op. income	5.1	**7.4**	+2.3	+44%	**16.0**	**15.0**	-0.9	-6%
margin	7.5%	**10.5%**	+3.1pt	–	**8.1%**	**7.3%**	-0.8pt	–

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Segment Forecasts

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Area

- ✓ Net sales are expected to decline due to a slight decrease in sales in Canon Products & Other and sales decreasing in IT Solutions.
- ✓ Operating income is expected to decrease due to lower gross profit resulting from reduced sales as well as an increase in SG&A expenses.

(Billions of yen)

	1Q Actual				2Q-4Q Forecast			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Net sales	60.6	**60.6**	-0.0	-0%	179.7	**174.9**	-4.7	-3%
Op. income	5.5	**7.3**	+1.8	+34%	16.8	**15.0**	-1.8	-11%
margin	9.1%	**12.1%**	+3.0pt	–	9.4%	**8.6%**	-0.8pt	–

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Segment Forecasts

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Consumers

✓ Net sales are expected to decline due to a decrease in sales of IT products and IJP cartridges.
✓ Operating income is forecast to decrease as a result of increasing SG&A expenses.

(Billions of yen)

	1Q Actual				2Q-4Q Forecast			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Net sales	31.9	**32.1**	+0.2	+1%	112.9	**110.5**	-2.4	-2%
Op. income	2.1	**2.7**	+0.6	+31%	10.9	**10.3**	-0.6	-6%
margin	6.5%	**8.5%**	+2.0pt	–	9.7%	**9.3%**	-0.4pt	–

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Segment Forecasts

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Professional

- ✓ Net sales are expected to fall due to the contraction of sales in Industrial equipment, despite sales increasing in Production printing and the Healthcare business.
- ✓ Operating income is forecast to decline due to a decrease in gross profit caused by lower sales.

(Billions of yen)

	1Q Actual				2Q-4Q Forecast			
	FY2025	FY2026	Changes		FY2025	FY2026	Changes	
			Amount	%			Amount	%
Production printing	2.2	2.4	+0.2	+11%	7.2	7.8	+0.6	+8%
Industrial equipment	3.5	3.8	+0.3	+9%	16.8	15.8	-1.0	-6%
Healthcare business	7.7	7.6	-0.1	-2%	11.4	11.6	+0.2	+2%
Net sales	13.4	**13.8**	+0.4	+3%	35.4	**35.2**	-0.3	-1%
Op. income	1.2	**1.7**	+0.5	+40%	4.3	**3.3**	-1.0	-24%
margin	9.1%	**12.3%**	+3.2pt	–	12.2%	**9.4%**	-2.8pt	–

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Outline of Main Products Sales

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■IT Solutions

Consolidated

		FY2025 vs FY2024					FY2026 vs FY2025		Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	Full Year Forecasts	Full Year Forecasts
SI/Solutions	Amount	**+1%**	**+1%**	**+4%**	**+10%**	**+4%**	**+5%**	**+11%**	**+11%**
Service/Outsourcing	Amount	**+27%**	**+8%**	**+7%**	**-2%**	**+9%**	**+5%**	**+8%**	**+8%**
IT Products/System construction	Amount	**+30%**	**+8%**	**+14%**	**+4%**	**+13%**	**+2%**	**-8%**	**-8%**
Network Camera	Amount	**-0%**	**+53%**	**+4%**	**+7%**	**+13%**	**+32%**	**+15%**	**+15%**

*Starting from FY2026, the name of SI Services', 'Maintenance and Operation Service/Outsourcing' and 'IT Products and System Sales' were changed into 'SI/Solutions', 'Service/Outsourcing' and 'IT Products/System Construction' respectively.
Concurrently, the basis of aggregation for the three categories was changed and 'FY2025 results' in 'FY2026 vs. FY2025' is recalculated accordingly.

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Outline of Main Products Sales

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■Canon Products & Other

Non-consolidated

		FY2025 vs FY2024					FY2026 vs FY2025		Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	Full Year Forecasts	Full Year Forecasts
MFP including Rental Machine	Unit	-3%	+7%	+9%	+6%	+5%	+8%	+4%	+4%
Service & Support	Amount	-4%	-1%	-1%	-2%	-2%	+0%	-1%	-1%
Laser Beam Printer (LBP)	Unit	+4%	+2%	-1%	-7%	-1%	-4%	+8%	+8%
LBP Cartridge	Amount	-3%	-0%	-1%	-3%	-2%	+0%	-2%	-2%

Consolidated

Commercial Printing	Amount	+5%	+10%	+10%	-1%	+6%	+5%	+0%	+0%

Non-consolidated

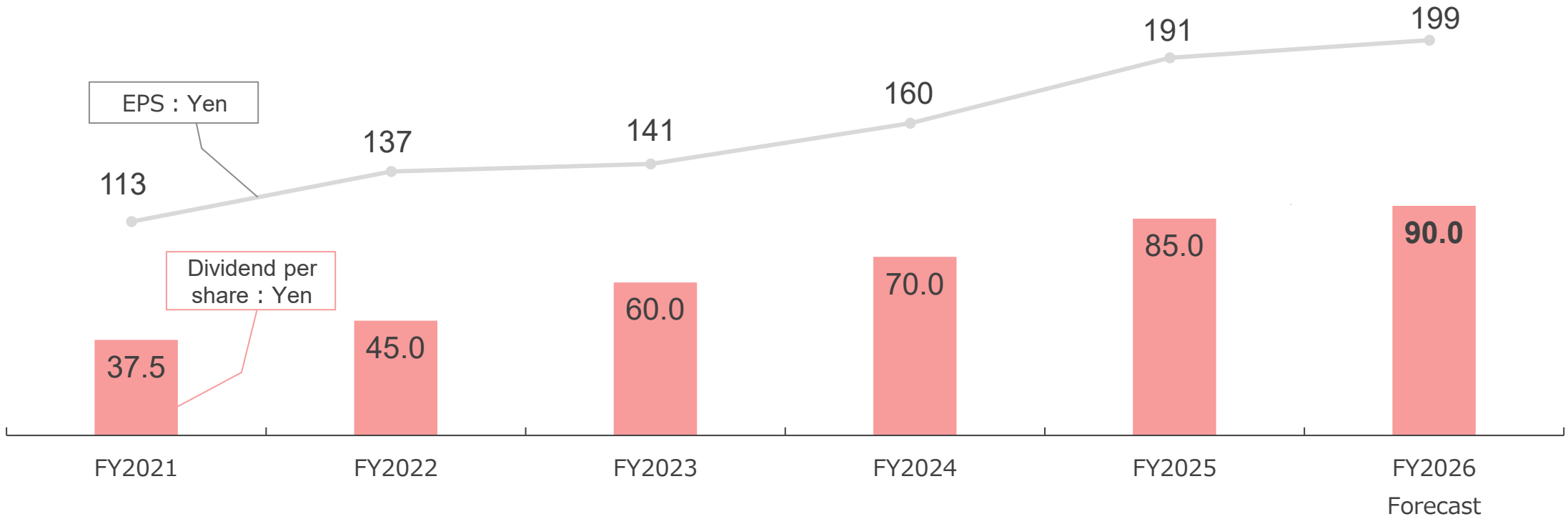
		FY2025 vs FY2024					FY2026 vs FY2025		Previous Forecasts
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	Full Year Forecasts	Full Year Forecasts
Interchangeable Lens Camera	Unit	-15%	-12%	-25%	+19%	-7%	+18%	+3%	+3%
Inkjet Printer (IJP)	Unit	-14%	-8%	-14%	-0%	-8%	-7%	-4%	-4%
IJP Cartridge	Amount	-7%	-7%	-5%	-9%	-7%	-3%	-4%	-4%

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Financial Indicator

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Basic Policy	Consolidated payout ratio of at least 30%		Consolidated payout ratio of around 40% or above		
Payout Ratio	33%	33%	43%	44%	45%	45%



*The Company conducted a share split in the proportion of two shares for one share of common stock, with the record date set as March 31, 2026 and the effective date set as April 1, 2026. Both annual dividends per share and EPS (earnings per share) for periods prior to 2025 have been calculated on the assumption that the share split had been conducted at the beginning of each respective consolidated fiscal year.

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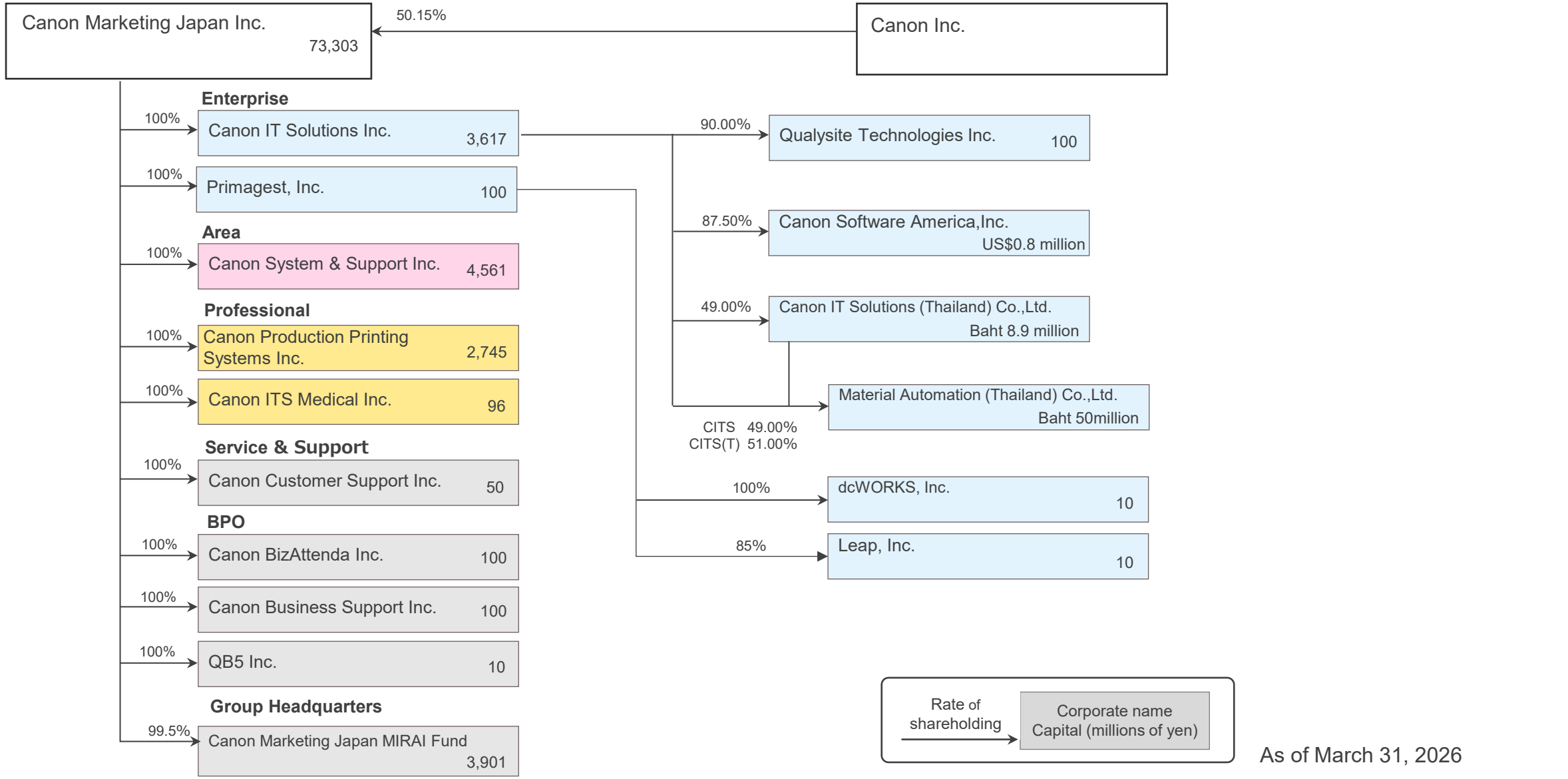
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Supplementary Information

Capital Relationship Diagram

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As of March 31, 2026

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SG&A Expenses

1Q 2026 Actual
(from January 1 to March 31)

Canon Marketing Japan Group

(Billions of yen)

	1Q FY2025	1Q FY2026	Changes
Advertising expenses	1.1	**1.0**	-0.1
Promotion expenses	0.7	**0.5**	-0.1
Warranty expenses	0.7	**0.7**	-0.0
Other direct selling expenses	4.7	**4.7**	+0.0
Personnel expenses	22.3	**21.0**	-1.3
Office expenses	2.0	**2.0**	-0.0
IT expenses	2.5	**2.5**	-0.0
Amortization of goodwill, etc.	0.9	**0.7**	-0.2
Other selling expenses	3.6	**3.8**	+0.2
Total	38.5	**36.9**	-1.5

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Non-operating Income and Expenses

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(Billions of yen)	1Q FY2025	1Q FY2026	Changes
Interest income	0.1	0.1	+0.0
Dividend income	0.0	0.0	-0.0
Other, net	0.1	0.1	-0.0
Total non-operating income	0.2	0.2	-0.0
Interest expense	0.0	0.0	+0.0
Investment partnership management expenses	0.1	0.1	-0.0
Loss on investments in partnership	0.0	0.0	+0.0
Foreign exchange losses	0.1	0.0	-0.0
Other, net	0.1	0.0	-0.0
Total non-operating expenses	0.2	0.2	-0.0

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Extraordinary Income and Losses

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(Billions of yen)	1Q FY2025	1Q FY2026	Changes
Gain on sales of long-lived assets	-	0.0	+0.0
Gain on sales of investments in securities	0.1	0.5	+0.4
Total extraordinary income	0.1	0.5	+0.4
Loss on sales and disposal of long-lived assets	0.0	0.0	+0.0
Impairment loss	0.3	-	-0.3
Loss on sale of investments in securities	0.0	-	-0.0
Other, net	0.0	-	-0.0
Total extraordinary losses	0.3	0.0	-0.3

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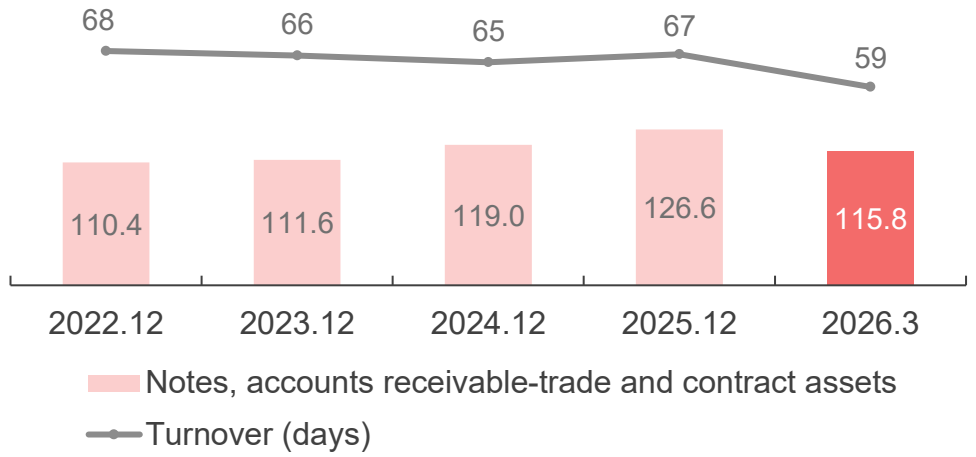
Quarterly Balance Sheets

Canon Marketing Japan Group

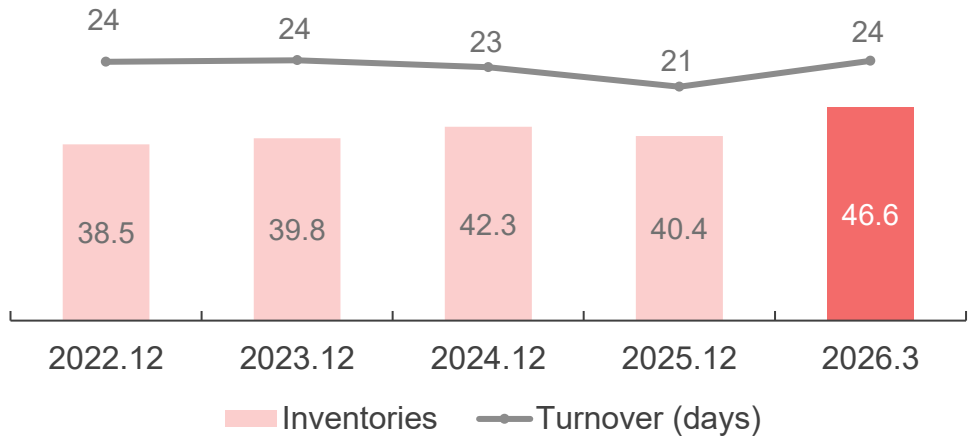
(Billions of yen)

	Dec. 31 2025	Mar. 31 2026	Changes
Assets	564.4	546.3	-18.2
Current assets	339.6	321.6	-18.1
Cash and deposits	160.1	131.3	-28.7
Notes, accounts receivable-trade and contract assets	126.6	115.8	-10.9
Inventories	40.4	46.6	+6.2
Other current assets	12.6	27.9	+15.3
Non-current assets	224.8	224.7	-0.1
Property, plant and equipment	86.8	86.8	+0.0
Intangible assets	52.0	51.6	-0.3
Investments and other assets	86.0	86.2	+0.2
Liabilities	150.6	149.3	-1.3
Current liabilities	125.1	126.4	+1.3
Notes and accounts payable-trade	52.1	59.3	+7.2
Other current liabilities	73.0	67.0	-5.9
Long-term liabilities	25.5	23.0	-2.6
Equity	413.8	396.9	-16.9
Shareholders' equity	361.7	349.2	-12.5
(Treasury stock)	-20.4	-35.0	-14.6
Total accumulated other comprehensive income(loss)	51.1	47.1	-4.0
Stock acquisition rights	0.1	0.1	+0.0
Non-controlling interests	0.9	0.6	-0.4
Equity ratio	73%	73%	-1%

■ Notes, accounts receivable-trade and contract assets



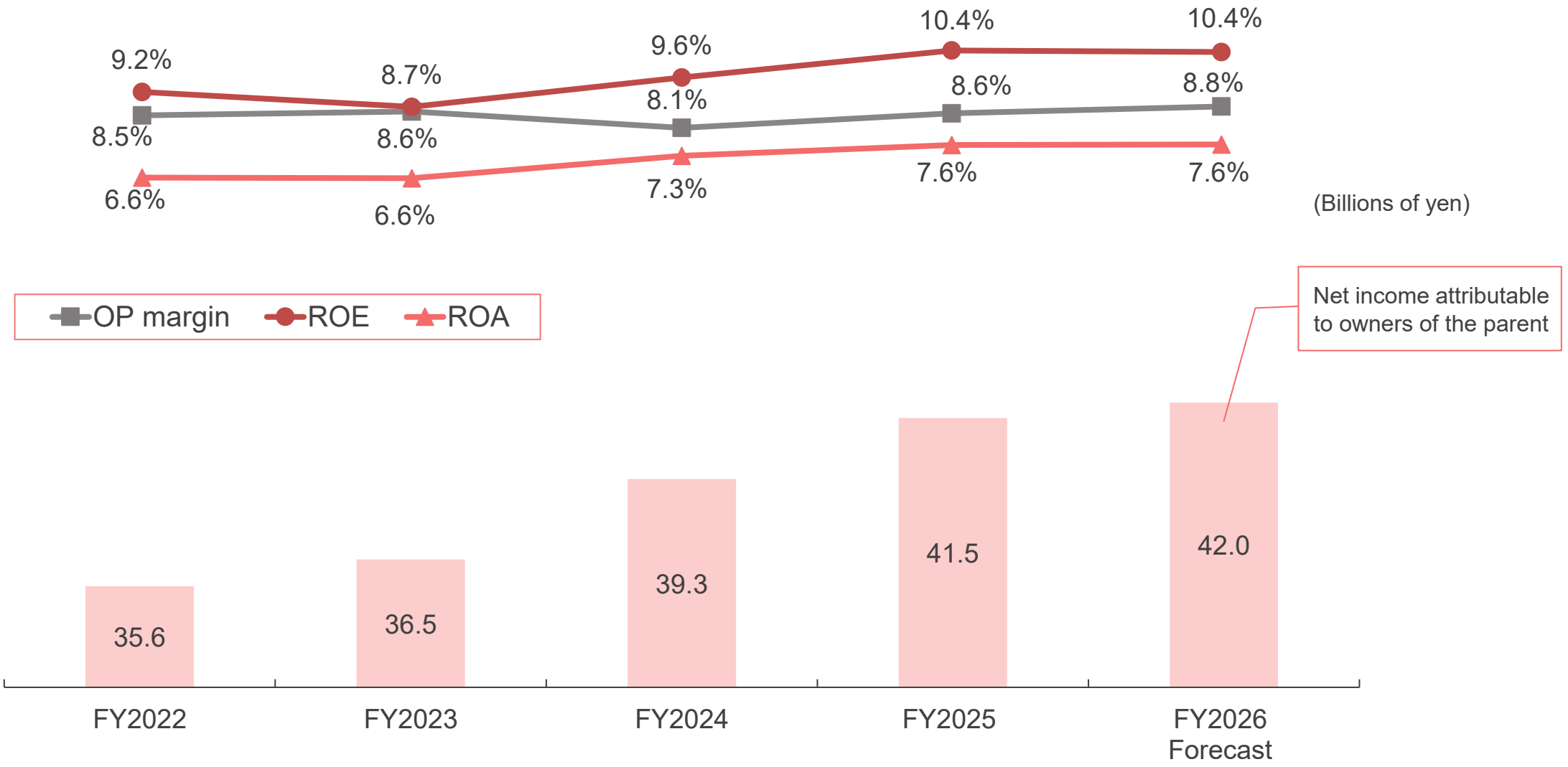
■ Inventories



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Financial Indicator

Canon Marketing Japan Group

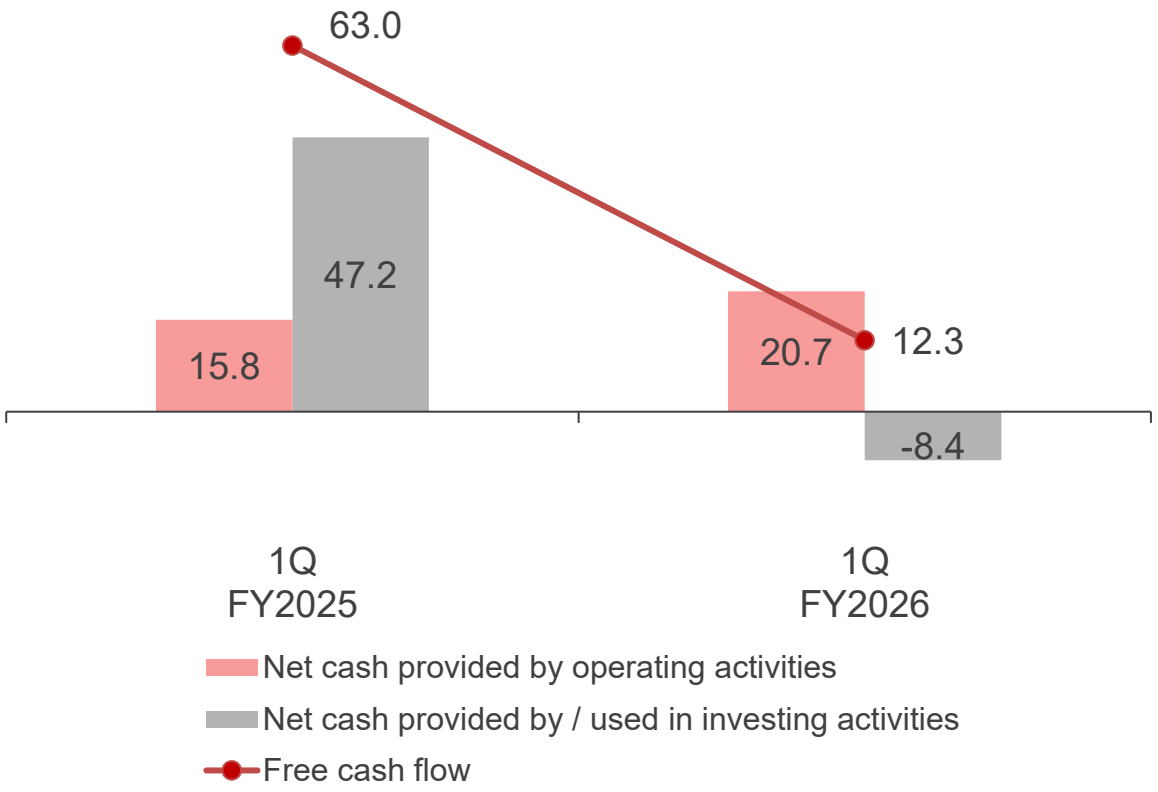


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Financial Indicator

Canon Marketing Japan Group

■ Cash Flow



■ Capital Investment

(Billions of yen)

	1Q Actual	2Q-4Q Forecast	Full year
FY2025 Actual	3.0	14.9	17.9
FY2026 Forecast	3.9	21.6	25.5

■ Depreciation and amortization

	1Q Actual	2Q-4Q Forecast	Full year
FY2025 Actual	2.8	9.4	12.1
FY2026 Forecast	3.2	9.6	12.8

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Sales Breakdown by Segment (FY2025)

(Billions of yen)

Canon Marketing Japan Group

4 Professional

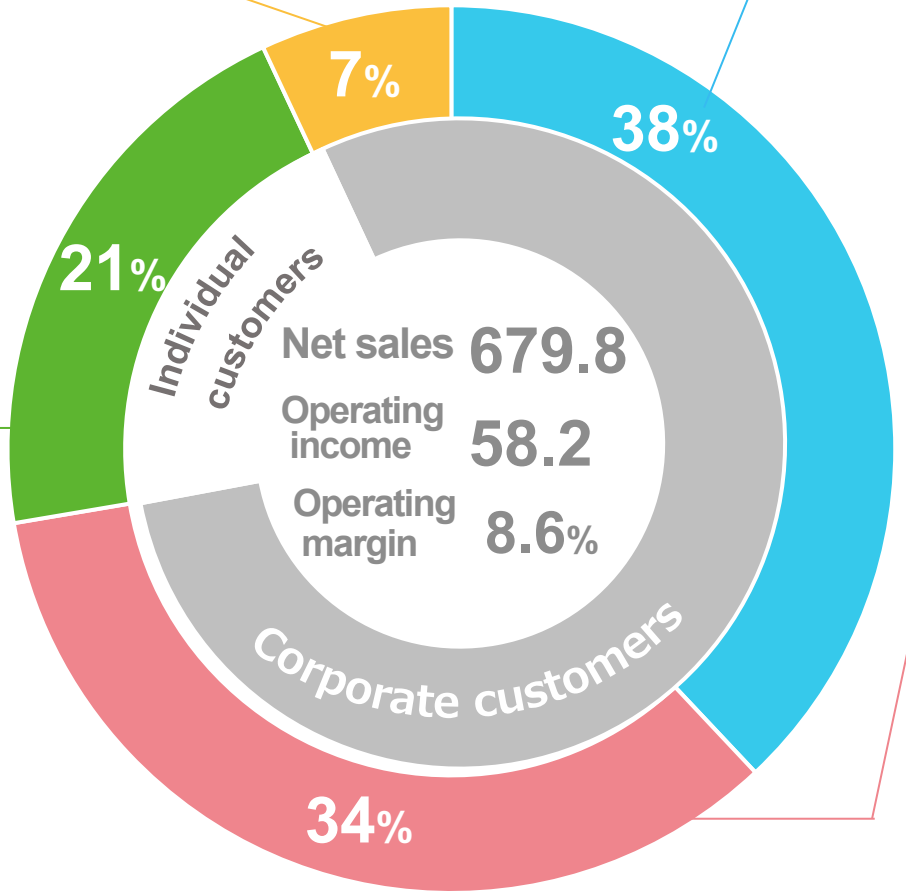
Net sales	Operating income
48.8	5.5 (11.4%)

Customers in specialized areas
- -Production printing
- -Industrial equipment
- -Healthcare

3 Consumers

Net sales	Operating income
144.8	13.0 (9.0%)

Individual customers



1 Enterprise

Net sales	Operating income
265.8	21.1 (7.9%)

Large, quasi-major and upper medium-sized enterprises

2 Area

Net sales	Operating income
240.3	22.3 (9.3%)

SMEs nationwide

SME: Small and Medium Enterprise

*Net sales of -19.8 billion yen and operating income of -3.8 billion yen are not displayed in this chart. They include elimination of inter-segment transactions, shared service business and corporate expenses that do not belong to any segment.

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Business Summary by Segment

Canon Marketing Japan Group

1 Enterprise

We provide Canon products, IT solutions and BPO services that help resolve various industry- and business-specific management issues of our vast range of customers, from **large corporations to quasi-major and upper medium-sized enterprises**, public agencies, and educational institutions.

Large corporations

Quasi-major and upper-medium-sized enterprises

MA HQs
(Canon Marketing Japan Inc.)

Primagest, Inc.

Canon IT Solutions Inc.

GB Solutions HQs
(Canon Marketing Japan Inc.)

2024 Canon Marketing Japan Inc. made Primagest, Inc. a subsidiary

Strength in BPO business for financial sectors

2003 Sumitomo Metal System Solutions Co., Ltd. is reorganized into a subsidiary.

2007 ARGO 21 Corp. is reorganized into a subsidiary.

2008 Both Integrated into Canon IT Solutions Inc.

2023 TCS Inc. is reorganized into a subsidiary.
(absorbed into Canon IT Solutions Inc. in 2025)



Strong in financial and manufacturing sectors

Data Center Business

2 Area

Harnessing diverse channels consisting of **indirect sales** by business partners and system partners, and **direct sales** by Canon System and Support Inc , this segment offers Canon products and IT solutions to **SMEs** all over Japan.

SMEs

Business partners

System partners

Business Partners HQs
(Canon Marketing Japan Inc.)

Canon System and Support Inc.

1980 Copier Sales Co., Inc. is established.

2000 The company name is changed to Canon System and Support Inc.

2002 The company becomes a wholly owned subsidiary of Canon Marketing Japan Inc., former name of which was Canon Sales Co., Inc.

Build relationships with customers through the direct sales channels

Concentrate mainly on the introduction, operations and maintenance of IT infrastructure

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Business Summary by Segment

Canon Marketing Japan Group

3 Consumers

This segment sells imaging products, including cameras which are the business Canon has been operating since its foundation, inkjet printers and other Canon products as well as non-Canon-branded products **to corporate and individual customers through retail stores and online shops, etc.**

Camera business









Inkjet printer business









Hobbies, photos and
Working from home

IT products business





High-performance PCs
(used for e-sports, etc.)

4 Professional

This segment offers solutions to **customers in the specialized areas** like Production printing, Industrial equipment and Healthcare.

Industrial equipment

Related to semiconductor manufacturing	Not related to semiconductors



Plasma
ashing equipment



X-ray
analyzer



Appearance inspection
equipment



Industrial
3D printer

* We import industrial equipment from abroad and sell localized equipment in the Japanese market. We are also in charge of installation and maintenance support.

Production printing

Production printer



iX3200

Color IJ Printer



MJP20JXR

Monochrome
IJ Printer

Software services

Workflow solutions	Connect Works Manager
POP system	Drawings management system

Healthcare

Electronic health records	Pharmacy systems





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Outsiders‘ Assessments and Inclusion in Indices : ESG

Canon Marketing Japan Group

Selected as a constituent of the FTSE4Good Index

FTSE4Good

Selected as a constituent of the FTSE JPX Blossom Japan Index

FTSE JPX Blossom Japan Index

Selected as a constituent of the FTSE JPX Blossom Japan Sector Relative Index

FTSE JPX Blossom Japan Sector Relative Index

Selected as a constituent of the Morningstar Japan Equity Gender Diversity Tilt Index(GE Group 3)

Selected as a constituent of JPX Nikkei Index 400

JPX-NIKKEI 400

Selected as a constituent of the MSCI NIHONKABU ESG Select Leaders Index

2025 CONSTITUENT MSCI NIHONKABU ESG SELECT LEADERS INDEX

Selected as a constituent of the MSCI Japan Empowering Women Index

2025 CONSTITUENT MSCI JAPAN EMPOWERING WOMEN INDEX (WIN)

Selected as a constituent of the S&P/JPX Carbon Efficient Index

S&P/JPX Carbon Efficient Index

Selected as a constituent of the Sompo Sustainability Index

2025 Sompo Sustainability Index

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Outsiders‘ Assessments and Inclusion in Indices : Human resources

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Selected as the Certified Health & Productivity Management Outstanding Organization

2026
健康経営優良法人
KENKO Investment for Health
大規模法人部門
ホワイト500

Eruboshi certification (two stars)

女性が活躍しています！

Selected for the grand prize of the Good Career Company Award

GOOD CAREER COMPANY AWARD 2024
大賞

Platinum Kurumin certification

プラチナくるみん
子育てサポートしています

Awarded an excellent company prize and a prize of excellent in the IFSJ Innovation Award with the DX Test™ series



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